

GENERAL AGREEMENT

Between



COMMUNICATIONS WORKERS OF AMERICA
AFL-CIO

and

VERIZON WASHINGTON, D. C. INC.

VERIZON MARYLAND INC.

VERIZON VIRGINIA INC.

VERIZON SERVICES CORP.

VERIZON ADVANCED DATA INC.

VERIZON SOUTH INC. (VIRGINIA)

VERIZON CORPORATE SERVICES CORP.

September 19, 2012

UNION-MANAGEMENT RELATIONSHIPS

A JOINT STATEMENT BY
COMMUNICATIONS WORKERS OF AMERICA
AFL-CIO

and

VERIZON WASHINGTON, DC INC.

VERIZON MARYLAND INC.

VERIZON VIRGINIA INC.

VERIZON SERVICES CORP.

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TO MANAGEMENT AND ASSOCIATES:

The Communications Workers of America is the recognized bargaining representative for all employees in the collective bargaining unit described in the General Agreement between Verizon Washington, D. C. Inc., Verizon Maryland Inc., Verizon Virginia Inc., Verizon Services Corp., Verizon Advanced Data Inc. ("VADI"), Verizon South Inc. (Virginia) and Verizon Corporate Services Corp. (the "Companies") and CWA. This relationship carries with it serious obligations and responsibilities which the Companies and the Union are determined to fulfill. As a sign of good faith between them, the Companies and the Union have included in this General Agreement, Article 10 - Responsible Union-Company Relationship.

What is meant by a "Responsible Union-Company Relationship"? While Article 10 does not change or modify the intent or meaning of the other articles of the General Agreement, here are some examples that both the Companies and the Union agree upon:

1. The Union's status as exclusive bargaining representative confers upon its Local and Union Representatives an equality of relationship with Company Representatives in the handling of appropriate matters between them. The Companies and the Union always will endeavor to deal reasonably and in good faith with the representatives of the other.
2. There is no place in a relationship of mutual responsibility and respect for attempts to pull rank, or for words, written or spoken, or for other actions on the part of either Company or Union representatives which are intended or appear to belittle or undercut the representatives of the other party regarding any matter involved in the relationship. The Companies and the Union will do their best to see that this attitude is understood and practiced.
3. Respect for the grievance procedure as a means for the orderly settlement of disputes and for the clarification of understanding in the application and interpretation of the terms of the General Agreement implies the genuine willingness of both parties to stand ready to find reasonable solutions to disputes before the procedure is invoked where feasible and prior to the conclusion of each succeeding step.
4. In their endeavor to administer the grievance procedure fairly, the Companies and the Union will afford each other's representatives an adequate opportunity to present each case properly and will give careful and respectful consideration to all views and facts presented. The Union agrees that the grievance procedure is not intended to be used and will not condone its use as an irritant or as a means of harassing management.

5. The Companies are not anti-union and the Union is not anti-management. Both parties believe that a strong and responsible Union that fairly represents employees will contribute more to the vitality and continued success of the business than will a weak and irresponsible Union. A member's loyalty to the Union or his participation in legitimate Union activities will have no bearing on his treatment as an employee. Both parties also believe that it is to the best interests of employees and their Union that the Companies are financially sound and provide the best possible service to their customers at all times.

6. The Companies and the Union affirm their responsibility to train and instruct their respective representatives in the meaning and spirit of the General Agreement to the end that their relations will be conducted in a businesslike manner at all times in an atmosphere free from harassment, attempted humiliation, browbeating or threats of intimidation.

In summary, the Companies and CWA pledge themselves to continuous and sincere effort to work together harmoniously each respecting the rights and viewpoints of the other, to resolve any disputes or misunderstandings which may exist or develop between them.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of America
AFL-CIO

By _____(Original Signed)_____
Company Bargaining Chair

By _____(Original Signed)_____
Union Bargaining Chair

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THIS AGREEMENT, made this 19th day of September, 2012, by and between Verizon Washington, D.C. Inc., Verizon Maryland Inc., Verizon Virginia Inc., Verizon Services Corp., Verizon Advanced Data Inc., , Verizon Corporate Services Corp., Verizon South Inc. (Virginia) (hereinafter referred to collectively as the “Companies,” or individually as the “Company,” which shall mean the employing Company) and Communications Workers of America, hereinafter referred to as the “Union.”

WITNESSETH:

WHEREAS, the Union hereby certifies to the Companies that a majority of the employees in the bargaining unit hereinafter defined are members of the Union and have designated the Union as their representative for the purpose of collective bargaining in respect to rates of pay, wages, hours of employment or other conditions of employment; and

WHEREAS, the Companies are willing to recognize the Union as the exclusive bargaining representative of the employees in the said bargaining unit and to enter into a collective bargaining agreement with the Union as the representative of said employees; and

WHEREAS, the Companies and the Union have engaged in joint collective bargaining which has resulted in this Agreement resolving all issues in dispute;

NOW, THEREFORE, in consideration of the covenants and the terms and conditions herein contained, the parties hereto mutually agree as follows:

Article 1. - Recognition

SECTION 1. The Companies hereby recognize the Union as the exclusive representative of all employees in the bargaining unit hereinafter defined for the purpose of collective bargaining in respect to rates of pay, wages, hours of employment or other conditions of employment; provided that any individual employee or a group of employees shall have the right at any time to present grievances.

SECTION 2. The bargaining unit shall consist of:

- (a) Washington Area - All non-supervisory employees in the job classifications listed in Exhibit A, attached hereto, whose duties are not of a confidential nature, (1) employed by Verizon Washington, D. C. Inc., (2) employed by Verizon Maryland Inc. within the geographical portion of the Washington Metropolitan Area currently designated as the Washington Suburban Area-Maryland, (3) employed by Verizon Virginia Inc. or within the geographical portion of the Washington Metropolitan Area currently designated as the Northern Virginia Area, and (4) employed by Verizon Services Corp., Verizon Advanced Data Inc. or Verizon Corporate Services Corp. within the District of Columbia, the Washington Suburban Area - Maryland, or the Northern Virginia Area.
- (b) Maryland Area - All non-supervisory employees in the job classifications listed in Exhibit A, attached hereto, whose duties are not of a confidential nature, and who are employed by Verizon Maryland Inc. or Verizon Services Corp., Verizon Advanced Data Inc. or Verizon Corporate Services Corp. within Maryland, excluding employees who are located in that portion of the Washington Metropolitan Area currently designated as the Washington Suburban Area - Maryland.
- (c) Virginia Area - All regular and temporary non-supervisory employees in the job classifications listed in Exhibit A, attached hereto, whose duties are not of a confidential nature, and who are employed by Verizon Virginia Inc. or Verizon Services Corp. or Verizon Advanced Data Inc. or Verizon Corporate Services Corp. or Verizon South Inc. within Virginia, excluding

employees within the geographical portion of the Washington Metropolitan Area currently designated as the Northern Virginia Area.

- (d) West Virginia Area - All non-supervisory employees in the job classifications listed in Exhibit A, attached hereto, whose duties are not of a confidential nature, and who are employed by Verizon Services Corp. or Verizon Advanced Data Inc. or Verizon Corporate Services Corp. within West Virginia.
- (e) Employees of Verizon South Inc. are limited to those (1) set forth in the "Transfer of Certain Verizon South Inc. Employees to the Potomac Bargaining Unit dated August 2, 2003"; and (2) Directory employees of Verizon South Inc. in Warsaw, VA, who are subject to modifications to this General Agreement set forth in General Agreement.

SECTION 3. Those portions of the bargaining unit described in paragraphs (a), (b), (c) and (d) of Section 2 above shall hereinafter be referred to as the "Washington Area," "Maryland Area," "Virginia Area," and "West Virginia Area," respectively.

SECTION 4. A copy of the General Agreement with wage schedules applicable to the appropriate Area shall be furnished by the Company to each employee in the bargaining unit. The Company will provide the Union with a copy of the contract between the Communications Workers of America and the Companies in the word processing format that the Company generally uses at the time new contracts are printed.

SECTION 5. Within fifteen (15) days of his initial employment by the Company, a new employee will be introduced to a Local Representative by his supervisor for purposes of permitting the Local Representative to provide the employee with information about the Union. As an exception to the provisions of Article 8, which prohibit Union activity during work time, the Local Representative and the new employee may be released for up to one-half (1/2) hour of paid work time, provided the time taken is during the employee's and Local Representative's assigned tours. The discussion between the

Local Representative and the employee shall be conducted away from space where Company operations or administrative work is performed, as required by Article 8.

The Company will advise a Local Representative within fifteen (15) days of an employee's transfer into a work group.

Article 2. - Collective Bargaining

SECTION 1. The Companies and the Union agree to keep each other informed, in writing, regarding the names of their authorized representatives on their respective Collective Bargaining Committees.

SECTION 2. Negotiations concerning the interpretation of this Agreement (except those involved in grievances) and negotiations concerning matters for which the Union is recognized for purposes of collective bargaining shall take place only between the Collective Bargaining Committee of the Union (which shall not exceed eight (8) members) and the Collective Bargaining Committee of the Companies. If agreements are reached in these negotiations modifying the provisions of this Agreement or covering conditions not contained in this Agreement, they shall be reduced to writing in the form of an addition or amendment to this Agreement and signed by the authorized representatives for both the Union and the Companies.

SECTION 3. Meeting for negotiations, as provided in the preceding section, shall be held upon request of either party at a time and place agreeable to both parties. Local Representatives on the Union's Collective Bargaining Committee who are active employees of the Company shall be excused with pay on each day they participate in meetings with the Companies' Collective Bargaining Committee. Pay for attendance at such meetings shall not exceed the employee's normal work week at the employee's basic weekly wage.

SECTION 4. The Union will notify the Company in writing of any changes in its roster of Officers, Representatives and Job Stewards, including their alternates, within thirty (30) days after the date of such changes.

SECTION 5. The Company will provide the Union with copies of notices which it issues concerning changes in its management organization up through the department head level as soon as practicable after such notices are issued.

SECTION 6. It is the intention of the parties, with respect to the collective bargaining of future replacing agreements, to conduct their negotiations thereon in such a manner as to reach a new Agreement on or before the termination date of this present Agreement.

Article 3. - Payroll Deduction of Union Dues, Etc.

SECTION 1. The Company shall deduct from the pay (including sickness or accident disability payments) of employees, all applicable Union initiation fees, regular membership dues or "amounts equivalent thereto" upon receipt of properly executed authorizations signed by the employee for whom deductions are to be made, delivered to the Company at least ten (10) days prior to the date the first deduction is to be made. The Company will continue to honor effective dues deduction authorizations on file with the Company as of the effective date of this Agreement in accordance with their terms. The Company will accept new authorizations only in the form of Exhibit I.

SECTION 2. The Secretary-Treasurer of the Union shall specify the amount to be deducted in each interval by the Company. The Company shall forward monthly such deductions to the Secretary-Treasurer of the Union.

SECTION 3. The Union hereby agrees to indemnify the Company and hold it harmless from all claims, damages, costs, fees or charges of any kind which may arise out of the honoring by the Company of deduction authorizations in accordance with the provisions of this Article, the making up of sums owed the Union in cases of inadvertent failure to timely honor authorizations, and the transmitting of such deductions to the Secretary-Treasurer of the Union.

Article 4. - Agency Shop*

SECTION 1. Each employee who is a member of the Union or who is obligated to tender to the Union amounts equal to periodic dues on the effective date of this Agreement, or who later becomes a member, and all employees entering into the bargaining unit on or after the effective date of this Agreement, shall as a condition of employment, pay or tender to the Union amounts equal to the periodic dues applicable to members, for the period from such effective date or, in the case of employees entering into the bargaining unit after the effective date, on or after the thirtieth day after such entrance, whichever of these dates is later, until the termination of this Agreement. For the purpose of this Article, "employee" shall mean any person entering into the bargaining unit, except an occasional employee.

Each employee who is a member of the bargaining unit on or before the effective date of this Agreement and who on the effective date of this Agreement was not required as a condition of employment to pay or tender to the Union amounts equal to the periodic dues applicable to members, shall, as a condition of employment, pay or tender to the Union amounts equal to the periodic dues applicable to members for the period beginning 30 days after the effective date of this Agreement, until the termination of this Agreement.

SECTION 2. The condition of employment specified above shall not apply during periods of formal separation** from the bargaining unit by any such employee but shall reapply to such employee on the thirtieth day following his return to the bargaining unit.

* Where permitted by law.

**The term "formal separation" includes transfers out of the bargaining unit, removal from the payroll of the Company, and leaves of absence of more than one month duration.

Article 5. - Union Bulletin Boards

SECTION 1. Arrangements for Bulletin Boards - The Company will install and maintain bulletin boards upon its property for use by the Union at such locations and of such size and type as may from time to time be mutually agreed upon by the parties. The cost of providing, installing, maintaining and relocating such boards will be paid by the Union. The bulletin boards shall be designated as Union bulletin boards in a manner mutually agreeable to the Company and the Union.

SECTION 2. Material Permitted on Bulletin Boards - Union bulletin boards, as referred to in Section 1 of this Article, shall be used only for:

- (a) Factual notices and announcements of the Union pertaining to the following:
 - (1) Meetings and Convention calls of the Union,
 - (2) Nominations and elections of the Union,
 - (3) Results of Union elections,
 - (4) Appointments to Union offices and committees, and
 - (5) Social and recreational affairs of the Union.
- (b) Full or partial copies of Collective Bargaining Agreements concluded by the Union and the Companies.
- (c) Announcements or letters issued jointly by the Union and the Company.

The term "Union" as used in (a) of this Section 2 shall be construed to include any Local of the Union which admits employees of the Company to its membership.

SECTION 3. General Limitations on Bulletin Board Use - Material posted shall not contain anything of a controversial or political nature, anything derogatory to any of the Companies, their Management or any of their employees, or anything derogatory to any labor or other organization among its employees.

SECTION 4. Special Requests for Bulletin Board Use - Should the Union desire to post any material, including promotional and organizational material, not provided for in Section 2 of this Article, it shall be posted only after an International Representative of the Union has secured the written approval of the Director - Labor Relations, or his designated representative.

SECTION 5. Responsibility for Proper Bulletin Board Use - The Union assumes responsibility for complete compliance with the spirit and intent of the provisions of this Article. Should the Company believe that posted material is not in accordance with the spirit and intent of the provisions of this Article, such material shall be brought to the attention of any Local or International Representative of the Union and it shall be removed by the Union immediately after such notification. Failure to comply, shall entitle the Company to cover up or remove the bulletin board(s) involved.

Material removed in accordance with the above provisions of this Section 5 may be posted again only after a mutual agreement that it is appropriate for posting has been reached between an authorized International Representative of the Union and the Director - Labor Relations, or his designated representative.

Article 6. - Information Furnished Union

SECTION 1. The Company will furnish the Union, as soon as practicable after the first of each month, the following information in connection with employees represented by the Union:

- (a) Name, social security number, payroll number, net credited service date, classification (regular full-time, regular part-time, temporary full-time, temporary part-time, regular term or occasional), basic weekly wages, work location, date of birth, race, sex, home address and Union local.
- (b) Appropriate codes identifying any current changes in this information, as well as identification of those currently added to, or separated from, or transferred into any of the Areas; or going on, returning from, or presently on, leave of absence.

- (c) The following information for those with effective Authorization for Payroll Deduction of Union Dues, etc., cards on file:
- (1) Amount of deduction.
 - (2) Amount omitted or made up.
 - (3) Appropriate codes indicating changes in deductions or cancellations.
 - (4) Last weekly dues rate of reporting month.

SECTION 2. Prior to engaging a regular term employee or employees for any project, the Company shall notify the Union of the purpose, job title(s), location(s) and expected duration of employment in connection with the project.

SECTION 3. The Company agrees to furnish the information set forth in Section 1 of this Article to the Union. Should the Union request and the Company agree to furnish additional information, the costs for such information will be billed to the Union.

Article 6A. - Union Access to Employee Personnel Files

SECTION 1. The Union and the Company reaffirm their commitment to maintain optimum confidentiality for employee personnel records. The parties, moreover, appreciate that the privacy of employee records would be impaired by improvident access to and/or duplication or publication of materials or information contained in employee personnel files. Consistent with these concerns, the Union agrees that it will be judicious in requests for access to or copies of materials in individual employee personnel files and that it will handle all such materials with an abiding respect for the need to maintain optimum confidentiality of personally identifiable information balanced against its obligation as bargaining representative to process grievances and administer the General Agreement.

SECTION 2. When reasonably required in the judgment of a Union Representative to administer the General Agreement or to process a grievance, the Company will make available for review and/or furnish copies to said Union Representative all, or designated, materials in an individual employee's personnel file in accordance with Section 4 of this Article.

SECTION 3. When reasonably required in the judgment of a Local Representative to process a grievance, the Company will make available for review and/or furnish copies to said Local Representative all, or designated, materials in an individual employee's personnel file in accordance with Section 4; provided, that the Local Representative furnishes the Company with the express written consent of the employee.

SECTION 4. Review of an employee's personnel file pursuant to Sections 2 and 3 shall be at a time and place designated by the Company upon reasonable notice to the employee's immediate supervisor. Copies of personnel files or designated portions thereof shall be furnished upon receipt of a written request on a Company-provided form. For each page copied and furnished by the Company to a Union Representative or an authorized Local Representative pursuant to this Article, the Union shall pay the Company fifteen cents (\$.15) per page.

Article 7. - Promotion or Transfer of Union Officers

SECTION 1. Except when a shorter notice is mutually agreed to by the parties, the Company will furnish the Local President with thirty days notice before the effective date of a promotion or transfer out of the bargaining unit or from the jurisdiction of one Local to another, or of a temporary transfer involving board and lodging, of any employee whom the Union has previously advised the Company in writing is a Local Officer, namely, President, Vice President, Secretary, Treasurer, or other elected member of the Local executive board.

Article 8. - Union Activity on Company Premises

SECTION 1. Neither the Union nor the Locals, their representatives or members, shall conduct Union business or carry on Union activities on Company premises or on Company time, except that Union and Local members who are employees (and authorized representatives of the Union who are not employees of the Company, by mutual agreement of the Company and the Union) may solicit members and carry on other legitimate Union activities outside of working periods in space where no Company operations or administrative work is performed; provided that such solicitation or other legitimate Union activity shall be limited to small groups of employees and shall not interfere with the operation of the Company or the use of space by other persons or employees for the purposes for which the space is intended.

Article 9. - Absence for Union Business

SECTION 1. To the extent that the Company determines that force and service conditions permit, employees who are authorized representatives of the Union or a Local will be excused without pay upon request by the employee to his immediate supervisor, or granted leaves of absence without pay at the request of an authorized officer or representative of the Union to attend to the business of the Union or his Local in accordance with the following provisions of this Article:

- (a) Excused Absences: All requests for excused absences shall be made as far in advance as possible, ordinarily not later than 3:00 P.M. of the second preceding calendar day, and the Company shall act promptly on each request. Excused absences shall not exceed thirty (30) consecutive calendar days or a total of 90% of the scheduled working days in any calendar year. Absence in excess of such limits will not be authorized except by a leave of absence to be applied for in writing by the employee and an authorized officer or representative of the Union. In the interpretation and application of this paragraph, the term "scheduled working days" shall include no more than five (5) normal daily tours in

any calendar week and shall exclude scheduled vacation periods, sickness absence days (unless such sickness absence is preceded or followed by a scheduled working day), Excused Work Days and days observed as holidays. A period of "consecutive calendar days" of excused absence shall be considered to be broken by any calendar day on which the Company pays the employee wages for a normal daily tour or its equivalent.

- (b) Leaves of Absence: All requests for leave of absence shall be made as far in advance as possible, ordinarily not less than two (2) weeks, and the Company shall act promptly upon each request. The initial period of a leave of absence granted hereunder shall not exceed twelve (12) months. Additional leaves for periods not to exceed twelve (12) months each may be granted.*

Leaves of Absence under this Article shall be granted only for the purpose of enabling the employee to accept full-time employment with the Union or his Local except that the Company may agree to grant leave of absence hereunder for the purpose of permitting the employee to accept full-time employment with the AFL-CIO staff or in a union-sponsored position with a nonprofit charitable or community organization such as the United Way.

SECTION 2. Under the provisions of this Article the number of employees to be on leave of absence at any one time shall not exceed ten (10) in any Area. No more than sixty (60) employees in any Area, shall be excused at any one time under the provisions of this Article. Additional employees may be excused without pay at the request of the Union for incidental absences of short duration to the extent that Company determines that force and service conditions permit.

SECTION 3. A Union or Local representative upon return from an excused absence or leave of absence shall be reinstated at work generally similar to that in which he was last engaged prior to his absence, subject, however, to the provisions of this Agreement relating to layoffs, part-timing and rehiring and, in case the employee

had been on leaves of absence for a total of more than three (3) years during his service life, subject to there being a suitable job available. He shall be placed on the payroll at the rate received when such absence began, adjusted for any general changes in wage level made during the period of absence. Adjustments shall also be made for any changes in location or position in accordance with existing practices and wage schedules. No physical or other examination shall be required as a requisite of reinstatement except where an obvious physical or mental condition exists which requires medical advice regarding job placement or fitness for work.

SECTION 4. In computing his net credited service, a Union or Local Representative shall be allowed full credit for periods of leaves of absence during his total Bell System service (through 12-31-83) and his Bell Atlantic or Verizon service (after 1-1-84).^{*} Except for the sole purpose of pension computation, an employee shall not receive credit for wage progression purposes for periods covered by leaves of absence granted pursuant to this Article. Employees shall retain eligibility, if any, to death benefits during any leave of absence granted under this Article.

SECTION 5. During any period of leave of absence granted pursuant to this Article the employee shall pay the premiums for the Dental Expense Plan and the Vision Care Plan. The Company shall pay premiums for Basic coverage under the Group Life Insurance Program, and the same amount toward the employee's (single or family) coverage under the Medical Expense Plan as the Company would have paid if the employee had remained on the active payroll.

SECTION 6. When an employee is excused without pay or granted a leave of absence without pay under the provisions of this Article he will not be paid for time spent in attending grievance meetings with Company or other meetings with the Company, unless mutually agreed to by the Company and the Union.

SECTION 7. Notwithstanding the provisions of this Agreement relating to its termination or any action taken thereunder, this Article shall continue in effect for one (1) year and thereafter until specifically terminated by either party on sixty (60) days written notice.

*Net credited service for leaves taken prior to August 7, 1977, prior to August 10, 1980, prior to August 7, 1983, prior to August 9, 1986 and prior to August 6, 1989 shall be limited to four (4) years, nine (9) years, twelve (12) years, fifteen (15) years and eighteen (18) years, respectively.

Article 10. - Responsible Union-Company Relationship

SECTION 1. The Company and the Union recognize that it is in the best interests of both parties, the employees, and the public that all dealings between them continue to be characterized by mutual responsibility and respect. To insure that this relationship continues and improves, the Company and the Union and their respective representatives at all levels will apply the terms of this Agreement fairly in accord with its intent and meaning and consistent with the Union's status as exclusive bargaining representative of all employees in the unit. Each party shall bring to the attention of all employees in the unit, including new hires, their purpose to conduct themselves in a spirit of responsibility and respect and of the measures they have agreed upon to insure adherence to this purpose.

SECTION 2. Should either party claim a violation of Section 1 of this Article, its authorized representative will provide written notice of the complaint to the authorized representative of the other party. The written notice shall identify the actions, persons, dates and other details of the complaint with sufficient particularity to allow for a fair and thorough investigation of the complaint. The receiving party shall respond in writing to the complaint. The parties may by mutual agreement also meet to discuss the matter.

SECTION 3. It is agreed that appropriate action shall be taken by each party to resolve complaints presented pursuant to Section 2 of this Article in a prompt and conclusive manner; however, no provision of this Article shall be subject to the grievance procedure and the procedure outlined in Section 2 shall be the exclusive means to resolve any questions regarding the interpretation or application of this Article.

Article 10A. - Occupational Safety and Health

SECTION 1. The Company and the Union mutually recognize the need for a work environment in which safe operations can be achieved in accomplishing all phases of work, and the need to promote better understanding and acceptance of the principles of safety and occupational health on the part of all employees to provide for their own safety and health and that of their fellow employees, customers and the general public. In specific recognition of the extensive use of video display terminals (VDTs), the parties re-emphasize their joint goal to maximize the advantages of VDTs and minimize any potential disadvantages their use may present to employees.

SECTION 2. To help achieve the above principles, the Company and the Union agree to participate in an Advisory Committee on Occupational Safety and Health principles at the Company headquarters level. The Committee shall consist of not more than a combined total of six (6) management representatives from the Companies and six (6) representatives appointed by the Union. The Committee shall meet from time to time but at least three times per year and during these meetings shall consider an agenda which may include ergonomics and other issues related to VDTs.

SECTION 3. The Companies agree to reimburse for actual time spent by active employees in attendance at Committee meetings during the employee's scheduled tour at his basic hourly rate of pay.

Article 11. - Non-Discrimination

SECTION 1. In a desire to restate their respective policies, neither the Company nor the Union shall unlawfully discriminate against any employee because of such employee's race, color, religion, sex, sexual orientation, age, disability, or national origin; or because of his activities in behalf of the Union; or because he is a disabled veteran or a veteran of the Vietnam era; Provided, however, that nothing in this provision shall be construed to create rights under any provision of the Company's pension or welfare benefits plans or to modify or affect those plans in any way.

SECTION 2. The use of the masculine or feminine gender in this General Agreement shall be construed as including both genders and not as a sex limitation.

Article 12. - Grievances and Grievance Meeting Procedure

SECTION 1. Any individual employee or group of employees shall have the right to present grievances directly to the Company and to have such grievances adjusted without the intervention of the Union as long as the adjustment is not inconsistent with the terms of this Agreement.

SECTION 2. The following provisions shall apply to the presentation and processing of all grievances by the Union:

- (a) *How Grievances are Presented:* In presenting any grievance, the aggrieved employee(s) involved, if any, shall be identified, the action(s) complained of and dates thereof shall be specified, the contract provision(s) alleged to have been violated shall be stated, if any, and the remedy requested.
- (b) *Discussion or Settlement of Grievances:* Once any Local or Union representative has dealt with a Company representative to negotiate a grievance, the Company will not discuss or attempt to settle the matter with the individual employee or employees involved without affording the Local or Union an opportunity to be present.
- (c) *Time Limit for Presenting Grievances:* No grievance need be considered by the Company or the Union unless presented within thirty (30) calendar days after the action or occurrence complained of last occurred. In no event shall the settlement of any grievances have retroactive effect more than thirty (30) calendar days prior to the initial presentation of the grievance.
- (d) *Grievance Terminated Unless Appealed:* At the conclusion of the first step in the grievance procedure, the grievance shall be considered as finally disposed of unless it is appealed to the

second step within the time limits specified in Section 3 of this Article.

- (e) *Limitations on Number of Persons Attending Grievance Meetings:* The total number of aggrieved employees and authorized Local and Union representatives to attend grievance meetings with Company representatives shall not exceed four (4) at the first step and five (5) at the second step. A maximum of four (4) employees at the first step and five (5) employees at the second step will be excused without loss of time or pay for regularly scheduled work time during the normal work week for attendance at such grievance meetings; provided that pay for attendance at grievance meetings shall be limited to time spent in meeting with the Company representatives and actual time required in traveling to and from such meetings, such travel time not to exceed a total of one and one-half (1-1/2) hours.
- (f) *Method of Settling Grievances:* It is agreed that neither the Company, its representatives, nor the Union, the Locals, their representatives or members, will attempt by means other than the grievance procedure to bring about the settlement of any issue which is properly a subject for disposition through the grievance or arbitration procedures.
- (g) By mutual agreement of the parties, grievance meetings may be conducted via video or teleconference.

SECTION 3. *Grievance Meeting Procedure:* It is the intent of both parties that grievances shall be handled as expeditiously as practicable and within the time limits spelled out in each step of the grievance procedure. It is understood that by mutual consent expressed in writing, the time limits specified at any given step, or the time limits for taking the grievance to the second step may be extended with respect to a specific grievance. However, time limits for presentation of a grievance may not be extended. Steps may be waived by written agreement between the Company's appropriate Director or his designated representative and the International Representative of the Union. The Company shall provide the Local Representative at the first step with all information relevant to the specific circumstances and actions leading to the instant grievance.

- (a) *First Step:* The grievance shall be presented initially by a designated Local Representative to the immediate supervisor of the aggrieved employee(s) or in the event of his unavailability to another supervisor designated by the Company. The meeting at this step shall be held concurrent with the presentation or within seven (7) calendar days after the request to meet, and seven (7) calendar days beginning with the day of the meeting shall be allowed for settlement.

- (b) *Second Step:* If the grievance is appealed to the Second Step, the Local involved shall submit a written notice of appeal within seven (7) calendar days after the expiration of the time limits in Step 1 to the Director of the immediate supervisor, except that in a grievance involving a promotion or demotion the written statement of appeal shall be submitted to the Director of the supervisor who effected the promotion or demotion. The appeal letter shall identify the aggrieved employee(s) involved, if any, set forth the act or occurrence complained of, the date(s) of said act(s) or occurrence(s), the contract provisions alleged to have been violated, if any, and the remedy requested. The grievance may then be presented by the Union Representative or his designee to the appropriate Director or his designated representative. If the grievance involves a dismissal for cause, a Director's designee shall be another Director or higher level manager. However, if the grievance involves a dismissal for cause of an employee with five (5) or more years of net credited service, the grievance will be heard by the person to whom the Director reports. The Company's designated representative at this step will not be the same representative who heard the first step.

For all other grievances, a Director's designee shall be a Manager or higher level manager. The meeting at this step shall be held within fourteen (14) calendar days after the Company receives the written notice of appeal, and fourteen (14) calendar days from the date of the meeting at this step shall be allowed for settlement. Within seven (7) calendar days after having concluded the Second Step by orally announcing its final position to the Union, the Company shall transmit to the

International Representative of the Union or his designated representative, a written confirmation of its final position.

- (c) By mutual agreement of the parties, the first and second step meetings in Section 3(a) and (b) above may be waived and the grievance presented directly to the Director - Labor Relations or his Labor Relations designee at the second step. The grievance shall be presented in writing and shall identify the aggrieved employee(s) involved, if any, set forth the act or occurrence complained of, the date(s) of said act(s) or occurrence(s), the contract provisions alleged to have been violated, if any, and the remedy requested. The meeting at this step shall be held within seven (7) calendar days of the presentation, and fourteen (14) calendar days from the date of the meeting shall be allowed for settlement. Within seven (7) calendar days after having concluded the Second Step by orally announcing its final position to the Union, the Company shall transmit to the International Representative of the Union, or his designated representative, a written confirmation of its final position.

SECTION 4. If the parties remain in disagreement at the conclusion of Step 2, the Union, within fourteen (14) calendar days following the receipt of the Company's written confirmation of its final position, may submit the grievance to arbitration upon written notice to the Company stating the issue to be decided, provided the grievance involves:

- (a) The interpretation or application of any of the terms of this Agreement not specifically excluded from arbitration; or
- (b) The dismissal (for just cause) of an employee who at the time of dismissal had six (6) or more months of completed net credited service; or
- (c) The suspension (for just cause) of an employee who at the time of suspension had six (6) or more months of completed net credited service; or

- (d) The demotion (for just cause, if disciplinary) of an employee who at the time of demotion had been continuously in the job from which demoted for at least six (6) months.

Article 13. - Procedures for Regular and Expedited Arbitration

SECTION 1. The procedure for arbitration shall be as follows:

- (a) Arbitration shall be conducted before an Impartial Arbitrator selected by the Union and the Company in accordance with the provisions of Section (b).
- (b) As soon as possible, a master list of twelve (12) arbitrators shall be selected by the parties. This master list shall be organized in alphabetical order. Each arbitrator shall serve until the termination of this Agreement unless his services are terminated earlier by written notice from either party to the other. The arbitrator shall be notified of his termination by a joint letter from the parties. The arbitrator shall conclude his services by deciding any grievance previously heard. A successor arbitrator shall be selected by the parties. Any successor arbitrator shall be added to the master list in alphabetical order.
- (c) Each case shall be assigned to the arbitrator at the top of the master list in order of receipt. After an arbitrator is assigned a case, he shall be placed at the bottom of the list. After the grievances have been assigned arbitrators, the Union must, within twenty-four (24) months from the date of the letter appealing the grievance to arbitration, (thirty (30) months for grievances appealed to arbitration prior to August 3, 2003), notify the Company and the arbitrator of the Union's desire to schedule the case for hearing. Failure to do so shall constitute withdrawal of the grievance.
- (d) Upon receipt of the Union's request to schedule a grievance for hearing, the assigned arbitrator shall provide the parties with four dates on which the arbitrator is available to hear the grievance. These dates must be within one hundred and eighty

(180) days of the date on which the arbitrator is notified of the Union's request to schedule the grievance for hearing. If the arbitrator cannot provide the parties with four possible hearing dates within this time period, either party may assign the grievance to the next arbitrator on the master list. Within four weeks of the joint receipt of the arbitrator's proposed hearing dates, the parties will select one of the arbitrator's proposed dates or request additional hearing dates.

- (e) Hearings shall be commenced and carried to a conclusion as expeditiously as possible. The hearings and decision of the arbitrator shall be confined to the issue or issues presented in the grievance procedure. The parties shall, prior to the hearings, jointly stipulate in writing such issue or issues if they can agree, and if they cannot agree, the arbitrator shall reduce such issue or issues to writing at or before the commencement of the hearings. The hearing shall be conducted in accordance with the Voluntary Labor Arbitration Rules of the American Arbitration Association, and if possible, the arbitrator shall render a decision in writing within three weeks following the closing of the hearing.
- (f) The arbitrator shall have no power to add to, subtract from, modify or disregard any of the provisions of this Agreement, and in no event shall a decision have retroactive effect more than thirty (30) calendar days prior to the initial presentation of the grievance. Both parties agree to participate in the arbitration proceedings and the decision of the arbitrator which shall contain a full statement of the grounds under which the issue or issues have been decided, shall be final and the Union, the Locals, their representatives, employees and the Company agree to abide thereby.
- (g) Each party shall bear the expense of preparing and presenting its own case. The compensation and expenses of the arbitrator and any other expenses relative to the procedures shall be borne equally by the parties.
- (h) The Company's Director of Labor Relations and the Union's Bargaining Chair shall meet quarterly to schedule any

grievances reinstated as a result of the Union's internal appeal process.

SECTION 2. The procedure in this Section will apply only to grievances which are arbitrable under the provisions of Article 12, Section 4 (b), (c) and (d). In lieu of the procedure specified in Section 1 of this Article, any grievances involving the suspension of an individual employee, except those which also involve an issue of arbitrability, contract interpretation, or work stoppage (strike) activity and those which are also the subject of an administrative charge or court action shall be submitted to arbitration under the expedited arbitration procedure hereinafter provided within fifteen (15) calendar days after the filing of a request for arbitration. In all other grievances involving disciplinary action which are specifically subject to arbitration under Article 12, Section 4, both parties may, within fifteen (15) calendar days after the filing of the request for arbitration, elect to use the expedited arbitration procedure hereinafter provided. The election shall be in writing and, when signed by authorized representatives of the parties, shall be irrevocable. If no such election is made within the foregoing time period, the arbitration procedure in Section 1 of this Article shall be followed.

- (a) Arbitrators on the master list established pursuant to Section 1(b) of this Article shall be offered cases in rotating order without regard to their place on the master list based on application of Section 1(c). If an arbitrator does not commit to hearing a case within one hundred and twenty (120) calendar days, the case will be offered to the next arbitrator. If no arbitrator commits to hearing the case within one hundred and twenty (120) calendar days, the case will be assigned to the arbitrator who can hear the case on the earliest date.

The arbitrator selected shall be placed at the bottom of the list for purposes of selection pursuant to this Section.

- (b) The procedures for expedited arbitration shall be as follows:
 - (1) Within three (3) working days the parties shall notify the arbitrator in writing of his assignment to decide a grievance by expedited arbitration. The arbitrator shall

confirm his acceptance of this assignment in writing within five (5) working days.

- (2) The parties may submit to the arbitrator prior to the hearing a written stipulation of all facts not in dispute.
- (3) The hearing shall be informal without formal rules of evidence and without a transcript. However, the arbitrator shall be satisfied that the evidence submitted is of a type on which he can rely, that the hearing is in all respects a fair one, and that all facts necessary to a fair settlement and reasonably obtainable are brought before the arbitrator.
- (4) Within five (5) working days after the hearing, each party may submit a brief written summary of the issues raised at the hearing and arguments supporting its position. The arbitrator shall give his decision within five (5) working days after receiving the briefs. He shall provide the parties a brief written statement of the reasons supporting his decision.
- (5) The arbitrator's decision shall apply only to the instant grievance, which shall be resolved thereby. It shall not constitute a precedent for other cases or grievances and may not be cited or used as a precedent in other arbitration matters between the parties unless the decision or a modification thereof is adopted by the written concurrence of the authorized representatives of the parties.
- (6) The time limits in (1) and (4) of this Paragraph (b) may be extended by agreement of the parties or at the arbitrator's request, in either case only in emergency situations. Such extensions shall not circumvent the purpose of this procedure.
- (7) In any grievance arbitrated under the provisions of this Section, the Company shall under no circumstances be liable for back pay for more than six (6) months (plus any

time that the processing of the grievance or arbitration was delayed at the specific request of the Company) after the date of the disciplinary action. Delays requested by the Union in which the Company concurs shall not be included in such additional time.

- (8) The arbitrator shall have no authority to add to, subtract from or modify any provisions of this Agreement.
- (9) The decision of the arbitrator will resolve the grievance, and the Company and the Union agree to abide by such decision. The compensation and expenses of the arbitrator and the general expenses of the arbitration shall be borne by the Company and the Union in equal parts. Each party shall bear the expense of its representatives and witnesses.

Article 14. - Pension and Sickness and Accident Disability Benefit Plans

SECTION 1. Except as provided in this Article, there shall be no negotiations during the life of this Agreement upon changes in pensions or any other subject covered by the "Verizon Pension Plan for Mid-Atlantic Associates" and/or the "Verizon Sickness and Accident Disability Benefit Plan for Mid-Atlantic Associates."

SECTION 2. In the event, during the life of this Agreement, the Company proposes to exercise the rights provided in the "Verizon Pension Plan for Mid-Atlantic Associates" or the "Verizon Sickness and Accident Disability Benefit Plan for Mid-Atlantic Associates" by action affecting the benefits or privileges of employees represented by the Union, it will before doing so notify the Union of its proposal and afford the Union a period of sixty (60) calendar days for bargaining on said proposal; provided, however, that no change may be made in any of the Plans which would reduce or diminish the benefits or privileges provided thereunder as they apply to employees represented by the Union without its consent.

SECTION 3. Any dispute involving the true intent and meaning of Section 2 of this Article may be submitted to the arbitration procedure of this Agreement. However, nothing herein shall be construed to subject any of the Plans or their administration or the terms of any proposed changes in said Plans to arbitration.

Article 15. - Federal or State Laws

SECTION 1. Should any Federal or State law or the final determination of any court of competent jurisdiction or any proclamation or order having the force of law at any time affect any provision of this Agreement, such provision shall be construed as having been changed to the extent necessary to conform to such law or decision. In the event that such law, determination or proclamation shall be repealed or held unconstitutional the provision of this contract affected thereby shall be read according to its original tenor.

Article 16. - Basic Wage Schedules

SECTION 1. The wage increase schedules and differential payments for the various job classifications and locations set forth in the Exhibit of wage schedules attached hereto shall be in effect for the term of this Agreement.

SECTION 2. The Company agrees to grant wage increases to the maximum wage rates specified in their appropriate schedules in accordance with the time intervals and amounts provided in said schedules. However, if, in the judgment of the Company, an employee's job performance merits such treatment, the Company may accelerate a wage increase, but not for more than six (6) months on the applicable Wage Schedule or for employees who have less than eight (8) months of continuous service. Increase intervals and amount of increase for such employees shall be determined by applying the employee's current basic weekly wage rate to the wage schedule applicable to the employee's particular job classification.

SECTION 3. The increase interval for an employee who has not received a regular increase since employment shall be computed

from the first of the month in which he or she is employed if employed prior to the sixteenth day of said month, or from the first of the calendar month following employment if employed on or after the sixteenth day of the month. Except as otherwise provided in this Agreement, all further wage increases under the schedules shall be computed from the effective date of the employee's immediately preceding regular increase. In the application of this Section, increases shall be granted on the first Sunday of the calendar month in which the increase falls due.

SECTION 4. The basic weekly wage rates and the maximum wage rates provided for the various job classifications in the Exhibit of wage schedules attached are based upon the hours comprising the present normal work week for full-time employees. It is agreed that, in the event of a reduction in the number of hours comprising the present normal work week, basic weekly wage rates and maximum rates may be reduced by the Company proportionately.

SECTION 5. In the event of absence for any reason continuing for more than one month (thirty days) during which the employee was scheduled to receive a progression increase, the employee shall receive his/her progression increase effective the Sunday after he/she returns to work. In addition, the accumulated absence, if over thirty (30) days (one month), will be added to extend the time until the employee's next scheduled progression increase in intervals of thirty (30) days.

Article 16A. - Wage Start Rates

SECTION 1. - Definitions

- (a) "Job related experience" shall mean twelve (12) or more months of experience, whether consecutive or cumulative, in the same or substantially similar job or job family.
- (b) "Job related training" shall mean training which is work related and preparatory for the job or job family into which the individual is hired. "Job related training" - may include a college

degree. The amount of credit shall be at the Company's discretion.

- (c) "Job related experience and/or job related training" may include military experience or training.

SECTION 2. This Agreement shall not be construed to prevent the Company from engaging employees at starting rates which in the Company's judgment are commensurate with their previous job related training, and/or job related experience.

SECTION 3. Employees may be hired into any titles at rates in excess of the minimum hiring rate at the Company's discretion. If an employee is hired into a title at a pay rate in excess of the minimum hiring rate for reasons other than job related experience and/or job related training, any employee in that title in the building into which the employee is hired who is at a lower rate of pay will be raised to the rate of the individual hired.

Article 16B. - New Job Titles and Job Classifications

SECTION 1. Whenever the Company determines it appropriate to create a new job title or job classification in the bargaining unit, or to restructure or redefine an existing one, it shall proceed as follows:

- (a) The Company shall notify the Union in writing of such job title or classification and shall furnish a job description of the duties and the wage rates and schedules initially determined for such job titles and classifications. Such wage rates and schedules shall be designated as temporary. Following such notice to the Union, the Company may proceed to staff such job titles or classifications.
- (b) The Union shall have the right, within thirty (30) days from the receipt of notice from the Company, to initiate negotiations concerning the initial wage rates or schedules established by the Company.

- (c) If negotiations are not so initiated, the initial wage rates and schedules set by the Company shall remain in effect and the temporary designation removed.
- (d) If agreement is reached between the parties within the sixty (60) days following the Union's receipt of notice from the Company concerning the initial wage rates and schedules, the agreed upon wage rates and schedules shall be retroactive to the date the change or new job was implemented.
- (e) If negotiations are initiated pursuant to paragraph (b), above, and if the parties are unable to reach agreement within sixty (60) days following receipt of notice from the Company, the Union may, within thirty (30) days of the expiration of the sixty (60) day period for negotiations, demand that the issue of an appropriate schedule of wage rates be submitted for resolution to a neutral third party. Within seven (7) days of such demand, each party will submit its final proposed schedule of wage rates to the other party, which cannot thereafter be changed.
- (f) The neutral third party shall be selected by mutual agreement from among those who possess acknowledged expertise in the area of employee compensation. The parties may submit all evidence deemed relevant to the issue to the neutral third party. At the request of either party, a hearing shall be held to receive such evidence. Any such hearing shall be held within thirty (30) days after the matter is referred to the neutral third party. While it is not intended that such third party undertake a full and complete job evaluation study, he or she shall review other job titles or classifications and their wage schedules for comparison purposes and may make an on-site inspection of the workplace and conduct a reasonable number of interviews of incumbents. A written decision as to the appropriate schedule of wage rates will be rendered by the neutral third party within sixty (60) days of the date that the matter is referred for resolution. In the event that the neutral third party determines that a different schedule of rates is appropriate, the new schedule shall be placed in effect retroactive to the date the change or new job was implemented, except that in no event shall the retroactive effect exceed 150 days.

- (g) The procedures set forth in this Article shall be the exclusive means by which the Union may contest the schedule of wage rates which the Company sets for any new, restructured, or redefined job title or classification.
- (h) The cost of the neutral third party shall be borne one-half by the Company and one-half by the Union.

Article 16C. - Team-Based Incentive Pay Plan

SECTION 1. From time to time, the Companies may implement team-based incentive pay linked to service, productivity and/or other business related standards set by Lines of Business or Business Units up to 10% of annual basic wage rates. These non-benefit-bearing payments may be paid monthly, quarterly, semi-annually, or annually. Teams may be at career level 03 (2nd tier manager level) or larger groups. The Company will meet with the Union to solicit input and review the details of any team-based incentive pay plan prior to its implementation. Neither this provision nor any team-based incentive pay plan will be subject to the grievance and arbitration procedures.

Article 17. - Corporate Profit Sharing Plan (CPS)

Section 1. Plan Purpose. The Corporate Profit Sharing Plan ("CPS") is designed to encourage and reward employees for their contribution to Company profits.

Section 2. Plan Years. The CPS will provide awards for results in calendar years 2011, 2012, 2013 and 2014 with awards payable in 2012, 2013, 2014 and 2015.

Section 3. Eligibility.

- (a) Eligible Employees. Full-time and part-time regular, term and temporary employees who are on the payroll for at least 90 days during an applicable Plan Year will be eligible to receive a CPS Distribution to the extent earned and payable. Employees who resign or are discharged for cause prior to December 31 of

the Plan Year forfeit their eligibility to receive a CPS Distribution.

- (b) Proration for Partial Years. For an employee who is employed more than 90 days, but less than 12 months, of the Plan Year, the employee's CPS Distribution will be prorated by twelfths to correspond to the number of months of participation during the Plan Year. For purposes of proration, a month will be taken into account if the employee is actively participating on the first day of the calendar month.
- (c) Proration for Part-Time Employees. CPS Distribution for each eligible part-time employee will be prorated as a percent of the normal workweek for a full-time employee in the same title.

Section 4. Time Worked and Leaves of Absence. The following will count as time on the payroll for CPS Distributions:

- (a) Absence attributable to approved sickness or accident disability up to accrued FMLA leave.
- (b) Departmental leave (up to 30 days).
- (c) Time that an employee is eligible to receive pay for Military Leave.
- (d) Up to 30 days for Anticipated Disability Leave and Child Care leave combined.
- (e) Up to 30 days for any other approved leave.

An employee shall not lose eligibility if, on December 31 of the applicable Plan Year, the employee is absent for one of the reasons stated in (a) through (e) above.

Section 5. Separations. An employee who is otherwise eligible for a CPS Distribution will not lose eligibility due to the following separations (so long as the employee has a period of at least 90 days of active participation during the Plan Year):

- (a) Retirement
- (b) Separation due to force surplus

- (c) Transfer (or a quit/hire, with a break not exceeding 30 days) to another company that participates in this Plan or to an affiliated company with a collectively bargained corporate profit sharing plan that is substantially similar to this Plan, and the employee is on the payroll of such company on December 31 of the same year
- (d) Death of the employee
- (e) Promotion to management, and the employee is on the payroll of the company in which he or she is employed as a manager on December 31 of the same year

An employee who is separated from the active payroll for the above reasons will receive a CPS distribution that shall be prorated as described in Section 3.

Section 6. CPS Distribution Calculations.

- (a) Standard Award: The “Standard” CPS Distribution will be as follows:

Performance Year	Standard CPS Distribution	Year Payable
2011*	\$500	2012
2012	\$500	2013
2013	\$500	2014
2014	\$500	2015

- (b) Performance Percentage. The actual CPS Distribution per eligible employee will be calculated by multiplying the “Standard” CPS Distribution by a "Performance Percentage" for the Plan Year that shall not be less than 0% and not more than 200%. The "Performance Percentage" shall be based on the performance percentage that is applicable to the financially driven component of the short-term annual cash incentive award (the "STIP" award) payable for that performance year to the Chief Executive Officer(s) of Verizon Communications (the

"CEO"). The Performance Percentage for this Plan for a given year shall bear the same relationship to 200% as the performance percentage that is awarded to the CEO for financial results in that year bears to the maximum percentage available to the CEO for financial results under the STIP plan. For example, for any performance year in which the performance modifier for the CEO is based on a range from 0% to 200%, then the Performance Percentage under this Plan shall be equal to the performance modifier applicable to the CEO for the same performance year. For any performance year in which the performance modifier for the CEO is based on a range from 0% to 100%, then the Performance Percentage under this Plan shall be equal to the product of two times the performance modifier applicable to the CEO for the same performance year.

- (c) Notwithstanding paragraphs (a) and (b) above, the minimum distribution for Performance Years 2011, 2012, 2013 and 2014 will be \$700, subject in all cases to prorating under Section 3.
*The Company distributed the CPS Award for Performance Year 2011 prior to the Effective Date.

Section 7. Information Requests. The Company agrees to provide to the Union upon request with publicly disclosed information about the STIP compensation of the CEO. With respect to information not publicly disclosed, the Company will only provide the Union with the following:

- (a) A copy of the approved STIP achievement scale for the performance year, which sets out the financially driven performance modifiers that would be applicable to various financial results for the year. The unions will treat this information as confidential and proprietary information and will not disclose the information to any person for any purpose other than monitoring the administration of the CPS program.
- (b) A report on the outcomes of the factors that affect the financially driven component of the CEO's STIP award for a performance year. This information will be provided as soon as practicable after the end of the performance year.

- (c) A summary of the total CPS distribution payments which eligible employees received under the Plan. This information will be provided as soon as practicable following the end of the Plan Year.

Section 8. Payment of CPS Distributions. CPS Distributions, when earned, will be paid by separate payroll remittance (EFT or check) not later than March 15th of the year immediately following the Plan Year. For eligible employees who are no longer employed at the time of payment, the Company will be deemed to have satisfied its obligation to pay the CPS award if it sends payment to the eligible recipient's last known address. Each such payment shall be subject to the applicable federal withholding rate for non-recurring payments (currently, a 28% flat rate), and other applicable payroll taxes.

Section 9. Benefit-Bearing Treatment of CPS Distribution.

When paid, a CPS distribution will be treated as eligible benefit-bearing pay solely for the following purposes:

- (a) The CPS distribution will be taken into account for purposes of the Supplemental Monthly Pension calculation under the qualified pension plan.
- (b) The CPS distribution shall be treated as eligible benefit-bearing pay which may be contributed to the qualified Savings and Security Plan according to the same contribution percentage (if any) as is in effect for regular wages at the time the CPS distribution is paid (and the same terms and conditions for pre-tax or after-tax treatment, and for qualifying for applicable company matching contributions).
- (c) To the extent that an employee is eligible for the one-times-pay death benefit under the qualified pension plan (subject to applicable caps on such death benefit), the last CPS distribution paid to an employee prior to an employee's death shall be taken into account (to the extent it does not cause the death benefit to exceed the applicable cap).
- (d) The last CPS distribution paid to an employee prior to an employee's death shall be taken into account under the terms of the group term life insurance plan for active employees.

- (e) The CPS distribution may be taken into account for union dues to the extent determined appropriate by the union representing the employee.

CPS distributions will not be included in calculations for any other purposes.

Section 10. Grievances and Arbitration. The employee's employing company shall have the discretion to administer this Plan according to its terms. The employing company's interpretations and determinations under this Plan shall be final and binding. The employee's union representative may present grievances relating to matters covered by the Plan but neither the Plan nor its administration shall be subject to arbitration, except that the limited issue of an employee's eligibility to participate in a specific distribution under the Plan shall be arbitrable. Any "make-whole" arbitration award (which reinstates an employee with full back pay) shall include any applicable CPS distribution for the Plan Year in which the employee had been separated from employment if the employee was otherwise eligible and did not otherwise receive a distribution for the applicable Plan Year.

Article 18. - Special City Allowance

SECTION 1. An employee whose assigned reporting location on a particular day is within the corporate city limits of Baltimore, Maryland or Washington, D.C., will be paid a Special City Allowance of \$2.00 for each day he works after reporting at such assigned reporting location.

SECTION 2. The Special City Allowance will enter into computations of overtime pay required by law but will not be part of the basic rate or basic weekly wages for any other purpose nor enter into the computation of any payments under the Plan for Employees' Pensions, Disability Benefits and Death Benefits or any other fringe benefits or differentials.

SECTION 3. An employee must work more than 50% of a regular full-time normal daily tour, after reporting to a qualified location, to

receive a full daily allowance for that day. An employee who reports to work at a qualified location, but who works 50% or less of a regular full-time normal daily tour, will be paid one-half of a full daily allowance.

SECTION 4. Not more than one full daily allowance will be paid to an employee on any one day regardless of the number of times the employee reports to a qualified location during that day.

Article 19. - Differentials

SECTION 1. Evening and Night Differential Payments - Category I, II, III, A and B Employees. A daily differential in the amount of ten percent of the employee's basic hourly rate multiplied by the number of hours in the employee's normal daily tour shall be paid to each Category I, II, III, A and B employee whose normal daily tour includes two or more hours between 5:00 P.M. and 8:00 A.M.

SECTION 2. Evening and Night Differential Payments - Category IV Employees. Employees in Category IV, who work evening or night tours, shall receive differential payments as shown below:

<u>Tour Length (Hours)</u>	<u>Tour Ending Times (Inclusive)</u>	<u>Daily Differential</u>
7	7:15 p.m. to 8:00 p.m.	\$ 1.70
7	8:15 p.m. to 8:30 p.m.	2.20
7	8:45 p.m. to 10:15 p.m.	2.75
7	10:30 p.m. to 11:00 p.m.	3.30
7	11:15 p.m. and after*	3.70
7	All Night Tours	4.05
6	10:30 p.m. to 11:00 p.m.	1.00
6	11:15 p.m. and after	1.10

*Excluding all night tours

SECTION 3. Christmas Eve and New Year's Eve Differential Payments. Employees who work on Christmas Eve or New Year's Eve shall receive additional compensation* in the amount of an additional hour's pay, computed at their basic hourly rate, for each

hour worked after 7:00 p.m. on December 24 and after 7:00 p.m. on December 31 and up to 7:00 a.m. of the following day in each case.

* The additional compensation provided for in this Section is in lieu of any daily overtime or premium payments which might otherwise be applicable, except as provided for under Article 24, Section 3 of this Agreement. (49th hour provision)

SECTION 4. The provisions of this Article are applicable only to employees who are scheduled to work a tour which is equivalent to a normal daily tour for full-time employees. However, the provisions of Sections 1 and 3 of this Article shall not apply to part-time employees hired on or after January 1, 1981, and assigned to work in PhoneCenter Stores, Bell Customer Service Centers, Bell Phone Booths (KIOSKS), DM/DR (Direct Marketing/Direct Response) Centers and any equivalent retail sales or Service Center operations.

Article 20. - Union Representation

SECTION 1. At any meeting between a representative of the Company and an employee in which discipline (including warnings which are to be recorded in the personnel file, suspension, demotion or discharge for cause) is to be announced, a Union representative may be present if the employee so requests.

SECTION 2. Pay for Union representation under this Article shall be limited to one representative and shall be at the Union representative's basic weekly wage and only for actual time spent within his normal daily tour.

Article 21. - Promotional Wage Adjustments

SECTION 1. Promotional pay adjustments shall apply for employees who are promoted to another job title having a higher maximum rate, except that this Article shall not apply to employees transferred between equivalent jobs as defined in Article 23, Section 1(e).

SECTION 2. The employee shall be given a promotional pay adjustment on the date of the promotion. The promotional pay adjustment shall be to the highest of the basic weekly wage rates resulting from the computation of the TYPE ONE, the TYPE TWO and TYPE THREE adjustments described in Sections 3, 4 and 5 below.

SECTION 3. The TYPE ONE adjustment shall be computed by applying the employee's wage experience credit to the wage schedule applicable to the assignment to which the employee is being promoted to determine the equivalent weekly wage; provided that:

- (a) The resulting basic weekly wage rate shall not be less than the starting rate for the new assignment.
- (b) An employee promoted from a job classification in Category II to another job classification in Category II shall not receive a basic weekly wage less than the basic weekly wage he was receiving in the old assignment.
- (c) Except as required by paragraphs (a) and (b) above, a resulting adjustment shall not be more than ten dollars (\$10) per week; provided that if the employee had been receiving the maximum rate for the job from which he is promoted for a period of six (6) months or more, the next regular increase on the new wage schedule shall be added to the adjustment so computed.

SECTION 4. The TYPE TWO adjustment shall be computed by applying the employee's wage experience credit to the wage schedule applicable to the new job classification to determine the equivalent basic weekly wage; provided that:

- (a) The equivalent basic weekly wage so determined first shall be reduced in accordance with the provisions of Section 6 below if applicable; and then
- (b) Increased in the amount of the next regular increase on the new wage schedule if the employee had been receiving the

maximum rate for the job from which he is promoted for a period of six (6) months or more.

SECTION 5. The TYPE THREE adjustment shall be computed by applying the employee's net credited service to the wage schedule applicable to the new job classification and establishing the employee's new basic weekly wage rate on the closest lower full step; provided that the new basic weekly wage so determined shall be reduced in accordance with the provisions of Section 6 below if applicable.

SECTION 6. If the promotion is from a job title in a different Job Title Group to a job title in Job Title Groups 5, 6, 7, 9, 10 or 11, the resulting basic weekly wage rate shall not exceed the step down rate for the new assignment, except for promotions from Job Title Group 6 to Job Title Group 7.

SECTION 7. The increase interval for the employee's first regular increase following the promotional pay adjustment shall be computed from the first of the month nearest the date of the promotional adjustment,

- (a) and an employee who received a TYPE ONE or TYPE TWO adjustment and whose basic weekly wage was less than the maximum rate for the assignment from which he was promoted shall have his next regular increase interval adjusted on a pro rata basis. For example; if three-fourths of the employee's normal interval had expired on the schedule for his old assignment, credit shall be given for three-fourths of the interval on the schedule for his new assignment. The provisions of this paragraph (a) do not apply to promotions to Category IV job classifications or to employees whose promotional wage adjustment after the application of Section 6 above resulted in a basic weekly wage exactly on the step down point for their new assignment.
- (b) and an employee who received a TYPE ONE or TYPE TWO adjustment and who had been receiving the maximum rate for his former job classification prior to promotion for a period of less than the next increase interval for the new assignment

shall be granted the next regular increase after the regular increase period for the new assignment has elapsed with the interval computed from the date the employee was granted the maximum rate for the old assignment. The provisions of this paragraph (b) do not apply to promotions to Category IV job classifications.

- (c) and an employee who received a TYPE THREE adjustment shall be granted as a credit against the next regular increase interval that net credited service (rounded to the nearest whole month) that is in excess of the closest lower full step on his new wage schedule. The provisions of this paragraph (c) do not apply to employees whose promotional adjustment after the application of Section 6 above resulted in a basic weekly wage exactly on the step down point for their new assignment.

SECTION 8. If an employee is both assigned to a new location and promoted to another job classification having a higher maximum rate, the wage treatment specified in Article 23-Transfer and Reassignment, shall first be applied before computing the promotional pay adjustment.

SECTION 9. In the application of this Article, no employee shall receive any increase in an amount in excess of that required to reach the maximum wage rate specified under the wage schedule applicable to the employee's new job classification.

Article 22. - Temporary Assignments

SECTION 1. On any day during which an employee in Categories II, III, IV or B is temporarily assigned by the Company to a position in the bargaining unit with a different maximum rate than his regular assignment, his normal daily tour shall be considered to be the normal daily tour for his regular assignment.

SECTION 2. On any day during which an employee in Categories II, III, IV or B is temporarily assigned by the Company to a position in the bargaining unit with a higher maximum rate than that of the employee's regular assignment and assumes full responsibility in and

takes over all work associated with the position for at least the number of hours equal to a full session or half tour, the employee for that day shall receive one-fifth of the difference in maximum basic weekly rates between the two wage schedules involved; provided that in no case shall an individual employee be so assigned for more than sixty (60) calendar days for any one period or assignment.

SECTION 3. On any day during which an employee, pursuant to a temporary assignment, relieves a management employee for at least the number of hours equal to a full session or half-tour, such employee shall receive an additional \$10 per day. A temporary assignment to management relief of sixty (60) calendar days for any one period or assignment must be followed by thirty (30) calendar days without temporary assignment to management relief.

SECTION 4. On any day during which an employee, other than a Category IV employee, is assigned to provide formal training to another employee or employees and does so for at least the number of hours equal to a half tour, such employee shall receive an additional ten dollars (\$10.00) for that day and for hours equal to a full tour of formal training, such employees shall receive fifteen dollars (\$15.00) for that day. An employee is "assigned to provide formal training" when such employee is directed by the Company to give instruction, other than on-the-job coaching, using Company provided media designed exclusively for formal training purposes, such as course guides, work books, work samples and audio-visual aids. Such an assignment may also include a directive to report back to supervision the results of written tests or other formal measures of the trainee's(s') ability to learn and perform the work which is the subject of the formal instruction.

SECTION 5. During the period of any temporary assignment covered by the preceding sections of this Article, the employee shall be given wage progression treatment according to the schedule for his regularly assigned job and in computing this wage progression treatment, the payments provided for above shall be disregarded.

SECTION 6. The payments provided for in Sections 2, 3 and 4 of this Article shall be considered part of the employee's basic hourly rate

only for the purpose of computing daily or weekly overtime payments where applicable under the provisions of this Agreement.

Article 23. - Transfer and Reassignment

SECTION 1. An employee's basic wage shall be adjusted during the term of this Agreement in the event of a change (other than one of a temporary nature) in the employee's assignment or location, based upon the Company's determination that any one of the following conditions exists:

- (a) Transfers of employees from one Locality Wage Group to another Locality Wage Group without a change in job title and from one job title to another job title with the same maximum rate.
- (b) Demotions.
- (c) Reductions in work requirements which result in reassignment of employees to a lower paid job classification.
- (d) Return to original assignment by an employee who had received an increase incident to a temporary transfer or a temporary promotion.
- (e) Transfers of employees between equivalent jobs. "Equivalent jobs" are defined as:
 - (1) Entry 1-B Clerk and Entry 1-III Clerk
 - (2) Entry 3-B Clerk and Entry 3-III Clerk
 - (3) Semi-Skilled 2-B Clerk, Semi-Skilled 2-III Clerk and Operator
 - (4) Skilled 1-B Clerk, Skilled 1-III Clerk, Service Assistant, and Senior Traffic Office Clerk.

SECTION 2.

- (a) If an employee is transferred to a new location without a change in job title or job classification or is transferred to an equivalent job in a different classification (with or without a change in work location), his basic weekly wage shall be adjusted on the date of transfer to the extent of any "wage rate differential" existing between the locations and/or the classifications involved in the transfer. The "wage rate differential" shall be computed as follows:
- (1) The employee's basic weekly wage at the time of transfer shall be applied to the wage schedule applicable to the old assignment and the cumulative number of months corresponding to such a basic weekly wage shall be determined.
 - (2) The period so determined in (1) shall then be applied to the wage schedule applicable to the assignment to which the employee is being transferred, and the equivalent basic weekly wage shall be determined.
 - (3) The "wage rate differential" shall then be determined by taking the basic weekly wage which the employee was receiving at the time of the transfer and the basic weekly wage determined in (2) above and subtracting the lower from the higher. The difference thus obtained shall be the "wage rate differential".
- (b) If an employee is assigned to another job title with an associated wage schedule having the same or a lower maximum rate:
- (1) The employee's basic weekly wage at the time of the reassignment shall be applied to the wage schedule applicable to the assignment from which he is being reassigned and the cumulative number of months corresponding to such basic weekly wage shall be determined. The period of time so determined shall then be applied to the wage schedule applicable to the

assignment to which the employee is being reassigned, and the equivalent basic weekly wage shall be determined. However, if an employee, within six (6) months after having been assigned to a job title with an associated wage schedule higher than his former job title, elects to be returned or is returned to the former job title upon return to his former job title his basic weekly wage shall be the rate he would have been paid had he remained continuously in the former job title.

- (2) An employee assigned to a Category IV job title with an associated wage schedule having a lower maximum rate, whose cumulative number of months, as determined in paragraph (b)(1) of this Section, does not correspond to an established wage schedule step applicable to the Category IV job, shall have his basic weekly wage adjusted to the next higher wage schedule step.
 - (3) However, in no case, in paragraphs (b)(1) and (b)(2), shall the basic weekly wage paid in the new assignment be greater than the maximum rate for that assignment except as may be provided in paragraph (c) of this Section 2. Nor shall the basic weekly wage be less than the rate paid if the employee had been engaged in and remained continuously in the new assignment after taking into consideration any previous starting rate adjustment and any previous accelerated wage increases.
- (c) Where the wage adjustment specified in this SECTION 2 would result in a decrease in the basic weekly wage of an employee who is reassigned or transferred at the Company's initiative after having been in the job from which the transfer or reassignment is being effected for more than six (6) months, the Company shall elect either to:
- (1) Defer subsequent regular increases in an aggregate amount equivalent to the amount of the adjustment, or
 - (2) Decrease the employee's basic weekly wage in reasonable steps to the wage applicable to the new

assignment; provided, however, that if the wage adjustment is ten percent (10%) or less (or, in the case of a transfer between equivalent jobs, seven dollars and fifty cents (\$7.50) or less), the full adjustment shall be made on the date of the transfer or reassignment.

(d) The increase interval for the employee's first regular increase following the transfer or reassignment shall be computed as follows:

(1) If the maximum wage rate for the new assignment is higher than that for the old assignment, and if

a. the employee's basic wage rate was less than the maximum rate for the job classification (prior to the transfer or reassignment), the next regular increase interval shall be computed from the first of the month nearest the date of the transfer or reassignment, and in these cases the increase interval shall be adjusted on a pro rata basis. For example, if three-fourths of the employee's normal increase interval had expired on the schedule for his old assignment, credit shall be given for three-fourths of the interval on the schedule for his new assignment. The provisions of this paragraph a. do not apply to reassignments to Category IV job classifications.

b. the employee had been receiving the maximum rate of the job classification (prior to the transfer or reassignment) for a period as long or longer than the next increase interval for the new assignment, the next regular increase shall be granted at the time of transfer or reassignment.

c. the employee had been receiving the maximum rate for the job classification (prior to the transfer or reassignment) for a period of less than the next increase interval for the new assignment, the next regular increase shall be computed from the first of

the month nearest the date of the transfer or reassignment. Such regular increase shall be granted after the regular increase period for the new assignment has elapsed, computed from the date the employee was granted the maximum rate for the old assignment. The provisions of this paragraph c. do not apply to reassignments to Category IV job classifications.

- (2) If the maximum wage rate for the new assignment is less than that for the old assignment, and if the employee's basic wage rate is less than the maximum rate for the new assignment, the next regular increase interval shall be computed from the first of the month nearest the date of the transfer or reassignment and, in these cases, the increase interval shall be adjusted on a pro rata basis.
- (e) The wage adjustments provided for in this Section may be deferred or withheld by the Company in individual cases if, in its judgment, the employee does not merit such increase or adjustment.
- (f) An employee whose assigned reporting location on a particular day is within a Locality Wage Group with a higher maximum rate for his job title, shall be paid a daily "locality wage allowance" for each day he works after reporting at such assigned reporting location.

The "locality wage allowance" shall be one-fifth of the difference in maximum basic weekly rates between the two wage schedules involved.

The "locality wage allowance" shall be considered part of the employee's basic wage rate only for the purpose of computing daily or weekly overtime payments where applicable under provisions of this Agreement.

Not more than one "locality wage allowance" will be paid to an employee on any one day regardless of the number of times the employee reports to a qualified location during that day.

SECTION 3. When an employee is reassigned (on other than a temporary basis) at the initiative of the Company to a work location which is at least thirty-five (35) miles farther from his residence than the distance between his residence and his former location, the employee may elect one of the following options:

- (a) move his household within a period of twelve (12) months following the first day of reporting at the new location, and receive relocation reimbursement as specified in Section 4(b).
- (b) commute daily from his household to the new location and receive commutation allowances as specified in Section 5.

SECTION 4. If the employee elects option (a) of Section 3 above, the following shall apply:

- (a) The employee shall suffer no loss of regular pay for reasonable time off to arrange for the moving of household goods and personal effects and travel time to the new home location.
- (b) The employee will be reimbursed by expense voucher up to a maximum aggregate amount of six thousand dollars (\$6,000.00) for the following actual expenditures reasonably incurred by him in conjunction with such move:
 - (1) Moving expenses incurred for household goods and personal effects.
 - (2) Travel (\$.09 per mile if personal vehicle is used), meals and lodging expenses incurred for self and members of immediate family in connection with the final trip from the former residence.
 - (3) Travel (\$.09 per mile if personal vehicle is used), meals and lodging expenses incurred in connection with pre-move househunting trip(s) and interim living for employee at new work location for meals and lodging only for up to thirty (30) consecutive days. Provided, however, that there shall be a limit of fifteen hundred dollars

(\$1,500.00) on expenditures reimbursed pursuant to this subparagraph (3).

- (4) Lease cancellation fees, selling and buying costs for housing. Provided, however, that there shall be a limit of fifteen hundred dollars (\$1,500.00) plus any unused amount in subparagraph (3) above on expenditures reimbursed pursuant to this subparagraph (4).

SECTION 5. If the employee elects option (b) of Section 3 above, the employee shall be entitled to receive monthly commutation allowances as long as he commutes daily from his household to the new location, as follows:

- (a) The Company shall determine the Commuting Mileage Factor ("CMF") by subtracting the road miles between the employee's residence and his former work location (using the most direct commonly-traveled route) from the road miles between his residence and his new work location (using the most direct, commonly-traveled route).
- (b) To determine the monthly allowance, the Company shall multiply the "CMF" by \$2.00.
- (c) An employee who ceases commuting to his household shall notify the Company immediately and monthly allowances shall be discontinued effective as of the termination of daily commutation.
- (d) An employee who moves his household to a new location while receiving commutation allowances shall notify the Company no later than five (5) days following the move. The "CMF" will be adjusted using the formula specified in (a) above with the new residence substituted for his former residence. If the resulting "CMF" is greater, the monthly allowance will not be adjusted. If the resulting "CMF" is smaller, but at least 35, the monthly allowance will be reduced effective as of the date of the employee's move. If the resulting "CMF" is less than 35, commutation allowances will be discontinued effective as of the date of the employee's move.

- (e) Monthly commutation allowances shall not exceed \$300.
- (f) No commutation allowances will be paid for months that extend beyond the second anniversary of the employee's report date at the new work location.

Article 24. - Overtime and Sunday Practices

SECTION 1. *Weekly Overtime.* Employees shall be paid at the rate of one and one-half times their basic hourly rate for all time worked in excess of the normal work week for full-time employees.

SECTION 2. *Daily Overtime.* Employees shall be paid at the rate of one and one-half times their basic hourly rate for all time worked in excess of a normal daily tour for a full-time employee; provided that any such daily overtime payments shall be credited against any overtime payments required under Section 1 of this Article.

SECTION 3. *Premium for Work in Excess of 49 Hours.* Employees shall receive additional pay at the rate of one-half their basic hourly rate for all time worked in excess of 49 hours in a calendar week; provided that the hourly rate for each hour worked after the 49th hour in a calendar week shall in no case be less than two times the employee's hourly rate of pay.

SECTION 4. For the purpose of computing overtime and premium payments in Sections 1, 2 and 3 of this Article, in a week in which a holiday is observed pursuant to Article 30 on Monday through Friday inclusive, employees excused from work on that day shall be considered to have worked a normal daily tour.

SECTION 5. *Sunday Premiums.* All work performed by employees within a normal daily tour, except while on Emergency Call-Out, Article 27, which begins on a Sunday (this being a Sunday tour) shall be paid for at the rate of one and one-half times the employee's basic hourly rate. Payments for Sunday work in excess of a normal daily tour, shall be as specified in the preceding Section 2 of this Article.

A Category IV employee assigned by the Company to work three or more consecutive Sunday tours, shall be paid for time worked on the third consecutive Sunday and each subsequent consecutive Sunday, additional compensation computed at one-half the employee's basic hourly rate (one-half the employee's straight-time rate). For the purpose of administering this latter provision, a Category IV employee who is assigned to work on a Sunday and who voluntarily effects a change with some other employee to work for her shall not be deemed to have interrupted the continuity of her assigned Sundays but that Sunday shall be considered as a Sunday off for the said other employee in determining the continuity of her assigned Sundays.

SECTION 6. *Holiday Overtime.* All employees shall be paid at the rate of two and one-half times their basic hourly rate for all time worked on a holiday observed pursuant to Article 30 in excess of a normal daily tour for a full-time employee; provided that any holiday overtime hours so compensated shall be credited against any hours for which overtime payments are required under Sections 1 and 2 of this Article.

SECTION 7. Except while on Emergency Call-Out, Article 27, work performed as part of an employee's normal daily tour which begins on one calendar day and extends into the next shall be paid for as part of the day on which the normal daily tour began.

SECTION 8. Any period of work time, except while on an Emergency Call-Out, Article 27, which is not part of the employee's normal daily tour which begins on one calendar day and extends into the next day shall be paid for as part of the day on which such work began up to the usual starting time of the employee's regularly assigned daily tour regardless of whether the employee is or is not assigned to work on the particular day into which such period of work time extends.

SECTION 9. The provisions of Sections 5 and 6 of this Article shall not apply to part-time employees hired on or after January 1, 1981, and assigned to work in PhoneCenter Stores, Bell Customer Service Centers, Bell Phone Booths (KIOSKS), DM/DR (Direct Marketing/Direct Response) Centers and any equivalent retail sales or Service Center Operations.

Article 25. - Work Schedules and Changes in Scheduled Work Time

SECTION 1. Work schedules shall be established by the Company for Category I, II, III, A and B employees. These schedules shall show the time the employee's normal tour starts and ends on each day of the normal work week, provided that such schedules may be changed by the Company at any time in order to meet work requirements and service conditions subject, however, to Sections 2 and 3 of this Article. Work schedules shall be posted by 6:00 P.M. of the Monday of the preceding week in advance of the first day of the employee's first normal work week shown on such schedules.

SECTION 2. When the Company assigns a Category I, II, III, A or B employee to work on a day on which no tour has previously been scheduled, the employee's scheduled work time on another day of the same normal work week may be reduced by a corresponding amount, provided he is notified of the change prior to 5:00 P.M. of the second calendar day preceding the day of the added assignment or the day of the decreased assignment whichever is earlier.

If the employee is not notified of the change by Company within the time prescribed in the preceding paragraph, he may, not later than the end of the added assignment, elect to work the day on which he was previously assigned to work in addition to the added assignment. If the employee so advises that he elects to work his previously scheduled day in addition to his added assignment, his previously scheduled normal work week will remain unchanged. However, in respect to the added assignment under such circumstances, only the hours actually worked will be paid for. If the employee elects not to work the hours specified in his previously scheduled normal work week in addition to the added assignment, his work time on one of the previously scheduled days in the same calendar week will be reduced to the extent of the additional assignment and the added assignment will be considered a part of his scheduled normal work week.

SECTION 3. When the Company changes the starting and quitting time of a Category I, II, III, A or B employee's previously scheduled tour without giving notification to the employee of such change before

5:00 P.M. of the second calendar day preceding the day on which the change is to be made, the employee may elect to work the hours of his previously scheduled normal daily tour (or half tour) in addition to the newly assigned hours.

If the employee's previously scheduled tour entitled him to an evening or night differential under Article 19, Section 1, and the employee, having elected to work all or part of his previously scheduled tour, does work between 5:00 P.M. and 8:00 A.M., he shall be paid the differential in accordance with Article 19, Section 1.

SECTION 4. The work time for employees called in to work a non-scheduled normal daily tour or half tour before the assigned starting time for such tour but on such short notice that they cannot report for work until after such assigned starting time shall be considered as beginning at the assigned starting time.

SECTION 5. Employees who by pre-arrangement are assigned to work non-scheduled time (which may be on a sixth day) which is less than half of a normal daily tour for full-time employees and which is not consecutive with a normal tour or half tour will receive the same treatment as herein provided for Emergency Call-Outs, except that work time shall be considered as starting when the employee leaves his residence to proceed by the most direct route to the work location. The provisions of this Section shall not apply to part-time employees hired on or after January 1, 1981, and assigned to work in Phone-Center Stores, Bell Customer Service Centers, Bell Phone Booths (KIOSKS), DM/DR (Direct Marketing/Direct Response) Centers and any equivalent retail sales or Service Center operations.

SECTION 6. For employees in Category IV, the Company will establish work schedules showing the time the employee's normal daily tour starts and ends on each day of the normal work week, provided that such schedules may be changed by the Company at any time in order to meet work requirements and service conditions. Category IV employees may request to be assigned off on any day of the calendar week including holidays as specified in Article 30.

Work schedules shall be posted by 2:00 P.M. of the Thursday of the preceding week in advance of the first day of the employee's first normal work week shown on such schedules.

Article 26. - Inclement Weather

SECTION 1. Category I employees normally assigned to outdoor work will be provided with other assignments when the Company determines that on account of weather conditions they are unable to perform their regularly assigned duties during their regularly scheduled working time. When the Company determines that on account of weather conditions such employees are unable to perform their regularly assigned duties on a non-scheduled day, they may be excused or assigned other duties, after reporting to work, for all or part of their normal tours; provided, however, that in such case the employee shall receive a minimum of four (4) hours pay computed at his basic hourly rate.

Article 27. - Emergency Call-Outs

SECTION 1. An "emergency call-out" is a request to report to work on a non-scheduled day or during non-scheduled hours to work an unspecified period of time provided the employee is requested to report to work as soon as possible after receiving the request. A request that an employee work a changed or additional normal tour (or half tour), or work in excess of a normal tour (or half tour), shall not be treated as an "emergency call-out."

SECTION 2. In cases where an employee receives an emergency call-out, work time shall be considered as starting when the employee is called and if he returns to his residence before starting his scheduled normal tour (or half tour), his work time shall be considered as ending upon his arrival at his residence. In cases where the employee starts his scheduled normal tour (or half tour), his emergency call-out shall end upon the starting of such tour.

SECTION 3.

- (a) Time worked on emergency call-outs on weekdays shall be compensated for at one and one-half times the employee's basic hourly rate; provided that any time which is compensated for at the rate of time and one-half (except Sunday time as covered in Sections 4, 5, 6 and 7 of this Article) shall be credited against any overtime payments required under Article 24.

- (b) Time worked on emergency call-outs on holidays observed pursuant to Article 30, shall be compensated for at one and one-half times the employee's basic hourly rate for all hours worked up to the number of hours in a normal daily tour for a full-time employee. On such a holiday all time worked on emergency call-outs in excess of a normal daily tour for a full-time employee shall be compensated for at two and one-half times the employee's basic hourly rate; provided that any holiday hours in excess of a normal tour compensated for at two and one-half times the employee's basic hourly rate shall be credited against any hours for which overtime payments are required under Article 24.

SECTION 4. For time worked on emergency call-outs between 12 Midnight Saturday and 12 Midnight Sunday, an employee shall be paid at the rate of one and one-half times his basic hourly rate except that such time worked in excess of a normal daily tour for a full-time employee shall be compensated for as daily overtime in accordance with Article 24, Section 2.

SECTION 5. Time worked on emergency call-outs between 12 Midnight Saturday and 12 Midnight Sunday up to the number of hours in a normal daily tour for a full-time employee shall not be credited against any overtime payments for work in excess of a full-time employee's normal work week for the calendar week beginning on that day; provided, however, that no more than the number of hours in a normal daily tour for a full-time employee shall be paid for as Sunday time during any calendar week.

SECTION 6. Time worked on emergency call-outs starting on Saturday and extending into Sunday shall be paid for as Saturday time up to 12 Midnight Saturday and as Sunday time after Midnight Saturday (but not over the number of hours in a normal daily tour for a full-time employee is to be paid as Sunday time).

SECTION 7. Time worked on emergency call-outs starting on Sunday and extending into Monday shall be paid for as Sunday time up to 12 Midnight Sunday and time after Midnight Sunday as Monday time, provided that no more than the number of hours in a normal daily tour for a full-time employee shall be paid for as Sunday time during any calendar week.

SECTION 8. An employee who received payments at time and one-half under provisions of this Article shall not be paid evening and night differential payments for such time.

SECTION 9. An employee called out on an emergency call-out to work time which is not consecutive with a scheduled tour (or half tour) will receive a minimum of four (4) hours pay computed at his basic hourly rate. In the application of this Section, the Company may assign an employee to work to the extent of the time actually paid for whenever under the circumstances it is reasonable to do so.

SECTION 10. In the event that an employee en route to, while on, or returning from an emergency call-out is involved in a motor vehicle accident while operating his personal vehicle under the provisions of this Article, the Company will reimburse the employee in an amount not to exceed \$250 for the costs of repairs to the personal vehicle which are not otherwise compensated or compensable from another source, provided, that said vehicle must be covered by public liability and property damage insurance in amounts and under provisions which conform with the requirements of the state in which the vehicle is registered.

SECTION 11. The provisions of Sections 3, 4, 5, 6, 7 and 8 of this Article shall not apply to part-time employees hired on or after January 1, 1981, and assigned to work in PhoneCenter Stores, Bell Customer Service Centers, Bell Phone Booths (KIOSKS), DM/DR

(Direct Marketing/Direct Response) Centers and any equivalent retail sales or Service Center operations.

**Article 28. - Travel Allowances, Travel Time
and Expense Payments**

SECTION 1. The normal reporting locations and the temporary reporting locations at which work time starts and stops shall be as designated by the supervisor.

SECTION 2. When an employee is temporarily assigned by the Company to work at a different location than the employee's normal reporting location, and commutes on a daily basis to the temporary reporting location, a travel allowance shall be paid for each day so assigned and worked in accordance with the following schedule:

(a) Airline Distance from Normal Reporting Location to Temporary Reporting Location	Daily Allowance
0-1 Mile	\$.00
Over 1 Mile to 3 Miles.....	3.00
Over 3 Miles to 5 Miles.....	4.15
Over 5 Miles to 10 Miles.....	6.25
Over 10 Miles to 15 Miles.....	8.95
Over 15 Miles to 20 Miles.....	12.50
Over 20 Airline Miles to 25 Road Miles	12.50

(b) For any distance from the normal reporting location to the temporary reporting location which is twenty-five (25) or more road miles measured one way on a standard map, the allowance per round trip road mile measured on the same map shall be the rate specified in Article 29, Section 3.

(c) Employees entitled to the allowances in paragraph (a) or (b) above shall be reimbursed for any toll charges actually incurred.

Provided, however:

- (a) The employee's work time shall start or end (or both) at the temporary location;
- (b) The travel allowance will not be paid when the employee is paid for travel time to and from the temporary location;
- (c) The travel allowance will not be paid when the Company provides transportation or pays for transportation expense;
- (d) The provisions of this Section shall not apply when Section 3 is applicable.

SECTION 3. When an employee is temporarily assigned by the Company to work at a location other than the employee's normal reporting location and the temporary reporting location is more than fifty (50) road miles measured one way on a standard map from the employee's normal reporting location; or when the Company, because of work requirements, travel time or travel conditions, specifies that the temporary reporting location is not within normal daily commuting distance, the provisions of this section shall apply.

- (a) *Necessary Travel Time.* The Company shall treat necessary travel time to and from the temporary location at the beginning and end of the temporary assignment as work time only as required by law. The Company also shall pay for other necessary travel time to and from the temporary location at the beginning and end of the temporary assignment at the employee's basic hourly rate.
- (b) *Transportation Expenses.* When transportation to and from the temporary reporting location is not provided by or arranged for by the Company, travel expenses, when approved by the supervisor in advance, shall be reimbursed by means of expense vouchers. The Company may, at its option, provide for reimbursement of these travel expenses by means of entries on the employee's personal time report in lieu of vouchers. An employee who with the approval of his supervisor obtained in advance of a trip actually furnishes private transportation shall

be reimbursed in accordance with the provisions of Article 29, Section 3 for each round trip road mile as measured on a standard map between the employee's normal and temporary reporting location. An employee who rides with another employee who has been authorized to be reimbursed for private transportation shall be reimbursed one-half the mileage amount provided to the employee who furnishes the transportation.

- (c) *Living Expenses.* The Company may make arrangements for necessary local transportation, living quarters and meals, or with prior agreement between the supervisor and the employee, the employee may make these arrangements. Payments may be made directly by the Company to the persons providing local transportation, living quarters or meals, or upon prior agreement between the supervisor and the employee, the employee may pay for his own necessary local transportation by public carrier, his lodging, or his meals.

When the employee makes and pays for these arrangements, he shall be reimbursed by means of expense vouchers for actual expenditures for lodging, necessary local transportation by public carrier, and for laundry, if the assignment extends beyond one week. Necessary private local transportation furnished by the employee shall be reimbursed in accordance with the provisions of Article 29, Section 3.

In lieu of reimbursement for meals not arranged and paid for by the Company, the employee shall be paid an allowance for each day on which travel to a temporary location within the geographic area of the bargaining unit keeps the employee away from home overnight, or on which the employee's work time starts or ends (or both) at such temporary location. The allowance will be thirty-three dollars and thirty cents (\$33.30) per day. On any such day on which the Company arranges and pays for one or more meals, the daily allowance shall be reduced by one-third for each meal provided by the Company.

In no case will an employee be required to spend more than two (2) months away from the employee's normal reporting location unless

advised by the Company before the assignment, that the assignment would be of longer duration.

When the conditions set forth in the first paragraph of this Section apply, Section 2 of this Article shall not apply.

SECTION 4. When an employee remains on a temporary assignment, under the conditions set forth in Section 3, for a period of more than two consecutive weeks, the following shall apply:

- (a) The employee usually will be allowed to return to his normal reporting location at the end of each second week unless assigned to work on a sixth day in that week. The time consumed in traveling to the normal reporting location and in returning to the temporary location will not be compensated for; provided, however, that in cases where public transportation is not reasonably available for such travel outside of normal working time, any portion of such travel time that falls between the starting and quitting time of the employee's scheduled normal tour, will be paid for as a part of the employee's normal tour of duty for that particular day.

When transportation is not provided for or arranged for by the Company and when approved by the supervisor in advance, travel expenses between the temporary and normal reporting locations shall be reimbursed by means of expense vouchers. When such travel is not by public carrier, the employee shall, with prior supervisory approval, be paid an allowance in lieu of reimbursement not to exceed the equivalent cost of bus or railroad coach transportation between the employee's normal and temporary reporting locations. However, an employee who with the approval of his supervisor obtained in advance of a trip actually furnishes private transportation shall be reimbursed in accordance with the provisions of Article 29, Section 3 for each round trip road mile as measured on a standard map between the employee's normal and temporary reporting location.

- (b) In the event that an employee is not permitted to return to his normal reporting location at the end of each second week, and the employee is not otherwise assigned to work, the Company

agrees that such employee shall be permitted to work one additional normal tour in excess of his normal work week at the end of each second week and during each week this period is extended.

SECTION 5. The payments provided in Section 2, Section 3, or Section 4 shall not be construed as part of the basic wages for any purpose under this Agreement.

Article 29. - Reimbursement of Incidental Expenses

SECTION 1. In the application of this Article, it is understood that the work assignments in connection with which the expenses are incurred must be authorized by the Company and all expenses are subject to the approval of the employee's supervisor.

SECTION 2. Employees shall be reimbursed for payments made by them for all incidental expenses actually incurred in the performance of work which they do not normally incur in the performance of their regularly assigned duties.

SECTION 3. When, with prior supervisory approval, private transportation is provided by an employee under the circumstances set forth in Sections 1 and 2 of this Article or under the provisions of Sections 3(b), (c), and 4(a) of Article 28, the employee will be reimbursed consistent with the Internal Revenue Service's (IRS) standard mileage rate allowable as a business use deduction from gross income. In the event the IRS increases the standard mileage rate allowable as a business use deduction from gross income during the term of this Agreement, the Company will change the amount of the reimbursement accordingly effective on the first of the second month following publication of the change by the IRS, but in no event prior to the effective date of the IRS increase. Such reimbursement shall be in lieu of all expenses, costs, and losses incurred by the employee who furnishes such transportation; provided, however, that the Company will:

- (a) Pay the cost of parking and toll fees incurred by the employee incident to such usage of private transportation.

- (b) In the event that an employee is involved in a motor vehicle accident while operating his personal vehicle under the provisions of this Article, reimburse the employee in an amount not to exceed \$250 for the costs of repair to the personal vehicle which are not otherwise compensated or compensable from another source.

Any vehicle used by an employee to provide transportation under this Article must be covered by public liability and property damage insurance in amounts and under provisions which conform with the requirements of the state in which the vehicle is registered.

Article 30. - Holidays

SECTION 1. The following days are designated as holidays:

New Year's Day	January 1
George Washington's Birthday	Third Monday in February
Floating Day*	
Memorial Day	Last Monday in May
Independence Day	July 4
Labor Day.....	First Monday in September
Veteran's Day.....	November 11
Thanksgiving Day	Designated Thursday in November
Day after Thanksgiving Day	Friday immediately following Thanksgiving Day
Christmas Day.....	December 25
Inauguration Day**	January 20 of year following Presidential Election

*An employee may select any one day in the current calendar year, other than a Sunday, a Holiday designated in this Section or an Excused Work Day designated pursuant to Article 38, Section 3, as a "Floating" Holiday; provided, however, that the employee must have notified his supervisor at least 30 days prior to the day on which the "Floating" holiday occurs unless the Company determines that service and force conditions are such that shorter notice is acceptable. An employee hired after April 30 is not entitled to, and may not select a "Floating" holiday for the calendar year in which he

was hired. "Floating" holidays not scheduled by October 1 of each calendar year must be selected and scheduled at that time. An employee may be required to work on the day selected as his "Floating" holiday but would receive holiday pay for such day as provided in this Agreement.

**Washington Area only.

If a holiday falls on Sunday, the following Monday shall be observed as the holiday, and the practices herein provided shall apply to Monday only. Any tour which begins on a holiday shall be known as a holiday tour (or a holiday part tour).

SECTION 2.

- (a) Regular and temporary full-time employees shall receive for the day on which a holiday is observed pay for a normal daily tour. The holiday may be included as part of the employee's normal work week schedule, whether excused or assigned to work.
- (b) Regular and temporary employees who work on a holiday shall, in addition to the pay in paragraph (a) of this Section or the pay in Section 4 below be paid a HOLIDAY PREMIUM at the rate of one and one-half times their basic hourly rate for all time worked within a normal daily tour. However, this premium provision shall not be applicable to part-time employees hired on or after January 1, 1981, and assigned to work in PhoneCenter Stores, Bell Customer Service Centers, Bell Phone Booths (KIOSKS), DM/DR (Direct Marketing/Direct Response) Centers and any equivalent retail sales or Service Center operations.
- (c) If an employee is scheduled to work a normal daily tour, half-tour or session on a holiday and, after reporting to work, is excused later at the Company's initiative, the employee shall be paid his straight time rate for the remainder of the full normal daily tour, half tour or session scheduled on the holiday.
- (d) Payment for time worked on a holiday in excess of a normal daily tour shall be as provided in Article 24 of this Agreement.

- (e) Regular and temporary employees who do not work on a holiday shall receive for the holiday any evening and night differential payments received for their normal work week (excluding the holiday) in the week in which the holiday is observed.
- (f) An employee who works a holiday tour shall receive the larger of the following: (1) the daily average of any evening and night differential payments received for his normal work week (excluding the holiday) in which the holiday is observed, or (2) the evening and night differential payments, if any, to which the employee would be entitled under Article 19 for the holiday tour worked.

SECTION 3. An occasional employee shall not receive the payments provided for in Sections 2(a), (b), or (e), but shall be paid at his basic hourly rate for time worked on holidays plus the evening and night differentials, if any, to which he would be entitled under Article 19 for the holiday tour worked.

SECTION 4. All regular and temporary part-time employees shall receive for the day on which a holiday is observed pay for a normal daily tour of a comparable full-time employee multiplied by the part-time employee's "Part Time Factor" as defined in Article 40, Section 7B.

SECTION 5. Company agrees to post holiday work schedules for Category I, II, III and IV employees and otherwise notify employees in Categories A and B, seven days in advance of the holiday, provided that such posting may be changed at any time up to the holiday in order to meet work requirements and service conditions.

SECTION 6. No payments will be made under this Article under any of the following conditions:

- (a) to an employee who is absent for any reason on a holiday if payments are made to him for that day under another provision of this Agreement or are otherwise paid to him, or

- (b) to an employee who is scheduled to work on the holiday and absents himself without permission on all or part of that day, or in the event that he is not scheduled to work on that holiday, absents himself without permission on all or part of the assigned day before or the assigned day after the holiday, or
- (c) for any holiday observed during a period beyond the first seven calendar days of absence for any reason, or
- (d) for any holiday observed during the first seven calendar days of a period of absence for any reason, except that if the period of absence begins or ends in a week in which the employee is scheduled to work a normal work week holiday payment shall be made if the employee is absent excused under Article 9, absent excused with pay under Article 33, or is absent due to sickness but is not eligible for payment under Article 32.

In the administration of Paragraphs (c) and (d), if the assigned day before or the assigned day after a holiday, or both, are granted by the Company as excused time off because of a force surplus, such absence of itself shall not make the employee ineligible for holiday pay.

Article 31. - Vacations

SECTION 1. Except as hereinafter provided, the eligibility of full-time employees to receive a vacation with pay within the current calendar year shall be determined in accordance with the following schedule. Part-time employees shall not be eligible to receive a vacation with pay until they have completed six (6) months of net credited service, after which time their eligibility for full weeks of vacation shall be the same as for full-time employees.

<u>Net Credited Service as of December 31 of Current Calendar Year*</u>	<u>Vacation</u>	<u>Notes</u>
a. Less than 5 months	None	
b. 5 months but less than 6 months	2 days after Oct. 1	
c. 6 months but less than 12 months	1 week	See (1)
d. 1 year or more but less than 7 years	2 weeks	See (2)
e. 7 years or more but less than 15 years	3 weeks	
f. 15 years or more but less than 25 years	4 weeks	
g. 25 years or more	5 weeks	See (3)

*Net credited service for determining vacation eligibility shall include service to be bridged during the current calendar year.

NOTES:

- (1) Eligible for one week upon completion of six months NCS; however, employees hired May 1-May 31 may take three days after four months NCS; and hired April 1-April 30 may take four days after five months NCS; provided any of these days so taken shall be deducted from the full week.
- (2) Eligible for a maximum of two weeks in a calendar year, the first of which may be taken in accordance with note (1) above and the second may be taken upon completion of twelve months NCS.

- (3) In order to be eligible for five weeks of vacation, the employee must take one week of his vacation between January 1st and April 30th and/or November 1st and December 31st of the current year.

SECTION 2.

- (a) A full-time employee's weekly wage for vacation payments shall consist of the employee's basic weekly wage, plus the weekly average of evening and night differential payments received for the normal work week during the first four (4) of the five (5) calendar weeks worked immediately preceding the vacation period.
- (b) A part-time employee's weekly wage for vacation payments shall consist of the basic weekly wage of a comparable full-time employee, multiplied by the part-time employee's "Part-Time Factor," as defined in Article 40, Section 7B, plus the weekly average of any evening and night differential payments received for the normal work week during the first four (4) of the five (5) calendar weeks worked immediately preceding the vacation period.
- (c) In the event that a part-time employee is granted vacation for any period of less than a calendar week, the vacation granted shall be in increments of full calendar days and the pay for each such calendar day of vacation shall be one-fifth of the amount of pay to which the employee would be entitled for a full week of vacation in that calendar week pursuant to paragraph (b) of this Section.

SECTION 3. If a holiday is observed within an employee's vacation period, that day shall be rescheduled pursuant to the provisions of Section 10(c) of this Article.

SECTION 4. An employee who is absent for one or more full days on account of sickness or disability, contagious disease quarantine, death in immediate family, jury duty summons, or witness service subpoena, during the week or weeks of his scheduled vacation shall have that part of his vacation rescheduled; provided that in such

cases it shall not be rescheduled after or extend beyond December 31st of that year unless circumstances prohibit, in which case it shall be taken no later than the last full week in March of the following calendar year.

SECTION 5. Employees who are absent on leave of absence during the current year for more than six (6) months shall not be entitled to a vacation in that year; provided, however, that this provision shall not operate to the prejudice of employees who receive their scheduled vacation in the current year before their leaves of absence begin. It is understood that the provisions of this paragraph shall not apply to employees returning from military leaves of absence.

SECTION 6. Employees absent on leave of absence for three (3) months or more extending from one year into the next shall not be eligible to receive a vacation until they have returned to duty and worked for at least three (3) months. It is understood that the provisions of this paragraph shall not apply to employees returning from military leaves of absence.

SECTION 7. Employees who resign, retire or are dismissed, and who have not received vacations to which they are entitled by the effective date of their resignations, retirements or dismissals shall receive lump sum payments in lieu of the vacations or unused portions thereof. If an employee dies prior to receiving vacation to which he is entitled, payment in lieu of such vacation shall be paid in the same manner as any unpaid wages are paid or would have been paid.

SECTION 8. Employees who request and who are granted personal leaves of absence of more than thirty (30) calendar days other than leaves of absence for Union business under Article 9, and who have not received vacation to which they are entitled by the effective date of the leave of absence, shall receive lump sum payment in lieu of the vacations or unused portions thereof; provided, however, that if an employee advises the Company within seven (7) calendar days following his return from a personal leave of absence that he wishes to take time off without pay equivalent to no more than the number of unused vacation days for which lump sum payment was received, such time off shall be scheduled and taken as follows:

- (a) If all or a portion of the unused vacation had been previously scheduled to be taken in a period after the end of the leave of absence, the time off shall be taken as originally scheduled; or
- (b) If the unused vacation had been previously scheduled to be taken during the period covered by the leave of absence, the time off shall be rescheduled to be taken if service and force conditions permit, but no later than the end of the last full week in March of the calendar year following the year in which the vacation entitlement was established.

SECTION 9. An employee who is engaged (or reengaged) by the Company with service credited based on prior employment will not be entitled to vacation or pay in lieu thereof during the same calendar year that vacation was granted or paid in lieu thereof by a former employer where any service credit was earned. However, if the employee advises the Company within seven (7) calendar days of his engagement that he wishes to take time off without pay equivalent to no more than the number of vacation days he would otherwise be entitled to receive, such time off shall be scheduled if service and force conditions permit.

SECTION 10. Scheduling and Selection of Vacation Periods and Other Time Off. Employees in each work group shall select vacation periods, and other specified time off, as follows:

- (a) Selections shall be commenced prior to the beginning of the calendar year and completed no later than the last day of March in the relevant calendar year from a schedule of available dates prepared by the Company. There shall be two consecutive rounds of selection, each made in accordance with Article 34-Seniority. In no case shall an eligible employee schedule less than one full week of vacation in any calendar year, except that employees who have completed six (6) months of net credited service or twelve (12) months of net credited service on or after December 1 and are at that time still entitled to one or two full weeks of vacation in the current calendar year will have their vacation scheduled and taken no later than the last full week in March of the following year, provided, however, that such employees may schedule the full

week(s) in the following year subject to the provisions of paragraph (b) below.

(b) Full Weeks of Vacation. In the first round of selections, vacations will be selected in full weeks and the weeks so selected must be taken as full weeks. For purposes of selection only, the last week in December will be considered a full week in the current year if four (4) or more of the calendar days in that week are in the current year. It will be considered a full week in the following year if four (4) or more of the calendar days in that week are in the following year. Employees who do not elect to "carry over" a part of their vacation to which they are entitled in the current calendar year into the following calendar year and want to schedule all or part of their following year's vacation in the period of January 1 through the last full calendar week of May, inclusive, of the following calendar year, will have the option of scheduling their vacations in the following calendar year during this round of selections. Employees who are eligible for two (2) weeks or more of vacation in any calendar year may schedule in the following year, by full weeks or multiples thereof, a part of the vacation for which they are eligible in the current calendar year, subject to the following terms:

(1) Any week or weeks of vacation "carried over" from one calendar year into the next must be scheduled and taken no later than the last full calendar week of May of the year into which the week or weeks are carried over.

(2) For all weeks of vacation "carried over" from one calendar year to the next, at least a like number of weeks of vacation for the calendar year into which the "carry over" is shifted must also be scheduled and taken no later than the last full calendar week of May of the same year.

(c) Day-at-a-Time Selection. In the second and final round of selections, employees may select paid and unpaid Excused Work Days (except Excused Work Days designated by the Company), and time off for holidays and designated Excused Work Days which will be observed during their previously

selected vacation weeks (see Section 3 above), and employees who are eligible for two or more weeks of vacation in the current calendar year and who wish to use one week (or two weeks if eligible) to be taken on a day-at-a-time basis may select their day-at-a-time vacation days.

Specific dates may be selected in this round only from available dates on the original schedule in the current calendar year which remain unselected after the first round of selection. In the event that an employee does not choose during this round to select specific dates for all of the remaining days for which he is eligible, he shall instead select "reserved time" equivalent to the total number of such days not selected. "Reserved time" shall be selected and reserved in blocks of consecutive work days (based on the employee's work schedule at the time the selection is made) through the last day of March of the following year, but only from the available dates on the original schedule which remain unselected after the first round of selection. "Reserved time" shall equate to all time off not already scheduled pursuant to this paragraph (c).

Subject to the needs of the business and force requirements of the work group, days prior to the "reserved time" may be selected by an employee on the basis of the earliest request to the employee's immediate supervisor. The days which have not been used on a day-at-a-time basis by the time the "reserved time" occurs must be taken during the "reserved time" as scheduled. Vacation so scheduled shall not be subject to "carry-over" under the provisions of paragraph (b) above. With the consent of the Company, additional vacation time may be scheduled in days in accordance with this paragraph.

- (d) It is the intent of the parties that the employees' selections will be granted to the extent practicable consistent with force requirements and the needs of the business.

SECTION 11. Notwithstanding the provisions of Section 8 of this Article an employee who is granted an Anticipated Disability Leave of Absence will be afforded the opportunity to schedule and receive his remaining vacation prior to the beginning of his leave. If the employee

does not receive all vacation prior to beginning of such leave, the provisions of Section 8 of this Article shall apply to any portion of the employee's vacation not taken.

Article 32.-Payments During First Seven Days of Sickness Absence

SECTION 1. Employees with two or more years of net credited service who, due to sickness, are absent from work during their normal daily tours, half tours or sessions they were scheduled to work within their normal work week shall, after the waiting period outlined below, receive payment for all such further absent time which does not extend beyond the seventh consecutive calendar day beginning with the first day on which they failed to report for duty.* The total of all payments for absence made to an employee under this Article, under any other provisions of this Agreement, or which are otherwise paid to him, shall not exceed payment for five days of absence in any one calendar week. If the employee returns to work and is again absent due to sickness during a period which does not extend beyond the seventh consecutive calendar day beginning with first day on which he failed to report for duty, the waiting period outlined in Section 5 shall be waived for all cases except the first case if the subsequent cases of sickness absence relate to the same sickness.

SECTION 2. Any employee who, after reporting for duty for a regularly scheduled tour, becomes ill and is excused from duty shall be paid at his basic hourly rate for the remainder of the half-tour or session in which the absence begins.

SECTION 3. Employees directed by their physician to visit a hospital or other medical facility on an outpatient basis in order to have a pre-admission medical test(s)(in connection with either in-patient or out-patient surgery) administered in lieu of similar services rendered on an inpatient basis, will be excused and will be paid for the necessary absent time on the same basis as for absence due to sickness. A copy of the physician's written directive for such tests must be presented to the employee's supervisor prior to the day of the tests. Such time off shall not be chargeable.

SECTION 4. The payments referred to above shall be at the employee's basic hourly rate plus any evening and night differential for which the employee is eligible under Article 19.

SECTION 5. The waiting period referred to in Section 1 of this Article shall be applied as follows:

<u>Employees With Net Credited Service of:</u>	<u>Waiting Period</u>
Two Years But Less Than Five	One Normal Daily Tour
Five Years and Over	No Waiting Period

SECTION 6. In the administration of Section 5 of this Article, it is understood that a normal daily tour for full-time employees may consist of two half tours or two sessions. The normal daily tour for a part-time employee shall be the calendar day on which the employee is scheduled and is absent.

* Note: See Absence From Duty LOU

Article 33.-Excused Time

SECTION 1. Employees shall be excused by the Company with pay under the following conditions:

- (a) *Absence Due to Contagious Disease Quarantine.* Unavoidable absence due to contagious disease quarantine, which is approved by the Medical Department of the Company, shall be paid for on the same basis as though the absence were due to the employee's personal sickness disability.
- (b) *Absence Due to Death in the Immediate Family.* An employee excused because of death in his immediate family shall be paid for necessary absent time but not more than the number of tours he is scheduled to work as part of his normal work week during the five calendar days immediately following the death. "Immediate family" as used in this Article means the employee's parents, grandparents, children, grandchildren, brothers, sisters, husband, wife, mother-in-law, or father-in-law. This

term may also include other persons who live in the same house with the employee.

- (c) *Absence for Jury Duty, Witness Service Subpoena or Election Official.* An employee who is absent because of jury duty summons, witness service in response to a subpoena in a case before a lawfully constituted authority to which he is not a party or because of service as an Election Official (municipal, county, state or federal) will be paid for such absence; provided, however, the employee must notify the Company that he has been summoned for any of the above reasons, and for jury duty or service as an Election Official he must furnish certification of the dates and hours of service from a duly authorized Court or Election representative. If the employee is excused from serving as a juror, witness or Election Official for the entire day, he shall report for work as scheduled or as soon thereafter as is possible. If the employee is excused from serving as a juror, witness or Election Official for any portion of the day, he shall communicate with supervision for an assignment that is reasonable under the circumstances.
- (d) *Absence to Vote.* Employees who are qualified to vote and who are unable to do so outside of their scheduled tours of duty shall be excused with pay for the necessary time not to exceed two hours or to the extent required by law, for the purpose of voting in a municipal, county, state, or national election.
- (e) *Absence on Account of "Other Reasons."* Absence on account of other reasons may be granted with or without pay at the discretion of the Company. Absences for reasons not enumerated in this Agreement shall be interpreted to mean absences on account of "other reasons."

SECTION 2. Except as otherwise provided in Section 1 of this Article, payments made under any of the above provisions shall be at the employee's basic hourly rate and shall be limited to scheduled normal daily tours within the employee's normal work week. Absent time and excused time granted or paid for under this Article shall not be considered as time worked for any purpose under this Agreement.

It is understood that Company in its discretion may, in any of the circumstances enumerated in Section 1 of this Article, excuse employees with or without pay for periods longer than those provided for in this Article.

Article 34. - Seniority

SECTION 1. Seniority shall be based on net credited service except that during any period of part-time employment, seniority shall be accrued on a pro rata basis; that is, hours of work for part-time employment up to the number of hours per day or per week which constitute respectively a normal daily tour or a normal work week for a comparable full-time employee in the same job title, classification and work group shall be accumulated, and for each accumulation of 150 such hours actually worked, the seniority shall be increased by one month. For purposes of accruing seniority but not net credited service, "hours of work" for part-time employees shall include paid hours classified as vacation, excused or absence time and shall be accumulated and updated on Company records in April and October of each year.*

*Effective April 1, 1996.

SECTION 2. The Company, in selecting employees for promotions to bargained-for positions with a higher maximum rate, agrees to adhere to the principle that the primary factors governing such selections will be the qualifications of the candidates being considered, provided; that the reclassification of employees to equivalent jobs with higher maximum rates shall not be considered promotions within the meaning of this Section. The employee whom Company finds is best qualified for a given position in the light of these factors will be selected; however, where the Company finds the qualifications of two or more employees substantially the same, it will select from among them the employee with the greatest amount of seniority. Nothing in this paragraph shall be construed to prevent Company from promoting employees for unusually meritorious service or exceptional ability.

SECTION 3. In requiring the transfer of employees to "equivalent jobs" as defined in Article 23, Section 1(e), the Company shall adhere

to the principle of seniority based on net credited service and shall require such transfers of employees in the relevant work group, as designated by the Company, to be made in inverse order of seniority, subject to the Company's determination of qualifications of individual employees to perform the assignment.

SECTION 4. To the extent permitted by work requirements, service conditions and the ability of the employee, seniority shall be the controlling factor in the selection of vacation periods by all employees, except Category IV, within each work group as determined by the Company.

SECTION 5. To the extent permitted by work requirements, service conditions and the ability of the employee, seniority shall be the controlling factor in the selection of tours for employees in Categories I, II, III, A and B within each work group. The work group shall be as determined by the Company. Assignment of tours may also be made based on arrangements other than seniority, with agreement of employees within the work group to be assigned; provided that in so doing, no employee's seniority rights shall be abridged. Seniority shall be the controlling factor in the selection of part-time tours by part-time employees in the work group.

SECTION 6. It is agreed that employees in Categories I, II, III, A and B, subject to tour selection, shall normally be allowed to select tours, generally not less than every four weeks nor more than six weeks; provided, however, that such selections may be made more or less frequently when Company determines that force and service conditions require. When the Company determines that service and force conditions in a work group require the posting of work schedules on a weekly basis, the Company shall employ open scheduling and affected employees shall be entitled to change their recorded tour preferences at any time prior to the commencement of the weekly cycle of schedule preparation; provided, however, that the Company will not schedule Category I employees on a weekly basis.

SECTION 7. Employees in Categories I, II, III, A and B, subject to tour selection, who are hired, promoted, transferred in, returning from leave of absence, or otherwise added to the work group shall at the time of addition be assigned to an available tour in the schedule of the work group. When a new choice of tours is selected by the work

group, these employees shall be allowed to select their tours in accordance with the provisions of Sections 4 and 5 of this Article.

SECTION 8. To the extent permitted by work requirements and service conditions, seniority based on net credited service shall govern the selection or assignment of tours and vacations within each job classification in each central office unit for all employees in Category IV. Seniority shall be the controlling factor in the selection of part-time tours by part-time employees in the work group.

SECTION 9. The Company shall employ open scheduling in assigning Category IV employees to tours on a weekly basis and central office employees in this category shall be entitled to change their recorded tour preferences at any time prior to the commencement of the weekly cycle of schedule preparation.

SECTION 10. Category IV employees who are transferred into central office operating job classifications, shall be assigned whatever vacant tours remain on the schedule at the time of transfer without depriving any present employee of the tour that employee then is entitled to. As vacancies occur through resignation, promotions, transfers out, or other causes, the employees shall step into such vacancies on the seniority list until they have attained their proper place in the schedule in accordance with their seniority, but not later than the starting date for the first selection of tours on the basic schedule after the transfer to the office involved.

SECTION 11. The term "Tour" in this Article refers only to the hours assigned by the Company for the normal daily tours comprising the normal work weeks on the posted schedule.

SECTION 12. Numerous considerations are involved in the Company's determination of which employees should be selected for job related training. Included among those factors are the seniority, ability and job performance of the employees as well as the force and service conditions of the business.

SECTION 13. It is agreed that questions of seniority may be referred to the grievance procedure, but neither the provisions of this Article nor its interpretation or application shall be subject to arbitration, with the sole exception that the provisions of Section 2 may be arbitrated

only on the issue of whether the Company has acted reasonably in its selection of an employee for promotion. Notwithstanding the time provisions of Article 13, Section 1(e), no arbitral determination pursuant to this Section shall have retroactive back pay effect more than ninety (90) days prior to the date of the Arbitrator's decision.

Article 35.-Force Adjustment, Layoff, Part-timing and Rehiring After Layoff

SECTION 1. Whenever, in the judgment of the Company, there exists an occasion to adjust force because of technological change (defined as changes in equipment or methods of operation), or for reasons other than technological change, the Company shall determine the extent of the adjustment required, the effective date or dates thereof, and the job titles, work groups and localities affected.

SECTION 2. Prior to taking any steps under this Article which may require part-timing, reassignment to lower paid job titles or classifications, involuntary transfer which necessitates a change in residence (i.e., to a work location which is at least thirty-five (35) miles farther from his residence than the distance from his residence to his existing work location), termination or layoff of regular employees, except regular term employees, the Company, where Article 36A applies, shall offer the benefits provided by such Article pursuant to the terms of, and to the extent authorized by, said Article to eligible employees in the work groups and localities affected.

SECTION 3. If, in the judgment of the Company, additional force adjustments are required that may require part-timing, reassignment to lower paid job titles or classifications, involuntary transfer which necessitates a change in residence, termination or layoff of regular employees, except regular term employees, the Company shall give at least ninety (90) days notice to the Union of its intention to make force adjustments and negotiate with the Union about the method or methods to be used. If an agreement as to the method or methods to be used is not reached by the Company and the Union within thirty (30) days from the date that the Company notified the Union, the Company may then proceed as hereinafter outlined in this Article.

SECTION 4. Sixty (60) days prior to the effective date or dates of the force adjustment the Company shall inform the Union of any job vacancies which it determines are available to employees in the affected job titles, work groups and localities.

The Company shall offer those vacancies which it determines are available to the affected regular employees, except regular term employees, (excluding those vacancies in jobs which would result in promotions for the affected employees) in seniority order, subject to the Company's determination of an employee's ability to perform satisfactorily the work in the vacancy of his choice. An employee shall have a maximum of seven (7) calendar days following the Company's offer in which to indicate his choice with respect to the available vacancy(ies).

- (a) If pursuant to this Section an affected employee is reassigned to an available job vacancy which requires a change in residence the Company shall offer the employee the options provided in Article 23, Section 3.
- (b) If pursuant to Article 34, Section 2 an affected employee is selected for and accepts a promotion to a job classification with a higher maximum rate at a work location which requires a change in residence the Company shall offer the employee the options provided in Article 23, Section 3, provided the Company determines that such promotion will reduce the need to take any of the steps set out in Section 5(a), (b) and (c) of this Article.
- (c) If pursuant to this Section an affected employee is limited in his choice of an available job to either: (1) a work location which requires a change in residence; or (2) a lower paid job title or classification, except a job title in an equivalent job classification as defined in Article 23, Section 1(e), the employee may elect not to accept such reassignment and shall be paid a termination allowance pursuant to Section 7 of this Article. Provided, however, that if such employee has five (5) or more years of net credited service, he may also elect, within seven (7) days prior to the force effective date, to claim the job of the employee having the least seniority of all employees in all work locations within a thirty-five (35) mile radius of the

claimant's existing work location in the claimant's job title, or any other job title in the claimant's classification which the claimant has previously held. Provided further, however, that the claimant may not claim a job unless the Company determines that he is able to perform it satisfactorily and he is senior to the employee whose job is claimed.

- (d) If an affected employee refuses or fails to accept a transfer in the same job classification or in an equivalent job classification as defined in Article 23, Section 1(e) at a work location which does not require a change in residence he shall receive no termination allowance.

SECTION 5. If, after making the offers provided in Section 4 of this Article, the Company determines that further force reductions are needed in the job titles, work groups and localities affected, the Company will proceed, in a sequence to be determined by the Company to:

- (a) Terminate all contracts providing for service to be furnished within the locality affected by plant construction, line and tree trimming crews under independent contractor relationships before any Category I employees within such locality are laid off. This provision shall not be construed to require the Company to terminate any such contract contrary to its termination provision or otherwise to require the Company to breach its contract. Where such contracts require notice before termination, the Company shall not be prevented from proceeding with the other steps hereinafter set forth during the notification period. The Company may also retain contract labor while proceeding with the steps hereinafter set forth (1) unless the Company's employees can safely, properly and economically perform those types of operations, or (2) where the Company's employees are not properly qualified for such work either under the law or under regulations of governmental authorities prescribing the qualifications therefor.
- (b) Lay off all temporary and occasional employees and terminate all regular term employees engaged within the job titles, work groups and localities affected.

- (c) After (b) above, lay off all regular employees engaged in the affected job titles, work groups and localities, said employees to be selected by length of service groups and in the sequence outlined below, provided that all employees shall be laid off in the inverse order of their seniority:
 - (1) Employees with less than five (5) years of net credited service, but to avoid such layoffs the Company may substitute part-timing of full-time employees with less than five (5) years of net credited service or combine such part-timing with layoffs as it deems appropriate. However, an employee who is part-timed under this provision shall be scheduled to work no less than five (5) normal daily tours in any two (2) calendar weeks.
 - (2) Each subsequent group thereafter shall be composed of employees in the next successive year of net credited service.

SECTION 6. An employee who is notified by the Company that he is to be laid off pursuant to Section 5(c) and who has more than five (5) years of net credited service shall have seven (7) calendar days to exercise one of the following options:

- (a) Claim the job of the employee having the least seniority of all employees in all work locations within a thirty-five (35) mile radius of the claimant's existing work location in:
 - (1) the claimant's job title, or
 - (2) any other job title in the claimant's classification which the claimant has previously held; or
- (b) Claim the job of the employee having the least seniority of all employees in all work locations within the Area in:
 - (1) the claimant's job title, or
 - (2) any other job title in the claimant's classification which the claimant has previously held; or

- (c) Claim the job of the employee having the least seniority of all employees in any job classification having a lower maximum basic weekly wage (other than an equivalent job classification as defined in Article 23, Section 1(e)) in the Area in which the claimant is being laid off. Provided, however, that if the claimant is junior to all employees in the Area in all job classifications having a lower maximum basic weekly wage (other than an equivalent job classification as defined in Article 23, Section 1(e)), he may claim the job of the employee in the bargaining unit having the least seniority in any such classification.

An employee may not claim a job unless the Company determines that he is able to perform it satisfactorily and he is senior to the employee whose job is claimed. A claimant shall be eligible for moving expenses in accordance with Section 4(a) of this Article.

An employee whose job is claimed shall be offered job vacancies in accordance with Section 4 of this Article. If no vacancy is available under Section 4, the employee whose job is claimed will be laid off unless he is eligible and able to avoid such lay off by exercise of the options specified in this Section. Employees whose jobs are claimed and who are terminated or laid off pursuant to Section 4(c) or 5(c) of this Article shall, depending on eligibility, be given the ISP benefits specified in Article 36A, Sections 2 through 4.

SECTION 7.

- (a) The provisions of Article 37 shall not be applicable to terminations or layoffs resulting from force adjustments.
- (b) If during a force adjustment, an employee who declines ISP is terminated or laid-off (pursuant to Section 4(c) or 5(c) of this Article), the employee will be paid as a termination allowance the ISP benefits specified in Article 36A, Sections 2 through 4 he would have been eligible to receive at the time of the ISP offer.
- (c) If an employee receives a layoff, termination or similar allowance from the Company or from an affiliate or subsidiary company within the former Bell Atlantic Network Services Group, and is subsequently employed by the Company, and the

number of weeks since the date of his separation is less than the number of weeks' basic pay (or an amount equivalent thereto) received as a layoff, termination or similar allowance, the amount paid to the employee for the excess number of weeks shall be refunded to the Company through payroll deduction in each payroll period at the rate of ten percent (10%) of the employee's basic weekly wage.

- (d) An employee who is engaged (or reengaged) by the Company and again separated from the payroll after having former service credited shall upon his layoff or termination be paid the difference between the amount of the layoff or termination allowance to which he is entitled pursuant to Article 36A, and any former layoff, termination or similar allowance received from, and not refunded to, an employer where service credit was earned.
- (e) Employees who elect ISP or who are terminated or laid-off in conjunction with a force adjustment shall also be paid for any unused vacation to which they are entitled.

SECTION 8. If the Company desires to hire regular non-supervisory employees within a job title, work group and Area in which there has been a layoff or termination under this Article, the Company agrees to offer reemployment under the conditions hereinafter provided in this Article to former regular employees previously engaged in such jobs.

Reemployment shall be offered to former regular employees, except regular term employees, in the order of seniority among those laid off or terminated pursuant to Section 5(c) or 4(c) of this Article, under the following conditions:

- (a) The former employee had one year or more of net credited service at the time he was laid off or terminated.
- (b) The period of time elapsing since the layoff or termination of the former employee has not exceeded three (3) years.
- (c) The former employee is qualified in the judgment of the Company to perform available work at the time the offer of reemployment is made.

- (d) The former employee shall accept and be available for reemployment within fourteen (14) calendar days after the date of the offer to reemployment. It shall be the obligation of former employees to keep the Company advised of their home addresses, and the Company shall be deemed to have complied with the provisions of this Section upon mailing the offer of reemployment to the last known address of the former employee.

SECTION 9. The provisions of this Article shall not be construed to prevent the Company from:

- (a) Transferring employees from one job classification to another (either at the same location or in another location) or transferring employees from one location to another without change in job title.
- (b) Making layoffs or part-timing in any job title, work group and locality on account of normal fluctuations of the business, because of minor force adjustments or because of changes in practices, types of equipment or methods of operations.
- (c) Engaging line, construction, or tree trimming crews on an independent contractor relationship or engaging any person on a temporary or occasional basis.
- (d) Making layoffs or part-timing within any job title, working force, or locality because of reductions in work volume or force requirements caused directly or indirectly by conditions resulting from a labor dispute.
- (e) Retaining necessary employees, as determined by the Company, up to ten percent in each job title, locality and affected work group and retaining necessary employees in those jobs requiring "specialized training."

Article 36A. - Income Security Plan (ISP)

SECTION 1. If during the term of this Agreement, the Company notifies the Union in writing that technological change (defined as changes in equipment or methods of operation) has or will create a surplus in any job title in a work location which will necessitate layoffs or involuntary permanent reassignments of regular employees to different job titles involving a reduction in pay or to work locations requiring a change of residence, or if a force surplus necessitating any of the above actions exists for reasons other than technological change and the Company deems it appropriate, regular employees who have at least one (1) year of net credited service may elect, in the order of seniority, and to the extent necessary to relieve the surplus, to leave the service of the Company and receive Income Security Plan (ISP) benefits described in this Article, subject to the following conditions:

- (a) The Company shall determine the job titles and work locations in which a surplus exists, the number of employees in such titles and locations who are considered to be surplus, and the period during which the employee may, if he or she so elects, leave the service of the Company pursuant to this Article. Neither such determinations by the Company nor any other part of this Article shall be subject to arbitration.
- (b) The number of employees who may make such election shall not exceed the number of employees determined by the Company to be surplus.
- (c) An employee's election to leave the service of the Company and receive ISP payments must be in writing and transmitted to the Company within thirty (30) calendar days from the date of the Company's offer in order to be effective and it may not be revoked after such (30) calendar day period.

SECTION 2.

- (a) For an employee who so elects in accordance with this Article, the Company will pay an ISP Termination Allowance or One Thousand One Hundred Dollars (\$1,100.00), less withholding

- taxes, for each completed year of net credited service up to and including thirty (30) years, for a maximum of Thirty Three Thousand Dollars (\$33,000.00) prior to withholding taxes.
- (b) If the total amount of the ISP Termination Allowance prior to deductions for taxes does not exceed Ten Thousand Dollars (\$10,000.00), that allowance shall be paid in a single lump sum within thirty (30) calendar days after the employee has left the service of the Company.
 - (c) Except when (b) above applies, an employee may select one of the following irrevocable payment options:
 - (i) Forty-eight (48) monthly payments beginning the month following the month in which the employee leaves the service of the Company. Employees who elect this option and are within forty-eight (48) months of their sixty-seventh (67th) birthday will be paid their monthly payments over the months remaining up to their sixty-seventh (67th) birthday.
 - (ii) Half of the ISP Termination Allowance prior to deductions for taxes, in a lump sum, with the remaining half paid in forty-eight (48) monthly payments as described in (i) above. Such lump sum payments shall be paid within thirty (30) calendar days after the employee has left the service of the Company.

SECTION 3. In addition to the ISP Termination Allowance, for an employee who so elects to leave the service of the Company in accordance with Section 1 above, the Company, as an ISP Expense Allowance, will reimburse the employee for the actual expenses incurred for relocation costs, tuition or training costs, or job placement expenses related to seeking other employment, or any combination thereof, up to an amount not to exceed Seven Hundred Fifty Dollars (\$750.00) for each year of net credited service (prorated for any partial year of service) to a maximum of Three Thousand Seven Hundred Fifty Dollars (\$3,750.00). Any such expenses for which reimbursement will be made must be approved by the Company prior to being incurred and must be incurred within one (1) year from the date of termination of employment except that reimbursement for

tuition or training costs will be made for such expenses incurred within two (2) years from the date of termination of employment.

SECTION 4. The years of net credited service in determining the ISP Termination Allowance and the ISP Expense Allowance shall be prorated for any period of time during which an employee is (was) employed on a part-time basis in the same manner as net credited service is prorated based on part-time hours pursuant to the Verizon Pension Plan for Mid-Atlantic Associates.

SECTION 5. If the recipient of an ISP Termination Allowance is reemployed within forty-eight (48) months by the Company or by an affiliate or subsidiary company within the former Bell Atlantic Network Services Group, ISP termination allowance payments will cease. If the termination allowance was being paid in forty-eight (48) monthly payments (with no lump sum), no repayments is required. If the employee received a lump sum, or a partial lump sum and monthly payments, the employee will repay the excess over what he or she would have received if payments had been made under the forty-eight (48) monthly payment schedule. Such repayment will be made through payroll deduction in each payroll period at the rate of ten percent (10%) of the employee's basic weekly wage.

Article 36B. - Employment Security Training

SECTION 1. *Personal or Career Development Training.* Personal or career development training programs will be designed as an educational self-development aid to assist employees in their personal development or preparing them for career progression opportunities or job changes within the Company.

- (a) Training under such program will be generic in nature as opposed to job specific and will cover technical, sales, clerical and other fundamental skills.
- (b) Any regular employee, except a regular term employee, with at least one year of net credited service will be eligible to participate in such training program under the terms of such program.

- (c) Participation by employees in the personal or career development training program will be voluntary, and time spent by employees in such training will be outside scheduled working hours and not paid or considered as time worked for any purpose.
- (d) Successful completion by an employee of any training or courses offered pursuant to such program will be taken into account by the Company when considering the employee for an upgrade or transfer.

SECTION 2. *Job Displacement Training.* Job displacement training opportunities will be offered to prepare employees whose jobs are being displaced, or whose jobs are being restructured or redefined to a wage schedule with a lower maximum wage rate, to enhance their ability to qualify for anticipated job vacancies within the Company or for job opportunities external to the Company.

- (a) *Internal Job Vacancies.* Employees will be informed of potential displacements as soon as possible and, depending on the number of any anticipated job openings, will be offered training, if necessary, which is intended to enable them to qualify for such job openings in the Company.
- (b) *External Job Opportunities.* For any such employees (those being displaced) interested in seeking employment external to the Company, the Company will reimburse the employee for actual expenses incurred for job specific tuition, training, or counseling not covered by the Tuition Aid Plan, related to seeking such other employment. Reimbursement for such expenses shall be made up to an amount not to exceed \$500 for each year of net credited service (prorated for any partial year of service) to a maximum of \$2,500.00. Any such expenses for which reimbursement will be made must be approved by the Company prior to being incurred and while the employee is still on the active payroll of the Company.
- (c) Only regular employees, except regular term employees, who are notified of potential displacement from their current job or restructuring of that job to a lower maximum wage rate will be eligible to participate in such training as covered in (a) and (b).

- (d) Participation by employees in job displacement training programs will be voluntary, and time spent by employees in such training will be outside scheduled working hours and not paid or considered as time worked for any purpose unless the Company determines it appropriate in specific instances to permit employees to receive such training during working hours.

SECTION 3. *Training Advisory Board.* There will be a Training Advisory Board consisting of three Union representatives, three Management representatives and a professional educational counselor selected by the Training Advisory Board from the academic community. The Board will meet periodically and have responsibility for:

- (a) furnishing advice to the Company on personal or career development and job displacement training courses and curricula;
- (b) reviewing and making recommendations regarding training delivery systems (e.g., technical schools, community colleges, home study programs, etc.) available to be used by the Company.
- (c) evaluating the effectiveness of such training programs and courses and the delivery systems utilized;
- (d) encouraging employees to participate in and successfully complete the available training courses; and
- (e) researching and recommending through the educational counselor, appropriate educational counseling programs to be made available to those employees interested in seeking employment outside the Company.

The Union and the Company will each be responsible for the respective costs and expenses of their representatives' participation on the Training Advisory Board and will share equally in the joint costs and expenses incurred by the Board. The Company will be

responsible for the costs and expenses of the professional educational counselor.

Nothing in this program will supersede the applicable promotion or transfer provisions of the contract.

Article 36C. - Reassignment Pay Protection Program (RPPP)

SECTION 1. If the Company notifies the Union that a need exists to adjust force and employees are reassigned or voluntarily transferred in lieu of others being reassigned to vacancies where the rate of pay for the new job is less than the current rate for the employee's former job, then, notwithstanding the provisions of Article 23, Section 2(c), the rate of pay will be reduced over a period of time based on the employee's length of service. The reductions in pay are effective at periods following reassignment as shown below and are based on the difference in rates for the old and new jobs:

0-5 Years

Weeks 1 thru 4	-No reduction
Weeks 5 thru 8	-1/3 reduction
Weeks 9 thru 12	-2/3 reduction
Weeks 13 and thereafter	-Full reduction

5+ Years

Weeks 1 thru 56	-No reduction
Weeks 57 thru 60	-1/3 reduction
Weeks 61 thru 64	-2/3 reduction
Weeks 65 and thereafter	-Full reduction

SECTION 2. However, notwithstanding the foregoing schedule, an employee with fifteen (15) years or more of net credited service who, due to technological change, is assigned to a vacancy with a lower rate of pay than the then current rate of the employee's regular job shall continue to be paid in the lower paid job an amount equivalent to the rate of pay of the higher paid job in effect at the time of the

downgrade for a period of thirty-six (36) months following the effective date of such downgrade. Thereafter, the following schedule in reduction shall apply:

Weeks 1 thru 4	-No reduction
Weeks 5 thru 8	-1/3 reduction
Weeks 9 thru 12	-2/3 reduction
Weeks 13 and thereafter	-Full reduction

SECTION 3. The employee, however, shall receive any increases in pay in amounts which are applicable for a comparable employee in the lower rated job to which downgraded.

Article 37. - Termination Allowances

SECTION 1. Termination allowances in amounts computed in accordance with Section 3 of this Article will be paid to:

- (a) Regular full-time employees whose service is terminated by the Company under any of the following conditions as determined by the Company:
 - (1) Dismissal (except for misconduct); provided that the regular full-time employee has completed one (1) or more years of continuous service at the time of dismissal.
 - (2) Retired at the age of seventy (70) without a service pension; provided that the regular full-time employee has completed one (1) or more years of continuous service.

SECTION 2. Termination allowances will not be paid to employees who are dismissed for misconduct, resign, voluntarily retire or who otherwise leave the service of the Company under conditions not specified in Section 1 of this Article.

SECTION 3. The amount of the termination allowance paid in accordance with this Article shall be computed at the employee's basic weekly wage in accordance with the following schedule:

<u>Number of Years Net Credited Service:</u>	<u>Number of Weeks Pay:</u>
(a) Less than 4 years.....	1
(b) 4 years but less than 6 years.....	3
(c) 6 years but less than 8 years.....	5
(d) 8 years but less than 10 years	8
(e) 10 years but less than 16 years.....	10
(f) 16 years but less than 20 years.....	20
(g) 20 years but less than 25 years.....	25
(h) 25 years but less than 30 years.....	35
(i) 30 years and over.....	40

An employee qualified to receive a termination allowance under this Article who leaves the service of the Company before receiving a vacation which he is eligible to receive at the time of his separation shall receive vacation pay in addition to the termination allowance.

The Company may in its discretion pay termination allowances amounts greater than those provided in this Section, such amounts to be determined by Company on an individual basis.

SECTION 4.

- (a) If an employee received a termination or similar allowance from the Company or from an affiliate or subsidiary company within the former Bell Atlantic Network Services Group and is subsequently employed by the Company, and the number of weeks since the date of his separation is less than the number of weeks' basic weekly wage received as a termination or similar allowance, the amount paid to the employee for the excess number of weeks shall be refunded to the company through payroll deduction in each payroll period at the rate of ten percent (10%) of the employee's basic weekly wage.
- (b) An employee who is engaged (or re-engaged) by the Company and again separated from the payroll after having former service credited shall, upon his termination be paid the difference between the amount of termination allowance

computed in accordance with the provisions of this Article and any former termination or similar allowance received from, and not refunded to, an employer where service credit was earned.

Article 38. - Excused Work Days

SECTION 1. Each regular employee who has at least six (6) months net credited service on January 1 of the current year shall be eligible for four (4) Excused Work Days with pay and one (1) Excused Work Day without pay during the year.

SECTION 2. Employees who do not work on their paid Excused Work Day shall be paid for the day as if for a normal or standard day worked (excluding any wage incentive or productivity payments) provided they are on the active payroll of the Company on that Excused Work Day; except that the pay for a part-time employee shall be based upon the normal daily tour of a full-time employee multiplied by the part-time employee's "Part-Time Factor," as defined in Article 40, Section 7B.

SECTION 3. One paid Excused Work Day in each calendar year may be designated by the Company for employees in an administrative work group (as designated by the Company) or in any larger group, including the entire Company. Employees (except occasional employees) in any such group for which an Excused Work Day is designated by the Company and who are not otherwise eligible for a paid Excused Work Day shall be excused and paid for such designated day as set forth in Sections 1 and 2 provided they are on the active payroll of the Company on the designated Excused Work Day.

SECTION 4. Employees who are on vacation or absent with pay on their paid Excused Work Day for reasons other than having observed it as an Excused Work Day shall have their paid Excused Work Day rescheduled if a vacation day would have been rescheduled under the same circumstances.

SECTION 5. If employees agree to work on their paid Excused Work day and the Company determines that the day cannot be

rescheduled, they shall be paid as applicable in accordance with the following paragraphs:

- (a) Employees who agree to work before the work schedule is established pursuant to Article 25, Sections 1 and 6 shall receive one day's pay as set forth in Section 2 of this Article in lieu of their Excused Work Day and shall in addition be paid for the tour actually worked.
- (b) Employees who agree to work after the work schedule is established pursuant to Article 25, Sections 1 and 6 shall receive one day's pay as set forth in Section 2 of this Article in lieu of their Excused Work Day and shall in addition be paid for the tour actually worked and given any additional options which may be available to them pursuant to Article 25, Section 2.
- (c) Time worked by an employee on his or her Excused Work Day shall be considered time worked on a regularly scheduled day of work for all purposes, except as is otherwise expressly provided in this Article.

Article 39. - Contract Labor

SECTION 1. The Company will endeavor to maintain its established policies as to the assignment of work in connection with the installation and maintenance of communication facilities owned, maintained and operated by the Company.

SECTION 2. The Company will give the Union notice before it enters into any contract with any change in arrangements to do work normally done by the Company's employees.

Article 40. - Definitions

SECTION 1. The definition of "employee" or "employees" shall be individual to each Area as follows:

- (a) In Washington Area. "Employee" or "employees" shall be deemed to mean all non-supervisory employees (except

confidential) employed in the job classifications listed in Exhibit A; such non-supervisory employees shall include regular, temporary, regular term, and occasional employees.

- (b) In Maryland Area. "Employee" or "employees" shall be deemed to mean all non-supervisory employees (except confidential) in the job classifications listed in Exhibit A; such non-supervisory employees shall include regular, temporary, regular term, and occasional employees.
- (c) In Virginia Area. "Employee" or "employees" shall be deemed to mean all non-supervisory employees (except confidential) employed in the job classifications listed in Exhibit A; such non-supervisory employees shall include regular, temporary, and regular term employees.
- (d) In West Virginia Area. "Employee" or "employees" shall be deemed to mean all non-supervisory employees (except confidential) employed in the job classifications listed in Exhibit A; such non-supervisory employees shall include regular, temporary, regular term, and occasional employees.

SECTION 2. "Regular employees" are employees whose employment is reasonably expected to be permanent at the time they are engaged although it may be terminated subsequently by action on the part of the Company or the employee.

SECTION 3. "Temporary employees" are employees whose employment is intended to last more than three (3) weeks, but not more than six (6) months. Such employees shall be reclassified as "regular" or "regular term" employees, as appropriate, if their employment exceeds six (6) months continuous service since the date of last engagement.

SECTION 4. "Regular term employees" are employees whose employment is intended to last more than six (6) months, but not more than thirty (30) months. Regular term employees are engaged with the definite understanding that their employment is to terminate upon the completion of a specific project and that they will remain in the same occupation for the duration of their term of employment. Regular term employees shall receive all the benefits to which regular

employees are entitled except that the contract provisions dealing with layoffs and termination allowances shall not be applicable. Before the Company hires a regular full-time employee to fill a vacancy, the Company will give first preference to any qualified term employee who is performing at a satisfactory level in the job title, work group, and geographic location in which the vacancy exists.

SECTION 5. "Occasional employees" are employees who are engaged for a period of not more than three (3) consecutive weeks, or for a cumulative total of not more than thirty (30) days, in any calendar year, regardless of the length of daily or weekly assignments. Occasional employees who actually work or are engaged to work in excess of three (3) consecutive weeks or thirty (30) days in a calendar year shall be reclassified to: regular, regular term, or temporary, and to full-time or part-time status, as appropriate.

SECTION 6. "Full-time employees" are employees whose employment contemplates their working in each calendar week a normal work week as defined in Section 9, Paragraph (d) of this Article.

SECTION 7. "Part-time employees" are regular, regular term, temporary or occasional employees who are employed and normally scheduled to work less hours per average month than comparable full-time employees in the same job title, classification and work group working the same normal daily tour.

SECTION 7A. "Part-Time Equivalent Work Week" is the number of normally scheduled hours per month for a part-time employee divided by 4.35 and rounded to the next higher whole number. (Illustration: 60 hours per month divided by 4.35 equals 13.8 rounded to 14.) The number of normally scheduled hours shall not include overtime hours. In April and October of each year, the part-time equivalent work week shall be adjusted, if appropriate, on a prospective basis following a retrospective analysis of the employee's "hours actually worked" per month for the preceding six (6) months. For new employees the normally scheduled hours shall be estimated prospectively.

SECTION 7B. "Part-Time Factor" is the ratio of a part-time employee's "Part-Time Equivalent Work Week" to the normal work

week of a full-time employee in the same job title, classification and work group working a comparable tour. (Illustration: A part-time employee normally scheduled 60 hours per month has a "Part-Time Equivalent Work Week" of 14. The comparable tour of a full-time employee is 40 hours per week. The "Part-Time Factor" for the part-time employee would be 14 divided by 40 equals .35.)

SECTION 8. The terms "Job Category" or "Job Categories" as used herein are as shown in the appropriate Exhibit. An employee shall be deemed to be in that Job Category in which his Job Title is listed in accordance with the following:

- I. (Craft, 40 Hour)
- II. (Non-Craft, 40 Hour)
- III. (Clerical, 40 Hour)
- IV. (Traffic Central Office, 37 1/2 Hour)
 - A. (Non-Clerical, 37 1/2 Hour)
 - B. (Clerical, 37 1/2 Hour)

SECTION 9. Work Session, Normal Daily Tours and Normal Work Weeks.

- (a) A "normal daily tour" for Category I, II and III full-time employees shall be eight working hours.
- (b) (1) A "normal daily tour" for Category IV full-time employees shall be seven and one-half (7 1/2) working hours except as shown below:

	Washington Area	Maryland Area	Virginia Area	West Virginia Area
Short Hour Evening	6 hours(1)	6 hours(4)	6 hours(2)	_____
Morning-Evening	7 hours(3)	7 hours(5)	7 hours	7 hours
Afternoon-Evening	7 hours(3)	7 hours(5)	7 hours	7 hours
All Night	7 hours	7 hours	7 hours	7 hours

- (1) Ending at or after 10:30 P.M.
- (2) Applicable only to Richmond Toll or Norfolk Toll Offices for tours ending at or after 10:30 P.M.
- (3) Such tours extending beyond 7 P.M. but ending before 10:30 P.M.
- (4) Applicable only to Locality Wage Group B offices for tours ending after 10:00 P.M.
- (5) Such tours extending beyond 7:00 P.M.

A "normal daily tour" for Category IV full-time employees shall consist of two work sessions. For seven and seven and one-half hour tours, the first session shall be that portion of the normal daily tour which is scheduled before the assigned lunch period or shall be the hours of work assigned in the first portion of a morning-evening tour; and the second session shall be that portion of the normal daily tour which is scheduled after the assigned lunch or supper period or the hours of work assigned in the last portion of the morning-evening tour. For "short hour evening tours" the first three hours of the tour shall be the first session and the last three hours shall be the second session.

- (2) A Category IV employee shall be given one fifteen (15) minute relief period in each session, except that for those employees working a Short Hour Evening Tour a one-half hour relief period shall be given in lieu of two fifteen (15) minute relief periods. It is understood that the granting of relief periods shall be contingent upon service and force conditions.
- (c) A "normal daily tour" for Category A and B full-time employees shall be 7 1/2 working hours.
 - (d) A "normal work week" for Category I, II, III, IV, A and B full-time employees shall consist of five normal daily tours except for

Building Attendants, and Guards whose normal work week may consist of four such tours and two part tours (equaling one normal daily tour) which may be scheduled on any of the seven days of the calendar week. This normal work week shall not be deemed to include additional time worked or additional hours assigned.

SECTION 10. "Basic weekly wages" shall mean the basic wages paid for a normal work week. The term "basic weekly wages" shall not be deemed to include differential payments, premium payments for Sunday or holiday work, overtime payments or temporary assignment payments, except as provided in Article 22, Section 6 of this Agreement.

SECTION 11. An employee's "basic hourly rate" shall be determined by dividing the employee's basic weekly wage by the number of hours in the employee's normal work week, except that the "basic hourly rate" of a Category IV full-time employee on a particular day shall be determined by dividing his basic weekly wage by either 30, 35 or 37 1/2 hours depending on whether he is working a 6, 7 or 7 1/2 hour tour on that day; provided, however, the "basic hourly rate" of a Category IV part-time employee who is not assigned a full normal daily tour as defined in Section 9(b) of this Article shall be determined by dividing his basic weekly wage by 37 1/2 hours.

SECTION 12. The term "increase interval," as used in this Agreement in determining the dates on which increases shall be granted, represents the normal interval between two wage increases. In the event of absence for any reason continuing for more than one month, one month for each whole month of continuous absence, including the first month, shall be added to the increase interval.

SECTION 13. The term "net credited service" shall mean "term of employment" as defined in the Verizon Pension Plan for Mid-Atlantic Associates.

SECTION 14. The term "continuous service," as used in this Agreement, shall mean the accumulated service since date of last engagement less deductions due to leaves of absence.

SECTION 15. The term "job classifications," as used herein, shall mean those individual job classifications specified by titles and associated wage schedules attached to this Agreement.

SECTION 16. The term "Union Representative" shall refer to an employee of the Union who is designated by the Union to represent the bargaining unit. The term "Local Representative" shall refer to an elected officer of a Local or a person designated by the Local as a steward.

SECTION 17. The term "weekday," as used in this Agreement, shall be deemed to mean any day of the calendar week other than Sunday.

SECTION 18. "Non-supervisory employees" as used in this Agreement, shall be deemed to mean those employees engaged within the job classifications included in this Agreement.

SECTION 19. "Wage experience credit" as used in this Agreement shall mean the cumulative number of months corresponding to the employee's basic weekly wage on the wage schedule applicable to the assignment from which the employee is being promoted.

SECTION 20. "Job Title Groups." Job titles contained in this Agreement are assigned to Job Title Groups as set forth in Exhibit A.

SECTION 21. "Step down point" and "step down rate." The step down point is defined as the cumulative number of months which on any wage schedule applicable to job titles in Job Title Groups 9, 10 and 11 correspond to the basic weekly wage step six (6) months below the maximum wage, and which on any wage schedule applicable to job titles in Job Title Groups 5, 6 and 7 correspond to the basic weekly wage step twelve (12) months below the maximum wage. The basic weekly wage corresponding to the step down point is defined as the step down rate.

Article 41. - Cancellation and Duration

SECTION 1. This Agreement sets forth all of the understandings and commitments existing between the parties, and it is agreed that the

parties shall not be bound by any understandings or commitments not included herein, except that written Agreements modifying the provisions of this Agreement, or covering conditions not contained in this Agreement, shall be binding on the parties, but only if such Agreements are signed by the authorized representatives of the parties.

SECTION 2. Nothing in Section 1 of this Article shall be construed to relieve either the Company or the Union from obligations assumed in the settlement of a grievance; however, no grievance settlement shall have any binding application beyond the particular employee or employees for whom the grievance is presented unless the settlement is adopted by the parties through collective bargaining and reduced to writing in the form of an addition or an amendment to this Agreement.

SECTION 3. This Agreement shall be effective as of September 19, 2012, and shall continue in full force and effect until its termination at 11:59 P.M. on August 1, 2015.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed in their names by their duly authorized representatives the day and year first above written.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. – Virginia
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Approved:

___(Original Signed)_____
President C.W.A.

(Last Name) (First Name and Initials)

(Social Security No)

(Please Print Above Information)

**AUTHORIZATION FOR PAYROLL DEDUCTION
OF AMOUNTS EQUAL TO UNION DUES**

To:

Verizon Services Corp.
Verizon Washington, D. C. Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Advanced Data Inc.
Verizon South Inc. – (Virginia)
Verizon Corporate Services Corp.

Following your receipt of this authorization, I, the undersigned, hereby authorize you to deduct from my pay (including sickness or accident disability payments) amounts equal to regular monthly union dues. This authorization is being made voluntarily and is not conditioned on, or in exchange for, my present or future membership in any union.

The intervals and amounts to be deducted are those which are certified in writing by the Secretary-Treasurer of CWA. I authorize the amounts so deducted to be paid by my employer to the Secretary-Treasurer of CWA.

If after all other authorized or required deductions my pay (including sickness or accident disability payments) is not sufficient to permit the applicable deduction, it is understood that such amounts owed will be deducted by an accumulated deduction in any succeeding deduction period in which my pay is sufficient, during the four consecutive weeks (or month) immediately following; provided, however, that in no event shall deduction of more than four weeks (or one month) dues or amounts equivalent thereto, be so made up.

Deductions under this authorization shall not be made while I am on leave of absence, but such deductions shall be resumed beginning with the first regular dues deduction period following my return to active duty unless this authorization has been canceled. If however, my leave of absence is less than one month, dues or amounts equivalent thereto not deducted during that absence will also be deducted in the first regular dues deduction period following my return to duty.

I understand that my employer assumes no responsibility in connection with the above deduction except that of forwarding amounts deducted from my pay to the Secretary-Treasurer of CWA.

NEGOTIATED AGREEMENT ON JOB DUTIES

I. Communications Representatives And Management Sales Persons (8-10-86)

- A. The division of responsibility between the bargaining unit job of Communications Representative and the jobs of management salespersons shall be as follows:

Communications Representative

In those cases assigned to them, Communications Representatives will respond to client sales and servicing demands, provide pre and post-sales support, and post installation servicing support activity on marketing assigned accounts. This position requires routine client premise interface and is responsible for ensuring client satisfaction for the provision of data, networking, and voice communications systems.

The Communications Representative will handle servicing activities on all sales when required. Servicing activities include, but are not limited to, pre sale contract preparation, usage prospecting, station reviews, preparation of proposals, presentation of recommendations, and implementation of sale.

However, in cases where it is determined that a complex analysis of and recommendation for a communications system is required, selling and sales support activities will be handled and/or directed by a management sales person.

Management Salesperson

Management salespersons will handle complex selling activities such as the design and recommendation of data and voice communications systems as well as networking configurations as solutions to telecommunications and

business function problems on business accounts. To accomplish this, the management salesperson establishes an overall market sales plan for the account with specific objectives and is responsible and accountable for making the ultimate decision as to what will be recommended in client sales situations. They are responsible for the supervision and direction of pre-sale functions and post-sale implementation activities associated with complex sales. The management salesperson's performance will be evaluated in light of increase or decrease in annual billing of the accounts assigned to them in relation to the objectives for their assigned accounts module.

- B. The parties further agree that:
1. The Communications Representatives will report to first level supervisors in the administrative organization and will be assigned in work groups responsible for marketing servicing activities.
 2. Communications Representatives will perform all servicing activities of a non-supervisory nature including all implementation functions, such as, but not limited to: order memo preparation; station reviews, vertical service selling; and floor plan documentation. It is understood that in the case of sales implementation, the activities, of Communications Representatives may be coordinated under the direction of management salespersons responsible for the sales.
 3. Communications Representatives will be responsible for negotiating customer demand requests in cases which do not require complete analytical activities.

II. Services Technician and System Technician (8-13-77)

- A. The division of work assignments between the bargaining unit jobs of Services Technician and Systems Technician shall be as follows:

Services Technician

1. The installation, repair and removal of:
 - a. All residence types of service including associated auxiliary equipment such as: speaker phones, manual transfer switches, manual signaling systems, ADAS, secretarial and home interphones; but excluding multi-button key system installations which may be installed in a residence.
 - b. Straight line business and residence services including: two line pickups, turn key and auxiliary equipment of the type listed in (a) above.
 - c. PBX stations including the tip and ring wiring of PBX frames and/or cross connector points external to PBX units.
 - d. Coin telephones.
 - e. Subscriber line carrier-subscriber channel units.
 - f. Interconnect devices on all services described herein.
 - g. Residence types of data services using voice grade facilities.

2. Prewiring, rewiring of terminals, line and station transfers and providing inside wire and drop wiring for: data, teletypewriter, radio, TV, etc.
3. The installation, repair and removal of multibutton key telephone sets (all sizes), electronic telephone sets, and station cables to include the termination of such cables at the key telephone location.
4. The use of meters required for the installation and maintenance of the above services.

Systems Technician

1. The installation, repair and removal of:
 - a. PBX switching systems.
 - b. Data transmitting and receiving systems.
 - c. Teletypewriter systems.
 - d. Manual switchboards.
 - e. Centrex consoles with associated equipment such as wet cell power plants and other console-associated equipment.
 - f. Four wire terminations sets and associated equipment.
 - g. Radio and television services.
 - h. Subscriber line carrier systems.
 - i. Key telephone equipment including the cabling and/or cross connections required to terminate the lines and features at distribution points.
 - j. Dial intercom systems.

- k. Power plant interconnect devices associated with (a) through (j) above.
 2. The use of meters and test equipment required for the installation and maintenance of the above systems and services.
- B. The parties further agree that:
 1. The Company reserves the sole right to determine the number of Systems Technicians and Services Technicians required in any work group.
 2. The Company agrees that its practice will be to dispatch on troubles an employee in the proper classification (Systems Technician or Services Technician) as indicated by the trouble. However, if a Services Technician is dispatched on a trouble which is in the equipment under the Systems Technician job description above, he will be expected to clear the trouble if he is able to do so.
 3. The Company agrees that in any half tour, or in any period of assigned work time which falls outside of a normal daily tour (including a tour for training) in which a qualified Services Technician is assigned and does perform work included in the job description for the Systems Technician, he will be paid a differential equal to one-tenth of the difference in the maximum basic weekly wage rates of the Systems Technician and the Services Technician. Services Technicians shall be paid no more than two (2) such differentials for work performed during any calendar day.
 4. The Company reserves the right to assign installation and maintenance work on key telephone systems which may be a part of the Systems Technician job description to Services Technicians when such work is performed by Services Technicians under the direction of a Systems

Technician. The provisions of paragraph II.B.3 above shall not apply to work assigned and performed under these circumstances.

III. Coin Telephone Collector (8-27-89)

A. The job duties of Coin Telephone Collectors in all Areas shall include but not be limited to:

1. Collect and transport money from coin telephones.
2. Replace directory and/or cover.
3. Place and remove lower housing fasteners.
4. Clean enclosures and phones; remove foreign material.
5. Change locks.
6. Maintain and replace instruction cards.
7. Place and maintain signs.
8. Replace door plates.
9. Visual and coin tests to determine proper grounding.
10. Clear minor station troubles including:
 - a. Dial tone testing.
 - b. Clear jams; replace defective coin chutes.
 - c. Replace broken finger wheels.
 - d. Replace lights and/or light bulbs.
 - e. Replace handsets or broken cords.

IV. Service Representative (8-10-86)

- A. The job duties of Service Representatives shall include but not be limited to the following:
1. Represents Company policy to the public in virtually all matters. Acts as customer's representative in activities with other departments to resolve customer disputes and problems. Makes many independent decisions and has a great deal of authority.
 2. Negotiates service order requests from existing and new customers for installation, removal or changes of Company provided and/or customer provided telephone service. Discusses order inquiries about pending orders. May also transmit the order via a computerized terminal.
 3. Determines appropriate requirements from among the many product and service options, recommends and attempts to sell the product and/or service to customers using appropriate sales techniques.
 4. Responsible for accurately computing and quoting to customers adjustments, balances and rates. Computations involve addition, subtraction, multiplication and division.
 5. Discusses, investigates, and resolves local service and long distance billing inquiries, other inquiries and complaints pertaining to exchange and access service. Includes such things as justifying billing, granting or refusing adjustments, handling annoying call complaints, etc.
 6. Handles telephone and, in some cases, face-to-face customer contacts but not to include customer premise sales visits. All involve minute-by-minute decisions that involve customer satisfaction.

7. Obtains, assesses and establishes customer credit information. Collects delinquent bills mainly by contact with customer, usually by telephone. Decides on appropriate collection action to be taken. Obtains and maintains proper security on accounts; e.g., deposits and advance payments. Gathers data for appeals. Handles bankruptcies. Makes judgments on customer requests for extensions of time and amount to pay on bills.
8. Determines appropriate action to be taken and makes appropriate notations on records of customers' accounts and other forms while talking to customers. These notations may be input into Company data files via a computerized terminal.
9. Handles large volume of detailed, complex documentation of work requiring a high degree of accuracy, such as coding and decoding and block printing in small spaces on order forms or vouchers. May also input codes relative to the customer's order via a computerized terminal while talking to the customer. Adjustments to customer accounts for amounts within the Service Representative level of authority may be directly input to the Company's data file via a computerized terminal.
10. Dictates and/or writes self-composed letters to customer.
11. Works to meet sales and service objectives and deadlines designed to meet customers' needs promptly, accurately and pleasantly.
12. Subject to numerous measurements relating to performance and accuracy.
13. Handles discussions with customers involving matters such as attestation, conformance, certification and registration programs. Acts as a consultant to the customer for appropriate referrals

in order to meet customers' total communication needs.

14. In the performance of the Service Representative job, may also use keyboards or similar devices to obtain and establish data. Such data may be in various formats such as printouts, microfilm, microfiche, cathode ray tubes, or similar forms of capturing or transmitting data. Does filing as necessary.

V. Engineering Assistant (8-10-86)

- A. The following paragraphs define the principal job duties of Engineering Assistants in circuit provision bureaus and outside plant Engineering organizations respectively.
 1. The Engineering Assistant in the circuit provision bureau uses standard design techniques (including computerized tools), planning documents and other Company records to perform work (other than that of a clerical nature) required to analyze service and trunk orders, design and lay out trunk and special service circuits (including the calculation of transmission levels and the specification of equipment settings) and to prepare or direct the preparation of Circuit Orders and Circuit Layout Records for field forces. The Engineering Assistant also provides technical consultation with field forces in connection with trunk and special circuit design matters.
 2. The Engineering Assistant in the distribution services design center performs engineering work (other than that of a clerical nature) required to plan and design the distribution plant network. Using standard design techniques (including computerized tools), planning documents and other Company records and self-prepared field notes, the Engineering Assistant prepares detailed engineering work orders and associated work prints

for projects defined in outside plant plans; allocates forecasted unidentified growth by geographical area and prepares field notes associated with the design of feeder plant network. The Engineering Assistant also negotiates and coordinates on outside plant engineering matters, including rights of way, with field forces, private owners, customers and third party representatives in the building industry, other utilities and governmental agencies.

- B. The parties further agree that Engineering work (other than that of a clerical nature) required to do job scheduling; develop, prepare and document long and short range plans for feeder relief and rehabilitation strategies by use of design techniques including computerized tools; spread identified growth by geographic areas; and develop construction budgets for specified geographical areas which are based on such plans and growth spreads, involves managerial responsibilities and is not part of the duties of the Engineering Assistant.

VI. Collector (8-27-89)

- A. The job duties of Collector shall include but not be limited to the following:
 - 1. Deals with customers via telephone or written correspondence in order to obtain securities or collect bills due to the Company.
 - 2. Negotiates payment arrangements as prescribed by Company reference material and documented local practices.
 - 3. Prepares and types temporary interruptions, restorals and disconnects for nonpayment into a mechanized Service Order System.
 - 4. Completes clerical activities associated with referrals of accounts to collection agents.

Represents the Company in court as appropriate when the Company files legal claims on customer accounts.

5. Contacts customers and departments within the Company to secure credit and/or billing information as required.
6. Handles a limited number of miscellaneous customer billing contacts associated with the collection of overdue bills.
7. Utilizes a terminal device for input and retrieval of data from a computerized file.
8. Performs other work as assigned in accordance with local practice and the current needs of the business.

EXHIBIT III

**Mid Atlantic Associate Pension Band Amount Table For
Employees First Hired as Associates Before October 28, 2012**

<u>PB</u>		<u>PB</u>	
101	\$38.76	119	\$68.17
102	\$40.36	120	\$69.78
103	\$41.99	121	\$71.41
104	\$43.64	122	\$73.06
105	\$45.27	123	\$74.69
106	\$46.93	124	\$76.34
107	\$48.54	125	\$77.96
108	\$50.15	126	\$79.58
109	\$51.84	127	\$81.23
110	\$53.44	128	\$82.83
111	\$55.08	129	\$84.50
112	\$56.70	130	\$86.09
113	\$58.34	131	\$87.77
114	\$60.01	132	\$89.41
115	\$61.62	133	\$91.02
116	\$63.25	134	\$92.68
117	\$64.84	135	\$94.26
118	\$66.55		

EXHIBIT IV

TRANSFER PLAN AND INTERCOMPANY JOB BANK

Effective January 1, 1993, the parties agree to the following terms and conditions of the Verizon Services Corp. Transfer Plan (hereinafter Transfer Plan, or Plan).

Parties to this Agreement are Verizon Services Corp., Verizon Pennsylvania Inc., Verizon Delaware Inc., Verizon Washington, D. C. Inc., Verizon Maryland Inc., Verizon Virginia Inc., Verizon New Jersey Inc., Verizon Advanced Data Inc. (hereinafter referred to as "Sponsoring Employers") and the Unions currently representing employees of the Sponsoring Employers (hereinafter referred to as "Participating Unions").

Eligibility for participation in the Transfer Plan shall be limited to active, regular full time employees of the Sponsoring Employers who are represented for purposes of collective bargaining by one of the Participating Unions.

When an employee, satisfactorily rated overall, is in a work group which has been declared surplus by the Sponsoring Employer in accordance with the terms of the labor agreement applicable to the bargaining unit, the Sponsoring Employer shall furnish the employee's name and relevant data concerning the employee to the Intercompany Job Bank Program in which all Sponsoring Employers shall participate. The employee will be given a toll free telephone number should he or she desire to make direct contact with the Intercompany Job Bank.

The Intercompany Job Bank will have as its goal the matching of force surplus in any of the Sponsoring Employers with the employment needs of other Sponsoring Employers. All movement of personnel within a Sponsoring Employer (laterals, promotions, downgrades, or others) and obligations, if any, to recall former employees of that Sponsoring Employer shall take priority over any moves under the Intercompany Job Bank.

The Intercompany Job Bank shall maintain a centralized file containing the names, job titles and locations of registered employees. This file shall be utilized by the Sponsoring Employers prior to hiring new employees into jobs for which registered surplus employees are qualified and willing to relocate. Qualified employees in the surplus groups shall have the opportunity to voluntarily transfer to job openings for which they are qualified at any of the other Sponsoring Employers. Consideration will be given in seniority order to employees in the same title as the job opening and then to other qualified employees.

Upon notification of an opportunity, an eligible employee volunteering to transfer shall have ten (10) work days to respond and must be available to report to the job in the receiving unit within fourteen (14) calendar days from the date of response if within commuting distance and thirty (30) calendar days from the date of response if a change of residence (i.e., transfer to a work location which is at least thirty-five miles farther from the employee's residence than the distance from the employee's residence to his or her existing work location) is required.

An eligible employee who transfers to a different bargaining unit under the above provisions shall become eligible for all benefits provided under the labor agreement applicable to the receiving unit; provided, however, that vacations, floating holidays and excused work days taken by the employee prior to the transfer will be offset against any such benefits to which the employee shall become eligible under the collective bargaining agreement applicable to the receiving unit. The eligible employee's seniority in the receiving unit shall be computed as if he or she had been employed in the receiving unit during the period while employed in the sending unit. An employee who opts to transfer to a job in a different bargaining unit requiring a change in residence, as defined above, will be entitled to the relocation benefits under the applicable Company-Union collective bargaining agreement in the sending unit or the benefits provided in the Interbargaining Unit Relocation Benefits Plan (Attachment A).

On the effective date of the transfer, the employee will be moved from his or her present dollar rate to the nearest step on the wage schedule in the receiving unit assuring no loss of pay, if possible. If

the highest step on the wage schedule is insufficient to prevent a loss of pay, the employee will be placed on the highest step of the wage schedule and will become eligible for benefits under the Interbargaining Unit Income Protection Plan (Attachment B).

The provisions of this Agreement shall supersede conflicting or inconsistent provisions contained in any individual labor agreements or practices of the parties. It also supersedes any previous agreements concerning the Intercompany Job Bank. Disputes concerning the proper interpretation or application of the Interbargaining Unit Relocation Benefits Plan and the Interbargaining Unit Income Protection Plan shall be resolved through the grievance and arbitration provisions of the labor agreement applicable to the receiving bargaining unit. Determinations as to what openings shall be available through the Intercompany Job Bank, proper staffing levels for transferred work and the number of employees eligible for transfer shall not be subject to arbitration provisions under the labor agreements of either the sending or receiving units.

ATTACHMENT A - TRANSFER PLAN AND INTERCOMPANY JOB BANK

INTERBARGAINING UNIT RELOCATION BENEFITS PLAN

Employees eligible under the terms of the Transfer Plan shall be entitled to the following benefits:

MOVING EXPENSES -

- o Time of temporary living (up to six weeks)
 - Meal expense Contractual rate *
 - Lodging (accommodations to be authorized by Director Level) Actual reasonable expense
 - Return trips home Actual reasonable expense
(up to 2 round trips)
 - Final trip - transportation, Actual reasonable expense
meals and lodging for 3 days
for employee and family
(accommodations to be authorized
by Director Level)
- o Moving household goods As arranged and
paid for by
Sponsoring
Employer

HOUSING EXPENSES -

- o Renter
 - Reimburse lease cancellation costs as a result of the transfer
- o Homeowner
 - Reimburse actual real estate commission paid for the sale of the employee's former residence up to 3% of sale price
 - Reimburse actual normal and customary closing costs on the purchase of new residence up to 3% of purchase price

MISCELLANEOUS ALLOWANCE - 5% of the annualized basic weekly wage earned by the employee immediately prior to the transfer (contributes to miscellaneous costs such as utility disconnection and connection, mortgage interest differentials, etc.)

TAX GROSS UP - Provides a tax gross up of 20% of non-deductible reimbursements

TOTAL RELOCATION EXPENSE REIMBURSEMENTS SHALL NOT EXCEED \$12,000

* NJB-CWA Commercial/Marketing - reimburse actual reasonable expense incurred.

ATTACHMENT B - TRANSFER PLAN AND INTERCOMPANY JOB BANK

INTERBARGAINING UNIT INCOME PROTECTION PLAN

Employees eligible under the terms of the Transfer Plan shall be entitled to the following benefits:

Within thirty (30) days following completion of one (1) year of continuous employment in the receiving bargaining unit the employee shall be given a lump sum payment determined as follows:

- (1) The percentage by which the employee's basic weekly wage was reduced as a result of the transfer shall be multiplied by the total wages the employee has received in the year following the date of the transfer, including overtime premiums and differentials.
- (2) The lump sum payments made under this Plan shall not be used in the computation of overtime, differentials, or any other premium payments, as the effect of such premiums has been included in the lump sum. Nor shall this payment be included in the determination of any benefits calculated on the basis of wages or other earnings.

**BROADBAND NETWORK EMPLOYMENT SECURITY
PROVISIONS**

1. Effective ninety (90) days following ratification of the 1995-98 General Agreement, the following work security protection shall apply to the below described work operations which are performed in Maryland, Virginia, Washington, D.C., and West Virginia by the Companies in the Network Operations Line of Business, whether or not the Companies operate the Network Operations Line of Business as a separate Line of Business and whether or not these work operations are transferred to another organization or entity within the Companies:
 - A) With regard to that portion of the Broadband Network which is defined in subsection 1(B) as Broadband Facilities, the placement (except for the continued use of Flow Mole or other burying/trenching methods), transfer, splicing and repair of such Broadband Facilities will be assigned exclusively to employees of the Companies represented by CWA. The only exception will be in the event of an emergency or in a situation where a Company determines that there are extraordinary circumstances that require outside assistance.
 - B) Broadband Facility is defined as any fiber optic cable and associated electronics, coaxial cable and associated electronics, or any other newly developed wire or cable material and associated electronics actually used in the deployment of the Broadband Network to deliver a broad range of voice, data, imaging and video service applications not located within a Company central office which is or will be maintained, operated and majority or wholly owned by one of the Companies and which is or will be located between the vaults of any two Company central offices, or between a customer serving terminal/TAP/ONU and the vault of the "end office" Company central office. These facilities are commonly referred to as inter-office, feeder and distribution outside

plant facilities. Broadband Facility does not include traditional copper wire facilities.

2. These provisions concerning Broadband Network shall not apply to support or routing structures, poles, strand, anchors, guys, trees, huts, vaults, conduit, innerduct, rods, trenches or other structures used to support, route or enclose Broadband Facilities or to cable locating activities.
3. All video and telephony work on the remaining portion of the Broadband Network from the serving terminal/TAP/ONU to and including the customer's premises (e.g., drop, inside wire, set top or other equipment) can be performed by Bell Atlantic Communications and Construction Services, Inc. (BACCSI). BACCSI and CWA have reached agreement on a prehire agreement (setting forth competitive wages, benefits and working conditions) that is being signed by those parties simultaneous with this Memorandum of Understanding and is based on the following work jurisdiction and job security provisions:
 - A) BACCSI can perform all work from the serving terminal/TAP/ONU toward the customer, including but not limited to installation and maintenance on drop and inside wire, telephony and video and set tops or other equipment.
 - B) In all General Manager areas (districts) where BACCSI is operating, all regular full-time Network Operations employees of the Companies hired on or before January 25, 1996 and holding the title of Splicing Technician, Cable Splicing Technician, Systems Technician, Services Technician and Outside Plant Technician will not be subject to layoff. In the event any of these employees' titles are changed but their duties remain essentially unchanged, such employees will continue to have this layoff protection. If BACCSI is not operating in a General Manager area, this layoff protection will not apply.
 - C) In General Manager areas where BACCSI is not operating, the rights of the Companies and CWA

regarding the assignment of telephone work described in Section 3(A) are unaffected by these Broadband Network/Employment Security Provisions. However, in the event of a force adjustment which would result in the layoff, in a General Manager area where BACCSI is not operating, of a regular full-time Network Operations employee who:

- (1) is hired on or before January 25, 1996,
- (2) holds the title of Splicing Technician, Cable Splicing Technician, Systems Technician, Services Technician or Outside Plant Technician, and
- (3) would normally have rights to "bump" a less senior employee who is protected by Section 3(B) above, such employee may elect to transfer into the title and location of the less senior protected employee provided that:
 - a) such senior employee shall be responsible for all relocation expenses, if any, and will not be eligible for relocation reimbursement or commutation expense in lieu of relocation under any applicable provisions of the collective bargaining agreement, and
 - b) no General Manager area will, in any calendar year, have to absorb such transfers if they exceed two percent (2%) of the average total number of employees in the affected title within the General Manager area during the last three (3) months of the preceding calendar year.

- D) The provisions of this Section 3 will supersede any contrary provisions of the applicable collective bargaining agreement.
4. Regarding future work assignments after this Broadband Network agreement expires and regarding work operations not covered by paragraph one (1) or three (3), these provisions on Broadband Network do not modify, increase or diminish, and shall not be construed to modify, increase or diminish the rights

of either CWA or the Companies under other provisions of their collective bargaining agreements.

5. Sales of video information and programming will be handled by Bell Atlantic Video Services, Inc. (BVS) and other Video Information Providers (VIPs). It is the Companies' understanding that BVS currently plans to use multiple sales channels. While BVS is a separate company which makes its own labor policy, it is the Companies' intent to aggressively pursue with BVS (if legally permissible) sales opportunities for the Consumer LOB to become an additional in-bound and out-bound sales channel for BVS utilizing the Telephone Canvasser, Telemarketing Representative and other titles.
6. These provisions concerning Broadband Network/Employment Security will be implemented ninety (90) days following ratification of the 1995-98 General Agreement. The use of contractors performing the work covered by paragraph one (1) will be phased out during that ninety (90) day period, subject to any existing contractual arrangements with contractors which cannot be terminated within that period. Any such requirement will be terminated at the first possible date permitted under the agreement with the vendor. These provisions expire on August 5, 2000.

**Broadband Network/Employment Security Provisions
(Amended As of August 6, 2000)**

The Broadband Network/Employment Security Provisions are renewed, as amended below, for the life of the new collective bargaining agreements of the covered Verizon operating telephone companies. The following amendments supersede any contrary or conflicting provisions in the current Broadband Network/Employment Security Provisions except that these provisions are superseded to the extent provided by contrary provisions of the Settlement Agreement dated August 3, 2008, attached at Exhibit VI. The Broadband Network/Employment Security Provisions, as amended herein, expire on August 2, 2003.

1. Commencing no later than August 1, 2001, Verizon Connected Solutions Inc. (VCS) will no longer perform repair work between

the serving terminal/TAP/ONU and the Companies' side of the network interface device ("drop repair work"). Except as provided for below, "drop repair work" will be dispatched exclusively to CWA-represented employees of the Companies ("core" employees). Staffing associated with the return of this work will take place over the period January 1, 2001 through August 1, 2001.

The exclusions to the above commitments are as follows:

- Repair, replacement, and/or connection of buried drops, or "C" wire, after service has been restored or corrected by temporary means, and
 - In an emergency ("event of national importance, fire, explosion, or other catastrophe or severe weather conditions, e.g., Hurricane, Tornado, Blizzard, severe ice damage, or Major Flood").
2. Commencing no later than October 1, 2000, when a "core" employee is dispatched on "drop repair work", and the trouble on that job is at or beyond the customer's side of the network interface device ("inside repair work"), the "inside repair work" will be performed by the "core" employee if the customer is present to provide access at the time of the visit.
 3. The foregoing commitments will not affect the ability of VCS technicians to perform repair work involving the network interface device when dispatched to a repair job involving "inside repair work".
 4. Existing VCS technicians will receive full consideration for "core" vacancies created as a result of the implementation of these provisions. VCS technicians hired as "core" employees will not be counted in the 50/50 Internal vs. External Staffing Commitment. Their impact will be fully neutral.
 5. These commitments apply only to repair jobs necessary to restore or correct service in response to a specific trouble report.

EXHIBIT VI

SETTLEMENT AGREEMENT AND RELEASE

THIS AGREEMENT, is made by and between the COMMUNICATIONS WORKERS OF AMERICA, AFL-CIO ("Union"), and VERIZON MARYLAND INC., VERIZON VIRGINIA INC., VERIZON WASHINGTON, D.C. INC., VERIZON WEST VIRGINIA INC., VERIZON AVENUE CORP., VERIZON SOUTH INC. (VIRGINIA), VERIZON SERVICES CORP. and VERIZON CORPORATE SERVICES CORP. ("the Companies"), and VERIZON CONNECTED SOLUTIONS INC. ("VCS"). The parties agree as follows:

1. The Union, the Companies and VCS agree to modify the scope of work which VCS can perform for the Companies under the Broadband Agreement in Maryland, Virginia, West Virginia and Washington, D.C.
2. For thirty months commencing August 3, 2008 (the "Transition Period"), the Companies will assign no more than 240 VCS technicians per day to perform any FiOS work that the Companies' Services Technicians can perform, including any installation and/or repair of FiOS video, voice, and internet services in Maryland, Virginia, West Virginia, and Washington, D.C. During the first year of the Transition Period, triple play installations (installation of FiOS voice, internet and video service in a single installation) performed by VCS technicians shall not exceed 15% of triple play installations per day. During the second year of the Transition Period, VCS triple play

installations shall not exceed 12% of the total per day during the first six months, and 8% during the last six months. During the third year of the Transition Period, VCS triple play installations shall not exceed 4% of the total per day until the end of the Transition Period. During the Transition Period, there shall be no limit on “double play” and “single play” installations of FiOS video, internet, and/or voice service, or repair work on FiOS services that may be assigned to 240 VCS technicians each day. The VCS technicians performing FiOS work and all other VCS technicians may perform work associated with copper facilities that is authorized by other provisions of this Agreement.

3. During the Transition Period, FiOS installation and repair technician positions required beyond the 240 per day VCS limit will be filled with technicians employed by the Companies, including former VCS technicians who become employed by the Companies. As of February 2, 2011, VCS technicians shall cease performing all FiOS work, including installation and repair work, but may continue to perform work associated with copper facilities that is authorized by this Agreement. All FiOS work performed by VCS technicians during the Transition Period will be returned to CWA bargaining units covered by collective bargaining agreements with the Companies in accordance with the timeframes set forth in this Agreement, but in no event later than February 2, 2011, and such work will be assigned to CWA-represented employees of the Companies in the job classifications of Services Technician, Outside Plant Technician, System Technician and Cable Splicing Technician, as appropriate. During the Transition Period and thereafter, FiOS work performed by

employees of the Companies will continue to be performed by the job titles performing the work currently. All work associated with the installation and maintenance of all FiOS work, and associated equipment at the customer premises from the serving terminal (excluding buried drops pursuant to paragraph 13) to the ONT and from the ONT up to and including set top boxes, modems, routers, and any other company provided equipment, will be exclusively performed by CWA-represented employees of the Companies in the job classifications currently performing this work. This commitment does not apply to installation and repair work that VCS technicians can perform under paragraphs 2 and 7 of this agreement; or drop shipping, delivery or pick up of equipment; or work that the customer purchases or obtains from other vendors, or work by the customer. Also excluded is contracting permitted by paragraphs 13 and 16. For the purpose of this agreement ONT shall mean any device that connects the fiber network to the customer premises wiring, cabling etc.

4. During the Transition Period, VCS Technicians will receive Senior MMST pay for work on triple play FiOS installations. For any other installation or repair work on FiOS video, internet or voice services, VCS Technicians will be paid at the Multi-Media Services Technician ("MMST") rate and will also receive a premium of \$10 per day. VCS technician work associated with the copper network, including work on customer premises serviced by copper facilities, shall be paid at the MMST rate.

5. By the end of Transition Period, the 150 most senior VCS technicians, who have passed all the job requirements of the

Companies, including pole climbing and drug screens, will be employed by the Companies as Services Technicians. The first 50 of these 150 VCS technicians shall be placed in Services Technician positions by January 1, 2009.

6. During the Transition Period and permanently thereafter, VCS MMSTs may perform any work on any part of the Companies' copper network, or on customer premises serviced by copper facilities that is described in Paragraph 7 if the work is located within a Deployed FiOS Area ("DFA"). The current DFAs are each of the counties and cities identified as DFAs on the maps attached as Exhibit 1. (Currently, in the State of Maryland, Prince George's , Anne Arundel, Montgomery, Howard, Baltimore and Harford counties are DFAs.) A DFA also shall include any other county or city where 25% of households have been passed by a FiOS facility (meaning that a FiOS facility is near enough that the household is physically ready for sale of a FiOS service even though further connection and installation is required to provide service). VCS technicians assigned to perform work outside DFAs will be limited to performing work associated with the copper network that was authorized in the Broadband Agreement prior to this Agreement. VCS technicians may perform FiOS work in all DFAs during the Transition Period in accordance with the limitations set forth in paragraphs 2 and 3 above.

7. In any DFA, VCS technicians may perform any installation and repair work on copper wire facilities and associated equipment from (and including) cross connect boxes or equivalent to (and including) serving terminals (commonly referred to as F2 plant); and from

serving terminals to (and including) network interface devices, and to and inside customer premises (e.g., drop, inside wire, network interface device, jacks, telephony CPE, other devices as related to POTS), but excluding the placing, splicing, and repair of cable between the central office and serving terminal, excluding work on remote terminal electronics, and excluding work from splitters to personal computers to install or repair DSL service. VCS technicians may also perform pair changes on copper POTS F1, POTS F2 and any other cable pairs toward the customer premises, except that VCS technicians may not perform pair changes on direct feed F1 services or special circuits. VCS technicians can perform all tests necessary to ensure installation or repair of copper plant facilities from the cross-connect box to the telephone or other CPE on POTS is complete and service is established or restored, including conducting testing to the central office, and can interact with personnel of the Companies. VCS technicians shall not, however, physically perform work inside a central office. VCS technicians may install, repair and test copper wire facilities and associated equipment that supports POTS telephone service regardless of whether it also carries DSL. VCS technicians may not use testing equipment to measure DSL signal strength.

Except as set forth above, nothing in this paragraph limits or modifies the DSL exclusivity of work provisions of the 2003 Memorandum of Agreement (“MOA”) and its successor, including the provisions contained in paragraph 4.

8. The number of VCS technicians performing any work in Maryland, Virginia, West Virginia and Washington, D.C. shall not

exceed 500 during the first 6 months of the Transition Period, then 575 during the remainder of the Transition Period and thereafter.

9. Effective January 1, 2009, VCS technicians shall have priority over all other external applicants for placement in the Companies' Regional Operations (current Creager organization) Services Technician openings. Placement of VCS technicians in any position with the Companies is subject to VCS time –in-title restrictions and shall not be counted in the 50/50 Internal vs. External Staffing Commitment in the Companies. Their impact will be fully neutral. Any VCS technician who obtains any job with the Companies during the Transition Period shall be counted toward the obligation to transfer 150 VCS technicians to the Companies.

10. In all DFAs where VCS is performing the expanded work on copper facilities that is authorized by this Agreement beyond work authorized by the 2003-2008 Broadband Agreement ("Expanded Copper Work"), all regular full-time Regional Operations (current Creager organization) employees of the Potomac Companies (VERIZON MARYLAND INC., VERIZON VIRGINIA INC., VERIZON WASHINGTON, D.C. INC., VERIZON WEST VIRGINIA INC.) hired before August 3, 2008 and holding the title of Cable Splicing Technician, Outside Plant Technician, Services Technician, and Systems Technician, who are located in the DFA or normally working in the DFA from a contiguous county (or from Baltimore City or D.C. if contiguous to the DFA) will not be subject to layoff. In addition, all such technicians located in garages in which technicians employed by one of the Potomac Companies normally work in the DFA from a

contiguous county will not be subject to layoff. Technicians employed by the Potomac Companies who are normally working in a DFA as of August 3, 2008 and who are involuntarily transferred outside a DFA during the term of this Agreement shall retain protection from layoff while VCS is operating in the DFA from which the technician was transferred. If VCS is not performing Expanded Copper Work in a DFA, this layoff protection will not apply. Neither the Companies nor VCS may contract out Expanded Copper Work.

11. Beginning January 1, 2009, 25% of the Companies' Regional Operations technicians in Maryland, Virginia, and D.C. who are provided initial training on FiOS installation and repair shall be Cable Splicing Technicians ("CSTs"). In any event, at least 50 CSTs shall receive such training by August 3, 2009. Trainees will be selected by reporting location from among volunteers in seniority order.

12. Effective January 1, 2009, a lateral transfer plan or process for copper technicians of the Companies to move to FiOS will be established. The plan will not prevent the Company from assigning technicians to perform copper or FiOS work as necessary to meet business needs.

13. The Companies, VCS and the Union agree that contractors for the Companies or VCS may continue to place any buried drops and continue placement of all pathways (such as conduit and support structures). Contractors may continue performing all "Southern Management Model Type" deregulated pre-wire work in MDUs.

14. The Companies, VCS and the Union further agree that until February 3, 2009 contractors may place fiber in ducts and inner ducts at road crossings (from right-of-way to right-of-way) and at dip poles for up to 250 feet, where these placements are associated with direct buried placement of fiber. (This work excludes driveways and sidewalks and is limited to true road crossings.) All work permitted to be performed by contractors under the preceding sentence will be reviewed by a CWA-represented compliance inspector employed by the Companies, in accordance with current Company practice. The parties further agree that until February 3, 2009 contractors may continue placement of all drops in MDUs and continue splicing of drops to terminal tails at MDU fiber distribution terminals (serving terminals). Effective February 3, 2009, contractors for the Companies and VCS will no longer perform the work described in this paragraph and all such work will thereafter be performed by technicians employed by the Companies and covered by CWA collective bargaining agreements.

15. In addition, until August 3, 2009, contractors may perform pole to pole transfer of fiber cable in Maryland (not to exceed 50% of the pole transfer orders pending as of August 2, 2008). Effective August 3, 2009, the Broadband Agreement shall govern pole to pole transfers of fiber cable. All work permitted to be performed by contractors under the preceding sentence will be reviewed by a CWA-represented compliance inspector employed by the Companies, in accordance with current Company practice.

16. The provisions of the Companies' General Agreement (including the Broadband Agreement) and the VCS collective bargaining agreement pertaining to subcontracting remain in effect, except to the extent limited by the provisions of paragraphs 10, 14 and 15 above, which are controlling.

17. All issues presented by the Executive Level grievance and by any other pending grievances involving the use of VCS technicians to install routers and configure computers or perform data work are settled and resolved and the Union hereby withdraws those grievances with prejudice. Any pending grievances over the use of contractors to perform the work identified in paragraphs 14 and 15 above are hereby withdrawn with prejudice. The parties also agree that any award issued by the arbitrator in the case involving the pay rate for VCS technicians performing FiOS video installation work shall not be applied beyond August 3, 2008. Thereafter, the terms of paragraph 4 above shall govern the pay rate for VCS technicians working on FiOS installations and repairs. The terms of this Agreement shall supersede any contrary provision of any agreement between CWA and the Companies, including the Broadband Agreement. This Agreement shall be incorporated into the successors to the General Agreement between CWA and the Companies and the VCS collective bargaining agreement that expire August 2, 2008, and shall only apply to VCS operations in Maryland, Virginia, West Virginia and Washington, D.C. ("D.C.").

Signed this 10th day of August, 2008.

Communications Workers of America,
AFL-CIO

Verizon Virginia Inc.
Verizon Maryland Inc.
Verizon West Virginia Inc.
Verizon Washington, D.C. Inc.
Verizon Avenue Corp.
Verizon South Inc. (Virginia)
Verizon Services Corp.
Verizon Corporate Services Corp.
Verizon Connected Solutions Inc.

Union Bargaining Chair

Company Bargaining Chair

272
SRB

EXHIBIT 1

Maryland
Defined FIOS Areas (DFA)



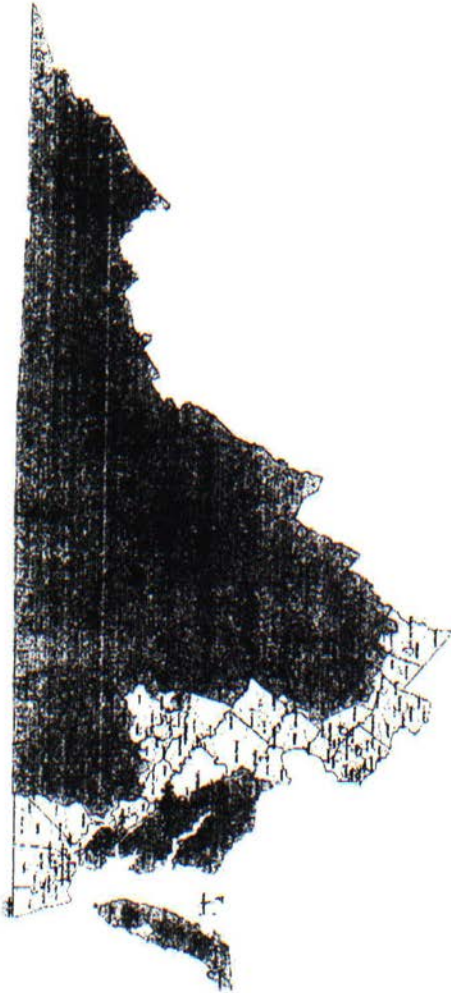
Prince George's County, Anne Arundel County, Montgomery County, Howard
County, Baltimore County, Harford County

SRB

EXHIBIT 1

2/3
2/3

Virginia
Defined FIOS Areas (DFA)



Chesapeake City, Virginia Beach, Virginia Beach City, Isle of Wright County, Hampton City, Newport News City, James City County, New Kent County, Henrico County, Chesterfield County, Hanover County, Caroline County, Spotsylvania County, King George County, Prince William County, Fairfax County, Alexandria City, Arlington County, City of Fairfax, City of Manassas/Park, Henrico County, Falls Church, Fredericksburg City, Loudoun County, Norfolk, Richmond, Stafford County, Clarke County, York County, Suffolk County

2/3

EXHIBIT VII

VIDEO HUB TECHNICIAN AGREEMENT

Verizon New York Inc. (“VZNY”), Verizon Services Corp. (“VSC”), Verizon Corporate Services Corp. (“VCSC”), Verizon Maryland Inc. (“VZMD”), Verizon Virginia Inc. (“VZVA”), Verizon Washington, D.C. Inc. (“VZDC”), Verizon West Virginia Inc. (“VZ WV”), Verizon Pennsylvania Inc. (“VZPA”), and Verizon Delaware Inc. (“VZDE”), collectively (“Company”) and the Communications Workers of America, AFL-CIO and its local unions and affiliates (“CWA” or “Union”), hereby agree that certain job duties currently performed by management employees in the job title Engineer – Network Engineering, also known as Video Engineer (“Video Engineer”), should be performed by employees who are part of the “plant” bargaining units in the various states where Video Engineers perform their duties. Accordingly, the parties agree as follows:

1. Effective December 28, 2008, the Company will create a new job title and/or occupational classification to be populated by its employees, Video Hub Technician (“VHT”), which will be added to each of the “plant” bargaining units covering Connecticut, New York, Pennsylvania, Delaware, Maryland, Virginia, West Virginia and the District of Columbia. The Company will initially hire new employees into, or permit existing Video Engineers to be employed in, the VHT job title and/or occupational classification, who will be assigned to existing Video Hub Offices (“VHO”) listed on Attachment A, or any new VHOs that the Company establishes in Connecticut, New York, Pennsylvania, Delaware, Maryland, Virginia, West Virginia or the District of Columbia.
2. The Recognition clauses of each Plant contract covering a state where VHTs perform their duties shall be revised to provide the Union as exclusive representative for the purpose of collective bargaining with respect to rate of pay, wages, hours of employment or other conditions of employment of Video Hub Technicians who work in any Video Hub Office that is staffed with Video Hub Technicians, and that is located within the states of Connecticut, New York, Pennsylvania, Delaware, Maryland, Virginia, West Virginia and the District of Columbia.

3. Routine monitoring, troubleshooting, maintenance and repairs on the video network and equipment conducted in the VHO using established methods and procedures shall be performed by VHTs and shall be bargaining unit work. Any other work in the VHO may be assigned by management to VHTs or management or both (except that supervision of other employees is exclusively a management function). Assignment, change, or removal of the other work duties described in the immediately preceding sentence shall not be grieved, arbitrated or otherwise challenged in any proceeding, including but not limited to, before any court or state or federal agency such as the NLRB. This shall include, by way of example but not limitation, claims that such other work duties are exclusively bargaining unit work, or are exclusively management duties, or constitute a change in job duties requiring additional compensation.
4. All terms and conditions of employment set forth in the "Plant" agreements will apply to any employee working in the VHT job title and/or occupational classification, except as otherwise set forth herein or contained in Attachment C.
5. Video Engineers who become employed in the VHT job title and/or occupational classification and whose current base wage rate exceeds the maximum wage rate contained on the wage schedule set forth in Attachment B will be paid at their current base wage rate and will receive the annual percentage increases to their base wage equal to the increases negotiated by the Union for all other technicians, commencing with the increase scheduled for August 2, 2009 under the 2008 Labor Agreements. A list identifying these particular employees will be provided to the Union no later than December 22, 2008. The Wage Rates and Progression Schedules for all other employees assigned or hired into the VHT job title and/or occupational classification for the period December 28, 2008 through August 6, 2011 are set forth in Attachment B, subject to the annual percentage increases commencing with the increase scheduled for August 2, 2009, negotiated by the Union in the 2008 Labor Agreements.
6. For an employee who becomes employed in the VHT job title and/or occupational classification, the net credited service date ("NCS Date") under the Verizon Pension Plan for New York and New England

Associates or the Verizon Pension Plan for Mid-Atlantic Associates, as applicable:

- (a) shall, for purposes of determining retirement pension eligibility, recognize prior service with any entity that is eighty percent (80%) or more owned directly or indirectly by Verizon Communications Inc. and prior service with MCI, Inc. (subject to any service bridging/break in service rules under the relevant plan); and
 - (b) shall, for purposes of pension accrual, be the initial date of employment in the VHT job title and/or occupational classification. Prior service with any entity will not be counted for purposes of pension accrual. To the extent existing pension plan provisions are more favorable for any particular employees, those plan provisions will be honored.
7. (a) Except as described in paragraph (c) below, the initial complement of employees who become employed in the VHT job title and/or occupational classification on December 28, 2008 shall be eligible for the “New Hire” retiree medical coverage within the meaning of the retiree medical provisions of the applicable 2008 Memorandum of Understanding. For purposes of determining the level of the benefit under the “New Hire” retiree medical coverage, service shall be credited beginning with the date the employee is first employed by an entity which at that time is eighty percent (80%) or more owned directly or indirectly by Verizon Communications Inc. Prior service with any entity shall not be counted for this purpose if that service was with an entity prior to its becoming eighty percent (80%) or more owned directly or indirectly by Verizon Communications Inc.
- (b) Except as described in paragraph (c) below, employees who become employed in the VHT job title and/or occupational classification after the initial complement of VHTs become employed on December 28, 2008, shall be eligible for the “New Hire” retiree medical coverage within the meaning of the retiree medical provisions of the applicable 2008 Memorandum of Understanding. For purposes of determining the level of the benefit under the “New Hire” retiree medical coverage, service

shall be credited beginning with the initial date of employment with the Company in the VHT job title and/or occupational classification. Prior service with any entity will not be counted for purposes of retiree medical entitlement under the “New Hire” retiree medical coverage.

- (c) In lieu of the “New Hire” retiree medical provisions in (a) and (b), employees who become employed in the VHT job title and/or occupational classification after having been employed in another position under which the employee was entitled to participate in a Verizon company-subsidized retiree medical plan shall have their retiree medical benefit entitlement determined by the pension plan in which they participate upon their employment in the VHT job title and/or occupational classification, e.g., such employees covered by the Verizon Pension Plan for New York and New England Associates shall be eligible for retiree medical benefits provided by the Verizon Medical Expense Plan for New York and New England Associates, and their service under the prior retiree medical plan shall be credited and they shall continue to receive service credit while employed as a VHT.
8. The Union will withdraw with prejudice the grievances it has filed against Verizon Services Corp., Verizon Corporate Services Corp., Verizon Delaware Inc., Verizon Maryland Inc., Verizon New York Inc., Verizon Pennsylvania Inc., Verizon Virginia Inc., Verizon West Virginia Inc., or Verizon Washington, DC Inc., that claim in any manner that such companies violated their respective collective bargaining agreements with the Union by not assigning to bargaining unit employees the work currently performed by the Video Engineer. The grievances are: G06-012355 (New York), G08-005380 (New York), G08-006355 (New York), G08-006358 (New York), ER-001-06 (Arbitration Case #0128-06) (Pennsylvania); G08-007854 (Virginia), G08-006293 (Virginia), G06-011496 (Virginia), and G06-014552 (Virginia).
 9. The Union, as an organization and on behalf of its members, hereby waives and releases any claim existing at the time of execution of this agreement against any or all of Verizon Communications Inc., its local exchange carrier operating companies and their service companies including Verizon Services Corporation, and/or any of

their current or future divisions, units, agents, subsidiaries or affiliates in Connecticut, Delaware, Maryland, New York, Pennsylvania, Virginia, West Virginia, or the District of Columbia, that Video Engineers employed in Video Hub Offices should be accreted to any bargaining unit, or that CWA-represented employees other than VHTs in any company are entitled to perform work in the Video Hub Offices, or that bargaining unit work was transferred to Video Hub Offices unlawfully or in violation of any agreement, or that the performance of work by management employees in Video Hub Offices violates any agreement.

10. This agreement shall not in any way be construed as an admission by Verizon Services Corp., Verizon Corporate Services Corp., Verizon Delaware Inc., Verizon Maryland Inc., Verizon New York Inc., Verizon Pennsylvania Inc., Verizon Virginia Inc., Verizon West Virginia Inc., or Verizon Washington, DC Inc., that any or all of them, or any of the past, current or future divisions, units, agents, subsidiaries or affiliates of Verizon Communications Inc., acted wrongfully. Furthermore, the parties agree that this agreement does not constitute an adjudication of the merits of G06-012355 (New York), G08-005380 (New York), G08-006355 (New York), G08-006358 (New York), ER-001-06 (Arbitration Case #0128-06) (Pennsylvania); G08-007854 (Virginia), G08-006293 (Virginia), G06-011496 (Virginia), G06-014552 (Virginia) or any other matter. Accordingly, the parties agree that none of them has prevailed on the merits of G06-012355 (New York), G08-005380 (New York), G08-006355 (New York), G08-006358 (New York), ER-001-06 (Arbitration Case #0128-06) (Pennsylvania); G08-007854 (Virginia), G08-006293 (Virginia), G06-011496 (Virginia), or G06-014552 (Virginia), and that this agreement shall not serve or be construed as evidence that any party has so prevailed.
11. This agreement supersedes all other agreements between the parties as pertains to the grievances identified in this agreement. The parties agree that they will work to amend any other current agreements between them as necessary to conform them to this agreement.
12. The parties agree that this agreement is without precedent and that neither party may refer to this agreement in any other grievance, arbitration, or other proceeding, except as necessary to enforce the terms of this agreement itself.

- 13. If the validity of one or more provisions of this agreement is challenged in a court of law or before the NLRB, the Company and the Union will cooperate and take all necessary steps to defend the validity of the agreement. If one or more of the provisions of the agreement is declared void, the parties will modify the agreement, if possible, in a manner consistent with the law and the parties' original intent. If the parties are unable to agree upon a modification of the agreement, the provision of the agreement declared void (other than Paragraph 1) will be deemed to be severed from the agreement, and the remaining provisions will remain in full force and effect. If Paragraph 1 is declared void, and the parties cannot agree upon a modification of the agreement which is consistent with the law and the parties' original intent, the agreement shall be void and without any effect.
- 14. This agreement shall be binding and effective upon the parties and upon their respective predecessors, successors, and assigns.
- 15. This agreement may be executed in two or more counterparts, each of which counterpart shall be deemed to be an original, and all such counterparts shall constitute one and the same instrument. Fax copies shall be deemed originals.

 Executive Director,
 Labor Relation – NY-NE

 Executive Director,
 Labor Relations – Mid-Atlantic

 _____(Title)
 Communications Workers
 of America, AFL-CIO

 _____(Title)
 Communications Workers
 of America, AFL-CIO

ATTACHMENT A

VIDEO HUB OFFICE LOCATIONS

- Queens, NY
71-40 164th Street, Flushing, NY 11365
- Buffalo, NY
548 Elmwood Ave., Buffalo, NY 14222
- Silver Spring, MD
13101 Columbia Pike, Silver Spring, MD 20904
- Philadelphia, PA
17 East Oregon Ave., Philadelphia, PA 19148
- Pittsburgh, PA
3096 Sassafras Way, Pittsburgh, PA 15201
- Richmond, VA
3011 Hungary Spring Road, Richmond, VA 23228
- Norfolk, VA
3131 B Sewells Point Road, Norfolk, VA 23513
- Harrisburg, PA
210 Pine Street, Harrisburg, PA 17101

ATTACHMENT B

Potomac

Video Hub Technician (36 Mos)					
		Weekly Rates		Weekly Rates	
Wage Step	Next Increase Interval	Wage Rate Zone A	Increase Amount	Wage Rate Zone B	Increase Amount
Start	6 Mos.	\$ 816.00		\$ 794.00	
6 Mos.	6 Mos.	\$ 894.50	\$ 78.50	\$ 871.50	\$ 77.50
12 Mos.	6 Mos.	\$ 973.00	\$ 78.50	\$ 949.00	\$ 77.50
18 Mos.	6 Mos.	\$ 1,051.50	\$ 78.50	\$ 1,026.50	\$ 77.50
24 Mos.	6 Mos.	\$ 1,130.00	\$ 78.50	\$ 1,104.00	\$ 77.50
30 Mos.	6 Mos.	\$ 1,208.50	\$ 78.50	\$ 1,181.50	\$ 77.50
36 Mos. (Maximum)		\$ 1,287.50	\$ 79.00	\$ 1,260.00	\$ 78.50
Pension Band		121		120	

ATTACHMENT C EXCEPTIONS TO CBAs

As stated in Paragraph 4 of this agreement, all terms and conditions of employment set forth in the “Plant” agreements will apply to any employee working in the VHT job title and/or occupational classification, except as otherwise set forth in the agreement or contained in this Attachment C. Where any provision in the agreement or in this Attachment C contradicts, conflicts with, or is inconsistent with the existing collective bargaining agreements (collectively “Labor Agreements”), including any Labor Agreements entered into during the 2008 contract negotiations, the provisions set forth in the agreement and this Attachment C shall apply and shall supersede any such contradictory, conflicting or inconsistent provision in the applicable Labor Agreements for employees in the VHT job title and/or occupational classification.

A. JOB TITLES

- In making determinations regarding assignment of work, the Company shall consider the individual’s performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies.

B. STAFFING

- The workforce in the VHT job title and/or occupational classification may be drawn from the following categories of individuals:
 - Existing video hub employees;
 - Employees of the operating telephone companies who may be eligible to be considered for employment in the VHT job title and/or occupational classification and are, as determined by the Company, qualified for it;
 - Applicants who are not employees of the operating telephone companies and are qualified for the VHT position.

- When filling any VHT positions, except as otherwise provided for in this agreement, the Company:
 - shall not be required to satisfy any existing contractual internal or external posting requirements or preferential hiring requirements;
 - shall provide notice of job openings in the VHO to existing Company employees through existing processes;
 - shall consider the candidates' performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies. The Company will give existing Company employees equal consideration as is given to other candidates in filling new positions and shall hire the Company employee when the qualifications of Company and non-Company candidates are substantially equal;
 - may make use of knowledge tests and interviews;
 - will apply the same selection standards in considering surplus employees of the Company as it does in considering those who are not surplus employees of the Company;
 - may pay any new hire at a rate that is higher than the start rate under the applicable wage schedule on Schedule B.
- No pre-test training shall be provided by the Company for the VHT job title and/or occupational classification.
- Generally, seniority will only be used as a tiebreaker when all other qualifications are substantially equal.

C. JOB SECURITY

- No person employed by the Company in the VHT job title and/or occupational classification shall be covered by the Job Security Letter in the Labor Agreements or by the provisions with respect to "No Involuntary Layoffs, etc." and "Change in Business Conditions" contained in the "Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger," which is an

attachment to the parties' Memorandum of Agreement covering the Mid-Atlantic states in the Labor Agreements (collectively with the Job Security Letter, "JSL") during the period in which they are so employed. Any employee of the Company who, immediately prior to becoming employed by the Company in the VHT job title and/or occupational classification was covered by the JSL in the Labor Agreements shall not forfeit coverage under the JSL for the period of their employment with the Company in such job title and/or occupational classification, provided that if a VHT would otherwise be laid off were it not for the individual's coverage under the JSL, the VHT shall be reassigned to another non-VHT position (with the same general wage rate in the same geographical area) in the Company for which the individual is qualified.

D. TRANSFER OF JOBS

- NY/NE -- The "Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger," which is an attachment to the parties' Memorandum of Agreement, does not apply to any of the job classifications or positions covered by the Settlement Agreement.
- Mid-Atlantic -- The provisions contained in the "Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger," which is an attachment to the parties' Memorandum of Agreement, with respect to Limitations on Transfers of Jobs, do not apply to any of the job classifications or positions covered by the Settlement Agreement.

E. LAYOFFS

- In the event of the layoff of any employee of any Verizon Communications Inc. subsidiaries or affiliates, persons occupying the VHT job title and/or occupational job classification:
 - shall not be subject to being displaced or bumped by any employee; and

- shall not be permitted to displace or bump any employee in another job title and/or occupational classification.
- Any force adjustment plan or similar or related provisions of the Labor Agreements or any other labor agreements shall not apply to persons occupying the VHT job title and/or occupational classification.
- When the Company determines, in its discretion, to declare a surplus of VHTs within a VHO, the following will apply:
 - The Company will give the Union 15 days advance notice of a surplus which could lead to a layoff.
 - Following the 15-day notification period, the Company will solicit VHTs within the VHO, by seniority order, to volunteer to leave the business with the layoff allowance specified in the Labor Agreement. VHTs will have 14 calendar days to decide whether to take the volunteer offer to leave the business. The Company will determine the off-payroll date for those VHTs who volunteer to leave the business.
 - To the extent there are insufficient volunteers to relieve the surplus, the Company shall lay off VHTs by inverse order of seniority. Those VHTs who are laid off will receive the layoff allowance specified in the Labor Agreement.
 - Laid off employees shall be recalled in the inverse order in which such laid off employees were laid off to a vacancy in the job title and/or classification from which the layoff occurred, or to a vacancy in a lower job title or classification for which the employee is qualified, within two years of the layoff.

F. SENIORITY

- For persons in the VHT job title and/or occupational classification, seniority for all purposes under the Labor Agreements other than as specified in Paragraphs 6 and 7 of

this agreement, shall be determined by reference to NCS Date for pension eligibility purposes under the Verizon Pension Plan for New York and New England Associates or the Verizon Pension Plan for Mid-Atlantic Associates, as applicable.

G. WORK SCHEDULES

- Persons in the VHT job title and/or occupational classification may be assigned to a normal tour consisting of any five 8-hour days within a calendar week. Such persons may, at the Company's discretion, be assigned to a normal tour consisting of any four 10-hour days within a calendar week, with daily overtime (where such would otherwise be required by the local collective bargaining agreement) applying only to time worked in excess of 10 hours in any day. Such persons will not be eligible for Saturday differentials and/or premiums, but will receive a fifty percent (50%) differential for Sunday.
- The Company may assign tours to employees occupying the VHT title and/or occupational classification based upon the performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies of employees. By Thursday of any week, the Company shall post any changes in tours for the succeeding calendar week.
- The Company may take into account performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies in the assignment and distribution of overtime. To the extent practical and consistent with business needs, the Company, before requiring employees to work overtime, will request volunteers from among the qualified VHTs in the VHO in which overtime will be worked. The Company shall make a good faith effort to allot overtime equally among VHTs over the course of a calendar quarter.
- In assigning work schedules and the assignment and distribution of overtime, seniority will only be used as a tiebreaker when all other qualifications are substantially equal.

H. WORK BY MANAGEMENT

Supervisors and other management employees may occasionally perform work normally done by employees represented by the Union. Supervisors and other management employees shall not perform such work where it would result in any long term reduction of bargaining unit work. However, supervisors and other management employees may perform work normally done by Union employees in limited and unusual situations in which the available work force is insufficient to meet work needs, emergencies, training activities (which may be performed by supervisors or assigned to represented employees), and assistance incidental to a supervisory review of subordinates' work or assisting in resolving problems.

I. OTHER

- The Company may use contractors to perform any of the work performed by VHTs, provided that the Company may not use contractors to perform such work if it would currently and directly cause layoffs or part-timing of VHTs. Any provisions of the Labor Agreements that can or may otherwise restrict the use of contract labor or the contracting out of work shall not apply to the work performed by the VHTs.
- Where the grievance procedure of the labor agreements covering the VHTs exceeds two steps, those labor agreements shall be modified to provide for only two steps, the second or top step of which will be heard at the Labor Relations level.

EXHIBIT VIII

VZ BUSINESS – EXCEPTIONS TO CBA’S (CARVEOUTS)

The following carve outs apply to the employees of Verizon Business who are subject to this Agreement:

SCHEDULE B – EXCEPTIONS TO CBAs

As stated in Paragraph 2 of the Settlement Agreement, all provisions of the applicable Labor Agreements between CWA and Service Company shall apply to employees in Service Company job title(s) and/or classification(s) performing the work described in Paragraph 1 of the Settlement Agreement, with the exception of the provisions set forth in Schedules B.1 and B.2. Where any provision in Schedules B.1 or B.2 contradicts, conflicts with, or is inconsistent with the existing Labor Agreements, the provisions set forth in Schedules B.1 and B.2 shall apply and shall supersede any such contradictory, conflicting or inconsistent provision in the applicable Labor Agreements for employees in Service Company job title(s) and/or classification(s) performing the work described in Paragraph 1 of the Settlement Agreement.

SCHEDULE B.1

Schedule B.1 applies only to Service Company job titles(s) and/or classification(s) performing the work described in Paragraphs 1(a) and 1(b) of the Settlement Agreement.

A. WAGES

- The wage schedules applicable to the job title(s) and/or classification(s) created in accordance with the Settlement Agreement, shall be as set forth in Schedule A to the Settlement Agreement.
- Employees of MCS who become employed in the job title(s) and/or classification(s) created in accordance with the Settlement Agreement and whose current base wage rate equals or exceeds the maximum wage rate contained on the

wage schedule set forth in Schedule A to the Settlement Agreement will be paid at their current base wage rate and will receive the annual percentage increases to their base wage equal to the increases negotiated by CWA for all other technicians commencing with the increase scheduled for August 2, 2009 under the 2008 Labor Agreements. The wage rates contained on the wage schedules set forth in Schedule A shall also be adjusted annually to reflect the annual percentage increases negotiated by CWA for all other technicians commencing August 2, 2009. A list identifying these particular employees, as well as a list of all of the employees as of the date of the list who are expected to be employed in the job title(s) and/or classification(s) created in accordance with the Settlement Agreement will be provided to CWA no later than November 15, 2008.

- Service Company shall have the right, in its discretion, to pay any new hire at a rate that is higher than the start rate under the applicable wage schedule on Schedule A.

B. JOB TITLES

- Service Company shall create the following new job title(s) and/or classification(s) in accordance with the Settlement Agreement.
 - Apprentice Technician - Business/Government
 - Technician – Business/Government
 - Senior Technician – Business/Government
- Employees in the new job title(s) and/or classification(s) will be placed in work groups as determined by Service Company.
- In making determinations regarding assignment of work, Service Company shall consider the individual's performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies. Seniority will be used as a tiebreaker when all other qualifications are substantially equal.

- Employees may be promoted from one Technician position to another (e.g., from Technician to Senior Technician) when there is no vacant or new position to be filled. In making determinations regarding these in-place promotions, Service Company shall consider the individual's performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies. Seniority will be used as a tiebreaker when all other qualifications are substantially equal.

C. STAFFING

- The workforce in the new job title(s) and/or classification(s) to be created under the Settlement Agreement may be drawn from the following categories of individuals:
 - MCS employees who satisfy the requirements of Paragraph 3 of the Settlement Agreement;
 - Employees of the Companies who may be eligible to be considered for employment in the new job title(s) and/or classification(s) and are qualified for them;
 - Applicants who are not employees of the Companies and are qualified for them.
- When filling any positions in the new job title(s) and/or classification(s) to be created under the Settlement Agreement, except as otherwise provided for in the Settlement Agreement, Service Company:
 - shall not be required to satisfy any existing contractual internal or external posting requirements or preferential hiring requirements;
 - shall provide notice of job openings to employees of Service Company and the Companies through existing processes;
 - shall consider the candidates' performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies. Service Company will give existing Service Company employees equal consideration as is

given to other candidates in filling new positions and shall hire an employee of Service Company or the Companies when the qualifications of Service Company/Companies and non-Company candidates are substantially equal;

- may make use of knowledge tests and interviews;
 - generally will use local staffing practices if it determines to post such vacancies internally. Surplus employees of the Companies will be subject to consideration under the same selection standards as those who are not surplus employees of the Companies;
 - may pay any new hire at a rate that is higher than the start rate under the applicable wage schedule on Schedule A.
- No pre-test training shall be provided by the Service Company for the job title(s) and/or job classification(s) created in accordance with the Settlement Agreement.
 - Seniority will only be used as a tiebreaker when all other qualifications are substantially equal.

D. PENSION AND RETIREE MEDICAL

- For an employee who becomes employed by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement, the net credited service date (“NCS Date”), under the Verizon Pension Plan for New York and New England Associates or the Verizon Pension Plan for Mid-Atlantic Associates, as applicable:
 - shall, for purposes of determining retirement pension eligibility, recognize prior service with any entity that is eighty percent (80%) or more owned directly or indirectly by Verizon Communications Inc. and prior service with MCI, Inc. (subject to any service bridging/break in service rules under the relevant plan); and
 - shall, for purposes of pension accrual, be the initial date of employment with Service Company in the new job

title(s) and/or classification(s) to be created under the Settlement Agreement. Prior service with any entity will not be counted for purposes of pension accrual.

To the extent existing pension plan provisions are more favorable for any particular employees, those plan provisions will be honored.

- Employees who become employed on December 28, 2008 (initial complement of employees) by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement shall be eligible for retiree medical coverage upon retirement to the same extent as a “New Hire” within the meaning of the retiree medical provisions of the applicable 2008 Memorandum of Understanding. For purposes of determining the retiree medical benefit for the initial complement of employees, prior service back to January 1, 2006 with any entity that is eighty percent (80%) or more owned directly or indirectly by Verizon Communications Inc., including MCI, Inc. and MCS as of their January 6, 2006 acquisition by Verizon shall be recognized. For employees hired after December 28, 2008 (later hires), prior service with any entity shall not be recognized and their service date for the “New Hire” retiree medical coverage shall be the initial date of employment with Service Company in the new job title(s) and/or classifications(s) to be created under the Settlement Agreement. Provided, however, in lieu of the “New Hire” retiree medical provisions, employees who become employed by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement after being employed in another position under which the employee was entitled to participate in a company-subsidized retiree medical plan, shall have their retiree medical benefit entitlement determined by the pension plan in which they participate upon their employment by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement, e.g., such employees covered by the Verizon Pension Plan for New York and New England Associates shall be eligible for retiree medical benefits provided by the Verizon Medical Expense Plan for New York and New England

Associates. Accordingly, for any such employees, the retiree medical benefits to which they will be entitled will be those in effect under the applicable plan as of the date of their retirement. For any such employees, their service under the predecessor retiree medical plan shall be credited and they shall continue to receive service credit while employed with Service Company.

E. JOB SECURITY

- No person employed by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement shall be covered by the Job Security Letter in the Labor Agreements or by the provisions with respect to “No Involuntary Layoffs, etc.” and “Change in Business Conditions” contained in the “Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger,” which is an attachment to the parties’ Memorandum of Agreement covering the Mid-Atlantic states in the Labor Agreements (collectively with the Job Security Letter, “JSL”) during the period in which they are so employed. Any employee of the Companies who, immediately prior to becoming employed by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement, was covered by the JSL in the Labor Agreements shall not forfeit coverage under the JSL for the period of their employment with Service Company in such job title and/or classification, provided that if an employee employed by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement would otherwise be laid off were it not for the individual’s coverage under the JSL, the individual shall be reassigned to another position (with the same general wage rate in the same geographical area) in Service Company or Companies for which the individual is qualified.

F. TRANSFER OF JOBS

- NY/NE -- The "Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger," which is an attachment to the parties' Memorandum of Agreement, does not apply to any of

the job classifications or positions covered by the Settlement Agreement.

- Mid-Atlantic -- The provisions contained in the "Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger," which is an attachment to the parties' Memorandum of Agreement, with respect to Limitations on Transfers of Jobs, do not apply to any of the job classifications or positions covered by the Settlement Agreement.

G. LAYOFFS

- In the event of the layoff of any employee occupying a Service Company job title(s) and/or job classification(s) created in accordance with the Settlement Agreement, employees occupying the Service Company job title(s) and/or job classification(s) created in accordance with the Settlement Agreement:
 - shall be considered a separate seniority pool for layoff purposes;
 - shall not be subject to being displaced or bumped by any employee;
 - shall not be permitted to displace or bump any employee in another job title and/or occupational classification.
- Any force adjustment plan or similar or related provisions of the Labor Agreements shall not apply to persons occupying Service Company job title(s) and/or job classification(s) created in accordance with the Settlement Agreement.
- When Service Company determines, in its discretion, to declare one or more job title(s) and/or job classification(s) created in accordance with the Settlement Agreement surplus in a work group or location, the following will apply:
 - Service Company will give CWA 15 days advance notice of a surplus which could lead to a layoff.

- Following the 15-day notification period, the Service Company will solicit employees in the job title(s) and/or job classification(s) created in accordance with the Settlement Agreement, by seniority order, to volunteer to leave the business with the layoff allowance specified in the Labor Agreement. Employees will have 14 calendar days to decide whether to take the volunteer offer to leave the business. The Company will determine the off-payroll date for those employees who volunteer to leave the business.
- To the extent there are insufficient volunteers to relieve the surplus, Service Company shall lay off employees in the job title(s) and/or job classification(s) created in accordance with the Settlement Agreement by inverse order of seniority. Those employees who are laid off will receive the layoff allowance specified in the Labor Agreement.
- Laid off employees shall be recalled in the inverse order in which such laid-off employees were laid off to a vacancy in the job title and/or classification from which the layoff occurred, or to a vacancy in a lower job title or classification for which the employee is qualified, within two years of the layoff.

H. SENIORITY

- For an employee who becomes employed by Service Company in the new job title(s) and/or classification(s) to be created under the Settlement Agreement, seniority for all purposes under the Labor Agreements other than as specified in Section D. Pension and Retiree Medical above, shall be determined by reference to NCS Date for pension eligibility purposes under the Verizon Pension Plan for New York and New England Associates or the Verizon Pension Plan for Mid-Atlantic Associates, as applicable.

I. WORK SCHEDULES

- Persons hired into Service Company job title(s) and/or job classification(s) created in accordance with the Settlement Agreement may be assigned to a normal tour consisting of any five 8-hour days within a calendar week on any shift. Such persons may, at Service Company's discretion, be assigned to a normal tour consisting of any four 10-hour days within a calendar week, with daily overtime (where such would otherwise be required by the local collective bargaining agreement) applying only to time worked in excess of 10 hours in any day. Such persons will not be eligible for Saturday differentials and/or premiums, but will be paid one and one-half times the basic hourly wage rate for hours worked on Sunday.
- Service Company may assign tours to employees occupying job title(s) and/or job classification(s) created in accordance with the Settlement Agreement based upon the performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies of employees. By Thursday of any week, Service Company shall post any changes in tours for the succeeding calendar week.
- Service Company may take into account performance, demonstrated skills, abilities, knowledge, education, training, experience and competencies in the assignment and distribution of overtime. To the extent practical and consistent with business needs, Service Company, before requiring employees to work overtime, will request volunteers from among the qualified employees in the work location in which overtime will be worked. Service Company shall make a good faith effort to allot overtime equally over the course of a calendar quarter.
- In assigning work schedules and the assignment and distribution of overtime, seniority will only be used as a tiebreaker when all other qualifications are substantially equal.

J. WORK BY MANAGEMENT

- Supervisors and other management employees may perform work normally done by CWA-represented employees in emergencies, training activities (which may be performed by supervisors or assigned to represented employees), and assistance incidental to a supervisory review of subordinates' work.

K. OTHER

- Service Company may use contractors to perform any of the work described in Paragraphs 1(a) and 1(b) of the Settlement Agreement, provided that Service Company may not use contractors to perform such work if it would currently and directly cause layoffs or part-timing of employees. Any provisions of the Labor Agreements that can or may otherwise restrict the use of contract labor or the contracting out of work shall not apply to the work performed by the job title(s) and/or job classification(s) created in accordance with the Settlement Agreement. The parties shall establish one Service Company Contracting and Competitiveness Initiatives Committee to discuss CWA's concerns about how contracting out of work can be reduced and the work provided to Service Company employees. As part of these discussions, issues impacting the competitiveness and efficient operation of Service Company will be discussed.
- Employees of Service Company in the job title(s) and/or job classification(s) created in accordance with the Settlement Agreement performing the work described in Paragraph 1(a) may continue to be assigned to perform such work throughout the Thirteen-State/DC Area under the temporary transfer, travel, board and lodging, and other similar relevant provisions of the Labor Agreements that cover "Plant" employees to the same extent that MCS technicians were assigned to perform that work prior to December 28, 2008.

- As of the date of the Settlement Agreement, the type of technician work described in Paragraph 1(b) is performed both inside and outside of the Thirteen-State/DC Area. This work may continue to be distributed on and after December 28, 2008 among MCS and Service Company Operations Support Centers both inside and outside of the Thirteen-State/DC Area. Within a calendar year, no more than 22 percent of the total amount of such work will be performed outside of the Thirteen-State/DC Area. For example, if 145 technicians' worth of work were performed inside the Thirteen-State/DC Area, then 40 technicians' worth of work (21.7% x 185) could be performed outside the Thirteen-State/DC Area.
- The grievance procedure of the Labor Agreements covering the job title(s) and/or job classification(s) created in accordance with the Settlement Agreement shall be modified to provide for only two steps, the second or top step of which will be heard at the Labor Relations level.
- Stand-by pay – one hour of pay at the regular straight time rate shall be paid for each day assigned. Unless specifically assigned to stand-by duty, wearing a pager or carrying a cell phone does not constitute "being available" for purposes of receiving Stand-by pay.

SCHEDULE B.2

Schedule B.2 applies only to the work described in subparagraphs 1(c)(1) and 1(c)(2) of the Settlement Agreement.

TRANSFER OF JOBS

- NY/NE -- The "Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger," which is an attachment to the parties' Memorandum of Agreement, does not apply to any of the work described in subparagraph 1(c)(1) of the Settlement Agreement.

- Mid-Atlantic -- The provisions contained in the "Agreement Concerning Issues Related to the Bell Atlantic-GTE Merger," which is an attachment to the parties' Memorandum of Agreement, with respect to Limitations on Transfers of Jobs, do not apply to any of the work described in subparagraph 1(c)(2) of the Settlement Agreement.

EXHIBIT IX

ENHANCED INCOME SECURITY PLAN

Effective September 19, 2012, the following special Enhanced ISP program will apply during the term of this agreement scheduled to expire August 1, 2015:

Prior to proceeding to a layoff resulting from a surplus in any particular title, location, and work group the Companies will offer an enhanced ISP Termination Allowance equal to 2 times the normal ISP Termination Allowance (e.g., up to a maximum of \$66,000) in the surplus title and location. The Companies may also offer Enhanced ISP where the Income Security Plan may be offered. The Companies may limit acceptances to the number of surplus and this Enhanced ISP offer would be in lieu of obligations, if any, the Companies may have to offer regular ISP.

Other conditions generally applicable to ISP - the 30 day election period, lump sum payment provisions, the 48 monthly payment schedule, the ISP Expense Allowance, proration provisions, repayment upon reemployment and lack of arbitrability - will also apply to Enhanced ISP.

Voluntary Termination Bonus

Any employee who makes a voluntary election to leave the service of the Company pursuant to any Income Security Plan or Enhanced ISP offer made during the term of the 2012 MOU, and who does separate from the Company pursuant to that offer shall receive, as applicable:

1. A lump-sum payment of \$10,000, less taxes and withholdings, in addition to any ISP/EISP for which the employee is otherwise eligible, and
2. For those not otherwise eligible, six months of continuation medical coverage under the terms of the plan and the employee's coverage in effect at the time of separation.

EXHIBIT X

BUSINESS SERVICES AGREEMENT IN THE POTOMAC REGION

Verizon Maryland Inc. (“VZ-MD”), Verizon Virginia Inc. (“VZ-VA”), Verizon Washington, D.C. Inc. (“VZ-DC”), Verizon Services Corp. (“VSC”), Verizon Corporate Services Corp (“VCSC”), Verizon Business Global LLC (“VZB”), MCI Communication Services Inc. (“MCS”), Verizon Enterprise Delivery Inc. (“VZED”) and the Communications Workers of America, AFL-CIO (“CWA”) agree to the following regarding certain work located in Maryland, Virginia and the District of Columbia (the “Potomac Region”). This agreement has no application outside the Potomac Region. This Business Services Agreement shall amend provisions of the Verizon Business Settlement Agreement of August 10, 2008 (“VZB Settlement”) in the Potomac Region, the General Agreement between CWA and VZ-MD, VZ-VA, VA-DC, VSC, and VCSC (the “Potomac General Agreement”) and other labor agreements applicable to employees governed by the Potomac General Agreement.

1. A new job title shall be created in the Potomac General Agreement, Network Field Operations Technician Business/Government (“NFO Technician”), which shall be added to

Wage Schedule O1 of the Potomac General Agreement that currently includes Cable Splicing Technician, Central Office Technician, and Systems Technician.

2. Potomac Region employees in the titles Apprentice Technician – Business/Government and Technician – Business/Government (other than those employed in the former MCS Operations Support Centers or otherwise performing VZB Settlement Section 1(b) work) shall be promoted to the title of NFO Technician Business/Government effective upon the execution of this agreement and may be assigned any duties of that title set forth below which management determines the employees have the skills to perform. Wages shall be adjusted to Wage Schedule O1 through three annual adjustments of one-third of the difference between the employee's former wage and new wage, commencing with the first adjustment on the effective date of the successor to the 2008-2011 General Agreement.

3. Employees in the title of Senior Technician – Business/Government (other than those employed in the former MCS Operations Support Centers or otherwise performing VZB Settlement Section 1(b) work) shall be placed in the title of NFO Technician upon

the Effective Date of this Agreement. Each such individual whose wage rate is currently higher than the maximum rate applicable under Wage Schedule 01 shall be “green circled.” That is, the employee shall indefinitely continue the higher weekly pay rate and receive any future percentage wage rate increase that becomes applicable to employees on Wage Schedule 01.

4. The NFO Technician may be assigned, without limitation, any of the duties that could be performed by Senior Technicians-Business/Government, Technician-Business/Government, and Apprentice Technician-Business/Government described in Paragraph 1(a) of the VZB Settlement Agreement, any duties performed by any VZED technician title, and any of the duties of Cable Splicing Technicians, Systems Technicians and Central Office Technicians. Employees in the titles of Cable Splicing Technician, Systems Technician and Central Office Technician may be assigned, without limitation, any of the work of NFO Technician.

5. The exceptions to the Potomac General Agreement and other labor agreements contained in Schedule B.1 of the VZB Settlement (other than Section A, Wages, Section B, Job Titles, and the first bullet in Section C, Staffing, which are superseded by this

Agreement) shall be applicable to all employees in the title of NFO Technician. For purposes of this Paragraph, the reference in Schedule B.1 of the VZB Settlement to “job title(s) and/or classification(s) created in accordance with the Settlement Agreement,” in its various forms, shall be deemed to include NFO Technician. In addition, the following additional exception shall apply to NFO Technicians: at the time of a layoff in the NFO Technician title, twenty percent (20%) of employees in the title may be protected from layoff at the Company’s discretion.

6. The work of VZED technicians located in the Potomac Region (“VZED Technicians”) shall be contracted by VZED to a Service Company that is a party to the General Agreement with CWA in the Potomac Region. Such VZED Technician work shall be assigned to employees in the title of NFO Technician.

a. Current VZED Technicians in the Potomac Region are listed in Exhibit A and shall have the opportunity to express interest in the NFO Technician position. Those employees who express an interest shall be hired into the NFO Technician title. VZED employees who accept a job pursuant to this Section 6 with a Service Company that is a party to the Potomac General Agreement

("Section 6a Associates") shall be subject to all the exceptions to the Potomac General Agreement and other labor agreements contained in Schedule B.1 of the VZB Settlement (other than Section A, Wages, Section B, Job Titles, and the first bullet in Section C, Staffing, which are superseded by this Agreement), except as set forth in section 6c below. Accordingly, for example, former VZED employees who accept employment with a Service Company that is a party to the Potomac General Agreement shall not thereafter have job security under the Job Security Letter or the "Agreement Concerning Issues Related to the Bell Atlantic – GTE Merger," and layoff shall be by work group or work location at the Company's discretion in inverse order of seniority. A "work group" may, for example, be a group at a location that supports VZED customers.

b. Section 6a Associates hired into the NFO

Technician title pursuant to this Section 6 whose current base wage rate is higher than the maximum wage rate in Wage Schedule 01 shall be green circled. Other VZED technicians hired into the NFO Technician title shall be placed at the Schedule 01 wage rate that is closest to but at least equal to or higher than their prior base wage rate (exclusive of bonuses).

c. For all former VZED technicians hired into the NFO Technician title, the following shall apply and shall supersede the retiree medical provisions of the final bullet of Section D, Pension and Retiree Medical, of Schedule B.1 of the VZB Settlement:

Employees who become employed on or before July 1, 2011 (initial complement of employees) by Service Company in the NFO Technician title shall be eligible for retiree medical coverage upon retirement to the same extent as a “New Hire” within the meaning of the retiree medical provisions of the applicable 2008 Memorandum of Understanding. For purposes of determining the retiree medical benefit for the initial complement of employees, prior service with any entity that is eighty percent (80%) or more owned directly or indirectly by Verizon Communications Inc. shall be recognized. For employees hired after July 1, 2011 (later hires), prior service with any entity shall not be recognized and their service

date for the “New Hire” retiree medical coverage shall be the initial date of employment with Service Company in the NFO Technician title. Provided, however, in lieu of the “New Hire” retiree medical provisions, employees who become employed by Service Company in the NFO Technician title after being employed in another position under which the employee was entitled to participate in a company-subsidized retiree medical plan, shall have their retiree medical benefit entitlement determined by the pension plan in which they participate upon their employment by Service Company in the NFO Technician title, e.g., such employees covered by the Verizon Pension Plan for Mid-Atlantic Associates shall be eligible for retiree medical benefits provided by the Verizon Medical Expense Plan for Mid-Atlantic Associates. Accordingly, for any such employees, the retiree medical benefits to

which they will be entitled will be those in effect under the applicable plan as of the date of their retirement. For any such employees, their service under the predecessor retiree medical plan shall be credited and they shall continue to receive service credit while employed with Service Company.

7. The assignment, sharing or change of work duties between NFO Technician Business/Government, VZED technicians, Systems Technicians, Cable Splicing Technicians and Central Office Technicians shall not be grieved, arbitrated or otherwise challenged in any proceeding, including but not limited to, before any court or state or federal agency such as the NLRB . This shall include, by way of example but not limitation, claims that such other work duties are exclusively bargaining unit work, or are exclusively management duties, or constitute a change in job duties requiring additional compensation.

8. The staffing of the NFO Technician title is not subject to the 50% internal staffing obligation. When requisitions are issued for new NFO Technician hires or placements after initial staffing is

completed, the Company shall provide the Union with data for the twelve months preceding the month in which the requisitions are issued showing the amount of VZB/MCS work (or work for their affiliates and successors) set forth in Section 1(a) of the VZB Settlement Agreement, and VZED work (including work on Verizon Selected Services Inc. ("VSSI") contracts and other work of a type performed by VZED Technicians prior to this Agreement) performed by NFO Technicians including the predecessor titles whose work is now contracted to NFO Technicians ("VZB/VZED Work Volume"), and the amount of work performed by System Technicians, Cable Splicing Technicians and Central Office Technicians in the current Diane McCarthy organization (Large Business and Government) for VCS, VCSC, VZ-MD, VZ-VA, and VZ-DC ("ILEC Work Volume"). (The combination of VZB/VZED Work Volume and ILEC Work Volume is "Total Top Craft Work Volume.") Additional placements into the NFO title shall not cause their approximate percentage of the total regular, full-time headcount of all four of the top craft titles in the Diane McCarthy organization (NFO Technician, Cable Splicing Technician, Systems Technician and Central Office Technician) to exceed the VZB/VZED Work Volume percentage of Total Top Craft

Work Volume. If the NFO Technician requisitions could have that effect, the Company shall cancel NFO requisitions or add requisitions for Cable Splicing Technicians, Systems Technicians and/or Central Office Technicians so that the approximate NFO Technician headcount percentage of top craft titles in the McCarthy organization is approximately the same as the VZB/VZED Work Volume percentage of Total Top Craft Work Volume. Provided, however, that this restriction on NFO technician hiring/placements does not apply where VZB (including MCS) or VZED or VSSI wins new business and adds NFO Technician positions to support that new business.

9. The Potomac General Agreement is hereby amended to include the attached Working Retiree Agreement (“WRA”) (“Attachment B”), which shall be effective immediately upon execution of this Business Services Agreement and shall not terminate with the expiration of the 2008-2011 General Agreement on August 6, 2011, but shall be effective for 18 months after the first Working Retiree commences work pursuant to the attached WRA.

10. The Effective Date of this Agreement is _____, 2011.

FOR THE COMPANIES:

FOR THE UNION:

James R. Davis, Jr.
Director – Labor Relations
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Washington, D.C. Inc.
Verizon Services Corp.
Verizon Corporate Services Corp.

Gail Evans
Administrative Director
Communications Workers of America,
AFL-CIO

Dated: _____

Dated: _____

Ronald K. Poteete
Executive Director
Verizon Business Global LLC
MCI Communication Services Inc.
Verizon Enterprise Delivery Inc.

Dated: _____

Letters of Understanding

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ABSENCE FROM DUTY

Effective January 1, 2013:

1. Payment for days scheduled but not worked during the period of seven consecutive calendar days or less beginning with the first day of each absence due to an employee's personal illness or off-duty accident will be capped at ten days. Part-time employees will also be capped at 10 paid days, but the number of hours part-time employees will be paid for each day will be pro-rated based on the number of hours such employees are normally scheduled to work, in the same manner that the Company pro-rates vacation and other paid time for part-time employees. For example, a part-time employee who always works 22.5 hours per week will receive no more than 45 hours of paid incidental absence in a calendar year.

2. All employees may take up to four (4) incidental absence days in a calendar year which shall not be charged against an employee's record for purposes of determining attendance performance on the Company's applicable absence control plan ("Exempt Days"). Incidental absence days, in excess of the four (4) Exempt Days, may be treated in accordance with the Company's applicable absence control plan. This Section 2 will not apply to an associate until such associate reaches one year of net credited service. The number of Exempt Days for such an associate will be prorated in the year he or she reaches one year of net credited service as follows: (a) an associate who reaches one year of net credited service in the first quarter of the calendar year will receive four (4) Exempt Days; (b) an associate who reaches one year of net credited service in the second quarter will receive three (3) Exempt Days; (c) an associate who reaches one year of net credited service in the third quarter will receive two (2) Exempt Days and (d) an associate who reaches one year of net credited service in the fourth quarter will receive one (1) Exempt Day. This Section 2 will have no application to tardiness.

3. Employees who use four days or fewer of paid or unpaid incidental absence in a calendar year will receive the following lump sum payment, prorated for part-time employees, which will be paid no later than the first paycheck in March of the following year.

All existing provision(s) pertaining to unpaid incidental absence, including waiting days, will continue in full force and effect.

Number of Paid or Unpaid Incidental Absence Days Used in the Calendar Year	Lump Sum Payment
Zero Days	5 days' pay
More than Zero Days but less than 2 Days	4 days' pay
At least 2 Days but less than 3 Days	3 days' pay
At least 3 Days but less than 4 Days	2 days' pay
4 Days	1 day's pay

B. Prorating Lump Sum Payment for Working a Partial Year.

Eligibility: Regular, Term and Temporary employees who are hired for an assignment expected to last more than one year must be on the payroll for at least 90 days during a calendar year, excluding time not on the job due to SADBPs absence and paid and unpaid leave, to be eligible for a lump sum payment pursuant to Section 3. Temporary employees who are hired for an assignment expected to last one year or less are ineligible for a lump sum payout pursuant to Section 3. Employees who are discharged for cause on or before December 31 of the calendar year will not be eligible to receive a lump sum payment pursuant to Section 3.

Proration: The lump sum payment pursuant to Section 3 will be prorated by twelfths to correspond to the number of months the employee was on the payroll during the calendar year, exclusive of SADBPs absence and paid and unpaid leaves. For purposes of proration, a month will be taken into account if the employee was on the payroll on any day of the calendar month, and not on SADBPs or other paid or unpaid leave for the entire month.

C. For purposes of incentive pay under this provision, a day's pay shall be paid under this Article at one-fifth the employee's basic weekly rate, excluding differentials and overtime.

D. Paid incidental absence days will count towards the applicable annual cap. Unpaid waiting days will not count towards the applicable annual cap.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Advertising and Classifying Job Vacancies

This will confirm our understanding of September 19, 2012, that effective January 1, 2001, all regular full-time, regular part-time, and temporary Associate Vacancy Requests (AVRs) submitted to the Associate Staffing Center will be advertised for ten (10) business days via STAR (or any future system which replaces or complements STAR). This replaces the 8/11/98 job advertising commitment in New Jersey.

The Company also reaffirms that the designations “internal” and “external” will not be placed on Associate Vacancy Requests (AVR). In addition, the Company reaffirms that the best-qualified candidate, whether internal or external, will be selected to fill a job vacancy. With regard to internal candidates, seniority will continue to be considered in accordance with existing contractual provisions.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Assistant Technician

This will confirm our understanding of September 19, 2012, regarding the job title of Assistant Technician. The primary intent of this title is to perform work on the customer premises side of the point where the network (c.o. feeder) cable is terminated and in Company Assembly facilities.

The duties of an Assistant Technician will include the following:

1. Performs work in connection with placement, rearrangement and removal of wire and cable, and associated equipment in or on customers' buildings and in Company Assembly facilities. In connection with these duties:
 - a. Connects wire and cables to terminals and attaches various kinds of hardware to wires, cables or buildings.
 - b. Performs verification tests for basic line status (such as presence of dial tone).
 - c. Erects and removes framework.
 - d. Transports, uncrates and inventories equipment.
2. Provides assistance to other job titles as they perform their required job tasks (such as manhole guard, flagman, rider for security).

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
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Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Available for Reassignment

This will confirm our understanding of September 19, 2012, regarding the placement of employees in anticipation of surplus.

Whenever employees are subject to reassignment by the Company to prevent the need to invoke the force adjustment procedures of the General Agreement, the Company will furnish the Union the Name, Social Security Number, Work Location and Net Credited Service Date of each affected employee.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Letter of Understanding - "BANDI"

This confirms our understanding September 19, 2012 that a condition of the Federal Communications Commission's approval of the merger between Bell Atlantic and GTE is the creation of a separate data affiliate ("SDA") to provide certain data services. The parties understand that the SDA, Bell Atlantic Network Data, Inc. ("BANDI") will need to employ employees who are currently employed by some former Bell Atlantic Network Services Companies in bargaining units represented by the CWA ("Union"). The Network Services Companies and the Union hereby agree that bargaining unit employees of the Network Services Companies may be transferred, on a voluntary basis, to employment at BANDI, which shall be treated as a transfer between employers within the same bargaining unit. Simultaneous with such transfers, BANDI will recognize the Union as the exclusive bargaining representative of the transferred employees, and the collective bargaining agreement that governed employees' terms and conditions of employment immediately prior to the change in employer will be amended to add BANDI as a party to the agreement effective as of the date of the first employee's transfer. (If BANDI's corporate name is changed, the new name will be substituted for BANDI.)

BANDI employees will continue to be covered by any promotion, lateral or downgrade plans (as well as all other rights) available to employees of the former Network Services Companies and may continue to avail themselves of the use of these plans.

The parties further understand that as a result of regulatory requirements, BANDI will not be able to provide local concession telephone service to its employees. Instead, bargaining unit employees shall receive \$35 per month to be included in payroll compensation that will be effective upon the first month that a bargaining unit employee becomes employed by BANDI. BANDI employees who retire during the life of the current agreement will receive a lump sum payment of \$2,600, less applicable deductions.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia, Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

BANI CUSTOMER BID WORK

This confirms our understanding of September 19, 2012 regarding BANI Customer Bid Work.

1. This Agreement applies to customer service contracts bid-on by BANI after October 5, 1998 (the "Work").
2. For the part of the Work which is currently or has been historically performed by CWA bargaining unit employees, BANI shall designate the appropriate operating telephone company ("OTC") employing CWA bargaining unit members as its sole contractor and its bargaining unit employees shall perform the Work.
3. As appropriate, BANI may obtain the assistance and participation of bargaining unit employees and the CWA and its leadership in connection with the process of bidding on customer work.
4. Recognizing the exceptionally competitive market in which BANI operates, which demands the highest standards of quality, productivity and customer care, the parties agree that specific employees may be assigned to specific accounts.
5. Recognizing the nature of the Work as described in paragraph 4 and the commitments of BANI to assign Work to CWA represented employees as described herein, the parties agree to cooperate with each other in the implementation of this Agreement in order to insure its success as integral to the success of BANI. To that end, the parties agree that as a fundamental requirement the quality and productivity standards on which bids are based must be met. Accordingly, the parties will creatively address such issues as work rules, work schedules, productivity, customer pricing sensitivity, and quality standards in order to create the conditions conducive to having customer focused high performance employees.

6. Representatives of the Union (including the International Union) and the Company will meet periodically to review the progress of the above efforts and to resolve any difficulties that may have arisen.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
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Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Bi-Lingual Differential (All Titles)

Differential for Use of Bi-lingual Skills

This will confirm our understanding of September 19, 2012 that an employee will be paid an hourly differential in the amount of 3.5% of the employee's basic hourly wage rate for all scheduled or nonscheduled hours or partial hours (including overtime) during which the employee is assigned to provide bi-lingual services to customers or to provide translation services for the Company. Only employees who qualify as proficient on the appropriate test for the language being used will be eligible to be assigned such work, and to receive this differential. Employees who were assigned such duties during the term of the 1998 contracts, but who have not qualified as proficient on the appropriate test, will be grand-fathered until September 1, 2003, to become test-qualified, during which time they may continue to be assigned such duties.

The bi-lingual differential will enter into computations of overtime pay in accordance with applicable law on overtime on differentials.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
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Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Christmas for Category IV Employees

This will confirm our understanding of September 19, 2012, regarding the last workday before Christmas for Category IV employees.

During the term of the 2012 General Agreement, should the Company elect to allow the early release of nonessential employees on the last workday before Christmas, any Category IV employee who is scheduled to work a full tour on that day shall receive the equivalent time off not to exceed a half tour during such time as service and force conditions permit; provided, however, such excused time with pay must be scheduled and taken no later than March 31 of the following calendar year.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Closed Time

This will confirm our agreement on September 19, 2012 with respect to providing off-line time to Consultants in all lines of business. This agreement will be effective September 19, 2012, and remain in effect for the life of the 2012 collective bargaining agreement.

If a Consultant is offline for the entire day, either because the Consultant is on medical restriction or for any other reason, the Consultant may not receive closed time on that day.

Effective March 1, 2001, on Tuesdays through Saturdays, excluding the first business day after a holiday, the Company will provide 15 minutes of closed time per day per scheduled Consultant. Effective July 1, 2001, on Tuesdays through Saturdays, excluding the first business day after a holiday, the Company will provide an additional 15 minutes of closed time per day per scheduled Consultant. Closed time does not constitute a break, but rather is provided to the Consultant for purposes of performing productive work dealing with customer related issues. It does not, however, include training time. If an emergency condition as defined in the applicable collective bargaining agreement exists on any given day, the supervisor shall notify the Union steward that closed time is not available that day.

Any question arising in connection with this letter is specifically excluded from the arbitration provisions of the collective bargaining agreement.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
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Verizon Services Corp.
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Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

By __ (Original Signed) _____
Company Bargaining Chair

Communications Workers of
America

By __ (Original Signed) _____
Union Bargaining Chair

COMMON INTEREST FORUM

The Companies, the CWA and the IBEW mutually believe that it would be beneficial for the parties to engage in periodic discussions regarding the state of the business and workplace issues of mutual concern. Accordingly, as a result of the 2011 negotiations, the Companies and the unions will establish a separate Common Interest Forum ("CIF") for Pennsylvania/Delaware Commercial, Pennsylvania/Delaware Plant, New Jersey CWA, New Jersey IBEW and the Potomac region to facilitate such discussions.

The Pennsylvania/Delaware Commercial CIF will consist of no more than ten union and ten management representatives. The Pennsylvania/Delaware Plant CIF will consist of no more than ten union representatives and ten management representatives. The New Jersey CWA CIF will consist of no more than eight CWA representatives and no more than eight management representatives. The New Jersey IBEW CIF will consist of no more than six IBEW representatives and six management representatives. The Potomac CIF will consist of no more than six union representatives and six management representatives. The unions' representatives will be selected by the unions in their sole discretion. A CWA National Union representative, or the designee of the IBEW Business Manager/President, will attend meetings, but will not be counted against the allotment of union representatives. The management representatives will be selected by the Companies in their sole discretion, but will include at least one Labor Relations Director, one Vice President with responsibility for operations and one Director with responsibility for operations.

The CIF will meet twice a year, at mutually agreeable times and places. The parties will set an agenda in advance of each meeting. Each party has the right to place items of interest on the agenda of any CIF meeting.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Consultant Agreement

This will confirm our understanding of September 19, 2012, regarding Consultants. Except as modified by this Letter of Understanding, all collective bargaining agreement provisions applicable to Service Representatives will continue to apply to Consultants. The Companies may describe the Consultant title as appropriate to designate the specialized functions of various Consultant jobs (e.g., Consumer Consultant, Credit Consultant, Small Business Consultant).

The duties of the various specialized Consultant jobs may include any or all of the duties previously assigned to Service Representatives, Collectors and/or Collection Representatives. Achievement of sales results will be a job requirement for the Consultant jobs which specialize in sales, provided that sales results will not be the sole basis for discipline. In determining whether a Consultant's sales results are satisfactory, the reasons for failing to meet sales objectives (such as local economic downturns, product or service failures, etc.) always will be taken into consideration. The introduction of new equipment, new technology and/or support systems to be used by Consultants in the workplace (such as software, personal computers and/or Sale Service Negotiation System (SSNS)) does not constitute a restructuring of the Consultant job or the creation of a new job from existing Consultant job duties.

Subject to any applicable collective bargaining agreement provisions, Consultants will receive such training as the Companies determine from time to time to be appropriate. Not all Consultants will necessarily receive the same type or degree of training; for example, a Consultant may receive specific collection-related training or only sales-and-service training.

The work performed by Consultants may be transferred between and among the Companies as the Companies deem appropriate, provided that no such transfer will directly result in the layoff, downgrade or part-timing of any Consultant.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
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Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Contract Labor

This is to confirm our understanding of September 19, 2012, that in making decisions regarding contracting out of work, it is management's objective to consider carefully the interests of customers and the concern of employees as to its effect on them along with all other considerations essential to the management of the business.

Except when it has no other reasonable alternative, the Company will not contract out work if it would otherwise be performed by regular employees within job titles, work groups and localities where a layoff or part timing of such employees would be the direct result of such contracting out, where a layoff of such employees is pending, or where a layoff has already occurred and such laid off former regular employees retain recall rights and are available and qualified in the judgment of the Company to perform such work. If the Company determines that it has no reasonable alternative, it shall discuss its decision with the Union.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
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Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Contracting Initiatives

Ms. Gail Evans
Administrative Director to Vice President
CWA, District 2, AFL-CIO
17000 Science Drive
Bowie, MD 20715

Dear Ms. Evans:

This will confirm our September 19, 2012 agreement regarding contracting initiatives.

The Company agrees, subject to certain conditions described below, that through 12-31-14, it will not contract out work of a type that it has not contracted out during the three years preceding the effective date of the agreement. This restriction shall not preclude contracting out work to deal with emergency situations including severe weather conditions.

The parties further agree to create a Contracting Initiatives Committee, which will be co-chaired by the CWA District Vice President and a company Senior Operations Manager (or their designee). The CEO of the Verizon and the President of CWA shall be ex-officio members of the Committee. Each party may appoint up to two additional members.

The purpose of this Committee is to find ways by which the levels of contracting can be reduced within the Verizon (Mid-Atlantic) Operating companies. The objective is for company employees to do more work in a more productive and efficient manner than that performed by contractors. The company will provide all necessary resources needed by the Committee to carry out its purpose.

In addition, the Company will notify the Union at least six months in advance of planned new, major, contracting initiatives that are to be implemented on or after January 1, 2015, and which affect employees represented by the Union. The Contracting Initiatives Committee will then have the opportunity to discuss such new major initiatives. It is understood, however, that after the end of the six

month period, the Company is free to implement planned, new, major initiatives that do not otherwise violate the collective bargaining agreement.

Very Truly Yours,

AGREED:

____(Original Signed)____

(s) ____ (Original Signed)____
Bargaining Agent
Communications Workers of America

Copy Of Disciplinary Record

This is to confirm our understanding of September 19, 2012 that an employee may obtain a copy of any disciplinary record placed in his personnel file by making a request within ten (10) days of the announcement of discipline. A copy shall be provided within thirty (30) days of the announcement of discipline. An alleged failure to provide a copy of such a record may be grieved to obtain the record or to verify that no record has been placed in the personnel file. An alleged failure to provide a discipline record may not be the basis for challenging the validity of any disciplinary action.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Direct Billing For Relocation Expenses

This will confirm our understanding of September 19, 2012, regarding direct billing for certain moving expenses incurred under Article 23, Section 4(b). Within 30 days of the execution of this Agreement, the Company will provide the Union with a list of movers that have contracts with the Company providing for direct billing of moving costs, hereafter referred to as "Approved Movers." This list of Approved Movers may be modified by the Company at any time.

If an employee is being moved to a new location pursuant to Article 23, Section 3(a), he may obtain an estimate of his moving costs from an Approved Mover. The Company will agree to be billed directly by the Approved Mover under the following conditions:

1. The estimate, combined with any other relocation expenses already reimbursed (including gross-up), does not exceed \$5,000.
2. Prior to the Company's receipt of the Approved Mover's actual billing invoice, the Company will only reimburse other relocation expenses (including gross-up) equal to the difference between the Approved Mover's estimate and \$5,000.
3. After the Company receives the Approved Mover's actual billing invoice, it will pay the mover directly for the actual billing expense. The employee will be responsible for obtaining reimbursement of all other relocation expenses by voucher up to the \$6,000 limit.
4. If the Company's payment to the Approved Mover together with its reimbursement of other relocation expenses exceeds the \$6,000 relocation allowance, the employee shall reimburse the Company for this excess within three (3) months from the date the employee is notified that the moving allowance was exceeded.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
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Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

DSL Demand Sales

This will confirm our agreement of September 19, 2012, as follows:

1. The Company's Residence Sales and Service Organization (Consumer) will, by the end of the current contract, train its Consultants to handle customer incoming calls for Verizon-On-Line DSL requests in D.C., DE, MD, NJ, PA, VA, WV ("Mid-Atlantic Region"). At least 50 Consultants in PA/DE, 50 Consultants/CSRs in NJ, and 100 Consultants in the combined D.C., MD, VA, and WV will be trained before June 1, 2001.
2. The Company's General Business Sales Organization (GBS) will, before June 1, 2001, train a total of at least 10 bargaining unit Consultants in the Mid-Atlantic Region to handle customer incoming calls for Verizon-On-Line DSL requests.
3. GBS and Consumer Consultants will become the primary channel for incoming sales demand calls to business offices in the Mid-Atlantic Region requesting Verizon-On-Line DSL service for the types of customers handled by GBS and Consumer, except that complex Verizon-On-Line DSL calls will continue to be handled by the Company's High Speed Solution Center until the Company is satisfied that the technology is in place in business offices for GBS and Consumer Consultants to handle such complex calls, and until they are trained to do so. The Company expects this technology to be developed and such training to be completed by June 1, 2001, and will use its best efforts to meet this target.
4. Further, nothing herein shall limit the Company from assigning non-demand DSL sales work of any kind to any sales channel such as, for example, telemarketers or Internet based ordering.
5. Except for the specific commitments set forth above, nothing in this letter of agreement shall be construed to affect any existing rights or obligations under the collective bargaining agreement.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

ELECTRONIC RECORDING OF CALLS

The provisions of this Letter of Understanding (“LOU”) only apply to electronic recording of calls.

1. The terms of the Service Quality Observing Letters and Articles, Service Quality and Supervisory Observing Article and all other agreements, practices and arbitration awards relating to the observation and evaluation of employee performance will remain in effect and apply to recorded calls, except as modified by the terms of this - Electronic Recording of Calls LOU or other provisions of the 2012 MOU. In addition, the Evaluative Observations Agreement, as revised in 2012, shall apply to recorded evaluative observations of Consultants.

2. For purposes of Supervisory and Service Observing, the Company may electronically record contacts with customers and service-related contacts with other employees.

3. The Company shall not use electronically recorded calls for any reason except as specifically identified in this agreement. The electronic recording of calls will be used for Service Observing (which measures the overall speed, accuracy and efficiency of our telecommunications network and workforces) and Supervisory Observing (which includes Evaluative Observing for determining the quality of individual employee performance and Diagnostic Observing used for individual training and development).

4. The Company will provide the Union with thirty (30) days notice before implementing electronically recorded Supervisory (Evaluative and Diagnostic) observations in any office.

5. No employee will be disciplined as a result of Service Observing or Diagnostic Observing except for gross customer misconduct (abusive, discourteous behavior towards the customer or dumping/hanging up on the customer) or violations of the Verizon Code of Conduct (sales integrity, slamming, violations of secrecy of communications, falsification of records, failure to perform regulatory requirements or conducting non-business related activities with a customer on line). Failure to attempt to sell a feature, or to bridge, is not considered gross customer misconduct or a violation of the Verizon Code of Conduct. When calls are electronically recorded, such discipline may only be imposed provided the Company endeavors to provide face-to-face feedback on Service and Diagnostic

observations by the close of the day on which the observation was taken but in no event later than the close of the next business day on which both the associate and the supervisor who conducted the observation are on the job and are working at a common work location for their tours.

("Conducted the observation" refers to the supervisor who either conducted a live observation or listened to an electronically recorded call.)

6. Grounds for discipline regarding recorded Evaluative Observations are the same as for unrecorded Evaluative Observations.

7. Electronically recorded calls will be erased after ninety (90) days. Notwithstanding the foregoing, electronically recorded call(s) may be preserved if discipline has been imposed relating to such call(s) or if a call is being preserved for general training purposes (e.g., using the call as an example). For audit and compliance reasons, the Company can preserve some calls for up to a year, which the Company anticipates will be no more than one percent of the total volume of calls. Employees' personal calls will not be observed or electronically recorded. The Company will provide employees with access to telephones not connected to any type of recording device.

8. Electronic monitoring and call recording equipment and systems will be secured and accessible only to authorized personnel. The identity of the employee being recorded will not be released to any unauthorized persons, which includes other bargaining unit members, except for use in grievance, arbitration and/or legal proceedings. Employees will only be required to listen to electronic recordings of themselves. Employees may be assigned to listen to other employees' recorded calls only for training purposes and only after the recorded employee has provided written permission for the Company to use his or her call.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Equivalent Jobs

This will confirm our understanding of September 19, 2012, that in the application of Article 23, Section 1(e) dealing with “equivalent jobs,” for the duration of the 2012 General Agreement the Company will not reclassify entire work groups consisting of Category III employees to Categories B or IV, or reclassify entire work groups consisting of Category B or IV employees to Category III for the purpose of adjusting force to meet changing work volumes which are unrelated to technological change.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Evaluative Observations

This letter will confirm our agreement of September 19, 2012 to modify evaluative observation practices for certain Consultants in all lines of business for the life of the 2012 collective bargaining agreement, and to conduct a trial moratorium on evaluative observations for certain Consultants.

Effective September 19, 2012, the modifications to evaluative observation practices for Consultants in all lines of business are as follows:

- 1) (a) Consultants in Potomac and New Jersey will receive advance notification of evaluative observations except for Consultants who received an overall rating of “Needs Improvement”, “Does Not Meet Requirements”, or “Not Rated” on their most recent annual or mid-year evaluation under the Associate Appraisal Plan in performance only.
(b) For example, if as a result of an annual evaluation rating of “Needs Improvement” under the Associate Appraisal Plan in performance only a Consultant does not receive advance notice of evaluative observations and that Consultant thereafter receives a mid-year evaluation rating of “Meets Requirements” under the Associate Appraisal Plan in performance only, the Consultant will receive advance notice of evaluative observations following the “Meets Requirements” mid-year rating.

(c) Existing practices in Pennsylvania and Delaware with respect to the quarterly evaluation of Consultants will remain in effect for the term of the successor collective bargaining agreements/MOUs.
- 2) The Company will utilize results from diagnostic observations and other criteria such as CCI results to measure the performance of each office and compare the office's performance and results during the trial with those before the trial. This will occur during the first six months of the trial. Before a decision is made on whether or not to continue the trials, the results will be discussed with the Union. After the notification requirement contained in paragraph one (1) above has been in use for a six (6) month period, the Company and the Union will determine whether to continue it for an additional period of time.

- 3) The Company will endeavor to provide face-to-face feedback on observations by the close of the day on which the observation was taken but in no event later than the close of the next business day on which both the Consultant and the Team Leader who conducted the observation are on the job and are working at a common work location for their full tours.
- 4) Except in the case of Mondays and the day after a holiday, when Consultants are scheduled for overtime, evaluative observing may take place during the first eight paid hours of a scheduled work day for employees with a basic 35 hour work week, or during the first 8.5 hours for employees with a basic 37.5 hour work week. On a Monday and the day after a holiday evaluative observations must continue to take place during the first 7/7.5 hours of the scheduled work day.
- 5) On an annual basis, evaluative observations will be limited in frequency as follows:
 - 20 observations for Consultants who received an overall rating of “Exceeds Requirements” on their most recent annual evaluation under the Associate Appraisal Plan;
 - 30 observations for Consultants who received an overall rating of “Meets All” on their most recent annual evaluation under the Associate Appraisal Plan; and
 - 40 observations for Consultants who received an overall rating of “Needs Improvement”, “Does Not Meet”, or “Not Rated” on their most recent annual evaluation under the Associate Appraisal Plan.
- 6) It is expressly understood that these modifications do not apply to diagnostic evaluations, which are not appraisal-impacting.

The Company further agrees to conduct a trial moratorium on evaluative observations in one Consumer organization RSSC in each CWA Local for a three (3) month period during the term of the new contract. Consultants will be eligible to participate in this trial if they are rated “Exceeds Requirements” or “Meets All Requirements” on their most recent evaluation under the Associate Appraisal Plan. If the Company determines that overall office performance as it relates to sales, customer satisfaction or customer quality declines as a result of this trial, the Company and the

Union will meet to review the information and to make a determination to continue the contact freedom trial.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Flex-Time

The Union and the Company recognize that in certain work groups Flex-Time scheduling could be implemented without detriment to good customer service. Accordingly, in work groups where the Company and the Union agree, Flex-Time scheduling will be utilized.

Under Flex-Time scheduling, the Company will decide the following:

Core Hours - Those hours during which all employees must work during a normal daily tour. Employees are late if they have not arrived by the beginning of the core hours.

Flex Hours - Those hours at the beginning and end of the tour during which employees may vary their start and stop hours for their daily tour.

Core and Flex Hours may be changed by the Company with 48 hours notice.

Minimum Staffing - The minimum number of employees who must be present for telephone coverage, system requirements, etc., during certain hours.

All employees subject to Flex-Time scheduling will work a full normal daily tour. Should the hours selected by employees otherwise entitle them to a differential payment under Article 19, no such payment will be made. The requirements of Article 25 shall be deemed inapplicable to Flex-Time employees because they may vary their start and stop times for their daily tour.

If the Company establishes different core hours within a work group, the core hours shall be selected by seniority within the work group.

Either party may terminate Flex-Time scheduling in specific groups with sixty (60) days notice to the other party, when in its judgment, such scheduling is not workable.

Verizon Washington, DC Inc.
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Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Four Day Work Week Trial

This confirms our understanding of September 19, 2012 that for six (6) months following the ratification of this Agreement, Four-Day Work Week Trials will be implemented in Company jurisdictions under the following terms:

The Company and the Union mutually recognize that, in certain administrative groups, it may be beneficial to the employees and in the best interests of the business to establish four-day work week trials as a normal week. In such cases, the total number of hours presently constituting a five-day normal work week will be scheduled over four days of the calendar week. Four-day work weeks will be scheduled on four consecutive days.

Individual tours scheduled during a four day normal work week may or may not be of equal length, but will not be shorter than 7.5 hours or longer than 10 hours. When a four-day schedule is in effect, the duration of tours specified in the Local Agreements will be considered to be expanded accordingly.

The Company, with the Union's input, may institute four-day trials in administrative groups. The Company or the Union may discontinue four-day trials upon fourteen (14) Days notice to the other party.

In administering four-day trials, the Company will offer four-day work weeks to employees on a voluntary basis in seniority order. If there are insufficient volunteers, four-day work week trials will not be instituted. Night differential payments shall be paid pursuant to the applicable differential provision in the local collective bargaining agreements.

When a four-day schedule is in effect as a normal work week overtime payments shall apply to time worked in excess of the new normal daily tour.

Pay allowances for absent time (including sickness absence) occurring during four-day trials will be subject to the conditions specified in this Agreement. When pay treatment is calculated on a daily (as opposed to hourly or weekly) basis, a scheduled day of a four-day trial and a scheduled day of a five-day normal work week will each count as one full

day, except with respect to vacations and employee designated excused work day calculations.

Vacation and employee designated excused work days will be assessed in proportion to the ratio between the hours actually scheduled on the tour in question and the hours scheduled on each tour of a five day normal work week for the employee's administrative group. For example, if a 37.5-hour employee scheduled to work three 10-hour days and one 7.5 hour day takes a vacation day on a 10 hour day, all 10 hours (or 1.33 vacation days) will be charged. If that same employee takes a vacation day on the 7.5-hour day, 7.5 hours (or one vacation day) will be charged.

For calendar weeks containing holidays recognized under the Agreement (including floating holidays) or Company designated excused work days, the Company will revert to a five-day schedule.

Subject to the above, four-day trials will be administered in accordance with the applicable provisions of the Local Agreements. The parties may meet locally and discuss other administrative issues raised with respect to the four-day work week. These provisions will become effective upon ratification.

Unless renewed or amended by mutual agreement, these four day work week trials will terminate six (6) months following ratification of this Agreement .

Verizon Washington, DC Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Force Adjustment Negotiations

A Company Labor Relations Director or his designee, and a management representative of the affected work group, shall participate in the negotiations described at Article 35, Section 3.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Grievance Trial

This is to confirm our understanding of September 19, 2012, that the parties agree to establish a trial procedure to address concerns regarding the grievance procedure for employees in Categories I, II, III, A and B.

The Union may elect to present single issue grievances regarding local policies created by Managers or Directors, and grievances involving suspensions, excluding suspensions that involve the Regional Attendance Plan (RAP), directly to the Manager of the aggrieved employee(s) at the first step. Managers must hear the grievance at the first step or delegate the appropriate Manager of Labor Relations to hear the grievance. If the grievance is appealed to the second step it will be heard by the aggrieved employee's Director or that Director may delegate the Director of Labor Relations to hear the grievance.

The parties will meet quarterly to evaluate the effectiveness of this trial. They may jointly agree to discontinue the trial or add to its scope.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
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Verizon South Inc.(Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Home Garaging Trial

This confirms our understanding of September 19, 2012 that the Home Garaging Trial will be continued in administrative work units whereby employees will be assigned a motor vehicle for use in their work, for traveling between their work locations and area of residence or other designated places where the vehicle is stored. The Home Garaging Trial will be implemented only within administrative work units where some or all of the employees normally use a Company-provided motor vehicle in order to perform their work. The decision to implement a trial of this program will be within management's discretion. However, only volunteers will be utilized.

When Home Garaging is introduced within an administrative work unit, all employees within that unit who normally use a Company-provided motor vehicle in the performance of their work assignment will be eligible to participate.

Since participation is voluntary if an employee elects not to participate, management will determine where the motor vehicle assigned to that employee is to be stored and that location will become the employee's work reporting location, but not for purposes of locality wage zones, special city allowances or union local affiliation. All employees, including those who do not participate in home garaging trials in administrative work units, will report to a company designated work center (as described above) at least once a week.

Employees who participate in the program will be expected to provide normally secure and legal storage for the vehicle at their places of residence. If the vehicle cannot be properly stored at an employee's place of residence, the Company may arrange for appropriate storage at its expense.

Operating and maintenance costs will be at the Company's expense. The Company will make arrangements for maintenance of the vehicle; however, it will be the responsibility of the employee to whom the vehicle is assigned to assure that the vehicle is properly maintained.

For employees who participate in the Home Garaging Trial, a work reporting area will be established on a local basis before implementation.

The work reporting area normally will be a circular geographic area. In large congested metropolitan locations or where natural barriers render a circular work reporting area impractical, other mutually suitable parameters will be established.

Each participating employee will be expected to begin and end the work tour at any assigned location within the established work reporting area.

Employees who are assigned to a job location at the beginning or end of a work tour which is outside an established work reporting area will be paid for necessary travel time to or from their homes at the beginning or end of their tours.

As specified above, at least one (1) tour per week will begin at a Company designated work center. If requested by the Local Union representative or steward, on a voluntary basis, participants will be permitted sixty (60) Company paid minutes of union meeting time each month on those days when the participant reports to work at the Company designated work center.

Unless renewed or amended by mutual agreement, this trial will be terminated six (6) months following ratification of this agreement.

Verizon Washington, DC Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Inter-area Recall Of Laid Off Employees

This is to confirm our understanding of September 19, 2012, concerning employees who are laid off by the Company. Nothing herein shall be construed as a circumvention of the recall rights provided former employees in Article 35, Section 8 of the General Agreement which shall take priority over the provisions hereof.

The Company agrees to poll former employees who are laid off to determine their interest in being considered for reemployment in their former job title in specific localities outside the Area in which they were laid off. Once such interest is expressed, offers of available jobs, as determined by the Company, will be made only in the localities of interest, subject to the Company's determination that the laid off former employees are qualified and able to perform the available work.

Any former employee offered reemployment pursuant to this letter of understanding must accept and be available for reemployment within fourteen (14) calendar days after the offer is mailed.

Should a laid off former employee reject the offer of reemployment outside the Area of his layoff, his recall rights within the Area of the layoff will not be affected. However, the Company will have complied with the provisions of this letter by offering one opportunity, for reemployment outside the Area of layoff.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
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Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Inter-Company Transfers

This confirms our understanding of September 19, 2012 that commencing January 1, 2001, the Company will implement a process which will allow employees to request lateral transfers or downgrades between positions in NY/NE Companies and Mid-Atlantic Companies.

For the purposes of this agreement NY/NE Companies will include:

Verizon New England Inc,
Verizon New York Inc.
Empire City Subway Company (Limited)
Telesector Resources Group, Inc.

For the purposes of this agreement Mid-Atlantic Companies will include:

Verizon Pennsylvania Inc.
Verizon New Jersey Inc.
Verizon Delaware Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Washington, DC Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.

This agreement does not apply to requests for upgrades. This agreement does not apply to employee requests for lateral transfers or downgrades within these companies, among the NY/NE Companies, among the Mid-Atlantic Companies, or to any other employee movements covered by other provisions of the collective bargaining agreements, if any. This agreement will not affect existing staffing procedures in any of the NY/NE or Mid-Atlantic Companies.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
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Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

ISP/EISP – Limitations on Contracting Out

September 19, 2012

Ms. Gail Evans
Administrative Director to Vice President
CWA District 2, AFL-CIO
17000 Science Avenue
Bowie, MD 20715

Dear Ms. Evans:

This letter will confirm that for the life of the collective bargaining agreements specified below, for the employees specified below, work performed exclusively by employees in a particular job title or titles at a work location will not be contracted in the geographic area covered by that location for 6 months after any employee(s) in that job title (or titles) and work location have accepted an ISP/EISP offer. During that 6 month period, if a need arises for personnel to perform such work, the work will be performed by existing employees or an employee(s) added to the group. Thereafter, the Company's rights to contract work shall be whatever they were before the ISP/EISP offer in question was accepted.

The terms of this letter apply to the following employees:

- DC, MD, VA, WV, VSC, VADI: "Category 1 Employees" under Article 40, Section 8.

Nothing in this letter is intended to enlarge the Company's rights to contract work.

Very Truly Yours,

____(Original Signed)____

AGREED:

(s) ____ (Original Signed) _____
Bargaining Agent
Communications Workers of America

Job Title Review Committee

This confirms our understanding of August 3, 2008 that within three (3) months after ratification of this Memorandum of Understanding, a joint Union-Company Job Title Review Committee will be established. The objectives of this committee will be (1) to identify job classifications which perform substantially the same or very similar duties, but which carry different designations, and (2) to attempt to reach agreement on a single designation for each such job title to be recommended to the Company and Union bargaining committee(s) for the affected bargaining unit(s). A non-exclusive list of examples of titles which may qualify for this consideration appears on "Attachment A".

The Committee will be composed of five (5) representatives from the Company and its affiliates and a total of five (5) from the Unions. There will be one (1) representative from each of the three affected CWA Districts; to the extent that job titles represented by a Local of the IBEW are involved, the parties agree to invite one (1) representative from each such Local to discuss the re-designation of those titles. The Committee will meet a total of at least five (5) times during the years 2009 and 2010 combined.

Any recommendation to use a common designation will not change or otherwise affect the job content or wage rate of any of the involved titles.

This Letter of Understanding shall expire at 11:59 p.m. on August 6, 2011.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

JOB TITLE REVIEW – ATTACHMENT A

<u>TITLE</u>	DC	MD	VA	WV	DE	PA	NJ
Assignment Technician						X	
Exchange Layout Assigner							X
Apprentice Technician							X
Assistant Technician	X	X	X	X		X	
Cable Splicing Technician	X	X	X	X			
Facilities Technician							X
Splicing Technician					X	X	
Central Office Technician	X	X	X	X			
Network Technician							X
Switching Equipment Technician					X	X	
Coin Box Collector							X
Coin Telephone Collector	X	X	X	X	X	X	
Maintenance Administrator	X	X	X	X	X	X	
Repair Service Clerk							X
RCMAC Clerk	X	X	X	X			X
Translations Administrator					X	X	
Telephone Canvasser – Business					X	X	
Telemarketing Representative	X	X	X	X			X
Systems Technician – Operations							X
Systems Technician – All Others	X	X	X	X	X	X	

<u>TITLE</u>	DC	MD	VA	WV	DE	PA	NJ
Communications Representative	X	X	X	X			
Customer Sales Representative							X
Automotive Equipment Technician	X	X	X	X	X		
Automotive Mechanic						X	
Senior Clerk					X	X	
General Field Clerk					X	X	
General Clerk	X	X	X	X			
Service Analyst							X
Senior Field Clerk					X	X	
Staff Clerk					X	X	X
Senior Service Analyst							X
Special Clerk	X	X	X	X			

Joint Committees

This will confirm our understanding of September 19, 2012, regarding Joint Committees.

“In light of the large increase in the number of grievances which have been appealed to arbitration in recent years, the parties are hereby committed to finding better ways for resolving disputes. Accordingly, and in addition to other measures agreed upon in the parties’ 1998 Common Issues Memorandum of Understanding, a joint committee comprised of two union and two management representatives will be formed in each union District to propose ways to reduce the number of cases coming to arbitration and to resolve cases more quickly with a view toward reducing the overall number of pending cases. In addition to exploring the applicable arbitration and mediation provisions for possible improvements, it is the intent of the parties to examine arbitration processing alternatives with the objective of achieving speedier resolutions. These committees will present their recommendations to the Vice President Labor Relations - South and to the applicable CWA District Vice President by November 1, 1998 for possible implementation in 1999. Further, it is the parties’ intent to maintain an open and ongoing dialogue through the Bargaining Agents relative to progress in this critical area, with the express intent of reducing the overall volume of cases as well as hearing cases more expeditiously.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.”

Verizon Washington, DC Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Joint Time For Participation In Joint Committees

This will confirm our understanding of September 19, 2012 that for the life of the new agreement, the Company will pay for joint time spent in the following committees, all of which are also continued for the life of the agreement:

- Health Care Oversight Committee
- Advisory Committee on Family Care
- Safety Executive Council
- Training Advisory Board Executive Council
- Joint Title Review Committee
- Common Interest Forum
- Operator Services Monitoring

This list is intended to include all regional joint committees for which joint time is paid; if any were inadvertently omitted, they are eligible for the same treatment.

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Verizon Maryland Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Materials Management

This will confirm our understanding of September 19, 2012, regarding the establishment of three driving titles within the Materials Management Organization.

Title GVW of Vehicle Normally Driven

Driver - Light Truck	Under 10,001 lb.
Driver - Medium Truck	10,001 - 26,000 lb.
Driver - Heavy Truck	Over 26,000 lb. (straight truck)

Employees in the titles Driver-Medium Truck and Driver-Heavy Truck also may be assigned to operate vehicles of lesser weight.

Employees in any of these titles will:

- a. perform work associated with the loading, unloading, pick-up, transport and delivery of correspondence, mail, material, tools, supplies, etc.;
- b. use various types of material handling equipment such as two-wheel hand carts, dollies, pallet jacks, etc.
- c. prepare associated documents and check same for accuracy; and
- d. follow established safety practices and procedures.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
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Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Operator Services (AWT)

This will confirm our understanding of September 19, 2012, that individual operator performance for appraisal purposes will be based on the Operator's performance in achieving the appropriate level and balance of customer satisfaction, revenue generation (where appropriate), cost performance and dependability.

The Company agrees that it will not discipline any experienced Operator solely on the basis of that Operator's average work time (AWT) per call performance.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Operator Services Monitoring

This will confirm our understanding of September 19, 2012 that effective January 1, 2001, Operator Services will implement paragraphs (3) and (4), (6) and the unnumbered paragraph following paragraph (6) of the Commercial Evaluative Observations provisions of this Agreement, changing "Consultant" to "Operator" and "one Consumer organization RSSC in each CWA Local" to "one Operator Services office in NJ and one Operator Services office in DC, MD, VA or WV."

The parties agree to create a joint Mid-Atlantic Company-Union Operator Services Monitoring Committee, comprised of three representatives of the Companies, and three representatives of the Union (one from NJ, one from DE, and one from DC, MD, VA, WV).

The purpose of this Committee is to determine how to revise Paragraphs (1), (2) and (5) of the Commercial Evaluative Observations provisions of this Agreement to apply in the Operator Services work environment and work operations. The Committee will take into account the substantial differences between RSSCs and GBS business offices on the one hand, and Operator Services offices, on the other, including but not limited to, the competitive pressures affecting Operator Services, the significantly shorter contact time in Operator Services, and the lack of methods other than monitoring to measure individual or office service results.

The committee will meet at mutually agreeable times, commencing no later than 60 days after ratification of the collective bargaining agreements. A mutually agreed Monitoring Policy will be developed and implemented no later than March 1, 2001.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Outside Plant Copper Cable Splicing

This will confirm our understanding that effective on September 19, 2012 that the Verizon telephone companies in Maryland, Virginia, Washington, D.C. and West Virginia agree that all splicing of outside copper cable which is owned, maintained, and operated by them and located between two central offices or between the customer serving TAP/Terminal/ONU and the central office is guaranteed to be assigned to Company employees represented by the Union through August 1, 2015.

This guarantee will be implemented 90 days following ratification. The use of contractors performing this work will be phased out during that 90-day period, subject to any existing contractual arrangements with vendors which cannot be terminated within that period. Any such requirement will be terminated at the first possible date thereafter permitted under the agreement with the vendor.

Regarding future assignment of this work after this letter agreement expires and regarding work operations not covered by this letter, the provisions of this letter agreement do not modify, increase, or diminish, and shall not be construed to modify, increase, or diminish the rights of either CWA or the Companies under other provisions of their collective bargaining agreements.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Overtime Administration

This confirms our understanding of September 19, 2012 that the Company's right to assign overtime to meet the needs of the business includes but is not limited to meeting operational needs to meet customer service requirements in a timely manner, or for safety reasons.

Management will first attempt to use volunteers to meet overtime needs. When there are not enough volunteers, and overtime is assigned, management will review an employee's request to be excused if timely presented, and will accept excuses that are reasonable after considering the circumstances of the employee and the needs of the business. The above principles apply throughout the entire bargaining unit.

In seeking volunteers, the following guidelines will apply:

- 1) Before requiring employees to work overtime, the Company will first seek available, qualified volunteers (who are on the job) from within the group normally used for administering overtime under existing practices.
- 2) Before requiring any residential or business installation or repair technician within National Operations to perform work on an overtime basis, the Companies will seek available, qualified volunteers (who are on the job) in the Proactive Preventive Maintenance (PPM) organization, Wholesale, and then in the Construction organization. This commitment applies only to technicians who normally perform work in the geography where the work in question will be performed.
- 3) Notification: Where the Company needs to have work performed on an overtime basis on a given day, and it may be necessary to require employees to perform work on an overtime basis on the same day, the Companies will notify affected employees (who are on the job) no later than two-and one-half (2.5) hours before the end of the employee's scheduled tour that day ("the 2.5 hour point"). (This will not apply in situations where an employee must work overtime to complete a job or work in progress.) For applicable titles, notification may consist of paging the employee before the 2.5 hour point, with the employee responsible to return the page in order to receive notification, or requiring employees to call in to pre-designated telephone number(s) before the 2.5 hour point.

Commencing September 1, 2000, the limitation on forced overtime ("cap") for the remainder of 2000 shall be 10 hours per employee per payroll week. Commencing January 1, 2001, this cap on forced overtime shall be 8 hours per employee per payroll week. Voluntary overtime worked will be counted toward the overtime cap, except for the period from January 1, 2001 to September 1, 2001. Upon request, the Union will assist in securing volunteers. These overtime limitations will not apply in the case of emergency, long term service difficulties or if an employee consents to additional overtime. Except in emergencies, no employee will be involuntarily scheduled or assigned to work six days in a week in consecutive weeks. For purposes of this paragraph only, an emergency is defined as an event of national importance, fire, explosion, or other catastrophe, or severe weather conditions, e.g., hurricane, tornado, blizzard, severe ice damage or major flood. In addition, the Union will assume responsibility to make every effort to obtain sufficient volunteers in any condition of sustained bad weather. For Commercial employees, the cap on overtime for purposes of this paragraph is 7.5 hours.

During the final year of the 2000 collective bargaining agreement, employees requesting weekly vacation during the summer vacation period (May, June, July, August, September) will provide a minimum of one week advance notice for any such request.

A committee consisting of the Company and Union authorized bargaining representatives and an additional representative designated by each party will be established to review Union concerns regarding overtime administration. The Committee will meet quarterly, if requested by the Union.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Limitations on Mandatory Overtime
(Applicable to Commercial Employees Only)

This will confirm our understanding of September 19, 2012 that the overtime limits ("caps") of 10 or 15 hours specified in the existing overtime administration provision in the DC, MD, VA, WV, VSC, VADI collective bargaining agreement shall both be reduced to seven and one-half (7.5) hours. In addition, the following provision will apply:

The Company will give reasonable consideration to an employee's timely request to be excused.

1. An employee will not be required to work more than a total of seven and one-half (7.5) hours overtime in any payroll week except in case of emergency (as referenced in the overtime administration letter of understanding), long term service difficulties or employee consent to such overtime. For purposes of computing the 7.5 hour limits, both voluntary and mandatory overtime will count towards those limits. Upon request, the Union will assist in securing volunteers to work overtime.
2. The Company will give reasonable consideration to an employee's timely request to be excused.
3. The parties recognize that long term service difficulties for an extended period may develop from time to time during which suspension of the above overtime limitations would be appropriate. In the event such service difficulties develop, the Company and the Union will meet to discuss the problem and determine how to best deal with the situation.

Notice for Mandatory Overtime

No mandatory overtime will be assigned to Service Representatives/Consultants with less than 24 hours notice before the start of the tour in which the overtime is to be worked to the affected employee, except for the following situations:

1. To complete calls and/or clear calls in queue at the end of a tour,
or
2. Extenuating service conditions, in which case the Company will
contact the Union in advance to explain the situation.
3. Emergency conditions as defined in the existing contract
provisions on overtime "caps".

This Letter of Understanding shall expire at 11:59 p.m. on August 1,
2015.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Procedure to Resolve Claims Regarding Hiring Wage Rates

This will confirm our understanding of September 19, 2012, that the parties agree to establish a new procedure to resolve claims regarding employees' hiring wage rates. This procedure shall be independent of the grievance-arbitration procedure and shall provide the exclusive remedy for any claim regarding an employee's hiring wage rate.

If an employee or the Union has an issue regarding an employee's hiring wage rate, the International Representative of the Union shall submit a written statement (by e-mail) to the Labor Relations Manager for the appropriate geographic area explaining this claim. The Company shall review this written statement and provide a written answer (by e-mail) within thirty (30) days. If the Union is not satisfied by this answer, it can submit the dispute to a neutral third party for resolution within thirty (30) days of the Company's answer. The third party neutral shall be appointed in accordance with the procedures established by the Federal Mediation and Conciliation Service.

The only issue that the Union may raise or that a neutral third party can determine regarding an employee's hiring wage rate is whether the Company properly considered all information provided during the employment interview in accordance with the Company's wage credit guidelines. Any remedy issued by the third party neutral shall have prospective effect only and shall not result in any wage reductions.

All claims under this procedure must be filed within sixty (60) days of the new employee's hiring date. Any claim filed more than sixty (60) days after an employee's hiring date shall be time-barred in all respects.

Article 16A, Section 3 is not applicable to any remedies issued under this procedure. No claims arising under this procedure can be submitted to the grievance-arbitration procedure.

Within thirty (30) days of the effective date of this agreement, the parties will meet and mutually agree upon a neutral third party. The Company will notify the Union of any adjustments in its wage credit guidelines at least thirty (30) days prior to implementation.

Either party may terminate this procedure for resolving claims regarding hiring wage rates with sixty (60) days notice to the other party, when in its judgment, the procedure is not workable.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

VA, DC, MD, WV Sales Prorate Commitment

September, 2012

This letter is to advise the Union of the Company's intention to pro-rate the sales revenues for associates in the Consumer and General Business LOB through August 1, 2015, for the following reasons:

1. Temporary Management Replacement per Article 22, Section 3;
2. Associates who are training other associates in accordance with Article 22, Section 4;
3. Associates who are assigned as New employee development coaching;
4. Associates who are assigned to follow-up on customer commitments for the office (i.e down-desk);
5. Absence from work due to a court appearance on behalf of the Company;
6. Absence for Union Business in accordance with Article 9;
7. FMLA-certified absence;
8. Vacations in accordance with Article 31;
9. Disability Absence approved by CORE;
10. Absence when subpoenaed to appear in court;
11. Absence due to Jury Duty;
12. Absence due to Death in Family in accordance with Article 33, Section 1 (b);
13. Absence due to Military Duty;
14. Absence due to Election Service;
15. Loaned to other departments;
16. Absence while involved with formal, job related training;
17. Absence while on a job visit;
18. Any necessary Joint Conference Time;
19. Student takeovers;
20. TBO activities;
21. Winners' Circle;
22. President's Club.

Nothing in this letter is intended to limit the Company's right to establish and implement all appraisal objectives and requirements, including sales revenue requirements.

Sincerely,

____(Original Signed)____
Director - Labor Relations

AGREED:

____(Original Signed)____
CWA Representative

Sales And Referral Incentive Programs

This will confirm our understanding of September 19, 2012, regarding sales and referral incentive programs reached in 2000 Bargaining.

The Company may develop and implement sales and referral incentive programs which will provide employees in any title who participate the opportunity to earn merchandise, cash, meals, recognition, and other awards of value based on individual and/or collective performance in achieving standards developed and administered solely by the Company.

Except for attending informational meetings, the decision of whether or not to participate in sales and referral incentive programs shall be wholly voluntary. Sales employees are expected to continue their sales activities and other job responsibilities whether or not they participate in these incentive programs.

A Company representative will notify the Union of any sales and referral incentive programs prior to implementation. The development, design, size, frequency, and/or administration of sales and referral incentive programs, including the amount of merchandise, cash or other awards earned by participating employees, are wholly within the discretion of the Company and are not subject to the grievance or arbitration provisions of the collective bargaining agreement, except that alleged violations of the provisions of this letter may be grieved and arbitrated.

This Letter of Understanding shall expire at 11:59 PM on August 1, 2015.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Service Monitoring

This will confirm our understanding of September 19, 2012, that service management observation programs are oriented toward service provided by the Operator Service Center, and will be taken only for the purpose of evaluating new or changes practices and procedures, customer acceptance, problems in providing service, etc. Service management observation programs are not designed to measure individual operator performance and will not be used for routine observation of individuals. No employee will be discharged or terminated as a result of these observations except for gross customer abuse, fraud or violation of secrecy of communications.

Our approach to monitoring and productivity measurements are based on a premise that fosters a work environment that builds on mutual trust and respect and that enhances job satisfaction. Our program for observations are tailored to the needs of each operator and Center, and the number of diagnostic observations will be consistent with that approach. Make-up observations will be taken only where necessary to insure reasonable statistical reliability of performance measurements. If possible, feedback will take place on the same day as the observations are taken.

Good service to the customers and enhancing revenues are of equal importance to productivity. The AWT measurement practices will continue to be evaluated and revised as required to maximize the objectives of good service and revenue enhancement. It is the Company's intent to develop operator's overall performance in such a manner as to provide operator services to the customer in an efficient, courteous and responsive way.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Service Quality Observing

The following is our understanding of September 19, 2012, regarding Service Quality Observing:

It is the policy of the Company to conduct Service Quality Observations in full compliance with Federal and State laws. Service Quality Observing includes Service Observing and Supervisory Observing.

Service Observing measures the overall speed, accuracy and efficiency of our telecommunications network and work forces. It is not used for evaluating individual employee performance.

Supervisory Observing involves observations of employee contacts with customers or service-related contacts with other employees. It is used in determining individual employee performance and as an aid to training and development.

Supervisory observations are limited to the handling of customer contacts and contacts between employees involved in the provision of customer service. Employees who may be observed will be made aware of such fact on a quarterly basis and of the general frequency of such observations.

Records of supervisory observations will be limited to Company-related matters. They will not be disclosed except to authorized personnel for Company-related reasons. Results of observations will be periodically reviewed with employees and adverse notations, which are intended to be used against an employee for the purpose of justifying discipline, will be reviewed promptly with such employee.

Telephones which are not subject to Supervisory Observing will be provided by the Company for employees' personal calls. In addition, Supervisors will not listen in on personal conversations of employees on any telephone.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

**Service Representatives/Consultants -- Downgrades, Transfers,
Promotions**

This will confirm our understanding of September 19, 2012 that for the life of the 2012 collective bargaining agreement, Consultants/Service Representatives who are not meeting their sales objectives will be allowed to apply for non-sales related positions (positions without sales objectives or requiring sales skills) provided that they meet all other appraisal standards and other applicable qualifications except for sales objectives.

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By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Short Notice Excused Work Days

This will confirm our understanding of September 19, 2012, regarding the scheduling of time off on short notice Excused Work Days.

Effective on January 1, 2001, notwithstanding the provisions of Article 31, Section 10 of the General Agreement, requests to supervision for up to three (3) paid Excused Work Days and one (1) unpaid Excused Work Day will be granted on short notice to employees eligible for paid and unpaid Excused Work Days under the following conditions:

1. The employee must request time off on short notice prior to the start of a scheduled tour or half-tour, but no more than 24 hours prior to the start of the scheduled tour or half-tour.
2. The Company will grant all EWDs on the basis of the earliest request(s) to supervision provided that the Company may deny any and all requests in work groups of five (5) or more which would result in less than eighty percent (80%) of the scheduled force being available for duty. In a work group of four (4), the Company may deny any and all requests which would result in only one or two scheduled employees being available for duty. In a work group of 3, the Company may deny any and all requests which would result in only one employee being available for duty. This paragraph does not apply to a work group of one or two employees.
3. The work group shall be the same as the group designated for purposes of vacation selection.
4. Short notice excused work days may be taken in one-half (1/2) day increments; however, no more than one full day may be requested at any one time.
5. In each work group, the Company may designate up to (4) work days in any month as unavailable for Short Notice Excused Work Days. Such designations will be made in accord with work schedule posting requirements.
6. The Company will have the right to deny any and all requests during any severe service disruption that may be caused, for example, by a

natural disaster or other calamity (e.g., fires, explosions, civil disturbances, wars, acts of terrorism, major utility and transportation disruptions).

Disputes regarding the application of the terms and conditions of Short Notice Excused Work Days may be submitted to the grievance procedure; however; neither these provisions nor their interpretation and application shall be subject to arbitration.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Technological Change

This will affirm our understanding of September 19, 2012, that the Company and the Union recognize that technological changes in equipment, organization, or methods of operation have a tendency to affect job security and the nature of the work to be performed. The Company and the Union, therefore, will attempt to diminish or abolish the detrimental effects of any such technological change by continuing a joint committee know as the Technology Change Committee to oversee problems and recommend solutions of problems in this area as set forth below:

It is agreed that for the duration of the 2012 General Agreement a Technology Change Committee be constituted at the Company headquarters level. Such committee will consist of not more than three (3) representatives of the Company and not more than three (3) representatives of the Union. Such Committee may be convened at the option of either party at mutually agreeable times.

The purpose of the Committee is to provide for discussion of major technological changes (including changes in equipment, organization, or methods of operation) which may affect employees represented by the Union. The company will notify the Union at least six (6) months in advance of planned major technological changes. Meetings may be convened at the option of either party at mutually agreeable places and times, at least two (2) times each year. At such meetings, the Company will advise the Union of its plans with respect to the introduction of such changes and will familiarize the Union with the progress being made.

The impact and effect of such changes on the employees shall be appropriate matters for discussion. The Company will discuss with the Union:

- (a) What steps might be taken to offer employment to employees affected;
 - (1) In the same locality or other localities in jobs which may be available in occupations covered by the collective bargaining agreements between the parties;

- (2) In other occupations in the Company not covered by the collective bargaining agreement;
 - (3) In an affiliate or subsidiary company within the former Bell Atlantic Network Services Group.
- (b) The applicability of various Company programs and contract provisions relating to force adjustment plans and procedures, including, Income Security Plan, Reassignment Pay Protection Program, termination allowances, retirement, training or retraining, transfer procedures and the like.
 - (c) The feasibility of the Company providing training for other assignments for the employees affected. (Example: sponsorship of typing training on Company time).

The Committee shall not formulate policy or arrive at binding decisions or agreements, but rather shall be charged with the responsibility to develop facts and recommendations so that the Company can make well-informed decisions regarding the matters covered by this provision.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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By __ (Original Signed) _____
 Company Bargaining Chair

By __ (Original Signed) _____
 Union Bargaining Chair

Termination Of Outside Contractors

This will confirm our understanding of September 19, 2012, that before initiating a layoff of regular employees in the titles of Systems Technician, Cable Splicing Technician, Services Technician and Outside Plant Technician in Network Operations, pursuant to Article 35 Section 5(c), the Company shall, where practicable, first terminate all arrangements with non-affiliated independent contractors for contracting out the work performed by these titles in Network Operations; only those contracting out arrangements within thirty-five (35) miles of the normal reporting location of the affected surplus employees holding one of these titles shall be terminated.

This provision shall not be construed to require the Company to terminate any such contract contrary to its termination provision or otherwise to require the Company to breach its contract. Where such contracts require notice before termination, the Company shall not be prevented from proceeding with the other steps in Article 35 during the notification period. The Company may also retain contract labor while proceeding with the steps set forth in Article 35 (1) unless the Company's employees can safely, properly and economically perform those types of operations, or (2) where the Company's employees are not properly qualified for such work either under the law or under regulations or governmental authorities prescribing the qualifications thereunder.

This Letter of Understanding will expire on August 1, 2015.

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By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

Top Secret Security Clearance

This will confirm our understanding of September 19, 2012, that the Company and the Union recognize the need to explore new, innovative methods for meeting customer requirements. To help assure quality service and consistent service coverage for key federal government contracts, the parties agree to the following:

Certain contracts may require the Company to utilize Technicians and other employees who hold Top Secret, Full Lifestyle Polygraph Security Clearances. For purposes of this agreement, Technicians and other employees who hold such clearances shall be called "qualified employees."

When working under contracts that require qualified employees, the Company may choose, at its sole discretion, to designate the government facilities as normal reporting locations. The Company will pay Temporary Assignment pay for each day a qualified employee is assigned to and actually performs work that requires Top Secret Full Lifestyle Polygraph Security Clearance at a designated federal facility. Qualified employees shall receive Temporary Assignment Pay of fifteen dollars (\$15.00) a day if they work a full tour and Temporary Assignment Pay of ten dollars (\$10.00) a day if they work a half tour. Employees who work less than a half tour will not receive any Temporary Assignment Pay. The temporary assignment payment will not be considered as time worked for any purpose under the General Agreement and will be disregarded when computing any wage progression treatments.

The parties agree that the Company shall have the right to determine whether a contract requires qualified employees. The qualified employees will only receive temporary assignment pay pursuant to this Letter of Understanding when the Company determines that a contract requires Top Secret, Full Lifestyle Security Clearance.

The Company will compile a pool of qualified employees. If the Company determines that a contract requires qualified employees on a long-term basis, it will select volunteers from this pool. If there are more volunteers than assignments, the Company will select volunteers in seniority order. Those who volunteer and who are assigned to report to a Federal facility under long term assignments must agree not to seek other jobs

through RAMP for the duration of the assignment. The Company retains the right to assign employees to work on any contract and will exercise this right if there are fewer volunteers than assignments.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Treatment of Grievances Settled by the Parties or Arbitration Awards Which Involve Backpay and/or Reinstatement

This confirms our understanding of September 19, 2012, that if, as a result of the settlement of a grievance by the parties or an arbitration award, the grievant is to receive back pay and/or reinstatement following a discharge, layoff, demotion, or suspension, unless and to the extent the settlement or arbitration award specifies otherwise, the employee will be entitled to the following compensation and benefits, and no other compensation (other than any back pay awarded or agreed upon) or benefits:

1. In the case of a discharged employee reinstated to employment with full back pay, or regardless of the amount of back pay if the settlement or award specifies that the employee is to be “made whole” for the entire period off the payroll, the employee shall receive, less any applicable deductions: (a) full service credit under the pension plan for the period off the payroll; (b) reimbursement for the COBRA premiums the employee paid for medical, dental and/or vision coverage if the employee continued those coverage(s) under COBRA, or if the employee did not continue those coverage(s) under COBRA, reimbursement for premiums paid by the employee for medical, dental and/or vision coverage not to exceed the amount the employee would have paid as premiums for such coverage(s) had the employee elected COBRA coverage and reimbursement for out-of-pocket medical, vision and dental expenses if, under the provisions of the applicable plans, the employee would not have incurred these expenses if they had remained on the payroll. The appropriate Plan Administrator would determine which expenses would be reimbursable. Copies of bills and receipts for services provided must be submitted in order for the employee to be eligible for a reimbursement; (c) any Corporate Profit Sharing Award(s) the employee would have received but for the termination; (d) any Ratification Bonus the employee would have received but for the termination; (e) reimbursement for telephone-related services that would have been covered by Concession Telephone Service had the employee remained on the payroll; (f) recognition of the time off the payroll as “hours worked” for purposes of FMLA eligibility; and (g) if a reinstated employee was a participant in the Verizon Savings and Security Plan for Mid-Atlantic Associates, the

Companies will deduct from any backpay awarded or agreed upon, the contributions the employee would have made based on the last election on file as of the date of the employee's termination, and the employee will receive the Companies' match in his or her Savings and Security Plan account to which the employee would have been entitled proportionate to the employee's contribution.

2. A laid off employee who is reinstated as a result of a grievance settlement or arbitration award shall receive the compensation and benefits set forth in paragraph 1 irrespective of the amount of back pay the employee is to receive.
3. In the case of a discharged employee reinstated to employment with no back pay or partial back pay, pursuant to a settlement or award which does not specify that the employee is to be "made whole" for the entire period off the payroll, the employee shall receive, less any applicable deductions, the following, each of which will be prorated as specified: (a) prorated service credit under the pension plan for the period off the payroll based upon the ratio between the amount of back pay and the amount which the employee would have received in pay if continuously employed, with immediate bridging of service; (b) reimbursement for the COBRA premiums the employee paid for medical, dental and/or vision coverage if the employee continued those coverage(s) under COBRA, or if the employee did not continue those coverage(s) under COBRA, reimbursement for premiums paid by the employee for medical, dental and/or vision coverage not to exceed the amount the employee would have paid as premiums for such coverage(s) had the employee elected COBRA coverage and reimbursement for out-of-pocket medical, vision and dental expenses if, under the provisions of the applicable plans, the employee would not have incurred these expenses if they had remained on the payroll, based upon the employee's coverage at the time of the discharge, prorated for the period off the payroll based upon the ratio between the amount of back pay and the amount which the employee would have received in pay if continuously employed. (The appropriate Plan Administrator will determine which expenses will be reimbursable. Copies of bills and receipts for services provided must be submitted in order for the employee to be eligible for a reimbursement); (c) any Corporate Profit Sharing Award(s) the employee would have received but for the termination, prorated according to Section 3 of the

Corporate Profit Sharing Plan, so that the employee receives one-twelfth of the applicable Corporate Profit Sharing Award(s) for each full month's worth of backpay awarded; (d) any Ratification Bonus the employee would have received but for the termination, prorated for the period off the payroll based upon the ratio between the amount of back pay and the amount which the employee would have received in pay if continuously employed; (e) reimbursement for telephone-related services that would have been covered by Concession Telephone Service had the employee remained on the payroll, prorated for the period off the payroll based upon the ratio between the amount of back pay and the amount which the employee would have received in pay if continuously employed; (f) recognition of the time off the payroll as "hours worked" for purposes of FMLA eligibility, prorated for the period off the payroll based upon the ratio between the amount of back pay and the amount which the employee would have received in pay if continuously employed; and (g) if a reinstated employee was a participant in the Verizon Savings and Security Plan for Mid-Atlantic Associates, the Companies will deduct from any backpay awarded or agreed upon, the contributions the employee would have made based on the last election on file as of the date of the employee's termination prorated for the period off the payroll based upon the ratio between the amount of backpay and the amount which the employee would have received in pay if continuously employed, and the employee will receive the Company match in his or her Savings and Security Plan account to which the employee would have been entitled proportionate to the employee's contribution.

4. Any backpay awarded or agreed upon will be reduced by the amount of money the employee received under any governmental unemployment compensation program, and the amount of money the employee received from other employment during the period the employee was discharged or suspended.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

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By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Union Business In FMLA And Overtime Build

This will confirm our understanding of September 19, 2012, that the Company agrees to include 047 (AU) time which is “unpaid excused time spent for union business” during the employee’s normal daily tour within the normal work week in the build for overtime and in the build for the FMLA annual requirement. 047 (AU) time will not be considered as “time worked” for any other purpose.

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Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Vacation Buy-Back

The Company may offer to buy back a full week or weeks of an employee's scheduled vacation in order to meet unanticipated business demands.

The decision by the Company to make a week or weeks available for buy-back in a particular group will be determined solely by the force and service conditions within that group.

All regular employees who are eligible for at least 3 weeks of vacation in the current calendar year will be eligible to sell vacation as follows:

<u>Vacation Eligibility</u> <u>Current Calendar Year</u>	<u>Maximum No. of Weeks</u> <u>Eligible for Sale</u>
3	1
4	2
5	2

Once the Company determines that "vacation buy-back" is appropriate, the opportunity to "buy-back vacation" is made available to employees scheduled to take that week in the designated group based on seniority. Acceptance by the employee of an offer to "buy-back" full week or weeks of scheduled vacation is voluntary, however, once vacation is bought by the Company it is not available for reselection. Rather, the employee's work scheduled will reflect a normal work week and the employee will be paid for the "vacation buy-back" on the same basis as provided for vacation payments in Article 31, Section 2 of the General Agreement. Vacation weeks bought by the Company shall not be considered time worked for any purpose under this provision. Payments made for vacation shall not be used in the computations of overtime, differential, or any other premium payments, nor in the determination of any benefits calculated on the basis of wages or other earnings. This provision applies only to full weeks of vacation including weeks with holidays.

Questions regarding the offer or acceptance of "vacation buy-back" may be submitted to the grievance procedure; however, neither the provisions of this letter nor its interpretation or application shall be subject to arbitration.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Vacation Scheduling Percentages

This will confirm our understanding of September 19, 2012 that at least 18% of the employees in each vacation administrative work group shall be permitted to schedule time off in a given week, except that 12% will apply to requests for vacation time submitted fewer than five business days in advance of the requested days(s) off.

Where the application of the percentage figures specified above results in other than a whole number, the number yielded will be rounded up to the next whole number.

Regarding vacation availability during traditional fall hunting season and the December holiday season, management will make a reasonable effort to consider the need for higher availability.

Those work groups whose vacation availability is currently greater than the percentages specified above, will not be required to reduce their vacation scheduling availability.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By __ (Original Signed) _____
Company Bargaining Chair

By __ (Original Signed) _____
Union Bargaining Chair

Video Display Terminals

This will confirm our understanding of September 19, 2012, in which the Company and the Union agreed that the introduction and expansion of the use of video display terminals (VDTs) has brought about changes in the workplace. It is a joint goal to maximize the advantages of VDTs and minimize any potential disadvantages their use may present to employees.

To that end, the Company and the Union agree that the existing Safety Committees shall meet as needed to discuss the ergonomics associated with VDTs and any other VDT related issue both deem appropriate.

This Letter of Understanding shall expire at 11:59 p.m. on August 1, 2015.

Verizon Washington, DC Inc.
Verizon Maryland Inc.
Verizon Virginia Inc.
Verizon Services Corp.
Verizon Advanced Data Inc.
Verizon South Inc. (Virginia)
Verizon Corporate Services Corp.

Communications Workers of
America

By ___(Original Signed)_____
Company Bargaining Chair

By ___(Original Signed)_____
Union Bargaining Chair

**MILITARY ABSENCE
AGREEMENT**

between

COMMUNICATIONS WORKERS OF AMERICA

and

THE CHESAPEAKE AND POTOMAC
TELEPHONE COMPANY

THE CHESAPEAKE AND POTOMAC
TELEPHONE COMPANY OF MARYLAND

THE CHESAPEAKE AND POTOMAC
TELEPHONE COMPANY OF VIRGINIA

THE CHESAPEAKE AND POTOMAC
TELEPHONE COMPANY OF WEST VIRGINIA

August 7, 1983

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MILITARY ABSENCE AGREEMENT

THIS AGREEMENT made this 7th day of August 1983 by and between The Chesapeake and Potomac Telephone Company, The Chesapeake and Potomac Telephone Company of Maryland, The Chesapeake and Potomac Telephone Company of Virginia, The Chesapeake and Potomac Telephone Company of West Virginia (hereinafter referred to collectively as the "Companies," or individually as the "Company," which shall mean the employing Company) and Communications Workers of America, hereinafter referred to as the "Union."*

WHEREAS, the parties have engaged in collective bargaining, with respect to employees in the bargaining unit, which has resulted in this Agreement resolving all issues between them:

NOW, THEREFORE, in consideration of the covenants and the terms and conditions herein contained, the parties mutually agree as follows:

*All references to The Chesapeake and Potomac Telephone Companies shall mean the employing Companies, of Verizon Washington, DC Inc., Verizon Maryland Inc., Verizon Virginia Inc, Verizon West Virginia Inc., Verizon Advanced Data Inc., Verizon Services Corp. and Verizon South Inc. (Virginia), for its employees who work in the geographical territory of Verizon South Inc. in Virginia.

Article 1. - Military Leaves of Absence

SECTION 1. Upon application by the individual employees involved, military leaves of absence will be granted to employees leaving positions other than "temporary positions," as specified in the Viet Nam Era Veterans' Readjustment Assistance Act of 1974, as amended, to enter the "armed forces" who:

- (a) are inducted pursuant to legislation providing for the involuntary induction of persons into the "armed forces"; or
- (b) enlist for a period of "active duty" not exceeding four years (except that such period may be extended so that the total of all service does not exceed five years, provided that all service in excess of four years is at the request and for the convenience of the Federal Government); or
- (c) are members of the "reserve components of the armed forces" and are ordered or called into "active duty";

provided that such employees are not ineligible for reemployment rights under the Viet Nam Era Veterans' Readjustment Assistance Act of 1974, as amended by reason of past "military duty."

SECTION 2. Any leave of absence granted pursuant to this Article shall be effective until the employee is reemployed in accordance with the provisions of this Article or until the employee's right to reemployment under the law expires, whichever occurs first.

SECTION 3. The following provisions shall apply to employees granted military leaves of absence under this Article:

- (a) *Vacation Treatment.* Employees who have not received vacations to which they are entitled at the time their leaves of absence begin shall receive a lump sum payment in lieu of the vacation of any unused portion thereof.
- (b) *Pay Treatment During Absence.* Employees who are granted military leaves of absence pursuant to this Article shall, when their Company pay is greater than their Government pay, receive

from the Company the difference between their Company pay and Government pay for the following periods, as applicable:

(1) An employee with one year or less of net credited service when his military leave of absence becomes effective - the first two weeks of "military duty" or any shorter period he may serve.

(2) An employee with more than one year of net credited service when his military leave of absence becomes effective - the first three months of "military duty" or any shorter period he may serve.

(3) For this purpose Company pay shall include basic pay at the rate in effect when the military leave of absence first becomes effective plus the weekly average of evening and night differential payments received for the normal work week during the first four of the five calendar weeks worked immediately preceding the week in which the military leave of absence becomes effective. Government pay shall be determined as of the time the employee begins his "military duty" and shall include basic pay, pay for special or hazardous duty and, for those with dependents, the difference between quarters allowances established for members of the uniformed services with dependents and those established for members of the uniformed services of equal rank without dependents and, in addition, any other family allowances which may hereafter be prescribed by law.

(4) Any periods of absence on military leave will be cumulative and will be considered as one period in computing the payments to be made in accordance with this Paragraph (b) and Paragraph (c) below. However, an employee's eligibility for payments under this Article will be reinstated for additional tours for involuntary periods of "active duty" in cases of national emergency; provided that in no event shall an employee be eligible to receive payments for more than one tour of active duty unless the

employee has been on the active payroll, following a previous tour of active duty, for at least a two year period.

- (c) *Payments on Behalf of Dependents During Absence.* In addition to the pay treatment prescribed in (b) above, employees, regardless of length of service, who are granted military leaves of absence pursuant to this Article and who have spouses, or dependent children under 18 years of age, at the commencement of their leaves, will, when their Company pay is greater than their Government pay, receive from the Company the difference between their Company pay and Government pay for an additional three months. For this purpose, Company pay and Government pay shall be computed as prescribed in Paragraph (b) above.

Such employees who have dependents other than spouses, or children under 18 years of age, at the commencement of their leaves shall, upon the submission of evidence of dependency satisfactory to the Company, receive special payments from the Company not to exceed those specified in the next preceding paragraph.

- (d) *Employee Discount Telephone Service During Absence.* Subject to Company's applicable exchange tariffs, employees who are receiving employee discount telephone service at the time their military leaves of absence become effective, shall, if they so request, continue to receive such discount telephone service for the use of their immediate families during the period of their leaves.

Employees who are not receiving employee discount telephone service at the time their military leaves of absence become effective shall, to the extent that the same is provided for under the Company's exchange tariffs, be eligible to receive such discount telephone service for the use of their immediate families during the period of such leaves.

Such employee discount telephone service shall be limited to the territory served by The Chesapeake and Potomac Telephone Companies.

The provisions of this Paragraph (d) are subject to such change or changes as may be necessary on account of any rules or regulations which may be hereafter prescribed by any regulatory or governmental body.

- (e) *Reemployment.* Employees who are granted military leaves of absence under this Article and who, upon their return from "military duty", have reemployment rights under the law and apply for reemployment with the Company within the time prescribed by law will be reemployed in accordance with the provisions of the law then in effect.
- (f) *Benefits During Absence.* Employees who are granted military leaves of absence under this Article and who, upon their return from "military duty", are reemployed by the Company in accordance with Paragraph (e) above, shall receive full service credit for the period of such military leaves of absence for the purpose of determining net credited service.

Employees who are granted military leaves of absence under this Article shall be eligible for death benefits during the period of such leaves to the same extent and upon the same terms and conditions as if such employees had continued in the regular employment of the Company. However, such benefits, where payable, shall be based upon the term of net credited service credited to an employee at the time the absence began plus service during such absence until time of death and shall be computed at the rate of Company pay which the employee was receiving at the time the military leave of absence became effective.

Employees returning from military leaves of absence granted pursuant to this Article, who are reemployed in accordance with Paragraph (e) above, but who are unable to return to work because of sickness disability, shall be eligible for sickness payments as of the date on which they would have returned to work except for the disability, to the same extent and upon the same terms and conditions as such payments are provided for regular employees of the Company. Such payments, where

made, shall be based upon the term of net credited service credited to the employee at the time his military leave of absence began plus the period of such leave of absence and shall be computed at the rate of Company pay applicable to the employee upon his reemployment.

(g) *Treatment upon Return from Military Service.* Employees who are granted military leaves of absence under this Article and who, upon their return from "military duty", are reemployed in accordance with Paragraph (e) above, shall be accorded the following treatment:

(1) Reemployment shall be at the rate of pay the employee would have received if he had been continuously on duty with the Company during the period of absence in the job classification he was in at the time he left; provided, however, that in the case of any such employee who has become incapacitated while on leave of absence on "military duty" to the extent that he is physically unable to do the same work or work similar to that which he was doing before entering military service and who is reemployed in different work, his rate of pay upon reemployment shall be subject to adjustment in accordance with the circumstances of his particular case.

(2) In the year in which the employee returns he shall be entitled, during that calendar year, to the vacation he would be entitled to under the Agreement between the parties, as if he had been continuously on duty with the Company during the period of absence, providing there remains in that calendar year a sufficient number of days to make this possible. Otherwise the employee will receive that portion of his vacation which can be taken within the calendar year in which he returns.

(3) In addition to the pay treatment described above, employees granted military leaves of absence under this Article who, upon their return from "military duty", are reemployed in accordance with Paragraph (e) above, shall be accorded any other reemployment rights, privileges and

benefits to which they may be entitled under then existing law by reason of their "military duty".

SECTION 4. Employees who enter the armed forces for "active duty" without having obtained military leaves of absence under this Article will, upon their return from "active duty", be granted those reemployment rights, privileges and benefits, if any, to which they may be entitled under then existing law by reason of their military duty.

Article 2. - Personal Leaves of Absence and Excused Time

SECTION 1. Upon application by the individual employees involved, personal leaves of absence for military reasons, or excused time, will be granted to employees leaving positions other than "temporary positions", as specified in the Viet Nam Era Veteran's Readjustment Assistance Act of 1974, as amended, for the following types of absence:

- (a) "Active duty for training" as covered in Section 2 of this Article; or
- (b) "Training duty" as covered in Section 3 of this Article; or
- (c) "Emergency active duty" as covered in Section 4 of this Article; and shall be effective until the employee is reemployed in accordance with the provisions of this Article or until the employee's right to reemployment under the law expires, whichever occurs first.

SECTION 2. *"Active Duty for Training."* Personal leaves of absence for military reasons will be granted to employees who enter upon an initial period of "active duty for training" of not less than three consecutive months.

- (a) *Vacation Treatment.* Employees who have not received vacations to which they are entitled at the time of the commencement of their personal leaves of absence for military reasons, shall receive a lump sum payment in lieu of the vacation or any unused portion thereof.

- (b) *Pay Treatment During Absence.* Employees who are granted personal leaves of absence for military reasons pursuant to this Section shall, when their Company pay is greater than their Government pay, receive from the Company the difference between their Company pay and their Government pay as follows: where the period of "active duty for training" is fifteen days or more, the difference between Company pay for eleven normal scheduled working days and one-half Government pay for one month. For this purpose, Company and Government pay shall be computed in accordance with Article 1, Section 3, Paragraph (b)(3) above. In no event shall payment for difference in pay be made for more than eleven normal scheduled working days in any one fiscal year whether for "active duty for training" under this Section or for "training duty" under Section 3 below, or both.

SECTION 3. *"Training Duty."* Excused time, or personal leaves of absence, as appropriate, will be granted to employees who are members of the "reserve components of the armed forces", including the National Guard, and who enter upon "training duty".

- (a) *Vacation Treatment.* Such excused time, or personal leaves of absence shall not be deducted from the regular vacation periods to which the employees may be entitled; however, if an employee elects to take his "training duty" under this Article during his vacation period he shall receive only his vacation pay for this period.
- (b) *Pay Treatment During Absence.* Employees who are excused, or granted personal leaves of absence, under this Section shall, when their Company pay is greater than their Government pay, receive from the Company the difference between their Company pay and their Government pay as follows:
- (1) When the period of "training duty" is fourteen consecutive days, the difference between Company pay for ten normal scheduled working days in the period of training duty" and Government pay for the entire fourteen days.

(2) When the period of "training duty" is fifteen consecutive days or more, the difference between Company pay for eleven normal scheduled working days and one-half Government pay for one month.

(3) When the period of "training duty" is less than fourteen consecutive days, the difference between Company pay for the normal scheduled working days during the period of training duty and Government pay for the entire period of such duty provided that in any one fiscal year the Company pay for the normal scheduled working days shall not exceed the normal scheduled working days in two normal work weeks.

For this purpose, Company and Government pay shall be computed in accordance with Article 1, Section 3, Paragraph (b)(3) above. In no event shall such payment of difference in pay be made for more than eleven normal scheduled working days in any one fiscal year whether for "training duty" under this Section or for "active duty for training" under Section 2 above, or both.

SECTION 4. *"Emergency Active duty."* Excused time, or personal leaves of absence, as appropriate, will be granted to employees who are members of the National Guard when ordered to "emergency active duty" in cases of emergencies other than for "active duty" as provided for in Article 1, Section 1 of this Agreement.

(a) *Vacation Treatment.* Such excused time, or personal leaves of absence, shall not be deducted from the regular vacation periods to which the employees may be entitled; however, if an employee's "emergency active duty" under this Section occurs during his vacation period, he shall receive only his vacation pay for this period.

(b) *Pay Treatment During Absence.* Employees who are excused, or granted personal leaves of absence, under this Section shall, when their Company pay is greater than their Government pay, receive the difference between their Company pay and their Government pay for a period not to exceed the normal scheduled

working days in two normal work weeks in any one fiscal year, such difference to be computed as follows:

(1) When the period of "emergency active duty" consists of fourteen or more consecutive days, the difference between Company pay for ten normal scheduled working days and Government pay for fourteen days.

(2) When the period of "emergency active duty" is less than fourteen consecutive days, the difference between Company pay for the normal scheduled working days during the period of "emergency active duty" and Government pay for the entire period of such duty.

For this purpose, Company and Government pay shall be computed in accordance with Article 1, Section 3, Paragraph (b)(3) above. Time spent on such "emergency active duty" shall not affect the employee's eligibility to be granted a personal leave of absence for "active duty for training" in accordance with Section 2 of this Article, or his eligibility to be excused for "training duty" in accordance with Section 3 of this Article.

SECTION 5. *Reemployment.* Employees who are granted personal leaves of absence for military reasons or are excused under this Article and who, upon their return from "military duty" have reemployment rights under existing law and apply for reemployment with the Company within the time prescribed by law, will be reemployed and accorded any reemployment rights, privileges and benefits to which they may be entitled under then existing law.

SECTION 6. *Treatment upon Return from Military Duty.* Employees reemployed in accordance with Section 5 of this Article shall be accorded the same treatment as employees reemployed upon their return from "military duty" under Section 3, Paragraph (g) of Article 1 of this Agreement.

Article 3. - Grievances

Grievances involving the interpretation or application of the provision of this Military Absence Agreement may be processed

through the established grievance procedure in the General Agreement between the parties, but in no event shall any such grievance be subject to arbitration.

Article 4. - Definitions

For purposes of interpretation and application of this Agreement, the following definitions shall apply:

- (1) *"Active duty,"* sometimes referred to as "active duty for training and service", shall mean full-time duty in the active military service of the United States, other than "active duty for training", "training duty", or "emergency active duty".
- (2) *"Active duty for training"* shall mean full-time duty in the active military service of the United States for training purposes as specified in the Viet Nam Era Veterans' Readjustment Assistance Act of 1974, as amended.
- (3) *"Training duty,"* sometimes referred to as "inactive duty training", shall mean training, appropriate duties or instruction performed by the reserve components of the armed forces, other than that described in (2) above, as specified in the Viet Nam Era Veterans' Readjustment Assistance Act of 1974, as amended.
- (4) *"Emergency active duty"* shall mean active duty performed by the federally recognized National Guard in cases of emergency, and shall not include such "active duty" as covered in (1) above.
- (5) *"Military duty"* shall mean military duty or service of any nature under orders or authorization issued by competent authority.
- (6) *"Armed forces"* shall mean the armed forces of the United States as specified in the Viet Nam Era Veterans' Readjustment Assistance Act of 1974, as amended.
- (7) *"Reserve components of the armed forces"* shall mean the reserve components of the armed forces of the United States as specified in the Viet Nam Era Veterans' Readjustment Assistance Act of 1974, as amended.

- (8) "*Temporary positions*" shall mean positions of a specific, brief and non-recurrent period as referred to in the Viet Nam Era Veterans' Readjustment Assistance Act of 1974, as amended.

Article 5. - Federal or State Laws

Should any Federal or State law or the final determination of any court of competent jurisdiction or any proclamation or order having the force of law at any time affect any provision of this Agreement, such provision shall be construed as having been changed to the extent necessary to conform to such law or decision. In the event that such law, determination or proclamation shall be repealed or held unconstitutional, the provision of this Contract affected hereby shall be read according to its original tenor.

Article 6. - Cancellation and Duration

SECTION 1. This Agreement shall cancel and supersede all existing agreements with respect to treatment of employees entering, during, and upon their return from all types of "military duty" and sets forth all of the understandings, commitments and agreements existing between the parties relating thereto.

SECTION 2. This Agreement shall continue in effect for an initial period through August 9, 1986 or until the final termination of the General Agreement covering wages and working conditions between the parties entered into pursuant to the Memorandum of Agreement dated August 27, 1983, whichever is later, and thereafter shall continue in effect until modified, amended or terminated by sixty days written notice given by either party to the other. Following the service of such notice, the parties agree to engage in collective bargaining with respect to such modification, amendment or termination.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed in their names by their duly authorized representatives the day and year first above written.

The Chesapeake and Potomac
Telephone Companies

Communications Workers
of America

By Edwin Lewinski

Approved:

By A. E. Sears
Assistant Vice President

By G. E. Watts
President C.W.A.

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EXHIBIT A

To

GENERAL AGREEMENT

between

**COMMUNICATIONS WORKERS OF AMERICA,
AFL-CIO**

and

VERIZON WASHINGTON, DC INC.

VERIZON MARYLAND INC.

VERIZON VIRGINIA INC.

VERIZON SERVICES CORP.

VERIZON ADVANCED DATA INC.

VERIZON SOUTH INC. (VIRGINIA)

VERIZON CORPORATE SERVICES CORP.

September 19, 2012

EXHIBIT A

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WAGE SCHEDULE NOTES

COST-OF-LIVING

During the term of this 2012 MOU, the Company will continue the Cost-of-Living provisions set forth in Section II of the 2008 MOU during the term of this 2012 MOU. Notwithstanding the continuation of these provisions, there will be no Cost-of-Living adjustments during the term of this 2012 MOU.

1. Effective August 1, 2010, an adjustment will be made in basic weekly rates in each wage schedule in the amount of: (i) one-half of the increase above three and three quarters percent (3.75%) in the "CPI-W" (1982-84=100) for May 2010 over May 2009, applied to (ii) the scheduled rates in effect in each wage schedule on July 31, 2010, (iii) rounded to the nearest 50 cents.
2. In no event shall a decrease in the CPI-W result in a reduction of any basic weekly wage rate.
3. In the event the Bureau of Labor Statistics does not issue the appropriate Consumer Price Indexes on or before the dates referred to in Paragraph 1, the cost-of-living adjustment

- required by such appropriate indexes shall be effective at the beginning of the first payroll week after receipt of the indexes.
4. No adjustment, retroactive or otherwise, shall be made as the result of any revision which may later be made in the first published figures for the CPI-W for May 2009 and May 2010.
 5. The cost-of-living adjustment is dependent upon the availability of the CPI-W in its present form and calculated on the same basis as the CPI-W for May 2008. In the event the Bureau of Labor Statistics changes the form or the basis of calculating the CPI-W, the Company and the Union agree to request the Bureau to make available, for the life of this agreement, CPI-W in its present form and calculate it on the same basis as the CPI-W for May 2008, which was 212.788 (1982-84=100).

**LOCALITY WAGE GROUPS
WASHINGTON AREA**

**Locality
Wage
Group A** **Washington Corp., Washington Suburban Area-
Maryland, Northern Virginia Area**

MARYLAND AREA

Locality Wage Group B	Aberdeen	Crofton	Jarrettsville
	Accident	Cumberland	Keedysville
	Annapolis	Damascus	Kennedyville
	Arbutus	Darlington	La Plata
	Armiger	Deale	Laurel
	Baden	Delmar	Leonardtwn
	Bainbridge	Denton	Lexington Park
	Baltimore	Dundalk	Lonaconing
	Bel Air	Easton	Mayo
	Berlin	Edgewood	Mechanicsville
	Bishop	Elkridge	Milestown
	Braddock Heights	Elkton	Mt. Airy
	Brandywine	Ellicott City	Millersville
	Brooklyn	Essex	Mutual
	Brunswick	Federalsburg	Myersville
	Buckeystown	Finksburg	Nanjemoy
	Cambridge	Flintstone	New Market
	Cardiff	Fork	New Windsor
	Catonsville	Frederick	North Beach
	Cecilton	Frostburg	North East
	Centreville	Galesville	Northpoint
	Chase	Glen Burnie	Oakland
	Chestertown	Glenwood	Ocean City
	Church Hill	Hagerstown	Odenton
	Churchville	Hampstead	Owings Mills
	Clarksville	Hancock	Parkton
	Clear Spring	Havre de Grace	Parkville
	Cockeysville	Hollywood	Parole
	Columbia	Hughesville	Perryville
	Cresaptown	Hurlock	Pikesville
	Crisfield	Indian Head	Pocomoke

MARYLAND AREA (Cont'd)

**Locality
Wage
Group
B**

**Prince Frederick
Princess Anne
Queenstown
Randallstown
Reisterstown
Ridge
Rock Hall
Salisbury
Severna Park
Smithsburg
Snow Hill**

**Solomons
Sparks-Glencoe
St. Margarets
St. Michaels
Stevensville
Still Pond
Sykesville
Taneytown
Thurmont
Tompkinsville
Towson**

**Trappe
Union Bridge
Valley Lee
Waldorf
Walkerville
Westminster
Willards
Williamsport
Woodlawn**

**LOCALITY WAGE GROUPS
VIRGINIA AREA**

Locality Wage Group B	Amherst	Goochland	Purcellville
	Ashburn	Gordonsville	Radford
	Ashland	Grayson	Richlands
	Bedord	Grundy	Richmond
	Berryville	Hampton	Roanoke
	Big Stone Gap	Harrisonburg	Rustburg
	Blacksburg	Hilsboro	Salem
	Bluemont	Hopewell	Sandston
	Bowling Green	Jonesville	Seaford
	Buchanan	Lebanon	Shawsville
	Cape Charles	Leesburg	Smithfield
	Chancellor	Louisa	Spotsylvania
	Chase City	Lovingston	St. Paul
	Chatham	Lynchburg	Stafford
	Chesapeake	Madison	Staunton
	Chester	Madison Heights	Stephens City
	Chincoteague	Manakin	Stewartsville
	Christiansburg	Manassas	Stuart's Draft
	Clintwood	Marshall	Suffolk
	Clover	Maxwell	Tangier Island
	Coeburn	Mechanicsville	Tazwell
	Colonial Heights	Middleburg	Temperanceville
	Covington	Midlothian	Toano
	Culpeper	Mineral	Unionville
	Dale City	Nassawadox	Varina Grove
	Danville	Newport News	Verona
	Dhalgren	Norfolk	Virginia Beach
	Dinwiddie	Norton	Wallops Island
	Dryden	Onancock	Warrenton
	Dublin	Onley	Warsaw
	Eastville	Orange	West Point
	Emporia	Parksley	Williamsburg
	Exmore	Pearisburg	Winchester
	Forest	Pennington Gap	Wise
	Fort Lee	Petersburg	Woodbridge
	Franklin	Poquoson	Yorktown
	Fredericksburg	Portsmouth	
	Gloucester	Pulaski	

**LOCALITY WAGE GROUPS
WEST VIRGINIA AREA**

**Locality
Wage
Group
B**

Clarksburg

EXHIBIT A

**JOB TITLES AND RELATED CATEGORIES,
JOB TITLE GROUPS AND WAGE SCHEDULES**

Notes	Job Title	Category	Job Title Group	Wage Schedule
	Assignment Administrator	III	11	7
	Assistant Technician	I	15	24
	Automobile Technician	II	10	5
	Automotive Equipment Technician	II	9	3
	Building Attendant	II	15	9
	Buildings Equipment Mechanic	II	9	3
(2)	Buildings Mechanic	II	10	6
(4)	Buildings Mechanic	II	10	6-A
	Cable Splicing Technician	I	6	1
	Central Office Technician	I	7	1
	Coin Telephone Collector	II	10	5
	Communications Representative	A	5	14
	Communications Representative #2	A	5	12
	Computer Attendant-- Semi-skilled 2	III	12	17
	Computer Attendant-- Semi-skilled 2	B	12	21
	Consultant	A	11	11

	Customer Account Representative	A	11	11A
	Customer Billing Analyst	III	11	7
	Customer Business Representative	A	11	11A
	Customer Service Administrator	I	11	29
	Customer Service Agent	I	7	30
	Customer Service Clerk- -Skilled 1	B	11	22
(5)	Dial Administration Clerk-- Skilled 1	III	11	18
(5)	Dial Administration Clerk-- Skilled 1	B	11	22
	Directory Compilation Clerk – Semi-skilled	III	12	17
	Directory Compilation Clerk - Semi-skilled	B	12	21
	Dispatching Clerk—Semi-skilled 2	III	12	17
	Dispatching Clerk—Semi-skilled 2	B	12	21
	Driver--Light Truck	II	13	25
	Driver--Medium Truck	II	12	26
	Driver--Heavy Truck	II	12	27
	Engineering Assistant	A	7	13
(5)	Engineering Drawing Clerk-- Skilled 1	III	11	18
(5)	Engineering Drawing Clerk-- Skilled 1	B	11	22
	Entry Typist--Entry 1	III	13	15
	Entry Typist--Entry 1	B	13	19
	Facilities Administrator	III	11	7
	Fraud Investigator	III	11	7

	Fiber Customer Support Analyst	III	11	7
	Fiber Network Technician	I	7	1
(1)	File Clerk--Entry 3	III	13	16
(1)	File Clerk--Entry 3	B	13	20
	Frame Attendant	I	10	4
	Garage Attendant	II	15	9
	General Clerk—Semi-skilled 2	III	12	17
	General Clerk—Semi-skilled 2	B	12	21
(3)	Guard	II	15	23
	Key Data Entry Clerk—Entry 3	III	13	16
	Key Data Entry Clerk—Entry 3	B	13	20
(1)	Mail Clerk--Entry 3	III	13	16
(1)	Mail Clerk--Entry 3	B	13	20
	Maintenance Administrator	III	11	7
	Management Plan Clerk-- Semi-skilled 2	III	12	17
	Management Plan Clerk-- Semi-skilled 2	B	12	21
	Manager's Clerk--Semi-skilled 2	III	12	17
	Manager's Clerk--Semi-skilled 2	B	12	21
	Master Automotive Equipment Technician	II	9	1
	Master Buildings Equipment Mechanic	II	7	1
	Material Equipment Technician	II	9	29
	Material Systems Technician	I	7	1
	Message Investigation Clerk-- Semi-skilled 2	III	12	17

	Message Investigation Clerk-- Semi-skilled 2	B	12	21
	Metrology Technician	II	9	1
	Network Services Coordinator	III	11	7
	NFO Technician Business/Government	I	7	1
	Office Clerical Assistant—Entry 1	III	13	15
	Office Clerical Assistant—Entry 1	B	13	19
	Office Clerk—Entry 3	III	13	16
	Office Clerk—Entry 3	B	13	20
	Operator	IV	14	10
	Operator- A (Effective 10-2-98)	IV	14	10-A
	Outside Plant Technician	I	9	2
(5)	Plant Assignment Clerk—Skilled 1	III	11	18
(5)	Plant Assignment Clerk—Skilled 1	B	11	22
	Plant Records Clerk—Entry 3	III	13	16
	Plant Records Clerk—Entry 3	B	13	20
	Public Communications Sales Representative	A	5	28
	RCMAC Clerk	III	11	7
	Remittance Clerk—Entry 3	III	13	16
	Remittance Clerk—Entry 3	B	13	20
	Repair Clerk—Semi-skilled 2	III	12	17
	Repair Clerk—Semi-skilled 2	B	12	21
	Reproduction Clerk—Entry 3	III	13	16
	Reproduction Clerk—Entry 3	B	13	20
	Sales Associate (North & South)	B	13	8A
	Senior Traffic Office Clerk	IV	11	22

Senior Voicemail Clerks	III	11	18
Service Assistant	IV	11	22
Service Order Administrator-- Skilled 1	III	11	18
Service Order Administrator-- Skilled 1	B	11	22
Service Order Clerk-- Semi-skilled 2	III	12	17
Service Order Clerk-- Semi-skilled 2	B	12	21
Service Order Correction Clerk-- Skilled 1	III	11	18
Service Order Correction Clerk-- Skilled 1	B	11	22
Service Representative	A	11	11
Services Technician	I	9	2
Special Clerk--Skilled 1	III	11	18
Special Clerk--Skilled 1	B	11	22
Stenographer--Semi-skilled 2	III	12	17
Stenographer--Semi-skilled 2	B	12	21
Storekeeper	II	10	6
Systems Technician	I	6	1
Telemarketing Representative-- Entry 3	III	13	16
Telemarketing Representative-- Entry 3	B	13	20
Teller--Entry 3	III	13	16
Teller--Entry 3	B	13	20
Typist--Entry 3	III	13	16
Typist--Entry 3	B	13	20

Video Hub Technician	I	7	31
Warehouse Attendant	II	15	8

- (1) No other employee shall be given this job title effective 8-7-77.**
- (2) Except Washington Area.**
- (3) Washington and Maryland Areas only.**
- (4) Washington Area only.**
- (5) No other employee shall be given this job title effective 8-6-00**

NOTE: There are four (4) clerical levels: Entry 1, Entry 3, Semi-skilled 2, and Skilled 1. The appropriate wage schedules are numbered 15 through 22.

2012 WAGE SCHEDULES

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 01

EFFECTIVE OCTOBER 21, 2012

CABLE SPLICING TECHNICIAN, CENTRAL OFFICE TECHNICIAN,
 FIBER NETWORK TECHNICIAN, MASTER AUTOMOTIVE
 EQUIPMENT TECHNICIAN,
 MASTER BUILDINGS EQUIPMENT MECHANIC, MATERIAL
 SYSTEMS TECHNICIAN,
 METROLOGY TECHNICIAN, NETWORK FIELD OPERATIONS
 TECHNICIAN - BUSINESS/GOVERNMENT, SYSTEMS TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$555.50		\$538.50	
6 Mos.	6 Mos.	\$622.50	\$67.00	\$604.50	\$66.00
12 Mos.	6 Mos.	\$697.50	\$75.00	\$677.50	\$73.00
18 Mos.	6 Mos.	\$782.50	\$85.00	\$760.00	\$82.50
24 Mos.	6 Mos.	\$877.00	\$94.50	\$853.00	\$93.00
30 Mos.	6 Mos.	\$982.00	\$105.00	\$957.00	\$104.00
36 Mos.	6 Mos.	\$1,101.00	\$119.00	\$1,075.00	\$118.00
42 Mos.	6 Mos.	\$1,234.00	\$133.00	\$1,205.50	\$130.50
48 Mos. (Maximum)		\$1,383.00	\$149.00	\$1,354.00	\$148.50
PENSION BAND		121		120	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 02

EFFECTIVE OCTOBER 21, 2012

OUTSIDE PLANT TECHNICIAN, SERVICES TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$550.00		\$528.50	
6 Mos.	6 Mos.	\$613.50	\$63.50	\$592.00	\$63.50
12 Mos.	6 Mos.	\$685.00	\$71.50	\$662.00	\$70.00
18 Mos.	6 Mos.	\$765.00	\$80.00	\$740.50	\$78.50
24 Mos.	6 Mos.	\$854.50	\$89.50	\$830.00	\$89.50
30 Mos.	6 Mos.	\$953.50	\$99.00	\$928.00	\$98.00
36 Mos.	6 Mos.	\$1,065.50	\$112.00	\$1,038.00	\$110.00
42 Mos.	6 Mos.	\$1,190.00	\$124.50	\$1,161.00	\$123.00
48 Mos. (Maximum)		\$1,327.50	\$137.50	\$1,299.00	\$138.00
PENSION BAND		119		118	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 03

EFFECTIVE OCTOBER 21, 2012

AUTOMOTIVE EQUIPMENT TECHNICIAN, BUILDINGS
EQUIPMENT MECHANIC

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$549.00		\$528.00	
6 Mos.	6 Mos.	\$612.50	\$63.50	\$591.50	\$63.50
12 Mos.	6 Mos.	\$683.50	\$71.00	\$661.00	\$69.50
18 Mos.	6 Mos.	\$763.00	\$79.50	\$739.00	\$78.00
24 Mos.	6 Mos.	\$851.00	\$88.00	\$826.00	\$87.00
30 Mos.	6 Mos.	\$950.00	\$99.00	\$924.50	\$98.50
36 Mos.	6 Mos.	\$1,061.50	\$111.50	\$1,034.50	\$110.00
42 Mos.	6 Mos.	\$1,183.00	\$121.50	\$1,156.00	\$121.50
48 Mos. (Maximum)		\$1,319.50	\$136.50	\$1,292.00	\$136.00
PENSION BAND		119		118	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 04

EFFECTIVE OCTOBER 21, 2012

FRAME ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$555.00		\$531.00	
6 Mos.	6 Mos.	\$626.50	\$71.50	\$600.00	\$69.00
12 Mos.	6 Mos.	\$707.00	\$80.50	\$677.50	\$77.50
18 Mos.	6 Mos.	\$797.00	\$90.00	\$763.50	\$86.00
24 Mos.	6 Mos.	\$901.00	\$104.00	\$862.00	\$98.50
30 Mos.	6 Mos.	\$1,016.00	\$115.00	\$973.00	\$111.00
36 Mos. (Maximum)		\$1,146.50	\$130.50	\$1,098.50	\$125.50
PENSION BAND		113		112	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 05

EFFECTIVE OCTOBER 21, 2012

AUTOMOBILE TECHNICIAN, COIN TELEPHONE COLLECTOR

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$552.00		\$531.00	
6 Mos.	6 Mos.	\$626.00	\$74.00	\$605.00	\$74.00
12 Mos.	6 Mos.	\$708.50	\$82.50	\$685.00	\$80.00
18 Mos.	6 Mos.	\$803.50	\$95.00	\$778.50	\$93.50
24 Mos.	6 Mos.	\$909.50	\$106.00	\$884.50	\$106.00
30 Mos.	6 Mos.	\$1,032.50	\$123.00	\$1,004.50	\$120.00
36 Mos. (Maximum)		\$1,169.00	\$136.50	\$1,141.00	\$136.50
PENSION BAND		114		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 06

EFFECTIVE OCTOBER 21, 2012

BUILDINGS MECHANIC (EXCEPT WASH AREA), STOREKEEPER

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$552.50		\$535.00	
6 Mos.	6 Mos.	\$623.00	\$70.50	\$605.00	\$70.00
12 Mos.	6 Mos.	\$702.00	\$79.00	\$683.50	\$78.50
18 Mos.	6 Mos.	\$790.00	\$88.00	\$773.00	\$89.50
24 Mos.	6 Mos.	\$892.00	\$102.00	\$874.50	\$101.50
30 Mos.	6 Mos.	\$1,003.50	\$111.50	\$988.00	\$113.50
36 Mos. (Maximum)		\$1,131.00	\$127.50	\$1,117.00	\$129.00
PENSION BAND		113		112	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 6A

EFFECTIVE OCTOBER 21, 2012

BUILDINGS MECHANIC (WASH AREA ONLY)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT
Start	6 Mos.	\$540.50	
6 Mos.	6 Mos.	\$612.50	\$72.00
12 Mos.	6 Mos.	\$693.50	\$81.00
18 Mos.	6 Mos.	\$786.50	\$93.00
24 Mos.	6 Mos.	\$889.50	\$103.00
30 Mos.	6 Mos.	\$1,007.50	\$118.00
36 Mos. (Maximum)		\$1,141.00	\$133.50
PENSION BAND		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 07

EFFECTIVE OCTOBER 21, 2012

ASSIGNMENT ADMINISTRATOR, CUSTOMER BILLING
ANALYST,
FACILITIES ADMINISTRATOR, FIBER CUSTOMER SUPPORT
ANALYST,
FRAUD INVESTIGATOR, MAINTENANCE ADMINISTRATOR,
NETWORK SERVICES COORDINATOR, RCMAC CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$471.00		\$457.00	
6 Mos.	6 Mos.	\$543.00	\$72.00	\$527.50	\$70.50
12 Mos.	6 Mos.	\$627.50	\$84.50	\$610.50	\$83.00
18 Mos.	6 Mos.	\$724.50	\$97.00	\$705.00	\$94.50
24 Mos.	6 Mos.	\$835.50	\$111.00	\$815.00	\$110.00
30 Mos.	6 Mos.	\$964.00	\$128.50	\$941.50	\$126.50
36 Mos. (Maximum)		\$1,114.00	\$150.00	\$1,087.50	\$146.00
PENSION BAND		112		111	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 08

EFFECTIVE OCTOBER 21, 2012

WAREHOUSE ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$418.00		\$418.00	
6 Mos.	6 Mos.	\$496.00	\$78.00	\$495.00	\$77.00
12 Mos.	6 Mos.	\$589.50	\$93.50	\$586.50	\$91.50
18 Mos.	6 Mos.	\$701.00	\$111.50	\$694.50	\$108.00
24 Mos. (Maximum)		\$832.50	\$131.50	\$822.50	\$128.00
PENSION BAND		105		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 8A

EFFECTIVE OCTOBER 21, 2012

SALES ASSOCIATE (SOUTH AND NORTH)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$461.50	
6 Mos.	6 Mos.	\$521.50	\$60.00
12 Mos.	6 Mos.	\$590.50	\$69.00
18 Mos.	6 Mos.	\$667.00	\$76.50
Top (Maximum)		\$754.50	\$87.50
PENSION BAND		101	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 09

EFFECTIVE OCTOBER 21, 2012

BUILDING ATTENDANT, GARAGE ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$389.50		\$388.00	
6 Mos.	6 Mos.	\$484.00	\$94.50	\$479.00	\$91.00
12 Mos.	6 Mos.	\$604.50	\$120.50	\$592.50	\$113.50
18 Mos. (Maximum)		\$751.00	\$146.50	\$732.50	\$140.00
PENSION BAND		102		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 10

EFFECTIVE OCTOBER 21, 2012

OPERATOR

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$481.00		\$447.00	
6 Mos.	6 Mos.	\$540.00	\$59.00	\$505.00	\$58.00
12 Mos.	6 Mos.	\$606.50	\$66.50	\$570.00	\$65.00
18 Mos.	6 Mos.	\$680.50	\$74.00	\$645.50	\$75.50
24 Mos.	6 Mos.	\$764.00	\$83.50	\$728.00	\$82.50
30 Mos.	6 Mos.	\$858.50	\$94.50	\$824.50	\$96.50
36 Mos. (Maximum)		\$964.00	\$105.50	\$931.00	\$106.50
PENSION BAND		108		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 10A

EFFECTIVE OCTOBER 21, 2012

OPERATOR-A

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$481.00		\$447.00	
6 Mos.	6 Mos.	\$515.00	\$34.00	\$481.00	\$34.00
12 Mos.	6 Mos.	\$552.50	\$37.50	\$517.50	\$36.50
18 Mos.	6 Mos.	\$592.50	\$40.00	\$557.50	\$40.00
24 Mos.	6 Mos.	\$634.50	\$42.00	\$600.00	\$42.50
30 Mos.	6 Mos.	\$680.50	\$46.00	\$645.50	\$45.50
36 Mos.	6 Mos.	\$730.00	\$49.50	\$694.00	\$48.50
42 Mos.	6 Mos.	\$783.00	\$53.00	\$747.00	\$53.00
48 Mos.	6 Mos.	\$838.50	\$55.50	\$804.00	\$57.00
54 Mos.	6 Mos.	\$900.00	\$61.50	\$865.00	\$61.00
60 Mos. (Maximum)		\$964.00	\$64.00	\$931.00	\$66.00
PENSION BAND		108		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 11

EFFECTIVE OCTOBER 21, 2012

CONSULTANT, SERVICE REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$547.50		\$515.00	
6 Mos.	6 Mos.	\$621.50	\$74.00	\$588.00	\$73.00
12 Mos.	6 Mos.	\$705.50	\$84.00	\$672.50	\$84.50
18 Mos.	6 Mos.	\$800.50	\$95.00	\$767.00	\$94.50
24 Mos.	6 Mos.	\$908.50	\$108.00	\$875.50	\$108.50
30 Mos.	6 Mos.	\$1,031.00	\$122.50	\$999.00	\$123.50
36 Mos. (Maximum)		\$1,169.50	\$138.50	\$1,139.00	\$140.00
PENSION BAND		114		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 11A

EFFECTIVE OCTOBER 21, 2012

CUSTOMER ACCOUNT REPRESENTATIVE, CUSTOMER
BUSINESS REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$526.50		\$495.50	
6 Mos.	6 Mos.	\$596.00	\$69.50	\$564.50	\$69.00
12 Mos.	6 Mos.	\$678.50	\$82.50	\$645.50	\$81.00
18 Mos.	6 Mos.	\$770.00	\$91.50	\$737.00	\$91.50
24 Mos.	6 Mos.	\$874.50	\$104.50	\$840.50	\$103.50
30 Mos.	6 Mos.	\$991.00	\$116.50	\$959.50	\$119.00
36 Mos. (Maximum)		\$1,126.00	\$135.00	\$1,095.50	\$136.00
PENSION BAND		112		111	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 12

EFFECTIVE OCTOBER 21, 2012

COMMUNICATIONS REPRESENTATIVE #2

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$564.00		\$539.50	
6 Mos.	6 Mos.	\$631.50	\$67.50	\$606.00	\$66.50
12 Mos.	6 Mos.	\$706.00	\$74.50	\$680.00	\$74.00
18 Mos.	6 Mos.	\$789.50	\$83.50	\$763.50	\$83.50
24 Mos.	6 Mos.	\$883.00	\$93.50	\$857.50	\$94.00
30 Mos.	6 Mos.	\$989.00	\$106.00	\$963.00	\$105.50
36 Mos.	6 Mos.	\$1,104.50	\$115.50	\$1,081.00	\$118.00
42 Mos.	6 Mos.	\$1,236.00	\$131.50	\$1,214.50	\$133.50
48 Mos. (Maximum)		\$1,383.00	\$147.00	\$1,364.00	\$149.50
PENSION BAND		121		120	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 13

EFFECTIVE OCTOBER 21, 2012

ENGINEERING ASSISTANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$551.50		\$533.50	
6 Mos.	6 Mos.	\$613.50	\$62.00	\$594.50	\$61.00
12 Mos.	6 Mos.	\$683.50	\$70.00	\$664.00	\$69.50
18 Mos.	6 Mos.	\$762.00	\$78.50	\$740.50	\$76.50
24 Mos.	6 Mos.	\$849.00	\$87.00	\$826.00	\$85.50
30 Mos.	6 Mos.	\$945.00	\$96.00	\$922.00	\$96.00
36 Mos.	6 Mos.	\$1,051.50	\$106.50	\$1,029.50	\$107.50
42 Mos.	6 Mos.	\$1,171.50	\$120.00	\$1,148.00	\$118.50
48 Mos.	6 Mos.	\$1,305.00	\$133.50	\$1,282.50	\$134.50
54 Mos. (Maximum)		\$1,453.00	\$148.00	\$1,429.50	\$147.00
PENSION BAND		123		122	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 14

EFFECTIVE OCTOBER 21, 2012

COMMUNICATIONS REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$573.00		\$536.50	
6 Mos.	6 Mos.	\$635.00	\$62.00	\$599.00	\$62.50
12 Mos.	6 Mos.	\$707.00	\$72.00	\$669.00	\$70.00
18 Mos.	6 Mos.	\$786.00	\$79.00	\$749.00	\$80.00
24 Mos.	6 Mos.	\$872.50	\$86.50	\$835.50	\$86.50
30 Mos.	6 Mos.	\$970.50	\$98.00	\$934.00	\$98.50
36 Mos.	6 Mos.	\$1,077.00	\$106.50	\$1,042.50	\$108.50
42 Mos.	6 Mos.	\$1,197.00	\$120.00	\$1,165.50	\$123.00
48 Mos.	6 Mos.	\$1,330.50	\$133.50	\$1,302.00	\$136.50
54 Mos. (Maximum)		\$1,477.00	\$146.50	\$1,457.00	\$155.00
PENSION BAND		124		123	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 15

EFFECTIVE OCTOBER 21, 2012

ENTRY 1-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$458.00		\$440.50	
6 Mos.	6 Mos.	\$510.50	\$52.50	\$491.50	\$51.00
12 Mos.	6 Mos.	\$568.50	\$58.00	\$546.50	\$55.00
18 Mos.	6 Mos.	\$633.50	\$65.00	\$609.50	\$63.00
24 Mos.	6 Mos.	\$705.50	\$72.00	\$679.50	\$70.00
30 Mos.	6 Mos.	\$787.00	\$81.50	\$757.00	\$77.50
36 Mos. (Maximum)		\$876.50	\$89.50	\$843.00	\$86.00
PENSION BAND		105		104	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 16

EFFECTIVE OCTOBER 21, 2012

ENTRY 3 - III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$472.50		\$441.50	
6 Mos.	6 Mos.	\$531.00	\$58.50	\$499.00	\$57.50
12 Mos.	6 Mos.	\$596.00	\$65.00	\$564.00	\$65.00
18 Mos.	6 Mos.	\$672.50	\$76.50	\$638.50	\$74.50
24 Mos.	6 Mos.	\$754.00	\$81.50	\$722.00	\$83.50
30 Mos.	6 Mos.	\$849.00	\$95.00	\$816.00	\$94.00
36 Mos. (Maximum)		\$953.00	\$104.00	\$922.00	\$106.00
PENSION BAND		107		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 17

EFFECTIVE OCTOBER 21, 2012

SEMI-SKILLED 2-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$478.00		\$447.00	
6 Mos.	6 Mos.	\$541.50	\$63.50	\$508.00	\$61.00
12 Mos.	6 Mos.	\$612.50	\$71.00	\$576.50	\$68.50
18 Mos.	6 Mos.	\$692.00	\$79.50	\$654.50	\$78.00
24 Mos.	6 Mos.	\$783.00	\$91.00	\$743.00	\$88.50
30 Mos.	6 Mos.	\$884.50	\$101.50	\$842.50	\$99.50
36 Mos. (Maximum)		\$1,001.00	\$116.50	\$956.50	\$114.00
PENSION BAND		109		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 18

EFFECTIVE OCTOBER 21, 2012

SKILLED 1-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$489.50		\$454.50	
6 Mos.	6 Mos.	\$554.00	\$64.50	\$517.50	\$63.00
12 Mos.	6 Mos.	\$629.00	\$75.00	\$591.50	\$74.00
18 Mos.	6 Mos.	\$711.50	\$82.50	\$675.50	\$84.00
24 Mos.	6 Mos.	\$808.50	\$97.00	\$772.00	\$96.50
30 Mos.	6 Mos.	\$917.00	\$108.50	\$881.00	\$109.00
36 Mos. (Maximum)		\$1,040.00	\$123.00	\$1,006.00	\$125.00
PENSION BAND		110		109	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 19

EFFECTIVE OCTOBER 21, 2012

ENTRY 1-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$432.50		\$418.50	
6 Mos.	6 Mos.	\$481.00	\$48.50	\$465.00	\$46.50
12 Mos.	6 Mos.	\$535.50	\$54.50	\$518.50	\$53.50
18 Mos.	6 Mos.	\$595.00	\$59.50	\$577.00	\$58.50
24 Mos.	6 Mos.	\$663.50	\$68.50	\$641.50	\$64.50
30 Mos.	6 Mos.	\$739.50	\$76.00	\$714.50	\$73.00
36 Mos. (Maximum)		\$824.00	\$84.50	\$794.50	\$80.00
PENSION BAND		103		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 20

EFFECTIVE OCTOBER 21, 2012

ENTRY 3-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$453.00		\$429.50	
6 Mos.	6 Mos.	\$510.00	\$57.00	\$484.00	\$54.50
12 Mos.	6 Mos.	\$574.50	\$64.50	\$546.50	\$62.50
18 Mos.	6 Mos.	\$646.50	\$72.00	\$616.50	\$70.00
24 Mos.	6 Mos.	\$726.50	\$80.00	\$696.50	\$80.00
30 Mos.	6 Mos.	\$819.00	\$92.50	\$786.00	\$89.50
36 Mos. (Maximum)		\$921.50	\$102.50	\$885.00	\$99.00
PENSION BAND		106		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 21

EFFECTIVE OCTOBER 21, 2012

SEMI-SKILLED 2-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$463.50		\$438.00	
6 Mos.	6 Mos.	\$523.50	\$60.00	\$496.00	\$58.00
12 Mos.	6 Mos.	\$592.00	\$68.50	\$562.50	\$66.50
18 Mos.	6 Mos.	\$668.50	\$76.50	\$636.50	\$74.00
24 Mos.	6 Mos.	\$756.00	\$87.50	\$721.50	\$85.00
30 Mos.	6 Mos.	\$854.50	\$98.50	\$816.50	\$95.00
36 Mos. (Maximum)		\$967.50	\$113.00	\$925.00	\$108.50
PENSION BAND		108		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 22

EFFECTIVE OCTOBER 21, 2012

SENIOR TRAFFIC OFFICE CLERK,
SERVICE ASSISTANT, SKILLED 1-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$511.50		\$477.50	
6 Mos.	6 Mos.	\$570.50	\$59.00	\$538.50	\$61.00
12 Mos.	6 Mos.	\$639.50	\$69.00	\$606.00	\$67.50
18 Mos.	6 Mos.	\$716.00	\$76.50	\$681.00	\$75.00
24 Mos.	6 Mos.	\$800.50	\$84.50	\$767.00	\$86.00
30 Mos.	6 Mos.	\$895.00	\$94.50	\$863.00	\$96.00
36 Mos. (Maximum)		\$1,001.50	\$106.50	\$972.00	\$109.00
PENSION BAND		109		108	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 23

EFFECTIVE OCTOBER 21, 2012

GUARD (WASH & MD AREAS ONLY)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$740.00		\$394.00	
6 Mos.	6 Mos.	\$740.00	0.00	\$536.50	\$142.50
12 Mos. (Maximum)				\$731.00	\$194.50
PENSION BAND		102		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 24

EFFECTIVE OCTOBER 21, 2012

ASSISTANT TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$432.50		\$415.00	
6 Mos.	6 Mos.	\$487.00	\$54.50	\$470.00	\$55.00
12 Mos.	6 Mos.	\$547.50	\$60.50	\$530.50	\$60.50
18 Mos.	6 Mos.	\$617.00	\$69.50	\$600.00	\$69.50
24 Mos.	6 Mos.	\$696.00	\$79.00	\$678.50	\$78.50
30 Mos. (Maximum)		\$785.50	\$89.50	\$766.00	\$87.50
PENSION BAND		102		101	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 25

EFFECTIVE OCTOBER 21, 2012

DRIVER - LIGHT TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$469.50		\$438.00	
6 Mos.	6 Mos.	\$524.50	\$55.00	\$493.50	\$55.50
12 Mos.	6 Mos.	\$587.50	\$63.00	\$555.50	\$62.00
18 Mos.	6 Mos.	\$657.00	\$69.50	\$624.50	\$69.00
24 Mos.	6 Mos.	\$736.00	\$79.00	\$702.50	\$78.00
30 Mos.	6 Mos.	\$824.00	\$88.00	\$790.00	\$87.50
36 Mos. (Maximum)		\$921.50	\$97.50	\$889.50	\$99.50
PENSION BAND		106		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 26

EFFECTIVE OCTOBER 21, 2012

DRIVER - MEDIUM TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$473.50		\$442.00	
6 Mos.	6 Mos.	\$535.00	\$61.50	\$499.50	\$57.50
12 Mos.	6 Mos.	\$603.00	\$68.00	\$565.00	\$65.50
18 Mos.	6 Mos.	\$677.50	\$74.50	\$639.50	\$74.50
24 Mos.	6 Mos.	\$763.00	\$85.50	\$724.00	\$84.50
30 Mos.	6 Mos.	\$858.50	\$95.50	\$818.00	\$94.00
36 Mos. (Maximum)		\$968.50	\$110.00	\$925.00	\$107.00
PENSION BAND		108		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 27

EFFECTIVE OCTOBER 21, 2012

DRIVER - HEAVY TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$484.00		\$449.50	
6 Mos.	6 Mos.	\$546.50	\$62.50	\$511.50	\$62.00
12 Mos.	6 Mos.	\$617.50	\$71.00	\$581.50	\$70.00
18 Mos.	6 Mos.	\$698.50	\$81.00	\$661.00	\$79.50
24 Mos.	6 Mos.	\$788.50	\$90.00	\$752.00	\$91.00
30 Mos.	6 Mos.	\$890.50	\$102.00	\$855.50	\$103.50
36 Mos. (Maximum)		\$1,006.00	\$115.50	\$973.00	\$117.50
PENSION BAND		109		108	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 28

EFFECTIVE OCTOBER 21, 2012

PUBLIC COMMUNICATIONS SALES REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$584.50		\$566.00	
6 Mos.	6 Mos.	\$655.00	\$70.50	\$636.00	\$70.00
12 Mos.	6 Mos.	\$734.00	\$79.00	\$713.50	\$77.50
18 Mos.	6 Mos.	\$822.00	\$88.00	\$800.50	\$87.00
24 Mos.	6 Mos.	\$921.50	\$99.50	\$899.00	\$98.50
30 Mos.	6 Mos.	\$1,033.00	\$111.50	\$1,007.00	\$108.00
36 Mos.	6 Mos.	\$1,157.00	\$124.00	\$1,130.00	\$123.00
42 Mos.	6 Mos.	\$1,296.50	\$139.50	\$1,268.00	\$138.00
48 Mos. (Maximum)		\$1,453.00	\$156.50	\$1,421.00	\$153.00
PENSION BAND		123		122	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 29

EFFECTIVE OCTOBER 21, 2012

CUSTOMER SERVICE ADMINISTRATOR, MATERIAL EQUIPMENT
TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$562.00		\$527.50	
6 Mos.	6 Mos.	\$640.00	\$78.00	\$606.00	\$78.50
12 Mos.	6 Mos.	\$730.00	\$90.00	\$694.00	\$88.00
18 Mos.	6 Mos.	\$833.00	\$103.00	\$796.00	\$102.00
24 Mos.	6 Mos.	\$949.50	\$116.50	\$914.50	\$118.50
30 Mos.	6 Mos.	\$1,083.00	\$133.50	\$1,047.50	\$133.00
36 Mos. (Maximum)		\$1,234.00	\$151.00	\$1,201.00	\$153.50
PENSION BAND		116		115	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 30

EFFECTIVE OCTOBER 21, 2012

CUSTOMER SERVICE AGENT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$586.50		\$552.50	
6 Mos.	6 Mos.	\$657.00	\$70.50	\$623.00	\$70.50
12 Mos.	6 Mos.	\$737.50	\$80.50	\$702.00	\$79.00
18 Mos.	6 Mos.	\$826.50	\$89.00	\$790.00	\$88.00
24 Mos.	6 Mos.	\$928.00	\$101.50	\$892.00	\$102.00
30 Mos.	6 Mos.	\$1,040.50	\$112.50	\$1,003.50	\$111.50
36 Mos.	6 Mos.	\$1,166.00	\$125.50	\$1,131.00	\$127.50
42 Mos.	6 Mos.	\$1,309.00	\$143.00	\$1,274.50	\$143.50
48 Mos. (Maximum)		\$1,467.50	\$158.50	\$1,436.50	\$162.00
PENSION BAND		124		123	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 31

EFFECTIVE OCTOBER 21, 2012

VIDEO HUB TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$895.50		\$872.00	
6 Mos.	6 Mos.	\$982.00	\$86.50	\$957.00	\$85.00
12 Mos.	6 Mos.	\$1,068.50	\$86.50	\$1,042.00	\$85.00
18 Mos.	6 Mos.	\$1,155.00	\$86.50	\$1,127.50	\$85.50
24 Mos.	6 Mos.	\$1,241.00	\$86.00	\$1,212.00	\$84.50
30 Mos.	6 Mos.	\$1,327.00	\$86.00	\$1,297.50	\$85.50
36 Mos. (Maximum)		\$1,413.50	\$86.50	\$1,383.50	\$86.00
PENSION BAND		121		120	

2013 WAGE SCHEDULES

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 01

EFFECTIVE AUGUST 04, 2013

CABLE SPLICING TECHNICIAN, CENTRAL OFFICE TECHNICIAN,
 FIBER NETWORK TECHNICIAN, MASTER AUTOMOTIVE
 EQUIPMENT TECHNICIAN,
 MASTER BUILDINGS EQUIPMENT MECHANIC, MATERIAL
 SYSTEMS TECHNICIAN,
 METROLOGY TECHNICIAN, NETWORK FIELD OPERATIONS
 TECHNICIAN - BUSINESS/GOVERNMENT,
 SYSTEMS TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$571.00		\$553.50	
6 Mos.	6 Mos.	\$639.50	\$68.50	\$621.00	\$67.50
12 Mos.	6 Mos.	\$716.50	\$77.00	\$696.00	\$75.00
18 Mos.	6 Mos.	\$804.00	\$87.50	\$781.00	\$85.00
24 Mos.	6 Mos.	\$901.00	\$97.00	\$876.50	\$95.50
30 Mos.	6 Mos.	\$1,009.00	\$108.00	\$983.50	\$107.00
36 Mos.	6 Mos.	\$1,131.50	\$122.50	\$1,104.50	\$121.00
42 Mos.	6 Mos.	\$1,268.00	\$136.50	\$1,238.50	\$134.00
48 Mos. (Maximum)		\$1,421.00	\$153.00	\$1,391.00	\$152.50
PENSION BAND		121		120	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 02

EFFECTIVE AUGUST 04, 2013

OUTSIDE PLANT TECHNICIAN, SERVICES TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$565.00		\$543.00	
6 Mos.	6 Mos.	\$630.50	\$65.50	\$608.50	\$65.50
12 Mos.	6 Mos.	\$704.00	\$73.50	\$680.00	\$71.50
18 Mos.	6 Mos.	\$786.00	\$82.00	\$761.00	\$81.00
24 Mos.	6 Mos.	\$878.00	\$92.00	\$853.00	\$92.00
30 Mos.	6 Mos.	\$979.50	\$101.50	\$953.50	\$100.50
36 Mos.	6 Mos.	\$1,095.00	\$115.50	\$1,066.50	\$113.00
42 Mos.	6 Mos.	\$1,222.50	\$127.50	\$1,193.00	\$126.50
48 Mos. (Maximum)		\$1,364.00	\$141.50	\$1,334.50	\$141.50
PENSION BAND		119		118	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 03

EFFECTIVE AUGUST 04, 2013

AUTOMOTIVE EQUIPMENT TECHNICIAN, BUILDINGS EQUIPMENT
MECHANIC

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$564.00		\$542.50	
6 Mos.	6 Mos.	\$629.50	\$65.50	\$608.00	\$65.50
12 Mos.	6 Mos.	\$702.50	\$73.00	\$679.00	\$71.00
18 Mos.	6 Mos.	\$784.00	\$81.50	\$759.50	\$80.50
24 Mos.	6 Mos.	\$874.50	\$90.50	\$848.50	\$89.00
30 Mos.	6 Mos.	\$976.00	\$101.50	\$950.00	\$101.50
36 Mos.	6 Mos.	\$1,090.50	\$114.50	\$1,063.00	\$113.00
42 Mos.	6 Mos.	\$1,215.50	\$125.00	\$1,188.00	\$125.00
48 Mos. (Maximum)		\$1,356.00	\$140.50	\$1,327.50	\$139.50
PENSION BAND			119		118

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 04

EFFECTIVE AUGUST 04, 2013

FRAME ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$570.50		\$545.50	
6 Mos.	6 Mos.	\$643.50	\$73.00	\$616.50	\$71.00
12 Mos.	6 Mos.	\$726.50	\$83.00	\$696.00	\$79.50
18 Mos.	6 Mos.	\$819.00	\$92.50	\$784.50	\$88.50
24 Mos.	6 Mos.	\$926.00	\$107.00	\$885.50	\$101.00
30 Mos.	6 Mos.	\$1,044.00	\$118.00	\$1,000.00	\$114.50
36 Mos. (Maximum)		\$1,178.00	\$134.00	\$1,128.50	\$128.50
PENSION BAND		113		112	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 05

EFFECTIVE AUGUST 04, 2013

AUTOMOBILE TECHNICIAN, COIN TELEPHONE COLLECTOR

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$567.00		\$545.50	
6 Mos.	6 Mos.	\$643.00	\$76.00	\$621.50	\$76.00
12 Mos.	6 Mos.	\$728.00	\$85.00	\$704.00	\$82.50
18 Mos.	6 Mos.	\$825.50	\$97.50	\$800.00	\$96.00
24 Mos.	6 Mos.	\$934.50	\$109.00	\$909.00	\$109.00
30 Mos.	6 Mos.	\$1,061.00	\$126.50	\$1,032.00	\$123.00
36 Mos. (Maximum)		\$1,201.00	\$140.00	\$1,172.50	\$140.50
PENSION BAND		114		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 06

EFFECTIVE AUGUST 04, 2013

BUILDINGS MECHANIC (EXCEPT WASH AREA), STOREKEEPER

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$567.50		\$549.50	
6 Mos.	6 Mos.	\$640.00	\$72.50	\$621.50	\$72.00
12 Mos.	6 Mos.	\$721.50	\$81.50	\$702.50	\$81.00
18 Mos.	6 Mos.	\$811.50	\$90.00	\$794.50	\$92.00
24 Mos.	6 Mos.	\$916.50	\$105.00	\$898.50	\$104.00
30 Mos.	6 Mos.	\$1,031.00	\$114.50	\$1,015.00	\$116.50
36 Mos. (Maximum)		\$1,162.00	\$131.00	\$1,147.50	\$132.50
PENSION BAND		113		112	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 6A

EFFECTIVE AUGUST 04, 2013

BUILDINGS MECHANIC (WASH AREA ONLY)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT
Start	6 Mos.	\$555.50	
6 Mos.	6 Mos.	\$629.50	\$74.00
12 Mos.	6 Mos.	\$712.50	\$83.00
18 Mos.	6 Mos.	\$808.00	\$95.50
24 Mos.	6 Mos.	\$914.00	\$106.00
30 Mos.	6 Mos.	\$1,035.00	\$121.00
36 Mos. (Maximum)		\$1,172.50	\$137.50
PENSION BAND		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 07

EFFECTIVE AUGUST 04, 2013

ASSIGNMENT ADMINISTRATOR, CUSTOMER BILLING ANALYST,
 FACILITIES ADMINISTRATOR, FIBER CUSTOMER SUPPORT
 ANALYST,
 FRAUD INVESTIGATOR, MAINTENANCE ADMINISTRATOR,
 NETWORK SERVICES COORDINATOR, RCMAC CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$484.00		\$469.50	
6 Mos.	6 Mos.	\$558.00	\$74.00	\$542.00	\$72.50
12 Mos.	6 Mos.	\$645.00	\$87.00	\$627.50	\$85.50
18 Mos.	6 Mos.	\$744.50	\$99.50	\$724.50	\$97.00
24 Mos.	6 Mos.	\$858.50	\$114.00	\$837.50	\$113.00
30 Mos.	6 Mos.	\$990.50	\$132.00	\$967.50	\$130.00
36 Mos. (Maximum)		\$1,144.50	\$154.00	\$1,117.50	\$150.00
PENSION BAND		112		111	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 08

EFFECTIVE AUGUST 04, 2013

WAREHOUSE ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$429.50		\$429.50	
6 Mos.	6 Mos.	\$509.50	\$80.00	\$508.50	\$79.00
12 Mos.	6 Mos.	\$605.50	\$96.00	\$602.50	\$94.00
18 Mos.	6 Mos.	\$720.50	\$115.00	\$713.50	\$111.00
24 Mos. (Maximum)		\$855.50	\$135.00	\$845.00	\$131.50
PENSION BAND		105		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 8A

EFFECTIVE AUGUST 04, 2013

SALES ASSOCIATE (SOUTH AND NORTH)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$474.00	
6 Mos.	6 Mos.	\$536.00	\$62.00
12 Mos.	6 Mos.	\$606.50	\$70.50
18 Mos.	6 Mos.	\$685.50	\$79.00
Top (Maximum)		\$775.00	\$89.50
PENSION BAND		101	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 09

EFFECTIVE AUGUST 04, 2013

BUILDING ATTENDANT, GARAGE ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$400.00		\$398.50	
6 Mos.	6 Mos.	\$497.50	\$97.50	\$492.00	\$93.50
12 Mos.	6 Mos.	\$621.00	\$123.50	\$609.00	\$117.00
18 Mos. (Maximum)		\$771.50	\$150.50	\$752.50	\$143.50
PENSION BAND		102		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 10

EFFECTIVE AUGUST 04, 2013

OPERATOR

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$494.00		\$459.50	
6 Mos.	6 Mos.	\$555.00	\$61.00	\$519.00	\$59.50
12 Mos.	6 Mos.	\$623.00	\$68.00	\$585.50	\$66.50
18 Mos.	6 Mos.	\$699.00	\$76.00	\$663.50	\$78.00
24 Mos.	6 Mos.	\$785.00	\$86.00	\$748.00	\$84.50
30 Mos.	6 Mos.	\$882.00	\$97.00	\$847.00	\$99.00
36 Mos. (Maximum)		\$990.50	\$108.50	\$956.50	\$109.50
PENSION BAND		108		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 10A

EFFECTIVE AUGUST 04, 2013

OPERATOR-A

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$494.00		\$459.50	
6 Mos.	6 Mos.	\$529.00	\$35.00	\$494.00	\$34.50
12 Mos.	6 Mos.	\$567.50	\$38.50	\$531.50	\$37.50
18 Mos.	6 Mos.	\$609.00	\$41.50	\$573.00	\$41.50
24 Mos.	6 Mos.	\$652.00	\$43.00	\$616.50	\$43.50
30 Mos.	6 Mos.	\$699.00	\$47.00	\$663.50	\$47.00
36 Mos.	6 Mos.	\$750.00	\$51.00	\$713.00	\$49.50
42 Mos.	6 Mos.	\$804.50	\$54.50	\$767.50	\$54.50
48 Mos.	6 Mos.	\$861.50	\$57.00	\$826.00	\$58.50
54 Mos.	6 Mos.	\$925.00	\$63.50	\$889.00	\$63.00
60 Mos. (Maximum)		\$990.50	\$65.50	\$956.50	\$67.50
PENSION BAND		108		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 11

EFFECTIVE AUGUST 04, 2013

CONSULTANT, SERVICE REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$562.50		\$529.00	
6 Mos.	6 Mos.	\$638.50	\$76.00	\$604.00	\$75.00
12 Mos.	6 Mos.	\$725.00	\$86.50	\$691.00	\$87.00
18 Mos.	6 Mos.	\$822.50	\$97.50	\$788.00	\$97.00
24 Mos.	6 Mos.	\$933.50	\$111.00	\$899.50	\$111.50
30 Mos.	6 Mos.	\$1,059.50	\$126.00	\$1,026.50	\$127.00
36 Mos. (Maximum)		\$1,201.50	\$142.00	\$1,170.50	\$144.00
PENSION BAND		114		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 11A

EFFECTIVE AUGUST 04, 2013

CUSTOMER ACCOUNT REPRESENTATIVE, CUSTOMER BUSINESS REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$541.00		\$509.00	
6 Mos.	6 Mos.	\$612.50	\$71.50	\$580.00	\$71.00
12 Mos.	6 Mos.	\$697.00	\$84.50	\$663.50	\$83.50
18 Mos.	6 Mos.	\$791.00	\$94.00	\$757.50	\$94.00
24 Mos.	6 Mos.	\$898.50	\$107.50	\$863.50	\$106.00
30 Mos.	6 Mos.	\$1,018.50	\$120.00	\$986.00	\$122.50
36 Mos. (Maximum)		\$1,157.00	\$138.50	\$1,125.50	\$139.50
PENSION BAND		112		111	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 12

EFFECTIVE AUGUST 04, 2013

COMMUNICATIONS REPRESENTATIVE #2

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$579.50		\$554.50	
6 Mos.	6 Mos.	\$649.00	\$69.50	\$622.50	\$68.00
12 Mos.	6 Mos.	\$725.50	\$76.50	\$698.50	\$76.00
18 Mos.	6 Mos.	\$811.00	\$85.50	\$784.50	\$86.00
24 Mos.	6 Mos.	\$907.50	\$96.50	\$881.00	\$96.50
30 Mos.	6 Mos.	\$1,016.00	\$108.50	\$989.50	\$108.50
36 Mos.	6 Mos.	\$1,135.00	\$119.00	\$1,110.50	\$121.00
42 Mos.	6 Mos.	\$1,270.00	\$135.00	\$1,248.00	\$137.50
48 Mos. (Maximum)		\$1,421.00	\$151.00	\$1,401.50	\$153.50
PENSION BAND		121		120	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 13

EFFECTIVE AUGUST 04, 2013

ENGINEERING ASSISTANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$566.50		\$548.00	
6 Mos.	6 Mos.	\$630.50	\$64.00	\$611.00	\$63.00
12 Mos.	6 Mos.	\$702.50	\$72.00	\$682.50	\$71.50
18 Mos.	6 Mos.	\$783.00	\$80.50	\$761.00	\$78.50
24 Mos.	6 Mos.	\$872.50	\$89.50	\$848.50	\$87.50
30 Mos.	6 Mos.	\$971.00	\$98.50	\$947.50	\$99.00
36 Mos.	6 Mos.	\$1,080.50	\$109.50	\$1,058.00	\$110.50
42 Mos.	6 Mos.	\$1,203.50	\$123.00	\$1,179.50	\$121.50
48 Mos.	6 Mos.	\$1,341.00	\$137.50	\$1,318.00	\$138.50
54 Mos. (Maximum)		\$1,493.00	\$152.00	\$1,469.00	\$151.00
PENSION BAND		123		122	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 14

EFFECTIVE AUGUST 04, 2013

COMMUNICATIONS REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$589.00		\$551.50	
6 Mos.	6 Mos.	\$652.50	\$63.50	\$615.50	\$64.00
12 Mos.	6 Mos.	\$726.50	\$74.00	\$687.50	\$72.00
18 Mos.	6 Mos.	\$807.50	\$81.00	\$769.50	\$82.00
24 Mos.	6 Mos.	\$896.50	\$89.00	\$858.50	\$89.00
30 Mos.	6 Mos.	\$997.00	\$100.50	\$959.50	\$101.00
36 Mos.	6 Mos.	\$1,106.50	\$109.50	\$1,071.00	\$111.50
42 Mos.	6 Mos.	\$1,230.00	\$123.50	\$1,197.50	\$126.50
48 Mos.	6 Mos.	\$1,367.00	\$137.00	\$1,338.00	\$140.50
54 Mos. (Maximum)		\$1,517.50	\$150.50	\$1,497.00	\$159.00
PENSION BAND		124		123	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 15

EFFECTIVE AUGUST 04, 2013

ENTRY 1-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$470.50		\$452.50	
6 Mos.	6 Mos.	\$524.50	\$54.00	\$505.00	\$52.50
12 Mos.	6 Mos.	\$584.00	\$59.50	\$561.50	\$56.50
18 Mos.	6 Mos.	\$651.00	\$67.00	\$626.50	\$65.00
24 Mos.	6 Mos.	\$725.00	\$74.00	\$698.00	\$71.50
30 Mos.	6 Mos.	\$808.50	\$83.50	\$778.00	\$80.00
36 Mos. (Maximum)		\$900.50	\$92.00	\$866.00	\$88.00
PENSION BAND		105		104	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 16

EFFECTIVE AUGUST 04, 2013

ENTRY 3 - III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$485.50		\$453.50	
6 Mos.	6 Mos.	\$545.50	\$60.00	\$512.50	\$59.00
12 Mos.	6 Mos.	\$612.50	\$67.00	\$579.50	\$67.00
18 Mos.	6 Mos.	\$691.00	\$78.50	\$656.00	\$76.50
24 Mos.	6 Mos.	\$774.50	\$83.50	\$742.00	\$86.00
30 Mos.	6 Mos.	\$872.50	\$98.00	\$838.50	\$96.50
36 Mos. (Maximum)		\$979.00	\$106.50	\$947.50	\$109.00
PENSION BAND		107		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 17

EFFECTIVE AUGUST 04, 2013

SEMI-SKILLED 2-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$491.00		\$459.50	
6 Mos.	6 Mos.	\$556.50	\$65.50	\$522.00	\$62.50
12 Mos.	6 Mos.	\$629.50	\$73.00	\$592.50	\$70.50
18 Mos.	6 Mos.	\$711.00	\$81.50	\$672.50	\$80.00
24 Mos.	6 Mos.	\$804.50	\$93.50	\$763.50	\$91.00
30 Mos.	6 Mos.	\$909.00	\$104.50	\$865.50	\$102.00
36 Mos. (Maximum)		\$1,028.50	\$119.50	\$983.00	\$117.50
PENSION BAND		109		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 18

EFFECTIVE AUGUST 04, 2013

SKILLED 1-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$503.00		\$467.00	
6 Mos.	6 Mos.	\$569.00	\$66.00	\$531.50	\$64.50
12 Mos.	6 Mos.	\$646.50	\$77.50	\$608.00	\$76.50
18 Mos.	6 Mos.	\$731.00	\$84.50	\$694.00	\$86.00
24 Mos.	6 Mos.	\$830.50	\$99.50	\$793.00	\$99.00
30 Mos.	6 Mos.	\$942.00	\$111.50	\$905.00	\$112.00
36 Mos. (Maximum)		\$1,068.50	\$126.50	\$1,033.50	\$128.50
PENSION BAND		110		109	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 19

EFFECTIVE AUGUST 04, 2013

ENTRY 1-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$444.50		\$430.00	
6 Mos.	6 Mos.	\$494.00	\$49.50	\$478.00	\$48.00
12 Mos.	6 Mos.	\$550.00	\$56.00	\$533.00	\$55.00
18 Mos.	6 Mos.	\$611.50	\$61.50	\$593.00	\$60.00
24 Mos.	6 Mos.	\$681.50	\$70.00	\$659.00	\$66.00
30 Mos.	6 Mos.	\$760.00	\$78.50	\$734.00	\$75.00
36 Mos. (Maximum)		\$846.50	\$86.50	\$816.50	\$82.50
PENSION BAND		103		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 20

EFFECTIVE AUGUST 04, 2013

ENTRY 3-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$465.50		\$441.50	
6 Mos.	6 Mos.	\$524.00	\$58.50	\$497.50	\$56.00
12 Mos.	6 Mos.	\$590.50	\$66.50	\$561.50	\$64.00
18 Mos.	6 Mos.	\$664.50	\$74.00	\$633.50	\$72.00
24 Mos.	6 Mos.	\$746.50	\$82.00	\$715.50	\$82.00
30 Mos.	6 Mos.	\$841.50	\$95.00	\$807.50	\$92.00
36 Mos. (Maximum)		\$947.00	\$105.50	\$909.50	\$102.00
PENSION BAND		106		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 21

EFFECTIVE AUGUST 04, 2013

SEMI-SKILLED 2-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$476.00		\$450.00	
6 Mos.	6 Mos.	\$538.00	\$62.00	\$509.50	\$59.50
12 Mos.	6 Mos.	\$608.50	\$70.50	\$578.00	\$68.50
18 Mos.	6 Mos.	\$687.00	\$78.50	\$654.00	\$76.00
24 Mos.	6 Mos.	\$777.00	\$90.00	\$741.50	\$87.50
30 Mos.	6 Mos.	\$878.00	\$101.00	\$839.00	\$97.50
36 Mos. (Maximum)		\$994.00	\$116.00	\$950.50	\$111.50
PENSION BAND		108		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 22

EFFECTIVE AUGUST 04, 2013

SENIOR TRAFFIC OFFICE CLERK,
SERVICE ASSISTANT, SKILLED 1-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$525.50		\$490.50	
6 Mos.	6 Mos.	\$586.00	\$60.50	\$553.50	\$63.00
12 Mos.	6 Mos.	\$657.00	\$71.00	\$622.50	\$69.00
18 Mos.	6 Mos.	\$735.50	\$78.50	\$699.50	\$77.00
24 Mos.	6 Mos.	\$822.50	\$87.00	\$788.00	\$88.50
30 Mos.	6 Mos.	\$919.50	\$97.00	\$886.50	\$98.50
36 Mos. (Maximum)		\$1,029.00	\$109.50	\$998.50	\$112.00
PENSION BAND		109		108	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 23

EFFECTIVE AUGUST 04, 2013

GUARD (WASH & MD AREAS ONLY)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$760.50		\$405.00	
6 Mos.	6 Mos.	\$760.50	0.00	\$551.50	\$146.50
12 Mos. (Maximum)				\$751.00	\$199.50
PENSION BAND		102		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 24

EFFECTIVE AUGUST 04, 2013

ASSISTANT TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$444.50		\$426.50	
6 Mos.	6 Mos.	\$500.50	\$56.00	\$483.00	\$56.50
12 Mos.	6 Mos.	\$562.50	\$62.00	\$545.00	\$62.00
18 Mos.	6 Mos.	\$634.00	\$71.50	\$616.50	\$71.50
24 Mos.	6 Mos.	\$715.00	\$81.00	\$697.00	\$80.50
30 Mos. (Maximum)		\$807.00	\$92.00	\$787.00	\$90.00
PENSION BAND		102		101	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 25

EFFECTIVE AUGUST 04, 2013

DRIVER - LIGHT TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$482.50		\$450.00	
6 Mos.	6 Mos.	\$539.00	\$56.50	\$507.00	\$57.00
12 Mos.	6 Mos.	\$603.50	\$64.50	\$571.00	\$64.00
18 Mos.	6 Mos.	\$675.00	\$71.50	\$641.50	\$70.50
24 Mos.	6 Mos.	\$756.00	\$81.00	\$722.00	\$80.50
30 Mos.	6 Mos.	\$846.50	\$90.50	\$811.50	\$89.50
36 Mos. (Maximum)		\$947.00	\$100.50	\$914.00	\$102.50
PENSION BAND		106		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 26

EFFECTIVE AUGUST 04, 2013

DRIVER - MEDIUM TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$486.50		\$454.00	
6 Mos.	6 Mos.	\$549.50	\$63.00	\$513.00	\$59.00
12 Mos.	6 Mos.	\$619.50	\$70.00	\$580.50	\$67.50
18 Mos.	6 Mos.	\$696.00	\$76.50	\$657.00	\$76.50
24 Mos.	6 Mos.	\$784.00	\$88.00	\$744.00	\$87.00
30 Mos.	6 Mos.	\$882.00	\$98.00	\$840.50	\$96.50
36 Mos. (Maximum)		\$995.00	\$113.00	\$950.50	\$110.00
PENSION BAND		108		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 27

EFFECTIVE AUGUST 04, 2013

DRIVER - HEAVY TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$497.50		\$462.00	
6 Mos.	6 Mos.	\$561.50	\$64.00	\$525.50	\$63.50
12 Mos.	6 Mos.	\$634.50	\$73.00	\$597.50	\$72.00
18 Mos.	6 Mos.	\$717.50	\$83.00	\$679.00	\$81.50
24 Mos.	6 Mos.	\$810.00	\$92.50	\$772.50	\$93.50
30 Mos.	6 Mos.	\$915.00	\$105.00	\$879.00	\$106.50
36 Mos. (Maximum)		\$1,033.50	\$118.50	\$1,000.00	\$121.00
PENSION BAND		109		108	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 28

EFFECTIVE AUGUST 04, 2013

PUBLIC COMMUNICATIONS SALES REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$600.50		\$581.50	
6 Mos.	6 Mos.	\$673.00	\$72.50	\$653.50	\$72.00
12 Mos.	6 Mos.	\$754.00	\$81.00	\$733.00	\$79.50
18 Mos.	6 Mos.	\$844.50	\$90.50	\$822.50	\$89.50
24 Mos.	6 Mos.	\$947.00	\$102.50	\$923.50	\$101.00
30 Mos.	6 Mos.	\$1,061.50	\$114.50	\$1,034.50	\$111.00
36 Mos.	6 Mos.	\$1,189.00	\$127.50	\$1,161.00	\$126.50
42 Mos.	6 Mos.	\$1,332.00	\$143.00	\$1,303.00	\$142.00
48 Mos. (Maximum)		\$1,493.00	\$161.00	\$1,460.00	\$157.00
PENSION BAND		123		122	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 29

EFFECTIVE AUGUST 04, 2013

CUSTOMER SERVICE ADMINISTRATOR, MATERIAL EQUIPMENT
TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$577.50		\$542.00	
6 Mos.	6 Mos.	\$657.50	\$80.00	\$622.50	\$80.50
12 Mos.	6 Mos.	\$750.00	\$92.50	\$713.00	\$90.50
18 Mos.	6 Mos.	\$856.00	\$106.00	\$818.00	\$105.00
24 Mos.	6 Mos.	\$975.50	\$119.50	\$939.50	\$121.50
30 Mos.	6 Mos.	\$1,113.00	\$137.50	\$1,076.50	\$137.00
36 Mos. (Maximum)		\$1,268.00	\$155.00	\$1,234.00	\$157.50
PENSION BAND		116		115	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 30

EFFECTIVE AUGUST 04, 2013

CUSTOMER SERVICE AGENT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$602.50		\$567.50	
6 Mos.	6 Mos.	\$675.00	\$72.50	\$640.00	\$72.50
12 Mos.	6 Mos.	\$758.00	\$83.00	\$721.50	\$81.50
18 Mos.	6 Mos.	\$849.00	\$91.00	\$811.50	\$90.00
24 Mos.	6 Mos.	\$953.50	\$104.50	\$916.50	\$105.00
30 Mos.	6 Mos.	\$1,069.00	\$115.50	\$1,031.00	\$114.50
36 Mos.	6 Mos.	\$1,198.00	\$129.00	\$1,162.00	\$131.00
42 Mos.	6 Mos.	\$1,345.00	\$147.00	\$1,309.50	\$147.50
48 Mos. (Maximum)		\$1,508.00	\$163.00	\$1,476.00	\$166.50
PENSION BAND		124		123	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 31

EFFECTIVE AUGUST 04, 2013

VIDEO HUB TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$920.00		\$896.00	
6 Mos.	6 Mos.	\$1,009.00	\$89.00	\$983.50	\$87.50
12 Mos.	6 Mos.	\$1,098.00	\$89.00	\$1,070.50	\$87.00
18 Mos.	6 Mos.	\$1,187.00	\$89.00	\$1,158.50	\$88.00
24 Mos.	6 Mos.	\$1,275.00	\$88.00	\$1,245.50	\$87.00
30 Mos.	6 Mos.	\$1,363.50	\$88.50	\$1,333.00	\$87.50
36 Mos. (Maximum)		\$1,452.50	\$89.00	\$1,421.50	\$88.50
PENSION BAND		121		120	

2014 WAGE SCHEDULES

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 01

EFFECTIVE AUGUST 03, 2014

CABLE SPLICING TECHNICIAN, CENTRAL OFFICE TECHNICIAN,
 FIBER NETWORK TECHNICIAN, MASTER AUTOMOTIVE
 EQUIPMENT TECHNICIAN,
 MASTER BUILDINGS EQUIPMENT MECHANIC, MATERIAL
 SYSTEMS TECHNICIAN,
 METROLOGY TECHNICIAN, NETWORK FIELD OPERATIONS
 TECHNICIAN - BUSINESS/GOVERNMENT,
 SYSTEMS TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$588.00		\$570.00	
6 Mos.	6 Mos.	\$658.50	\$70.50	\$639.50	\$69.50
12 Mos.	6 Mos.	\$738.00	\$79.50	\$717.00	\$77.50
18 Mos.	6 Mos.	\$828.00	\$90.00	\$804.50	\$87.50
24 Mos.	6 Mos.	\$928.00	\$100.00	\$903.00	\$98.50
30 Mos.	6 Mos.	\$1,039.50	\$111.50	\$1,013.00	\$110.00
36 Mos.	6 Mos.	\$1,165.50	\$126.00	\$1,137.50	\$124.50
42 Mos.	6 Mos.	\$1,306.00	\$140.50	\$1,275.50	\$138.00
48 Mos. (Maximum)		\$1,463.50	\$157.50	\$1,432.50	\$157.00
PENSION BAND		121		120	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 02

EFFECTIVE AUGUST 03, 2014

OUTSIDE PLANT TECHNICIAN, SERVICES TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$582.00		\$559.50	
6 Mos.	6 Mos.	\$649.50	\$67.50	\$627.00	\$67.50
12 Mos.	6 Mos.	\$725.00	\$75.50	\$700.50	\$73.50
18 Mos.	6 Mos.	\$809.50	\$84.50	\$784.00	\$83.50
24 Mos.	6 Mos.	\$904.50	\$95.00	\$878.50	\$94.50
30 Mos.	6 Mos.	\$1,009.00	\$104.50	\$982.00	\$103.50
36 Mos.	6 Mos.	\$1,128.00	\$119.00	\$1,098.50	\$116.50
42 Mos.	6 Mos.	\$1,259.00	\$131.00	\$1,229.00	\$130.50
48 Mos. (Maximum)		\$1,405.00	\$146.00	\$1,374.50	\$145.50
PENSION BAND		119		118	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 03

EFFECTIVE AUGUST 03, 2014

AUTOMOTIVE EQUIPMENT TECHNICIAN, BUILDINGS EQUIPMENT
MECHANIC

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$581.00		\$559.00	
6 Mos.	6 Mos.	\$648.50	\$67.50	\$626.00	\$67.00
12 Mos.	6 Mos.	\$723.50	\$75.00	\$699.50	\$73.50
18 Mos.	6 Mos.	\$807.50	\$84.00	\$782.50	\$83.00
24 Mos.	6 Mos.	\$900.50	\$93.00	\$874.00	\$91.50
30 Mos.	6 Mos.	\$1,005.50	\$105.00	\$978.50	\$104.50
36 Mos.	6 Mos.	\$1,123.00	\$117.50	\$1,095.00	\$116.50
42 Mos.	6 Mos.	\$1,252.00	\$129.00	\$1,223.50	\$128.50
48 Mos. (Maximum)		\$1,396.50	\$144.50	\$1,367.50	\$144.00
PENSION BAND		119		118	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 04

EFFECTIVE AUGUST 03, 2014

FRAME ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$587.50		\$562.00	
6 Mos.	6 Mos.	\$663.00	\$75.50	\$635.00	\$73.00
12 Mos.	6 Mos.	\$748.50	\$85.50	\$717.00	\$82.00
18 Mos.	6 Mos.	\$843.50	\$95.00	\$808.00	\$91.00
24 Mos.	6 Mos.	\$954.00	\$110.50	\$912.00	\$104.00
30 Mos.	6 Mos.	\$1,075.50	\$121.50	\$1,030.00	\$118.00
36 Mos. (Maximum)		\$1,213.50	\$138.00	\$1,162.50	\$132.50
PENSION BAND		113		112	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 05

EFFECTIVE AUGUST 03, 2014

AUTOMOBILE TECHNICIAN, COIN TELEPHONE COLLECTOR

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$584.00		\$562.00	
6 Mos.	6 Mos.	\$662.50	\$78.50	\$640.00	\$78.00
12 Mos.	6 Mos.	\$750.00	\$87.50	\$725.00	\$85.00
18 Mos.	6 Mos.	\$850.50	\$100.50	\$824.00	\$99.00
24 Mos.	6 Mos.	\$962.50	\$112.00	\$936.50	\$112.50
30 Mos.	6 Mos.	\$1,093.00	\$130.50	\$1,063.00	\$126.50
36 Mos. (Maximum)		\$1,237.00	\$144.00	\$1,207.50	\$144.50
PENSION BAND		114		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 06

EFFECTIVE AUGUST 03, 2014

BUILDINGS MECHANIC (EXCEPT WASH AREA), STOREKEEPER

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$584.50		\$566.00	
6 Mos.	6 Mos.	\$659.00	\$74.50	\$640.00	\$74.00
12 Mos.	6 Mos.	\$743.00	\$84.00	\$723.50	\$83.50
18 Mos.	6 Mos.	\$836.00	\$93.00	\$818.50	\$95.00
24 Mos.	6 Mos.	\$944.00	\$108.00	\$925.50	\$107.00
30 Mos.	6 Mos.	\$1,062.00	\$118.00	\$1,045.50	\$120.00
36 Mos. (Maximum)		\$1,197.00	\$135.00	\$1,182.00	\$136.50
PENSION BAND		113		112	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 6A

EFFECTIVE AUGUST 03, 2014

BUILDINGS MECHANIC (WASH AREA ONLY)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT
Start	6 Mos.	\$572.00	
6 Mos.	6 Mos.	\$648.50	\$76.50
12 Mos.	6 Mos.	\$734.00	\$85.50
18 Mos.	6 Mos.	\$832.00	\$98.00
24 Mos.	6 Mos.	\$941.50	\$109.50
30 Mos.	6 Mos.	\$1,066.00	\$124.50
36 Mos. (Maximum)		\$1,207.50	\$141.50
PENSION BAND		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 07

EFFECTIVE AUGUST 03, 2014

ASSIGNMENT ADMINISTRATOR, CUSTOMER BILLING ANALYST,
 FACILITIES ADMINISTRATOR, FIBER CUSTOMER SUPPORT
 ANALYST,
 FRAUD INVESTIGATOR, MAINTENANCE ADMINISTRATOR,
 NETWORK SERVICES COORDINATOR, RCMAC CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$498.50		\$483.50	
6 Mos.	6 Mos.	\$574.50	\$76.00	\$558.50	\$75.00
12 Mos.	6 Mos.	\$664.50	\$90.00	\$646.50	\$88.00
18 Mos.	6 Mos.	\$767.00	\$102.50	\$746.00	\$99.50
24 Mos.	6 Mos.	\$884.50	\$117.50	\$862.50	\$116.50
30 Mos.	6 Mos.	\$1,020.00	\$135.50	\$996.50	\$134.00
36 Mos. (Maximum)		\$1,179.00	\$159.00	\$1,151.00	\$154.50
PENSION BAND		112		111	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 08

EFFECTIVE AUGUST 03, 2014

WAREHOUSE ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$442.50		\$442.50	
6 Mos.	6 Mos.	\$525.00	\$82.50	\$524.00	\$81.50
12 Mos.	6 Mos.	\$623.50	\$98.50	\$620.50	\$96.50
18 Mos.	6 Mos.	\$742.00	\$118.50	\$735.00	\$114.50
24 Mos. (Maximum)		\$881.00	\$139.00	\$870.50	\$135.50
PENSION BAND		105		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 8A

EFFECTIVE AUGUST 03, 2014

SALES ASSOCIATE (SOUTH AND NORTH)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$488.00	
6 Mos.	6 Mos.	\$552.00	\$64.00
12 Mos.	6 Mos.	\$624.50	\$72.50
18 Mos.	6 Mos.	\$706.00	\$81.50
Top (Maximum)		\$798.50	\$92.50
PENSION BAND		101	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 09

EFFECTIVE AUGUST 03, 2014

BUILDING ATTENDANT, GARAGE ATTENDANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$412.00		\$410.50	
6 Mos.	6 Mos.	\$512.50	\$100.50	\$507.00	\$96.50
12 Mos.	6 Mos.	\$639.50	\$127.00	\$627.50	\$120.50
18 Mos. (Maximum)		\$794.50	\$155.00	\$775.00	\$147.50
PENSION BAND		102		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 10

EFFECTIVE AUGUST 03, 2014

OPERATOR

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$509.00		\$473.50	
6 Mos.	6 Mos.	\$571.50	\$62.50	\$534.50	\$61.00
12 Mos.	6 Mos.	\$641.50	\$70.00	\$603.00	\$68.50
18 Mos.	6 Mos.	\$720.00	\$78.50	\$683.50	\$80.50
24 Mos.	6 Mos.	\$808.50	\$88.50	\$770.50	\$87.00
30 Mos.	6 Mos.	\$908.50	\$100.00	\$872.50	\$102.00
36 Mos. (Maximum)		\$1,020.00	\$111.50	\$985.00	\$112.50
PENSION BAND		108		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 10A

EFFECTIVE AUGUST 03, 2014

OPERATOR-A

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$509.00		\$473.50	
6 Mos.	6 Mos.	\$545.00	\$36.00	\$509.00	\$35.50
12 Mos.	6 Mos.	\$584.50	\$39.50	\$547.50	\$38.50
18 Mos.	6 Mos.	\$627.50	\$43.00	\$590.00	\$42.50
24 Mos.	6 Mos.	\$671.50	\$44.00	\$635.00	\$45.00
30 Mos.	6 Mos.	\$720.00	\$48.50	\$683.50	\$48.50
36 Mos.	6 Mos.	\$772.50	\$52.50	\$734.50	\$51.00
42 Mos.	6 Mos.	\$828.50	\$56.00	\$790.50	\$56.00
48 Mos.	6 Mos.	\$887.50	\$59.00	\$851.00	\$60.50
54 Mos.	6 Mos.	\$953.00	\$65.50	\$915.50	\$64.50
60 Mos. (Maximum)		\$1,020.00	\$67.00	\$985.00	\$69.50
PENSION BAND		108		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 11

EFFECTIVE AUGUST 03, 2014

CONSULTANT, SERVICE REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$579.50		\$545.00	
6 Mos.	6 Mos.	\$657.50	\$78.00	\$622.00	\$77.00
12 Mos.	6 Mos.	\$747.00	\$89.50	\$711.50	\$89.50
18 Mos.	6 Mos.	\$847.00	\$100.00	\$811.50	\$100.00
24 Mos.	6 Mos.	\$961.50	\$114.50	\$926.50	\$115.00
30 Mos.	6 Mos.	\$1,091.50	\$130.00	\$1,057.50	\$131.00
36 Mos. (Maximum)		\$1,237.50	\$146.00	\$1,205.50	\$148.00
PENSION BAND		114		113	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 11A

EFFECTIVE AUGUST 03, 2014

CUSTOMER ACCOUNT REPRESENTATIVE, CUSTOMER BUSINESS REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$557.00		\$524.50	
6 Mos.	6 Mos.	\$631.00	\$74.00	\$597.50	\$73.00
12 Mos.	6 Mos.	\$718.00	\$87.00	\$683.50	\$86.00
18 Mos.	6 Mos.	\$814.50	\$96.50	\$780.00	\$96.50
24 Mos.	6 Mos.	\$925.50	\$111.00	\$889.50	\$109.50
30 Mos.	6 Mos.	\$1,049.00	\$123.50	\$1,015.50	\$126.00
36 Mos. (Maximum)		\$1,191.50	\$142.50	\$1,159.50	\$144.00
PENSION BAND		112		111	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 12

EFFECTIVE AUGUST 03, 2014

COMMUNICATIONS REPRESENTATIVE #2

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$597.00		\$571.00	
6 Mos.	6 Mos.	\$668.50	\$71.50	\$641.00	\$70.00
12 Mos.	6 Mos.	\$747.50	\$79.00	\$719.50	\$78.50
18 Mos.	6 Mos.	\$835.50	\$88.00	\$808.00	\$88.50
24 Mos.	6 Mos.	\$934.50	\$99.00	\$907.50	\$99.50
30 Mos.	6 Mos.	\$1,046.50	\$112.00	\$1,019.00	\$111.50
36 Mos.	6 Mos.	\$1,169.00	\$122.50	\$1,144.00	\$125.00
42 Mos.	6 Mos.	\$1,308.00	\$139.00	\$1,285.50	\$141.50
48 Mos. (Maximum)		\$1,463.50	\$155.50	\$1,443.50	\$158.00
PENSION BAND		121		120	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 13

EFFECTIVE AUGUST 03, 2014

ENGINEERING ASSISTANT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$583.50		\$564.50	
6 Mos.	6 Mos.	\$649.50	\$66.00	\$629.50	\$65.00
12 Mos.	6 Mos.	\$723.50	\$74.00	\$703.00	\$73.50
18 Mos.	6 Mos.	\$806.50	\$83.00	\$784.00	\$81.00
24 Mos.	6 Mos.	\$898.50	\$92.00	\$874.00	\$90.00
30 Mos.	6 Mos.	\$1,000.00	\$101.50	\$976.00	\$102.00
36 Mos.	6 Mos.	\$1,113.00	\$113.00	\$1,089.50	\$113.50
42 Mos.	6 Mos.	\$1,239.50	\$126.50	\$1,215.00	\$125.50
48 Mos.	6 Mos.	\$1,381.00	\$141.50	\$1,357.50	\$142.50
54 Mos. (Maximum)		\$1,538.00	\$157.00	\$1,513.00	\$155.50
PENSION BAND		123		122	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 14

EFFECTIVE AUGUST 03, 2014

COMMUNICATIONS REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$606.50		\$568.00	
6 Mos.	6 Mos.	\$672.00	\$65.50	\$634.00	\$66.00
12 Mos.	6 Mos.	\$748.50	\$76.50	\$708.00	\$74.00
18 Mos.	6 Mos.	\$831.50	\$83.00	\$792.50	\$84.50
24 Mos.	6 Mos.	\$923.50	\$92.00	\$884.50	\$92.00
30 Mos.	6 Mos.	\$1,027.00	\$103.50	\$988.50	\$104.00
36 Mos.	6 Mos.	\$1,139.50	\$112.50	\$1,103.00	\$114.50
42 Mos.	6 Mos.	\$1,267.00	\$127.50	\$1,233.50	\$130.50
48 Mos.	6 Mos.	\$1,408.00	\$141.00	\$1,378.00	\$144.50
54 Mos. (Maximum)		\$1,563.00	\$155.00	\$1,542.00	\$164.00
PENSION BAND		124		123	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 15

EFFECTIVE AUGUST 03, 2014

ENTRY 1-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$484.50		\$466.00	
6 Mos.	6 Mos.	\$540.00	\$55.50	\$520.00	\$54.00
12 Mos.	6 Mos.	\$601.50	\$61.50	\$578.50	\$58.50
18 Mos.	6 Mos.	\$670.50	\$69.00	\$645.50	\$67.00
24 Mos.	6 Mos.	\$747.00	\$76.50	\$719.00	\$73.50
30 Mos.	6 Mos.	\$833.00	\$86.00	\$801.50	\$82.50
36 Mos. (Maximum)		\$927.50	\$94.50	\$892.00	\$90.50
PENSION BAND		105		104	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 16

EFFECTIVE AUGUST 03, 2014

ENTRY 3 - III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$500.00		\$467.00	
6 Mos.	6 Mos.	\$562.00	\$62.00	\$528.00	\$61.00
12 Mos.	6 Mos.	\$631.00	\$69.00	\$597.00	\$69.00
18 Mos.	6 Mos.	\$711.50	\$80.50	\$675.50	\$78.50
24 Mos.	6 Mos.	\$797.50	\$86.00	\$764.50	\$89.00
30 Mos.	6 Mos.	\$898.50	\$101.00	\$863.50	\$99.00
36 Mos. (Maximum)		\$1,008.50	\$110.00	\$976.00	\$112.50
PENSION BAND		107		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 17

EFFECTIVE AUGUST 03, 2014

SEMI-SKILLED 2-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$505.50		\$473.50	
6 Mos.	6 Mos.	\$573.00	\$67.50	\$537.50	\$64.00
12 Mos.	6 Mos.	\$648.50	\$75.50	\$610.50	\$73.00
18 Mos.	6 Mos.	\$732.50	\$84.00	\$692.50	\$82.00
24 Mos.	6 Mos.	\$828.50	\$96.00	\$786.50	\$94.00
30 Mos.	6 Mos.	\$936.50	\$108.00	\$891.50	\$105.00
36 Mos. (Maximum)		\$1,059.50	\$123.00	\$1,012.50	\$121.00
PENSION BAND		109		107	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 18

EFFECTIVE AUGUST 03, 2014

SKILLED 1-III CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$518.00		\$481.00	
6 Mos.	6 Mos.	\$586.00	\$68.00	\$547.50	\$66.50
12 Mos.	6 Mos.	\$666.00	\$80.00	\$626.00	\$78.50
18 Mos.	6 Mos.	\$753.00	\$87.00	\$715.00	\$89.00
24 Mos.	6 Mos.	\$855.50	\$102.50	\$817.00	\$102.00
30 Mos.	6 Mos.	\$970.50	\$115.00	\$932.00	\$115.00
36 Mos. (Maximum)		\$1,100.50	\$130.00	\$1,064.50	\$132.50
PENSION BAND		110		109	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 19

EFFECTIVE AUGUST 03, 2014

ENTRY 1-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$458.00		\$443.00	
6 Mos.	6 Mos.	\$509.00	\$51.00	\$492.50	\$49.50
12 Mos.	6 Mos.	\$566.50	\$57.50	\$549.00	\$56.50
18 Mos.	6 Mos.	\$630.00	\$63.50	\$611.00	\$62.00
24 Mos.	6 Mos.	\$702.00	\$72.00	\$679.00	\$68.00
30 Mos.	6 Mos.	\$783.00	\$81.00	\$756.00	\$77.00
36 Mos. (Maximum)		\$872.00	\$89.00	\$841.00	\$85.00
PENSION BAND		103		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 20

EFFECTIVE AUGUST 03, 2014

ENTRY 3-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$479.50		\$454.50	
6 Mos.	6 Mos.	\$539.50	\$60.00	\$512.50	\$58.00
12 Mos.	6 Mos.	\$608.00	\$68.50	\$578.50	\$66.00
18 Mos.	6 Mos.	\$684.50	\$76.50	\$652.50	\$74.00
24 Mos.	6 Mos.	\$769.00	\$84.50	\$737.00	\$84.50
30 Mos.	6 Mos.	\$866.50	\$97.50	\$831.50	\$94.50
36 Mos. (Maximum)		\$975.50	\$109.00	\$937.00	\$105.50
PENSION BAND		106		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 21

EFFECTIVE AUGUST 03, 2014

SEMI-SKILLED 2-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$490.50		\$463.50	
6 Mos.	6 Mos.	\$554.00	\$63.50	\$525.00	\$61.50
12 Mos.	6 Mos.	\$627.00	\$73.00	\$595.50	\$70.50
18 Mos.	6 Mos.	\$707.50	\$80.50	\$673.50	\$78.00
24 Mos.	6 Mos.	\$800.50	\$93.00	\$763.50	\$90.00
30 Mos.	6 Mos.	\$904.50	\$104.00	\$864.00	\$100.50
36 Mos. (Maximum)		\$1,024.00	\$119.50	\$979.00	\$115.00
PENSION BAND		108		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 22

EFFECTIVE AUGUST 03, 2014

SENIOR TRAFFIC OFFICE CLERK,
SERVICE ASSISTANT, SKILLED 1-B CLERK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$541.50		\$505.00	
6 Mos.	6 Mos.	\$603.50	\$62.00	\$570.00	\$65.00
12 Mos.	6 Mos.	\$676.50	\$73.00	\$641.00	\$71.00
18 Mos.	6 Mos.	\$757.50	\$81.00	\$720.50	\$79.50
24 Mos.	6 Mos.	\$847.00	\$89.50	\$811.50	\$91.00
30 Mos.	6 Mos.	\$947.00	\$100.00	\$913.00	\$101.50
36 Mos. (Maximum)		\$1,060.00	\$113.00	\$1,028.50	\$115.50
PENSION BAND		109		108	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 23

EFFECTIVE AUGUST 03, 2014

GUARD (WASH & MD AREAS ONLY)

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$783.50		\$417.00	
6 Mos.	6 Mos.	\$783.50	0.00	\$568.00	\$151.00
12 Mos. (Maximum)				\$773.50	\$205.50
PENSION BAND		102		102	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 24

EFFECTIVE AUGUST 03, 2014

ASSISTANT TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$458.00		\$439.50	
6 Mos.	6 Mos.	\$515.50	\$57.50	\$497.50	\$58.00
12 Mos.	6 Mos.	\$579.50	\$64.00	\$561.50	\$64.00
18 Mos.	6 Mos.	\$653.00	\$73.50	\$635.00	\$73.50
24 Mos.	6 Mos.	\$736.50	\$83.50	\$718.00	\$83.00
30 Mos. (Maximum)		\$831.00	\$94.50	\$810.50	\$92.50
PENSION BAND		102		101	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 25

EFFECTIVE AUGUST 03, 2014

DRIVER - LIGHT TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$497.00		\$463.50	
6 Mos.	6 Mos.	\$555.00	\$58.00	\$522.00	\$58.50
12 Mos.	6 Mos.	\$621.50	\$66.50	\$588.00	\$66.00
18 Mos.	6 Mos.	\$695.50	\$74.00	\$660.50	\$72.50
24 Mos.	6 Mos.	\$778.50	\$83.00	\$743.50	\$83.00
30 Mos.	6 Mos.	\$872.00	\$93.50	\$836.00	\$92.50
36 Mos. (Maximum)		\$975.50	\$103.50	\$941.50	\$105.50
PENSION BAND		106		105	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 26

EFFECTIVE AUGUST 03, 2014

DRIVER - MEDIUM TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$501.00		\$467.50	
6 Mos.	6 Mos.	\$566.00	\$65.00	\$528.50	\$61.00
12 Mos.	6 Mos.	\$638.00	\$72.00	\$598.00	\$69.50
18 Mos.	6 Mos.	\$717.00	\$79.00	\$676.50	\$78.50
24 Mos.	6 Mos.	\$807.50	\$90.50	\$766.50	\$90.00
30 Mos.	6 Mos.	\$908.50	\$101.00	\$865.50	\$99.00
36 Mos. (Maximum)		\$1,025.00	\$116.50	\$979.00	\$113.50
PENSION BAND		108		106	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 27

EFFECTIVE AUGUST 03, 2014

DRIVER - HEAVY TRUCK

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$512.50		\$476.00	
6 Mos.	6 Mos.	\$578.50	\$66.00	\$541.50	\$65.50
12 Mos.	6 Mos.	\$653.50	\$75.00	\$615.50	\$74.00
18 Mos.	6 Mos.	\$739.00	\$85.50	\$699.50	\$84.00
24 Mos.	6 Mos.	\$834.50	\$95.50	\$795.50	\$96.00
30 Mos.	6 Mos.	\$942.50	\$108.00	\$905.50	\$110.00
36 Mos. (Maximum)		\$1,064.50	\$122.00	\$1,030.00	\$124.50
PENSION BAND		109		108	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 28

EFFECTIVE AUGUST 03, 2014

PUBLIC COMMUNICATIONS SALES REPRESENTATIVE

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$618.50		\$599.00	
6 Mos.	6 Mos.	\$693.00	\$74.50	\$673.00	\$74.00
12 Mos.	6 Mos.	\$776.50	\$83.50	\$755.00	\$82.00
18 Mos.	6 Mos.	\$870.00	\$93.50	\$847.00	\$92.00
24 Mos.	6 Mos.	\$975.50	\$105.50	\$951.00	\$104.00
30 Mos.	6 Mos.	\$1,093.50	\$118.00	\$1,065.50	\$114.50
36 Mos.	6 Mos.	\$1,224.50	\$131.00	\$1,196.00	\$130.50
42 Mos.	6 Mos.	\$1,372.00	\$147.50	\$1,342.00	\$146.00
48 Mos. (Maximum)		\$1,538.00	\$166.00	\$1,504.00	\$162.00
PENSION BAND		123		122	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 29

EFFECTIVE AUGUST 03, 2014

CUSTOMER SERVICE ADMINISTRATOR, MATERIAL EQUIPMENT
TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$595.00		\$558.50	
6 Mos.	6 Mos.	\$677.00	\$82.00	\$641.00	\$82.50
12 Mos.	6 Mos.	\$772.50	\$95.50	\$734.50	\$93.50
18 Mos.	6 Mos.	\$881.50	\$109.00	\$842.50	\$108.00
24 Mos.	6 Mos.	\$1,005.00	\$123.50	\$967.50	\$125.00
30 Mos.	6 Mos.	\$1,146.50	\$141.50	\$1,109.00	\$141.50
36 Mos. (Maximum)		\$1,306.00	\$159.50	\$1,271.00	\$162.00
PENSION BAND		116		115	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 30

EFFECTIVE AUGUST 03, 2014

CUSTOMER SERVICE AGENT

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$620.50		\$584.50	
6 Mos.	6 Mos.	\$695.50	\$75.00	\$659.00	\$74.50
12 Mos.	6 Mos.	\$780.50	\$85.00	\$743.00	\$84.00
18 Mos.	6 Mos.	\$874.50	\$94.00	\$836.00	\$93.00
24 Mos.	6 Mos.	\$982.00	\$107.50	\$944.00	\$108.00
30 Mos.	6 Mos.	\$1,101.00	\$119.00	\$1,062.00	\$118.00
36 Mos.	6 Mos.	\$1,234.00	\$133.00	\$1,197.00	\$135.00
42 Mos.	6 Mos.	\$1,385.50	\$151.50	\$1,349.00	\$152.00
48 Mos. (Maximum)		\$1,553.00	\$167.50	\$1,520.50	\$171.50
PENSION BAND		124		123	

CWA DISTRICT 2-13 DC, MD, VA, WV

WAGE TABLE: 31

EFFECTIVE AUGUST 03, 2014

VIDEO HUB TECHNICIAN

WAGE STEP	NEXT INCREASE INTERVAL	ZONE LOCALITY WAGE GROUP A	INCREASE AMOUNT	ZONE LOCALITY WAGE GROUP B	INCREASE AMOUNT
Start	6 Mos.	\$947.50		\$923.00	
6 Mos.	6 Mos.	\$1,039.50	\$92.00	\$1,013.00	\$90.00
12 Mos.	6 Mos.	\$1,131.00	\$91.50	\$1,102.50	\$89.50
18 Mos.	6 Mos.	\$1,222.50	\$91.50	\$1,193.50	\$91.00
24 Mos.	6 Mos.	\$1,313.50	\$91.00	\$1,283.00	\$89.50
30 Mos.	6 Mos.	\$1,404.50	\$91.00	\$1,373.00	\$90.00
36 Mos. (Maximum)		\$1,496.00	\$91.50	\$1,464.00	\$91.00
PENSION BAND		121		120	

